

Consulting and Technical Services Plus (CATS+)
Labor Rates

Attachment F-A1- Labor Rate Schedule

Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.12 of the RFP

#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*														
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15
		Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price
1	Program Manager	\$ 249.82	\$ 259.81	\$ 271.50	\$ 285.08	\$ 300.76	\$ 318.80	\$ 337.93	\$ 358.21	\$ 379.70	\$ 402.48	\$ 426.63	\$ 452.23	\$ 479.36	\$ 508.12	\$ 538.61
2	Project Manager	\$ 214.19	\$ 222.76	\$ 232.79	\$ 244.42	\$ 257.87	\$ 273.34	\$ 289.74	\$ 307.13	\$ 325.55	\$ 345.09	\$ 365.79	\$ 387.74	\$ 411.00	\$ 435.66	\$ 461.80
3	Subject Matter Expert (Senior)	\$ 336.74	\$ 350.21	\$ 365.97	\$ 384.27	\$ 405.40	\$ 429.72	\$ 455.51	\$ 482.84	\$ 511.81	\$ 542.52	\$ 575.07	\$ 609.57	\$ 646.15	\$ 684.91	\$ 726.01
4	Subject Matter Expert	\$ 269.48	\$ 280.26	\$ 292.87	\$ 307.51	\$ 324.43	\$ 343.89	\$ 364.52	\$ 386.40	\$ 409.58	\$ 434.15	\$ 460.20	\$ 487.82	\$ 517.09	\$ 548.11	\$ 581.00
5	Analyst, Computer Software/Integration (Senior)	\$ 187.00	\$ 194.48	\$ 203.23	\$ 213.39	\$ 225.13	\$ 238.64	\$ 252.96	\$ 268.13	\$ 284.22	\$ 301.28	\$ 319.35	\$ 338.51	\$ 358.82	\$ 380.35	\$ 403.17
6	Computer Specialist (Senior)	\$ 170.24	\$ 177.05	\$ 185.01	\$ 194.26	\$ 204.95	\$ 217.25	\$ 230.28	\$ 244.10	\$ 258.74	\$ 274.27	\$ 290.72	\$ 308.17	\$ 326.66	\$ 346.26	\$ 367.03
7	Computer Specialist	\$ 100.10	\$ 104.11	\$ 108.79	\$ 114.23	\$ 120.52	\$ 127.75	\$ 135.41	\$ 143.54	\$ 152.15	\$ 161.28	\$ 170.96	\$ 181.21	\$ 192.09	\$ 203.61	\$ 215.83
8	Analyst, Computer Systems (Senior)	\$ 184.27	\$ 191.64	\$ 200.27	\$ 210.28	\$ 221.84	\$ 235.15	\$ 249.26	\$ 264.22	\$ 280.07	\$ 296.88	\$ 314.69	\$ 333.57	\$ 353.59	\$ 374.80	\$ 397.29
9	Analyst, Computer Systems (Junior)	\$ 118.82	\$ 123.58	\$ 129.14	\$ 135.59	\$ 143.05	\$ 151.63	\$ 160.73	\$ 170.38	\$ 180.60	\$ 191.43	\$ 202.92	\$ 215.09	\$ 228.00	\$ 241.68	\$ 256.18
10	Applications Programmer	\$ 167.93	\$ 174.65	\$ 182.51	\$ 191.63	\$ 202.17	\$ 214.31	\$ 227.16	\$ 240.79	\$ 255.24	\$ 270.56	\$ 286.79	\$ 304.00	\$ 322.24	\$ 341.57	\$ 362.06
11	Applications Development Expert	\$ 256.67	\$ 266.94	\$ 278.95	\$ 292.90	\$ 309.01	\$ 327.55	\$ 347.21	\$ 368.04	\$ 390.12	\$ 413.53	\$ 438.34	\$ 464.64	\$ 492.52	\$ 522.07	\$ 553.39
12	Computer Systems Programmer (Senior)	\$ 187.43	\$ 194.92	\$ 203.70	\$ 213.88	\$ 225.64	\$ 239.18	\$ 253.53	\$ 268.75	\$ 284.87	\$ 301.96	\$ 320.08	\$ 339.29	\$ 359.64	\$ 381.22	\$ 404.09
13	Computer Systems Programmer	\$ 104.27	\$ 108.44	\$ 113.32	\$ 118.99	\$ 125.53	\$ 133.06	\$ 141.05	\$ 149.51	\$ 158.48	\$ 167.99	\$ 178.07	\$ 188.75	\$ 200.08	\$ 212.08	\$ 224.81
14	Computer Programmer (Senior)	\$ 206.89	\$ 215.17	\$ 224.85	\$ 236.09	\$ 249.08	\$ 264.02	\$ 279.86	\$ 296.65	\$ 314.45	\$ 333.32	\$ 353.32	\$ 374.52	\$ 396.99	\$ 420.81	\$ 446.06
15	Computer Programmer (Junior)	\$ 119.36	\$ 124.14	\$ 129.72	\$ 136.21	\$ 143.70	\$ 152.32	\$ 161.46	\$ 171.15	\$ 181.42	\$ 192.30	\$ 203.84	\$ 216.07	\$ 229.04	\$ 242.78	\$ 257.35
