

Consulting and Technical Services Plus (CATS+)
Labor Rates

Attachment F-A1- Labor Rate Schedule

Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP

#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*											
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12
		Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price
66	Accountant, Cost (Senior)	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
47	Administrator, Systems	\$ 140.00	\$ 147.00	\$ 154.35	\$ 162.07	\$ 170.17	\$ 178.68	\$ 187.61	\$ 196.99	\$ 206.84	\$ 217.19	\$ 228.05	\$ 239.45
5	Analyst, Computer Software/Integration (Senior)	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
9	Analyst, Computer Systems (Junior)	\$ 155.00	\$ 162.75	\$ 170.89	\$ 179.43	\$ 188.40	\$ 197.82	\$ 207.71	\$ 218.10	\$ 229.01	\$ 240.46	\$ 252.48	\$ 265.10
8	Analyst, Computer Systems (Senior)	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
68	Analyst, Financial	\$ 165.00	\$ 173.25	\$ 181.91	\$ 191.01	\$ 200.56	\$ 210.59	\$ 221.12	\$ 232.17	\$ 243.78	\$ 255.97	\$ 268.77	\$ 282.21
67	Analyst, Financial (Senior)	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
54	Analyst, Research	\$ 155.00	\$ 162.75	\$ 170.89	\$ 179.43	\$ 188.40	\$ 197.82	\$ 207.71	\$ 218.10	\$ 229.01	\$ 240.46	\$ 252.48	\$ 265.10
37	Analyst, Systems (Senior)	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
17	Application Developer, Advanced Technology	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
16	Application Developer, Advanced Technology (Senior)	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
11	Applications Development Expert	\$ 200.00	\$ 210.00	\$ 220.50	\$ 231.53	\$ 243.10	\$ 255.26	\$ 268.02	\$ 281.42	\$ 295.49	\$ 310.27	\$ 325.78	\$ 342.07
10	Applications Programmer	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
92	Archeologist /Historic Preservation Specialist	\$ 155.00	\$ 162.75	\$ 170.89	\$ 179.43	\$ 188.40	\$ 197.82	\$ 207.71	\$ 218.10	\$ 229.01	\$ 240.46	\$ 252.48	\$ 265.10
40	Architect, Application (Senior)	\$ 180.00	\$ 189.00	\$ 198.45	\$ 208.37	\$ 218.79	\$ 229.73	\$ 241.22	\$ 253.28	\$ 265.94	\$ 279.24	\$ 293.20	\$ 307.86
38	Architect, Information Technology (Senior)	\$ 180.00	\$ 189.00	\$ 198.45	\$ 208.37	\$ 218.79	\$ 229.73	\$ 241.22	\$ 253.28	\$ 265.94	\$ 279.24	\$ 293.20	\$ 307.86
61	Architect, Internet/Web	\$ 180.00	\$ 189.00	\$ 198.45	\$ 208.37	\$ 218.79	\$ 229.73	\$ 241.22	\$ 253.28	\$ 265.94	\$ 279.24	\$ 293.20	\$ 307.86
63	Architect, Systems (Senior)	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
64	Architect, Systems Design	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
93	Architectural Historian	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
110	Audit Manager	\$ 200.00	\$ 210.00	\$ 220.50	\$ 231.53	\$ 243.10	\$ 255.26	\$ 268.02	\$ 281.42	\$ 295.49	\$ 310.27	\$ 325.78	\$ 342.07
111	Audit Supervisor	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
69	Auditor, IT (Senior)	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
112	Auditor, Lead	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
70	Auditor (Senior)	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
113	Auditor, Staff	\$ 165.00	\$ 173.25	\$ 181.91	\$ 191.01	\$ 200.56	\$ 210.59	\$ 221.12	\$ 232.17	\$ 243.78	\$ 255.97	\$ 268.77	\$ 282.21
72	Business Process Consultant (Senior)	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
62	Computer Graphics Illustrator	\$ 155.00	\$ 162.75	\$ 170.89	\$ 179.43	\$ 188.40	\$ 197.82	\$ 207.71	\$ 218.10	\$ 229.01	\$ 240.46	\$ 252.48	\$ 265.10
34	Computer Operations Center Specialist	\$ 140.00	\$ 147.00	\$ 154.35	\$ 162.07	\$ 170.17	\$ 178.68	\$ 187.61	\$ 196.99	\$ 206.84	\$ 217.19	\$ 228.05	\$ 239.45
35	Computer Operations Research Analyst	\$ 155.00	\$ 162.75	\$ 170.89	\$ 179.43	\$ 188.40	\$ 197.82	\$ 207.71	\$ 218.10	\$ 229.01	\$ 240.46	\$ 252.48	\$ 265.10
42	Computer Operator	\$ 140.00	\$ 147.00	\$ 154.35	\$ 162.07	\$ 170.17	\$ 178.68	\$ 187.61	\$ 196.99	\$ 206.84	\$ 217.19	\$ 228.05	\$ 239.45
41	Computer Operator (Senior)	\$ 165.00	\$ 173.25	\$ 181.91	\$ 191.01	\$ 200.56	\$ 210.59	\$ 221.12	\$ 232.17	\$ 243.78	\$ 255.97	\$ 268.77	\$ 282.21
15	Computer Programmer (Junior)	\$ 150.00	\$ 157.50	\$ 165.38	\$ 173.64	\$ 182.33	\$ 191.44	\$ 201.01	\$ 211.07	\$ 221.62	\$ 232.70	\$ 244.33	\$ 256.55

