



Attachment F-A1

Consulting and Technical Services Plus (CATS+) Labor Rates

Attachment F-A1- Labor Rate Schedule

Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the REP

		HOURLY LABOR RATES CONTRACT YEAR*											
#	LABOR CATEGORY	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12
		Orreror Price	Orieror Price	Orreror Price	Offeror Price	Orreror Price	Offeror Price						
66	Accountant, Cost (Senior)	\$ 113.00	\$ 116.39	\$ 119.88	\$ 123.48	\$ 127.18	\$ 131.00	\$ 134.93	\$ 138.98	\$ 143.15	\$ 147.44	\$ 151.86	\$ 156.42
	Administrator, Systems	\$ 106.00	\$ 109.18	\$ 112.46	\$ 115.83	\$ 119.30	\$ 122.88	\$ 126.57	\$ 130.37	\$ 134.28	\$ 138.31	\$ 142.46	
	Analyst, Computer Software/Integration (Senior)	\$ 129.00	\$ 132.87	\$ 136.86	\$ 140.96	\$ 145.19	\$ 149.55	\$ 154.03	\$ 158.65	\$ 163.41	\$ 168.32	\$ 173.37	\$ 178.57
	Analyst, Computer Systems (Junior)	\$ 77.00		\$ 81.69					\$ 94.70	\$ 97.54	\$ 100.47		
	Analyst, Computer Systems (Senior)	\$ 117.00		\$ 124.13					\$ 143.90	\$ 148.21	\$ 152.66		
	Analyst, Financial	\$ 92.00				\$ 103.55	\$ 106.65	\$ 109.85	\$ 113.15	\$ 116.54	\$ 120.04		
67	Analyst, Financial (Senior)	\$ 115.00				\$ 129.43	\$ 133.32	\$ 137.32	\$ 141.44	\$ 145.68	\$ 150.05	\$ 154.55	\$ 159.19
	Analyst, Research	\$ 90.00	\$ 92.70	\$ 95.48			\$ 104.33		\$ 110.69	\$ 114.01	\$ 117.43	\$ 120.95	
37	Analyst, Systems (Senior)	\$ 121.00	\$ 124.63	\$ 128.37	\$ 132.22	\$ 136.19	\$ 140.27	\$ 144.48	\$ 148.81	\$ 153.28	\$ 157.88	\$ 162.61	\$ 167.49
17	Application Developer, Advanced Technology	\$ 103.00	\$ 106.09	\$ 109.27	\$ 112.55	\$ 115.93	\$ 119.41	\$ 122.99	\$ 126.68	\$ 130.48	\$ 134.39	\$ 138.42	\$ 142.58
16	Application Developer, Advanced Technology (Senior)	\$ 133.00	\$ 136.99	\$ 141.10	\$ 145.33	\$ 149.69	\$ 154.18	\$ 158.81	\$ 163.57	\$ 168.48	\$ 173.53	\$ 178.74	\$ 184.10
11	Applications Development Expert	\$ 134.00	\$ 138.02	\$ 142.16	\$ 146.43	\$ 150.82	\$ 155.34	\$ 160.00	\$ 164.80	\$ 169.75	\$ 174.84	\$ 180.08	\$ 185.49
10	Applications Programmer	\$ 113.00	\$ 116.39	\$ 119.88	\$ 123.48	\$ 127.18	\$ 131.00	\$ 134.93	\$ 138.98	\$ 143.15	\$ 147.44	\$ 151.86	\$ 156.42
92	Archeologist /Historic Preservation Specialist	\$ 86.00	\$ 88.58	\$ 91.24	\$ 93.97	\$ 96.79	\$ 99.70	\$ 102.69	\$ 105.77	\$ 108.94	\$ 112.21	\$ 115.58	\$ 119.04
	Architect, Application (Senior)	\$ 138.00	\$ 142.14	\$ 146.40	\$ 150.80	\$ 155.32	\$ 159.98	\$ 164.78	\$ 169.72	\$ 174.81	\$ 180.06	\$ 185.46	\$ 191.02
38	Architect, Information Technology (Senior)	\$ 152.00	\$ 156.56	\$ 161.26	\$ 166.09	\$ 171.08	\$ 176.21	\$ 181.50	\$ 186.94	\$ 192.55	\$ 198.33	\$ 204.28	\$ 210.40