16	Application Developer, Advanced Technology (Senior)	\$ 206.72	\$ 214.99	\$ 224.67	\$ 235.90	\$ 248.87	\$ 263.81	\$ 279.63	\$ 296.41	\$ 314.20	\$ 333.05	\$ 353.03	\$ 374.21	\$ 396.67	\$ 420.47	\$ 445.69
17	Application Developer, Advanced Technology	\$ 126.80	\$ 131.87	\$ 137.80	\$ 144.69	\$ 152.65	\$ 161.81	\$ 171.52	\$ 181.81	\$ 192.72	\$ 204.28	\$ 216.54	\$ 229.53	\$ 243.30	\$ 257.90	\$ 273.37
18	Engineer, Information (Senior)	\$ 209.59	\$ 217.98	\$ 227.79	\$ 239.18	\$ 252.33	\$ 267.47	\$ 283.52	\$ 300.53	\$ 318.56	\$ 337.68	\$ 357.94	\$ 379.41	\$ 402.18	\$ 426.31	\$ 451.89
19	Engineer, Information	\$ 158.84	\$ 165.19	\$ 172.62	\$ 181.25	\$ 191.22	\$ 202.70	\$ 214.86	\$ 227.75	\$ 241.41	\$ 255.90	\$ 271.25	\$ 287.53	\$ 304.78	\$ 323.07	\$ 342.45
20	IT Professional (Senior)	\$ 262.50	\$ 273.00	\$ 285.29	\$ 299.55	\$ 316.02	\$ 334.99	\$ 355.09	\$ 376.39	\$ 398.97	\$ 422.91	\$ 448.29	\$ 475.18	\$ 503.69	\$ 533.92	\$ 565.95
21	Database Manager	\$ 244.60	\$ 254.39	\$ 265.83	\$ 279.12	\$ 294.48	\$ 312.15	\$ 330.87	\$ 350.73	\$ 371.77	\$ 394.08	\$ 417.72	\$ 442.78	\$ 469.35	\$ 497.51	\$ 527.36
22	Database Management Specialist (Senior)	\$ 242.77	\$ 252.48	\$ 263.84	\$ 277.04	\$ 292.27	\$ 309.81	\$ 328.40	\$ 348.10	\$ 368.99	\$ 391.13	\$ 414.59	\$ 439.47	\$ 465.84	\$ 493.79	\$ 523.41
23	Database Management Specialist (Junior)	\$ 121.88	\$ 126.76	\$ 132.46	\$ 139.08	\$ 146.73	\$ 155.54	\$ 164.87	\$ 174.76	\$ 185.25	\$ 196.36	\$ 208.14	\$ 220.63	\$ 233.87	\$ 247.90	\$ 262.78
24	Quality Assurance Manager	\$ 274.91	\$ 285.91	\$ 298.77	\$ 313.71	\$ 330.96	\$ 350.82	\$ 371.87	\$ 394.18	\$ 417.83	\$ 442.90	\$ 469.48	\$ 497.65	\$ 527.51	\$ 559.16	\$ 592.71
25	Quality Assurance Consultant (Senior)	\$ 248.28	\$ 258.21	\$ 269.83	\$ 283.33	\$ 298.91	\$ 316.84	\$ 335.85	\$ 356.00	\$ 377.37	\$ 400.01	\$ 424.01	\$ 449.45	\$ 476.41	\$ 505.00	\$ 535.30
26	Quality Assurance Specialist	\$ 197.73	\$ 205.64	\$ 214.89	\$ 225.64	\$ 238.05	\$ 252.33	\$ 267.47	\$ 283.52	\$ 300.53	\$ 318.56	\$ 337.68	\$ 357.94	\$ 379.42	\$ 402.18	\$ 426.31
27	Testing Specialist	\$ 106.95	\$ 111.23	\$ 116.23	\$ 122.04	\$ 128.76	\$ 136.48	\$ 144.67	\$ 153.35	\$ 162.55	\$ 172.30	\$ 182.64	\$ 193.60	\$ 205.22	\$ 217.53	\$ 230.58
28	Training Specialist/Instructor	\$ 178.39	\$ 185.53	\$ 193.88	\$ 203.57	\$ 214.77	\$ 227.65	\$ 241.31	\$ 255.79	\$ 271.14	\$ 287.40	\$ 304.65	\$ 322.93	\$ 342.30	\$ 362.84	\$ 384.61
29	Engineer, Systems (Senior)	\$ 262.98	\$ 273.50	\$ 285.80	\$ 300.09	\$ 316.60	\$ 335.59	\$ 355.73	\$ 377.07	\$ 399.70	\$ 423.68	\$ 449.10	\$ 476.05	\$ 504.61	\$ 534.89	\$ 566.98
30	Engineer, Systems	\$ 132.03	\$ 137.31	\$ 143.49	\$ 150.67	\$ 158.96	\$ 168.49	\$ 178.60	\$ 189.32	\$ 200.68	\$ 212.72	\$ 225.48	\$ 239.01	\$ 253.35	\$ 268.55	\$ 284.66
31	Engineer, Software	\$ 161.43	\$ 167.89	\$ 175.45	\$ 184.22	\$ 194.35	\$ 206.01	\$ 218.37	\$ 231.47	\$ 245.36	\$ 260.08	\$ 275.69	\$ 292.23	\$ 309.76	\$ 328.35	\$ 348.05
32	Engineer, Interdisciplinary (Senior)	\$ 240.20	\$ 249.81	\$ 261.05	\$ 274.10	\$ 289.18	\$ 306.53	\$ 324.92	\$ 344.41	\$ 365.08	\$ 386.98	\$ 410.20	\$ 434.81	\$ 460.90	\$ 488.56	\$ 517.87