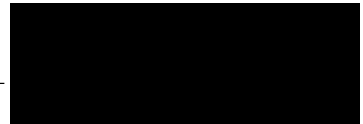
COMPANY NAME: Gray Chip Consulting, LLC

CONTRACT POC: Yomphana Adams

ADDRESS: 3460 Marrowglen Avenue
Annapolis, MD 21403

OFFICE NUMBER: 301-802-5487

FAX NUMBER: n/a



____ President _____

TITLE

Consulting and Technical Services Plus (CATS+)
Labor Rates

Attachment F-A1- Labor Rate Schedule

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#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*											
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12
14	Computer Programmer (Senior)	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
7	Computer Specialist	\$ 150.00	\$ 157.50	\$ 165.38	\$ 173.64	\$ 182.33	\$ 191.44	\$ 201.01	\$ 211.07	\$ 221.62	\$ 232.70	\$ 244.33	\$ 256.55
6	Computer Specialist (Senior)	\$ 165.00	\$ 173.25	\$ 181.91	\$ 191.01	\$ 200.56	\$ 210.59	\$ 221.12	\$ 232.17	\$ 243.78	\$ 255.97	\$ 268.77	\$ 282.21
13	Computer Systems Programmer	\$ 165.00	\$ 173.25	\$ 181.91	\$ 191.01	\$ 200.56	\$ 210.59	\$ 221.12	\$ 232.17	\$ 243.78	\$ 255.97	\$ 268.77	\$ 282.21
12	Computer Systems Programmer (Senior)	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
23	Database Management Specialist (Junior)	\$ 150.00	\$ 157.50	\$ 165.38	\$ 173.64	\$ 182.33	\$ 191.44	\$ 201.01	\$ 211.07	\$ 221.62	\$ 232.70	\$ 244.33	\$ 256.55
22	Database Management Specialist (Senior)	\$ 165.00	\$ 173.25	\$ 181.91	\$ 191.01	\$ 200.56	\$ 210.59	\$ 221.12	\$ 232.17	\$ 243.78	\$ 255.97	\$ 268.77	\$ 282.21
21	Database Manager	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
55	Documentation Specialist	\$ 150.00	\$ 157.50	\$ 165.38	\$ 173.64	\$ 182.33	\$ 191.44	\$ 201.01	\$ 211.07	\$ 221.62	\$ 232.70	\$ 244.33	\$ 256.55
97	Electrician, Journeyman	\$ 150.00	\$ 157.50	\$ 165.38	\$ 173.64	\$ 182.33	\$ 191.44	\$ 201.01	\$ 211.07	\$ 221.62	\$ 232.70	\$ 244.33	\$ 256.55
96	Electrician, Licensed Master	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
99	Electricians Helper	\$ 140.00	\$ 147.00	\$ 154.35	\$ 162.07	\$ 170.17	\$ 178.68	\$ 187.61	\$ 196.99	\$ 206.84	\$ 217.19	\$ 228.05	\$ 239.45
101	Engineer, Facility Operations	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
19	Engineer, Information	\$ 160.00	\$ 168.00	\$ 176.40	\$ 185.22	\$ 194.48	\$ 204.21	\$ 214.42	\$ 225.14	\$ 236.39	\$ 248.21	\$ 260.62	\$ 273.65
18	Engineer, Information (Senior)	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