	Architect, Internet/Web	\$ 133.00		\$ 141.10	\$ 145.33	\$ 149.69	\$ 154.18	\$ 158.81	\$ 163.57	\$ 168.48	\$ 173.53	\$ 178.74	\$ 184.10
63	Architect, Systems (Senior)	\$ 153.00	\$ 157.59	\$ 162.32	\$ 167.19	\$ 172.20	\$ 177.37	\$ 182.69	\$ 188.17	\$ 193.82	\$ 199.63	\$ 205.62	\$ 211.79
64	Architect, Systems Design	\$ 141.00	\$ 145.23	\$ 149.59	\$ 154.07	\$ 158.70	\$ 163.46	\$ 168.36	\$ 173.41	\$ 178.61	\$ 183.97	\$ 189.49	\$ 195.18
93	Architectural Historian	\$ 86.00	\$ 88.58	\$ 91.24	\$ 93.97	\$ 96.79	\$ 99.70	\$ 102.69	\$ 105.77	\$ 108.94	\$ 112.21	\$ 115.58	\$ 119.04
110	Audit Manager	\$ 130.00	\$ 133.90	\$ 137.92	\$ 142.05	\$ 146.32	\$ 150.71	\$ 155.23	\$ 159.88	\$ 164.68	\$ 169.62	\$ 174.71	\$ 179.95
	Audit Supervisor	\$ 125.00	\$ 128.75	\$ 132.61	\$ 136.59	\$ 140.69	\$ 144.91	\$ 149.26	\$ 153.73	\$ 158.35	\$ 163.10	\$ 167.99	\$ 173.03
69	Auditor, IT (Senior)	\$ 125.00	\$ 128.75	\$ 132.61	\$ 136.59	\$ 140.69	\$ 144.91	\$ 149.26	\$ 153.73	\$ 158.35	\$ 163.10	\$ 167.99	\$ 173.03
	Auditor, Lead	\$ 130.00			\$ 142.05	\$ 146.32	\$ 150.71		\$ 159.88	\$ 164.68	\$ 169.62		
70	Auditor (Senior)	\$ 117.00		\$ 124.13					\$ 143.90	\$ 148.21	\$ 152.66	\$ 157.24	
113	Auditor, Staff	\$ 75.00	\$ 77.25	\$ 79.57	\$ 81.95	\$ 84.41	\$ 86.95	\$ 89.55	\$ 92.24	\$ 95.01	\$ 97.86	\$ 100.79	\$ 103.82
72	Business Process Consultant (Senior)	\$ 187.00	\$ 192.61	\$ 198.39	\$ 204.34	\$ 210.47	\$ 216.78	\$ 223.29	\$ 229.99	\$ 236.89	\$ 243.99	\$ 251.31	\$ 258.85
	Computer Graphics Illustrator	\$ 82.00	\$ 84.46	\$ 86.99	\$ 89.60	\$ 92.29	\$ 95.06	\$ 97.91	\$ 100.85	\$ 103.88	\$ 106.99	\$ 110.20	\$ 113.51
	Computer Operations Center Specialist	\$ 102.00		\$ 108.21	\$ 111.46			\$ 121.79	\$ 125.45	\$ 129.21	\$ 133.09	\$ 137.08	
	Computer Operations Research Analyst	\$ 93.00	\$ 95.79	\$ 98.66	\$ 101.62	\$ 104.67	\$ 107.81	\$ 111.05	\$ 114.38	\$ 117.81	\$ 121.34	\$ 124.98	\$ 128.73
	Computer Operator	\$ 60.00	\$ 61.80	\$ 63.65	\$ 65.56	\$ 67.53	\$ 69.56	\$ 71.64	\$ 73.79	\$ 76.01	\$ 78.29	\$ 80.63	\$ 83.05
41		\$ 81.00		\$ 85.93		\$ 91.17			\$ 99.62	\$ 102.61	\$ 105.69		
15	Computer Programmer (Junior)	\$ 81.00							\$ 99.62	\$ 102.61	\$ 105.69		
14	Computer Programmer (Senior)	\$ 120.00							\$ 147.58	\$ 152.01	\$ 156.57		
7	Computer Specialist	\$ 78.00		\$ 82.75					\$ 95.93	\$ 98.81	\$ 101.77		
6	Computer Specialist (Senior)	\$ 105.00							\$ 129.14	\$ 133.01	\$ 137.00		
13	Computer Systems Programmer	\$ 112.00		\$ 118.82		\$ 126.06			\$ 137.75	\$ 141.88	\$ 146.13		
	Computer Systems Programmer (Senior)	\$ 132.00		\$ 140.04	\$ 144.24			\$ 157.61	\$ 162.34	\$ 167.21	\$ 172.23	\$ 177.40	
	Database Management Specialist (Junior)	\$ 100.00		\$ 106.09					\$ 122.99	\$ 126.68	\$ 130.48		