AUTHORIZED SIGNATURE

COMPANY NAME: INSPIRED DATA SOLUTIONS
ADDRESS: 4 THOMPSON STREET, ANNAPOLIS, MD 21401

President
TITLE

Consulting and Technical Services Plus (CATS+)
Labor Rates

Attachment F-A1- Labor Rate Schedule

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		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15
33	Engineer, Interdisciplinary	\$ 146.17	\$ 152.02	\$ 158.86	\$ 166.80	\$ 175.98	\$ 186.53	\$ 197.73	\$ 209.59	\$ 222.16	\$ 235.49	\$ 249.62	\$ 264.60	\$ 280.48	\$ 297.31	\$ 315.14
34	Computer Operations Center Specialist	\$ 146.18	\$ 152.03	\$ 158.87	\$ 166.81	\$ 175.99	\$ 186.55	\$ 197.74	\$ 209.60	\$ 222.18	\$ 235.51	\$ 249.64	\$ 264.62	\$ 280.50	\$ 297.33	\$ 315.17
35	Computer Operations Research Analyst	\$ 107.59	\$ 111.89	\$ 116.93	\$ 122.77	\$ 129.53	\$ 137.30	\$ 145.54	\$ 154.27	\$ 163.52	\$ 173.34	\$ 183.74	\$ 194.76	\$ 206.45	\$ 218.83	\$ 231.96
36	Operations Research Analyst (Senior)	\$ 266.33	\$ 276.98	\$ 289.45	\$ 303.92	\$ 320.63	\$ 339.87	\$ 360.26	\$ 381.88	\$ 404.79	\$ 429.08	\$ 454.82	\$ 482.11	\$ 511.04	\$ 541.70	\$ 574.21
37	Analyst, Systems (Senior)	\$ 184.27	\$ 191.64	\$ 200.27	\$ 210.28	\$ 221.84	\$ 235.15	\$ 249.26	\$ 264.22	\$ 280.07	\$ 296.88	\$ 314.69	\$ 333.57	\$ 353.59	\$ 374.80	\$ 397.29
38	Architect, Information Technology (Senior)	\$ 260.51	\$ 270.93	\$ 283.12	\$ 297.28	\$ 313.63	\$ 332.45	\$ 352.39	\$ 373.54	\$ 395.95	\$ 419.70	\$ 444.89	\$ 471.58	\$ 499.87	\$ 529.87	\$ 561.66
39	Planner, Information Technology (Senior)	\$ 209.88	\$ 218.28	\$ 228.10	\$ 239.51	\$ 252.68	\$ 267.84	\$ 283.91	\$ 300.94	\$ 319.00	\$ 338.14	\$ 358.43	\$ 379.93	\$ 402.73	\$ 426.89	\$ 452.51
40	Architect, Application (Senior)	\$ 212.86	\$ 221.37	\$ 231.33	\$ 242.90	\$ 256.26	\$ 271.63	\$ 287.93	\$ 305.21	\$ 323.52	\$ 342.93	\$ 363.51	\$ 385.32	\$ 408.44	\$ 432.94	\$ 458.92
41	Computer Operator (Senior)	\$ 106.04	\$ 110.28	\$ 115.24	\$ 121.01	\$ 127.66	\$ 135.32	\$ 143.44	\$ 152.05	\$ 161.17	\$ 170.84	\$ 181.09	\$ 191.96	\$ 203.47	\$ 215.68	\$ 228.62
42	Computer Operator	\$ 78.77	\$ 81.92	\$ 85.61	\$ 89.89	\$ 94.84	\$ 100.53	\$ 106.56	\$ 112.95	\$ 119.73	\$ 126.91	\$ 134.53	\$ 142.60	\$ 151.15	\$ 160.22	\$ 169.84