52	Engineer, Information Security	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
33	Engineer, Interdisciplinary	\$ 160.00	\$ 168.00	\$ 176.40	\$ 185.22	\$ 194.48	\$ 204.21	\$ 214.42	\$ 225.14	\$ 236.39	\$ 248.21	\$ 260.62	\$ 273.65
32	Engineer, Interdisciplinary (Senior)	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
82	Engineer, Network (Junior)	\$ 150.00	\$ 157.50	\$ 165.38	\$ 173.64	\$ 182.33	\$ 191.44	\$ 201.01	\$ 211.07	\$ 221.62	\$ 232.70	\$ 244.33	\$ 256.55
81	Engineer, Network (Senior)	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
86	Engineer, Network Security	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
95	Engineer, Radio Frequency	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
31	Engineer, Software	\$ 160.00	\$ 168.00	\$ 176.40	\$ 185.22	\$ 194.48	\$ 204.21	\$ 214.42	\$ 225.14	\$ 236.39	\$ 248.21	\$ 260.62	\$ 273.65
101	Engineer, Stationary	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
30	Engineer, Systems	\$ 160.00	\$ 168.00	\$ 176.40	\$ 185.22	\$ 194.48	\$ 204.21	\$ 214.42	\$ 225.14	\$ 236.39	\$ 248.21	\$ 260.62	\$ 273.65
29	Engineer, Systems (Senior)	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
65	Engineer, Systems Design	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
99	Facilities Engineering Manager	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
105	Facilities Specialist Level I	\$ 140.00	\$ 147.00	\$ 154.35	\$ 162.07	\$ 170.17	\$ 178.68	\$ 187.61	\$ 196.99	\$ 206.84	\$ 217.19	\$ 228.05	\$ 239.45
104	Facilities Specialist Level II	\$ 150.00	\$ 157.50	\$ 165.38	\$ 173.64	\$ 182.33	\$ 191.44	\$ 201.01	\$ 211.07	\$ 221.62	\$ 232.70	\$ 244.33	\$ 256.55
103	Facilities Specialist Level III	\$ 160.00	\$ 168.00	\$ 176.40	\$ 185.22	\$ 194.48	\$ 204.21	\$ 214.42	\$ 225.14	\$ 236.39	\$ 248.21	\$ 260.62	\$ 273.65
102	Facilities Specialist, Lead	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
106	Facility Operations Supervisor	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
90	Geographic Information Systems (GIS) Analyst	\$ 150.00	\$ 157.50	\$ 165.38	\$ 173.64	\$ 182.33	\$ 191.44	\$ 201.01	\$ 211.07	\$ 221.62	\$ 232.70	\$ 244.33	\$ 256.55
91	Geographic Information Systems Specialist	\$ 150.00	\$ 157.50	\$ 165.38	\$ 173.64	\$ 182.33	\$ 191.44	\$ 201.01	\$ 211.07	\$ 221.62	\$ 232.70	\$ 244.33	\$ 256.55

COMPANY NAME: Gray Chip Consulting, LLC
 CONTRACT POC: Yomphana Adams
 ADDRESS: 3460 Narbonne Avenue
 Annapolis, MD 21403