COMPANY NAME: Enthsquare, Inc. CONTRACT POC: Gaurav Chowdhry

ADDRESS: 411 State Route 17 South, Suite 120, Hasbrouck Heights, NJ 07604

OFFICE NUMBER: 201-345-3226 FAX NUMBER: 201-345-7276 AUTHORIZED SIGNATURE

Director of Operations

Attachment F - Price Form A1

DATE: 08/01/2016





Consulting and Technical Services Plus (CATS+) Labor Rates

Attachment F-A1- Labor Rate Schedule Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP HOURLY LABOR RATES CONTRACT YEAR* Year 1 Year 2 Year 3 Year 4 Year 5 Year 7 Year 8 Year 10 Year 11 Year 12 LABOR CATEGORY Year 6 Year 9 22 Database Management Specialist (Senior) 126.00 129.78 137.68 141.81 146.07 150 45 154 96 159.61 164 40 \$ 169.33 174 41 21 Database Manager 110.00 113.30 120.20 123.81 127.52 131.35 135.29 139.34 143.53 147.83 152.27 Documentation Specialist 65.00 66.95 68.96 73.16 79.94 82.34 84.81 89.98 97 Electrician, Journeyman 72.00 74.16 76.38 81.04 83.47 85.97 88.55 91.21 93.94 \$ 96.76 99.66 96 Electrician, Licensed Master 84.00 86.52 89.12 91.79 94.54 97.38 100.30 103.31 106.41 109.60 \$ 112.89 116.28 99 Electricians Helper 44 00 45.31 46.68 48 DE 49.52 54 11 57 41 60.91 88.58 93.97 102.69 91.24 96.79 99.70 105.77 108.94 115 58 119.04 101 Engineer, Facility Operations 86.00 112.21 \$ 19 Engineer, Information 122.00 125.68 129.43 133.31 137.31 141.43 145.67 150.04 154.55 159.18 \$ 163.98 168.88 18 Engineer, Information (Senior 147.44 52 Engineer, Information Security 129.43 137.92 141 43 145.67 150.04 154.55 168.88 122.00 130.00 133.90 146.32 150.71 155.23 159.88 164.68 174.71 179.95 33 Engineer, Interdisciplinary 142.05 169.62 \$ 32 Engineer, Interdisciplinary (Senior) 150.00 154 50 159 14 163.91 168.83 173.89 179 11 184 48 190.02 195.72 \$ 201.59 207.64 82 Engineer, Network (Junior) 148 33 144.00 177.10 182.41 199 3 81 Engineer, Network (Senior) 161.00 165.83 170.80 175 93 181.21 186.64 192.24 198.01 203.95 210.07 216.37 222.86 86 Engineer, Network Security 136.00 140.08 144.28 148.61 167.26 188.26 95 Engineer, Radio Frequency 106.00 109.18 112.46 115.83 119.30 122.88 126.57 130.37 134.28 138.31 \$ 142.46 146.73 31 Engineer, Software 115.00 118.45 125.66 137.32 159.19 141 44 150.05 \$ 154 55 122.00 129 43 133.32 145.68 101 Engineer, Stationary 91.24 119 04 86.00 115.64 119 11 130.15 150.88 30 Engineer, Systems 109.00 112 27 122.68 126.36 134 06 138.08 142 22 \$ 146 49 29 Engineer, Systems (Senior) 147.52 151.94 65 Engineer, Systems Design 121.00 124.63 128.37 132.22 136.19 140.27 144.48 148.81 153.28 157.88 162.61 167.49 99 Facilities Engineering Manager 94.00 96.82 99.72 102.72 105.80 108.97 112.24 115.61 119.08 122.65 \$ 126.33 130,12 105 Facilities Specialist Level I 85.49 88.05 90.70 93.42 96.22 102.08 108.30 \$ 83.00 105.14 111.55 114.89 95.48 104 Facilities Specialist Level II 90.00 98.35 101.30 104.33 107.46 117 43 \$ 124 58 92.70 110 69 114 01 120.95 103 Facilities Specialist Level III 100.43 33.44 109.74 13/196 125.66 136.59 129.43 102 Facilities Specialist, Lead 115.00 118.45 133.32 137.32 141.44 145.68 150.05 154.55 159.19 144.91 acility Operations Supervisor 140.69 149.26 158.35 167.99 90 Geographic Information Systems (GIS) Analyst 83.43 85.93 93.90 99.62 105.69 112.12 91 Geographic Information Systems Specialist 85.00 87.55 90.18 92.88 95.67 98.54 101.49 104.54 107.68 110.91 \$ 114.23 117.66 88 Geographic Information Systems Technician I 83.00 85 49 88.05 90.70 93.42 99 11 102.08 105 14 108.30 \$ 111.55 114 89 87 Geographic Information Systems Technician II 102.00 105.06 108 21 111.46 114 80 118 25 121 79 125.45 129 21 133 09 \$ 137.08 141 19 89 Geographic Information Systems Technician Trainee 52.00 67.85 GeoSpatial Web Developer (Mid-level) 95.00 100.79 103.81 106.92 110.13 113.43 116.84 120.34 123.95 131.50 GeoSpatial Web Developer (Senior) 120.00 143.29 152.01 166.11 191.58 197.33 235.62 242.69 \$ 257.47 73 Group Facilitator (Senior) 44 Help Desk Manager 86.52 94 54 97 38 103.31 106.41 116.28 84 00 89 12 91 79 100.30 109.60 \$ 112.89 46 Help Desk Specialist (Junior) 66.00 74 28 81 17 45 Help Desk Specialist (Senior) 84.46 86.99 89.6 95.06 100.85 103.88 106.99 110.2 113.51 60 Internet/Intranet Site Developer (Junior) 84 00 89 12 91.79 94 54 97.38 100.30 103.31 106.41 109.60 112 89 59 Internet/Intranet Site Developer (Senior) 110.21 124.04 131.60 135.54 139.61 \$ 148.11