43	Office Automation Specialist	\$ 119.73	\$ 124.51	\$ 130.12	\$ 136.62	\$ 144.14	\$ 152.79	\$ 161.95	\$ 171.67	\$ 181.97	\$ 192.89	\$ 204.46	\$ 216.73	\$ 229.73	\$ 243.52	\$ 258.13
44	Help Desk Manager	\$ 187.13	\$ 194.61	\$ 203.37	\$ 213.54	\$ 225.28	\$ 238.80	\$ 253.13	\$ 268.32	\$ 284.41	\$ 301.48	\$ 319.57	\$ 338.74	\$ 359.07	\$ 380.61	\$ 403.45
45	Help Desk Specialist (Senior)	\$ 119.55	\$ 124.33	\$ 129.92	\$ 136.42	\$ 143.92	\$ 152.56	\$ 161.71	\$ 171.41	\$ 181.70	\$ 192.60	\$ 204.16	\$ 216.41	\$ 229.39	\$ 243.15	\$ 257.74
46	Help Desk Specialist (Junior)	\$ 100.96	\$ 105.00	\$ 109.72	\$ 115.21	\$ 121.54	\$ 128.84	\$ 136.57	\$ 144.76	\$ 153.45	\$ 162.65	\$ 172.41	\$ 182.76	\$ 193.72	\$ 205.34	\$ 217.67
47	Administrator, Systems	\$ 158.20	\$ 164.53	\$ 171.93	\$ 180.53	\$ 190.46	\$ 201.88	\$ 214.00	\$ 226.84	\$ 240.45	\$ 254.87	\$ 270.17	\$ 286.38	\$ 303.56	\$ 321.77	\$ 341.08
48	Systems Security Specialist (Senior)	\$ 200.69	\$ 208.72	\$ 218.12	\$ 229.02	\$ 241.62	\$ 256.11	\$ 271.48	\$ 287.77	\$ 305.04	\$ 323.34	\$ 342.74	\$ 363.30	\$ 385.10	\$ 408.21	\$ 432.70
49	Security, Computer Systems Specialist	\$ 267.53	\$ 278.23	\$ 290.75	\$ 305.28	\$ 322.07	\$ 341.40	\$ 361.88	\$ 383.60	\$ 406.61	\$ 431.01	\$ 456.87	\$ 484.28	\$ 513.34	\$ 544.14	\$ 576.79
50	Security, Data Specialist	\$ 148.92	\$ 154.88	\$ 161.85	\$ 169.94	\$ 179.28	\$ 190.04	\$ 201.44	\$ 213.53	\$ 226.34	\$ 239.92	\$ 254.32	\$ 269.58	\$ 285.75	\$ 302.90	\$ 321.07
51	Systems Security Specialist	\$ 159.01	\$ 165.37	\$ 172.81	\$ 181.45	\$ 191.43	\$ 202.92	\$ 215.09	\$ 228.00	\$ 241.68	\$ 256.18	\$ 271.55	\$ 287.84	\$ 305.11	\$ 323.42	\$ 342.83
52	Engineer, Information Security	\$ 150.86	\$ 156.89	\$ 163.95	\$ 172.15	\$ 181.62	\$ 192.52	\$ 204.07	\$ 216.31	\$ 229.29	\$ 243.05	\$ 257.63	\$ 273.09	\$ 289.48	\$ 306.84	\$ 325.25
53	System Security Research Analyst	\$ 133.93	\$ 139.29	\$ 145.55	\$ 152.83	\$ 161.24	\$ 170.91	\$ 181.17	\$ 192.04	\$ 203.56	\$ 215.77	\$ 228.72	\$ 242.44	\$ 256.99	\$ 272.41	\$ 288.75
54	Analyst, Research	\$ 126.07	\$ 131.11	\$ 137.01	\$ 143.86	\$ 151.77	\$ 160.88	\$ 170.53	\$ 180.76	\$ 191.61	\$ 203.11	\$ 215.29	\$ 228.21	\$ 241.90	\$ 256.42	\$ 271.80