OFFICE NUMBER: 301-802-5487
 FAX NUMBER: n/a



____ President _____
 TITLE

Consulting and Technical Services Plus (CATS+)
Labor Rates

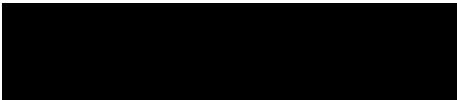
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#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*											
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12
88	Geographic Information Systems Technician I	\$ 150.00	\$ 157.50	\$ 165.38	\$ 173.64	\$ 182.33	191.442234	201.014346	211.065063	221.618317	232.699232	244.334194	256.550904
87	Geographic Information Systems Technician II	\$ 160.00	\$ 168.00	\$ 176.40	\$ 185.22	\$ 194.48	204.20505	214.415303	225.136068	236.392871	248.212515	260.62314	273.654297
89	Geographic Information Systems Technician Trainee	\$ 140.00	\$ 147.00	\$ 152.88	\$ 160.52	\$ 168.55	\$ 176.98	\$ 185.83	\$ 195.12	\$ 204.87	\$ 215.12	\$ 225.87	\$ 237.17
	GeoSpatial Web Developer (Mid-level)	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
	GeoSpatial Web Developer (Senior)	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
73	Group Facilitator (Senior)	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
44	Help Desk Manager	\$ 160.00	\$ 168.00	\$ 176.40	\$ 185.22	\$ 194.48	\$ 204.21	\$ 214.42	\$ 225.14	\$ 236.39	\$ 248.21	\$ 260.62	\$ 273.65
46	Help Desk Specialist (Junior)	\$ 140.00	\$ 147.00	\$ 154.35	\$ 162.07	\$ 170.17	\$ 178.68	\$ 187.61	\$ 196.99	\$ 206.84	\$ 217.19	\$ 228.05	\$ 239.45
45	Help Desk Specialist (Senior)	\$ 150.00	\$ 157.50	\$ 165.38	\$ 173.64	\$ 182.33	\$ 191.44	\$ 201.01	\$ 211.07	\$ 221.62	\$ 232.70	\$ 244.33	\$ 256.55
60	Internet/Intranet Site Developer (Junior)	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
59	Internet/Intranet Site Developer (Senior)	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
20	IT Professional (Senior)	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
75	Market Research Consultant (Senior)	\$ 215.00	\$ 225.75	\$ 237.04	\$ 248.89	\$ 261.33	\$ 274.40	\$ 288.12	\$ 302.53	\$ 317.65	\$ 333.54	\$ 350.21	\$ 367.72
74	Marketing Consultant (Senior)	\$ 215.00	\$ 225.75	\$ 237.04	\$ 248.89	\$ 261.33	\$ 274.40	\$ 288.12	\$ 302.53	\$ 317.65	\$ 333.54	\$ 350.21	\$ 367.72
83	Network Administrator	\$ 150.00	\$ 157.50	\$ 165.38	\$ 173.64	\$ 182.33	\$ 191.44	\$ 201.01	\$ 211.07	\$ 221.62	\$ 232.70	\$ 244.33	\$ 256.55
80	Network Manager	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
85	Network Technician (Junior)	\$ 140.00	\$ 147.00	\$ 154.35	\$ 162.07	\$ 170.17	\$ 178.68	\$ 187.61	\$ 196.99	\$ 206.84	\$ 217.19	\$ 228.05	\$ 239.45
84	Network Technician (Senior)	\$ 155.00	\$ 162.75	\$ 170.89	\$ 179.43	\$ 188.40	\$ 197.82	\$ 207.71	\$ 218.10	\$ 229.01	\$ 240.46	\$ 252.48	\$ 265.10
43	Office Automation Specialist	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
36	Operations Research Analyst (Senior)	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
108	Operator Level I	\$ 140.00	\$ 147.00	\$ 154.35	\$ 162.07	\$ 170.17	\$ 178.68	\$ 187.61	\$ 196.99	\$ 206.84	\$ 217.19	\$ 228.05	\$ 239.45
107	Operator Level II	\$ 155.00	\$ 162.75	\$ 170.89	\$ 179.43	\$ 188.40	\$ 197.82	\$ 207.71	\$ 218.10	\$ 229.01	\$ 240.46	\$ 252.48	\$ 265.10
109	Photographer	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
39	Planner, Information Technology (Senior)	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
58	Program Administration Specialist	\$ 150.00	\$ 157.50	\$ 165.38	\$ 173.64	\$ 182.33	\$ 191.44	\$ 201.01	\$ 211.07	\$ 221.62	\$ 232.70	\$ 244.33	\$ 256.55
1	Program Manager	\$ 225.00	\$ 236.25	\$ 248.06	\$ 260.47	\$ 273.49	\$ 287.16	\$ 301.52	\$ 316.60	\$ 332.43	\$ 349.05	\$ 366.50	\$ 384.83
57	Project Control Specialist	\$ 140.00	\$ 147.00	\$ 154.35	\$ 162.07	\$ 170.17	\$ 178.68	\$ 187.61	\$ 196.99	\$ 206.84	\$ 217.19	\$ 228.05	\$ 239.45
2	Project Manager	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
25	Quality Assurance Consultant (Senior)	\$ 185.00	\$ 194.25	\$ 203.96	\$ 214.16	\$ 224.87	\$ 236.11	\$ 247.92	\$ 260.31	\$ 273.33	\$ 287.00	\$ 301.35	\$ 316.41
24	Quality Assurance Manager	\$ 160.00	\$ 168.00	\$ 176.40	\$ 185.22	\$ 194.48	\$ 204.21	\$ 214.42	\$ 225.14	\$ 236.39	\$ 248.21	\$ 260.62	\$ 273.65
26	Quality Assurance Specialist	\$ 150.00	\$ 157.50	\$ 165.38	\$ 173.64	\$ 182.33	\$ 191.44	\$ 201.01	\$ 211.07	\$ 221.62	\$ 232.70	\$ 244.33	\$ 256.55
71	Risk Assessment Consultant (Senior)	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
49	Security, Computer Systems Specialist	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
50	Security, Data Specialist	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
4	Subject Matter Expert	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52