COMPANY NAME: Enthsquare, Inc. CONTRACT POC: Gaurav Chowdhry

20 IT Professional (Senior)

ADDRESS: 411 State Route 17 South, Suite 120, Hasbrouck Heights, NJ 07604

OFFICE NUMBER: 201-345-3226 FAX NUMBER: 201-345-7276

AUTHORIZED SIGNATURE

Director of Operations
TITLE

Attachment F - Price Form A1



Consulting and Technical Services Plus (CATS+) Labor Rates

Attachment F-A1- Labor Rate Schedule Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP HOURLY LABOR RATES CONTRACT YEAR* # LABOR CATEGORY 75 Market Research Consultant (Senior) Year 1 Year 2 Year 3 Year 4 Year 5 Year 8 Year 9 Year 10 Year 11 Year 12 Year 6 Year 7 189 40 195.08 200.94 154 00 206.96 213 17 74 Marketing Consultant (Senior) 83 Network Administrator 149 00 153 47 158.0 167.70 177.91 183.2 188.75 194 41 \$ 200.24 206.25 113.00 116.39 119.88 123.48 143.15 147.44 S 127.18 134.93 138.98 156.42 80 Network Manager 104.00 107 12 110.33 113 64 117.05 120.5F 124 18 127.91 131.74 135.70 \$ 139.77 143.96 85 Network Technician (Junior) 100.00 103.00 106.09 109 27 119 41 126.68 130 48 | \$ 134 39 138.42 84 Network Technician (Senior) 116.00 87.00 123.06 92.30 126.76 95.07 130.56 97.92 142.67 119 48 134.49 138.51 146 96 151.35 160 57 43 Office Automation Specialist 89.61 100.86 103.88 110.21 113.52 \$ 116 92 120.43 36 Operations Research Analyst (Senior) 153.00 157.59 162.32 167.19 172.20 177.37 182.69 188.17 193.82 199.63 \$ 205.62 211.79 108 Operator Level I 59 NN 60.77 62.59 64 47 66 41 68.40 70.45 7474 76.98 \$ 81.67 107 Operator Level II 109 Photographer 72.14 72.14 74 31 83.63 86 14 94 13 68.00 70 D 76.53 78.8 81.20 88.72 | 9 70.04 74.31 76.53 78.83 86.14 94.13 81.20 88.72 5 68.00 83.63 151.71 39 Planner, Information Technology (Senior) 156.26 181 15 186 58 9 197 95 143 00 147.20 160.95 170.75 175.8 58 Program Administration Specialist 90.00 95.48 98.35 101.30 104.3 107.46 114.01 117.43 \$ 124.58 1 Program Manager 143.00 147 29 151 71 156.26 160.95 165.7 170.75 175.87 181 15 186.58 \$ 197 95 57 Project Control Specialist 67.00 69 D 75 41 80.00 82.40 84 87 87.42 \$ 9274 2 Project Manager 127.00 130.81 134 73 138.78 142 94 147.23 151 64 156 19 160.88 165.71 \$ 170.68 175.80 25 Quality Assurance Consultant (Senior) 135.00 143.22 147.53 151.94 161.20 166.0 171.0 176.14 \$ 186.87 24 Quality Assurance Manager 26 Quality Assurance Specialist 125.00 132.61 100.79 136.59 103.81 140.69 144.91 149.26 158.35 120.34 163.10 \$ 173.03 95 NN 106 92 113 43 116.84 131.50 71 Risk Assessment Consultant (Senior) 139 00 143 17 147 47 151.89 156 