55	Documentation Specialist	\$ 117.38	\$ 122.07	\$ 127.57	\$ 133.94	\$ 141.31	\$ 149.79	\$ 158.78	\$ 168.30	\$ 178.40	\$ 189.11	\$ 200.45	\$ 212.48	\$ 225.23	\$ 238.74	\$ 253.07
56	Writer/Editor, Technical	\$ 176.53	\$ 183.60	\$ 191.86	\$ 201.45	\$ 212.53	\$ 225.28	\$ 238.80	\$ 253.13	\$ 268.31	\$ 284.41	\$ 301.48	\$ 319.57	\$ 338.74	\$ 359.07	\$ 380.61
57	Project Control Specialist	\$ 139.42	\$ 145.00	\$ 151.53	\$ 159.10	\$ 167.85	\$ 177.92	\$ 188.60	\$ 199.91	\$ 211.91	\$ 224.62	\$ 238.10	\$ 252.39	\$ 267.53	\$ 283.58	\$ 300.60
58	Program Administration Specialist	\$ 122.63	\$ 127.53	\$ 133.27	\$ 139.93	\$ 147.63	\$ 156.49	\$ 165.88	\$ 175.83	\$ 186.38	\$ 197.56	\$ 209.41	\$ 221.98	\$ 235.30	\$ 249.42	\$ 264.38
59	Internet/Intranet Site Developer (Senior)	\$ 175.51	\$ 182.53	\$ 190.74	\$ 200.28	\$ 211.30	\$ 223.97	\$ 237.41	\$ 251.66	\$ 266.76	\$ 282.76	\$ 299.73	\$ 317.71	\$ 336.77	\$ 356.98	\$ 378.40
60	Internet/Intranet Site Developer (Junior)	\$ 136.37	\$ 141.83	\$ 148.21	\$ 155.62	\$ 164.18	\$ 174.03	\$ 184.47	\$ 195.54	\$ 207.27	\$ 219.71	\$ 232.89	\$ 246.86	\$ 261.68	\$ 277.38	\$ 294.02
61	Architect, Internet/Web	\$ 233.32	\$ 242.66	\$ 253.58	\$ 266.26	\$ 280.90	\$ 297.75	\$ 315.62	\$ 334.56	\$ 354.63	\$ 375.91	\$ 398.46	\$ 422.37	\$ 447.71	\$ 474.58	\$ 503.05
62	Computer Graphics Illustrator	\$ 112.15	\$ 116.64	\$ 121.89	\$ 127.98	\$ 135.02	\$ 143.12	\$ 151.71	\$ 160.81	\$ 170.46	\$ 180.69	\$ 191.53	\$ 203.03	\$ 215.21	\$ 228.12	\$ 241.81
63	Architect, Systems (Senior)	\$ 212.86	\$ 221.37	\$ 231.33	\$ 242.90	\$ 256.26	\$ 271.63	\$ 287.93	\$ 305.21	\$ 323.52	\$ 342.93	\$ 363.51	\$ 385.32	\$ 408.44	\$ 432.94	\$ 458.92
64	Architect, Systems Design	\$ 212.86	\$ 221.37	\$ 231.33	\$ 242.90	\$ 256.26	\$ 271.63	\$ 287.93	\$ 305.21	\$ 323.52	\$ 342.93	\$ 363.51	\$ 385.32	\$ 408.44	\$ 432.94	\$ 458.92
65	Engineer, Systems Design	\$ 131.04	\$ 136.28	\$ 142.41	\$ 149.53	\$ 157.76	\$ 167.22	\$ 177.26	\$ 187.89	\$ 199.16	\$ 211.11	\$ 223.78	\$ 237.21	\$ 251.44	\$ 266.53	\$ 282.52
66	Accountant, Cost (Senior)	\$ 140.63	\$ 146.26	\$ 152.84	\$ 160.48	\$ 169.31	\$ 179.47	\$ 190.24	\$ 201.65	\$ 213.75	\$ 226.58	\$ 240.17	\$ 254.58	\$ 269.86	\$ 286.05	\$ 303.21