COMPANY NAME: Gray Chip Consulting, LLC
 CONTRACT POC: Yomphana Adams
 ADDRESS: 3460 Harrington Avenue
 Annapolis, MD 21403

OFFICE NUMBER: 301-802-5487
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#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*											
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12
3	Subject Matter Expert (Senior)	\$ 225.00	\$ 236.25	\$ 248.06	\$ 260.47	\$ 273.49	\$ 287.16	\$ 301.52	\$ 316.60	\$ 332.43	\$ 349.05	\$ 366.50	\$ 384.83
94	Systems Analyst, Wireless	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
53	System Security Research Analyst	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
51	Systems Security Specialist	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
48	Systems Security Specialist (Senior)	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
78	Telecommunications Consultant (Senior)	\$ 250.00	\$ 262.50	\$ 275.63	\$ 289.41	\$ 303.88	\$ 319.07	\$ 335.02	\$ 351.78	\$ 369.36	\$ 387.83	\$ 407.22	\$ 427.58
77	Telecommunications Engineer	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
76	Telecommunications Engineer (Senior)	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
79	Telecommunications, System Analyst	\$ 175.00	\$ 183.75	\$ 192.94	\$ 202.58	\$ 212.71	\$ 223.35	\$ 234.52	\$ 246.24	\$ 258.55	\$ 271.48	\$ 285.06	\$ 299.31
27	Testing Specialist	\$ 155.00	\$ 162.75	\$ 170.89	\$ 179.43	\$ 188.40	\$ 197.82	\$ 207.71	\$ 218.10	\$ 229.01	\$ 240.46	\$ 252.48	\$ 265.10
28	Training Specialist/Instructor	\$ 195.00	\$ 204.75	\$ 214.99	\$ 225.74	\$ 237.02	\$ 248.87	\$ 261.32	\$ 274.38	\$ 288.10	\$ 302.51	\$ 317.63	\$ 333.52
56	Writer/Editor, Technical	\$ 140.00	\$ 147.00	\$ 154.35	\$ 162.07	\$ 170.17	\$ 178.68	\$ 187.61	\$ 196.99	\$ 206.84	\$ 217.19	\$ 228.05	\$ 239.45

* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

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____ President _____
 TITLE