45 161 14 165.97 170.95 176.08 181.36 \$ 186.80 192 41 49 Security, Computer Systems Specialist 136.99 141.10 145 33 149 69 154 18 158.81 163.5 168 48 173 53 \$ 184 10 50 Security, Data Specialist 4 Subject Matter Expert 122.00 165.00 125.66 169.95 129.43 175.05 137.31 185.71 141.43 145.67 150.04 154.55 159.18 168.88 180 30 191.28 197 02 202.9 209.0 215 29 221.75 228.40 3 Subject Matter Expert (Senior) 208.00 214.24 220.67 227.29 234.11 241.13 248.36 255.81 263.49 271.39 \$ 279.53 287.92 94 Systems Analyst, Wireless 123.00 130 /9 13///1 138 44 1/12/0 146.87 151.27 155.81 160 /9 6 170.26 53 System Security Research Analyst 51 Systems Security Specialist 97.60 169.74 103.55 180.08 92.00 94.76 100.53 106.65 109.85 113 14 116.54 120.04 \$ 174 84 185.48 191 05 196.78 208.76 \$ 221.48 48 Systems Security Specialist (Senior) 25.34 20.00 20.60 21.22 21.85 22.51 23.19 23.88 24.60 26.10 \$ 26.88 27.68 78 Telecommunications Consultant (Senior) 171.00 176.13 181.41 186.86 192.46 198.24 204.18 210.31 223.12 \$ 236.70 77 Telecommunications Engineer 146.00 150.38 154 89 159 54 164.32 169.29 174 33 179.56 184 95 190.50 196.21 202.10 76 Telecommunications Engineer (Senior) 158.00 167.62 172 65 177.83 188 66 1943 200.15 206 15 \$ 218 71 153.00 177.40 \$ 79 Telecommunications, System Analyst 132.00 135.96 140 04 144.24 148 57 157.61 162.34 167.2 172.23 \$ 182.72 27 Testing Specialist 96.00 98.88 101.85 104.90 108.05 111.29 114.63 118.07 121.61 125.26 \$ 129.02 132.89 28 Training Specialist/Instructor 56 Writer/Editor, Technical 114.58 118.0 136.8 140.92 \$ 145.14 149.50

96.79

88.58

COMPANY NAME: Enthsquare, Inc. CONTRACT POC: Gaurav Chowdhry

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Attachment F - Price Form A1

Director of Operations

105.77

108,94

112.21 \$

DATE: 08/01/2016 3

^{*} Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.



Consulting and Technical Services Plus (CATS+) Commision Only Pricing

	Table F-A2, Commission Only Percentage for Telecommunication Audits (as defined in 2.3.9.1)											
	COMMISSION ONLY PERCENTAGE CONTRACT YEAR*											
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12
	Offeror	Offeror	Offeror	Offeror	Offeror	Offeror	Offeror	Offeror	Offeror	Offeror	Offeror	Offeror
	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
Commission Only Percentage	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%

^{*} Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

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Attachment F-A2

DATE: 08/01/2016