AUTHORIZED SIGNATURE

COMPANY NAME: INSPIRED DATA SOLUTIONS
ADDRESS: 4 THOMPSON STREET, ANNAPOLIS, MD 21401

President
TITLE

Consulting and Technical Services Plus (CATS+)
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		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15
67	Analyst, Financial (Senior)	\$ 162.84	\$ 169.36	\$ 176.98	\$ 185.83	\$ 196.05	\$ 207.81	\$ 220.28	\$ 233.50	\$ 247.51	\$ 262.36	\$ 278.10	\$ 294.79	\$ 312.47	\$ 331.22	\$ 351.09
68	Analyst, Financial	\$ 107.91	\$ 112.23	\$ 117.28	\$ 123.14	\$ 129.91	\$ 137.71	\$ 145.97	\$ 154.73	\$ 164.01	\$ 173.85	\$ 184.29	\$ 195.34	\$ 207.06	\$ 219.49	\$ 232.66
69	Auditor, IT (Senior)	\$ 210.69	\$ 219.12	\$ 228.98	\$ 240.43	\$ 253.65	\$ 268.87	\$ 285.00	\$ 302.10	\$ 320.23	\$ 339.44	\$ 359.81	\$ 381.39	\$ 404.28	\$ 428.53	\$ 454.25
70	Auditor (Senior)	\$ 161.29	\$ 167.74	\$ 175.29	\$ 184.06	\$ 194.18	\$ 205.83	\$ 218.18	\$ 231.27	\$ 245.15	\$ 259.86	\$ 275.45	\$ 291.98	\$ 309.49	\$ 328.06	\$ 347.75
71	Risk Assessment Consultant (Senior)	\$ 266.34	\$ 276.99	\$ 289.45	\$ 303.93	\$ 320.64	\$ 339.88	\$ 360.28	\$ 381.89	\$ 404.80	\$ 429.09	\$ 454.84	\$ 482.13	\$ 511.06	\$ 541.72	\$ 574.22
72	Business Process Consultant (Senior)	\$ 212.51	\$ 221.01	\$ 230.96	\$ 242.50	\$ 255.84	\$ 271.19	\$ 287.46	\$ 304.71	\$ 322.99	\$ 342.37	\$ 362.92	\$ 384.69	\$ 407.77	\$ 432.24	\$ 458.17
73	Group Facilitator (Senior)	\$ 210.00	\$ 218.40	\$ 228.23	\$ 239.64	\$ 252.82	\$ 267.99	\$ 284.07	\$ 301.11	\$ 319.18	\$ 338.33	\$ 358.63	\$ 380.15	\$ 402.96	\$ 427.13	\$ 452.76
74	Marketing Consultant (Senior)	\$ 115.16	\$ 119.76	\$ 125.15	\$ 131.41	\$ 138.64	\$ 146.96	\$ 155.77	\$ 165.12	\$ 175.03	\$ 185.53	\$ 196.66	\$ 208.46	\$ 220.97	\$ 234.23	\$ 248.28
75	Market Research Consultant (Senior)	\$ 196.23	\$ 204.08	\$ 213.27	\$ 223.93	\$ 236.24	\$ 250.42	\$ 265.44	\$ 281.37	\$ 298.25	\$ 316.15	\$ 335.12	\$ 355.22	\$ 376.54	\$ 399.13	\$ 423.08
76	Telecommunications Engineer (Senior)	\$ 227.85	\$ 236.96	\$ 247.63	\$ 260.01	\$ 274.31	\$ 290.77	\$ 308.21	\$ 326.70	\$ 346.31	\$ 367.08	\$ 389.11	\$ 412.46	\$ 437.20	\$ 463.44	\$ 491.24
77	Telecommunications Engineer	\$ 149.53	\$ 155.51	\$ 162.51	\$ 170.64	\$ 180.02	\$ 190.82	\$ 202.27	\$ 214.41	\$ 227.27	\$ 240.91	\$ 255.37	\$ 270.69	\$ 286.93	\$ 304.14	\$ 322.39
78	Telecommunications Consultant (Senior)	\$ 233.25	\$ 242.58	\$ 253.50	\$ 266.17	\$ 280.81	\$ 297.66	\$ 315.52	\$ 334.45	\$ 354.52	\$ 375.79	\$ 398.34	\$ 422.24	\$ 447.58	\$ 474.43	\$ 502.90
79	Telecommunications, System Analyst	\$ 199.85	\$ 207.85	\$ 217.20	\$ 228.06	\$ 240.61	\$ 255.04	\$ 270.34	\$ 286.57	\$ 303.76	\$ 321.98	\$ 341.30	\$ 361.78	\$ 383.49	\$ 406.50	\$ 430.89
80	Network Manager	\$ 182.09	\$ 189.37	\$ 197.89	\$ 207.79	\$ 219.22	\$ 232.37	\$ 246.31	\$ 261.09	\$ 276.76	\$ 293.36	\$ 310.96	\$ 329.62	\$ 349.40	\$ 370.36	\$ 392.58
81	Engineer, Network (Senior)	\$ 241.19	\$ 250.83	\$ 262.12	\$ 275.23	\$ 290.36	\$ 307.79	\$ 326.25	\$ 345.83	\$ 366.58	\$ 388.57	\$ 411.89	\$ 436.60	\$ 462.79	\$ 490.56	\$ 520.00
82	Engineer, Network (Junior)	\$ 152.36	\$ 158.45	\$ 165.58	\$ 173.86	\$ 183.42	\$ 194.43	\$ 206.09	\$ 218.46	\$ 231.57	\$ 245.46	\$ 260.19	\$ 275.80	\$ 292.35	\$ 309.89	\$ 328.48
83	Network Administrator	\$ 140.48	\$ 146.10	\$ 152.67	\$ 160.31	\$ 169.12	\$ 179.27	\$ 190.03	\$ 201.43	\$ 213.51	\$ 226.33	\$ 239.91	\$ 254.30	\$ 269.56	\$ 285.73	\$ 302.87
84	Network Technician (Senior)	\$ 153.91	\$ 160.07	\$ 167.27	\$ 175.63	\$ 185.29	\$ 196.41	\$ 208.19	\$ 220.69	\$ 233.93	\$ 247.96	\$ 262.84	\$ 278.61	\$ 295.33	\$ 313.05	\$ 331.83
85	Network Technician (Junior)	\$ 107.94	\$ 112.26	\$ 117.31	\$ 123.17	\$ 129.95	\$ 137.75	\$ 146.01	\$ 154.77	\$ 164.06	\$ 173.90	\$ 184.34	\$ 195.40	\$ 207.12	\$ 219.55	\$ 232.72
86	Engineer, Network Security	\$ 231.91	\$ 241.19	\$ 252.04	\$ 264.64	\$ 279.20	\$ 295.95	\$ 313.71	\$ 332.53	\$ 352.48	\$ 373.63	\$ 396.05	\$ 419.81	\$ 445.00	\$ 471.70	\$ 500.00
87	Geographic Information Systems Technician II	\$ 126.26	\$ 131.31	\$ 137.22	\$ 144.08	\$ 152.01	\$ 161.13	\$ 170.79	\$ 181.04	\$ 191.90	\$ 203.42	\$ 215.62	\$ 228.56	\$ 242.27	\$ 256.81	\$ 272.22
88	Geographic Information Systems Technician I	\$ 104.95	\$ 109.15	\$ 114.06	\$ 119.76	\$ 126.35	\$ 133.93	\$ 141.97	\$ 150.48	\$ 159.51	\$ 169.08	\$ 179.23	\$ 189.98	\$ 201.38	\$ 213.46	\$ 226.27
89	Geographic Information Systems Technician Trainee	\$ 87.98	\$ 91.50	\$ 95.62	\$ 100.40	\$ 105.92	\$ 112.27	\$ 119.01	\$ 126.15	\$ 133.72	\$ 141.74	\$ 150.25	\$ 159.26	\$ 168.82	\$ 178.95	\$ 189.68
90	Geographic Information Systems (GIS) Analyst	\$ 150.48	\$ 156.49	\$ 163.54	\$ 171.71	\$ 181.16	\$ 192.03	\$ 203.55	\$ 215.76	\$ 228.71	\$ 242.43	\$ 256.98	\$ 272.39	\$ 288.74	\$ 306.06	\$ 324.43
91	Geographic Information Systems Specialist	\$ 185.91	\$ 193.34	\$ 202.04	\$ 212.15	\$ 223.81	\$ 237.24	\$ 251.48	\$ 266.57	\$ 282.56	\$ 299.51	\$ 317.48	\$ 336.53	\$ 356.72	\$ 378.13	\$ 400.82
92	Archeologist /Historic Preservation Specialist	\$ 105.71	\$ 109.94	\$ 114.88	\$ 120.63	\$ 127.26	\$ 134.90	\$ 142.99	\$ 151.57	\$ 160.67	\$ 170.30	\$ 180.52	\$ 191.35	\$ 202.84	\$ 215.01	\$ 227.91
93	Architectural Historian	\$ 113.20	\$ 117.73	\$ 123.03	\$ 129.18	\$ 136.29	\$ 144.46	\$ 153.13	\$ 162.32	\$ 172.06	\$ 182.38	\$ 193.33	\$ 204.93	\$ 217.22	\$ 230.25	\$ 244.07
94	Systems Analyst, Wireless	\$ 146.71	\$ 152.57	\$ 159.44	\$ 167.41	\$ 176.62	\$ 187.22	\$ 198.45	\$ 210.36	\$ 222.98	\$ 236.36	\$ 250.54	\$ 265.57	\$ 281.51	\$ 298.40	\$ 316.30
95	Engineer, Radio Frequency	\$ 240.20	\$ 249.81	\$ 261.05	\$ 274.10	\$ 289.18	\$ 306.53	\$ 324.92	\$ 344.41	\$ 365.08	\$ 386.98	\$ 410.20	\$ 434.81	\$ 460.90	\$ 488.56	\$ 517.87
96	Electrician, Licensed Master	\$ 116.22	\$ 120.87	\$ 126.31	\$ 132.63	\$ 139.92	\$ 148.32	\$ 157.21	\$ 166.65	\$ 176.65	\$ 187.25	\$ 198.48	\$ 210.39	\$ 223.01	\$ 236.39	\$ 250.58
97	Electrician, Journeyman	\$ 109.86	\$ 114.25	\$ 119.39	\$ 125.36	\$ 132.26	\$ 140.19	\$ 148.60	\$ 157.52	\$ 166.97	\$ 176.99	\$ 187.61	\$ 198.87	\$ 210.80	\$ 223.45	\$ 236.85
99	Electricians Helper	\$ 94.59	\$ 98.37	\$ 102.80	\$ 107.94	\$ 113.87	\$ 120.71	\$ 127.95	\$ 135.63	\$ 143.76	\$ 152.39	\$ 161.53	\$ 171.23	\$ 181.50	\$ 192.39	\$ 203.93
99	Facilities Engineering Manager	\$ 175.17	\$ 182.18	\$ 190.37	\$ 199.89	\$ 210.89	\$ 223.54	\$ 236.95	\$ 251.17	\$ 266.24	\$ 282.21	\$ 299.15	\$ 317.10	\$ 336.12	\$ 356.29	\$ 377.67
101	Engineer, Facility Operations	\$ 125.33	\$ 130.34	\$ 136.21	\$ 143.02	\$ 150.88	\$ 159.94	\$ 169.53	\$ 179.70	\$ 190.49	\$ 201.92	\$ 214.03	\$ 226.87	\$ 240.48	\$ 254.91	\$ 270.21

AUTHORIZED SIGNATURE

COMPANY NAME: INSPIRED DATA SOLUTIONS
ADDRESS: 4 THOMPSON STREET, ANNAPOLIS, MD 21401

President
TITLE

Consulting and Technical Services Plus (CATS+)
Labor Rates

Attachment F-A1- Labor Rate Schedule

Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.12 of the RFP

#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*														
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15
101	Engineer, Stationary	\$ 103.72	\$ 107.87	\$ 112.72	\$ 118.36	\$ 124.87	\$ 132.36	\$ 140.30	\$ 148.72	\$ 157.65	\$ 167.10	\$ 177.13	\$ 187.76	\$ 199.02	\$ 210.97	\$ 223.62
102	Facilities Specialist, Lead	\$ 217.72	\$ 226.43	\$ 236.62	\$ 248.45	\$ 262.11	\$ 277.84	\$ 294.51	\$ 312.18	\$ 330.91	\$ 350.76	\$ 371.81	\$ 394.12	\$ 417.76	\$ 442.83	\$ 469.40
103	Facilities Specialist Level III	\$ 195.12	\$ 202.92	\$ 212.06	\$ 222.66	\$ 234.90	\$ 249.00	\$ 263.94	\$ 279.78	\$ 296.56	\$ 314.36	\$ 333.22	\$ 353.21	\$ 374.40	\$ 396.87	\$ 420.68
104	Facilities Specialist Level II	\$ 156.87	\$ 163.15	\$ 170.49	\$ 179.01	\$ 188.86	\$ 200.19	\$ 212.20	\$ 224.93	\$ 238.43	\$ 252.74	\$ 267.90	\$ 283.97	\$ 301.01	\$ 319.07	\$ 338.22
105	Facilities Specialist Level I	\$ 125.33	\$ 130.34	\$ 136.21	\$ 143.02	\$ 150.88	\$ 159.94	\$ 169.53	\$ 179.70	\$ 190.49	\$ 201.92	\$ 214.03	\$ 226.87	\$ 240.48	\$ 254.91	\$ 270.21
106	Facility Operations Supervisor	\$ 148.40	\$ 154.33	\$ 161.28	\$ 169.34	\$ 178.65	\$ 189.37	\$ 200.74	\$ 212.78	\$ 225.55	\$ 239.08	\$ 253.43	\$ 268.63	\$ 284.75	\$ 301.83	\$ 319.94
107	Operator Level II	\$ 91.65	\$ 95.31	\$ 99.60	\$ 104.58	\$ 110.33	\$ 116.95	\$ 123.97	\$ 131.41	\$ 139.29	\$ 147.65	\$ 156.51	\$ 165.90	\$ 175.85	\$ 186.41	\$ 197.59
108	Operator Level I	\$ 78.77	\$ 81.92	\$ 85.61	\$ 89.89	\$ 94.84	\$ 100.53	\$ 106.56	\$ 112.95	\$ 119.73	\$ 126.91	\$ 134.53	\$ 142.60	\$ 151.15	\$ 160.22	\$ 169.84
109	Photographer	\$ 118.24	\$ 122.97	\$ 128.50	\$ 134.92	\$ 142.35	\$ 150.89	\$ 159.94	\$ 169.54	\$ 179.71	\$ 190.49	\$ 201.92	\$ 214.03	\$ 226.88	\$ 240.49	\$ 254.92
110	Audit Manager	\$ 236.60	\$ 246.07	\$ 257.14	\$ 270.00	\$ 284.85	\$ 301.94	\$ 320.06	\$ 339.26	\$ 359.62	\$ 381.19	\$ 404.06	\$ 428.31	\$ 454.01	\$ 481.25	\$ 510.12
111	Audit Supervisor	\$ 174.56	\$ 181.54	\$ 189.71	\$ 199.20	\$ 210.15	\$ 222.76	\$ 236.13	\$ 250.30	\$ 265.31	\$ 281.23	\$ 298.11	\$ 315.99	\$ 334.95	\$ 355.05	\$ 376.35
112	Auditor, Lead	\$ 205.25	\$ 213.46	\$ 223.06	\$ 234.22	\$ 247.10	\$ 261.92	\$ 277.64	\$ 294.30	\$ 311.96	\$ 330.67	\$ 350.51	\$ 371.54	\$ 393.84	\$ 417.47	\$ 442.52
113	Auditor, Staff	\$ 108.82	\$ 113.17	\$ 118.27	\$ 124.18	\$ 131.01	\$ 138.87	\$ 147.20	\$ 156.04	\$ 165.40	\$ 175.32	\$ 185.84	\$ 196.99	\$ 208.81	\$ 221.34	\$ 234.62
	GeoSpatial Web Developer (Mid-level)	\$ 165.52	\$ 172.15	\$ 179.89	\$ 188.89	\$ 199.27	\$ 211.23	\$ 223.91	\$ 237.34	\$ 251.58	\$ 266.67	\$ 282.68	\$ 299.64	\$ 317.61	\$ 336.67	\$ 356.87
	GeoSpatial Web Developer (Senior)	\$ 206.72	\$ 214.99	\$ 224.67	\$ 235.90	\$ 248.87	\$ 263.81	\$ 279.63	\$ 296.41	\$ 314.20	\$ 333.05	\$ 353.03	\$ 374.21	\$ 396.67	\$ 420.47	\$ 445.69

* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

COMPANY NAME: INSPIRED DATA SOLUTIONS
ADDRESS: 4 THOMPSON STREET, ANNAPOLIS, MD 21401

Attachment F - Price Form A1

AUTHORIZED SIGNATURE

President

TITLE

Consulting and Technical Services Plus (CATS+)
Commission Only Pricing

	Table F-A2, Commission Only Percentage for Telecommunication Audits (as defined in 2.3.9.1)														
	COMMISSION ONLY PERCENTAGE CONTRACT YEAR*														
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15
Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage
Commission Only Percentage	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%

* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

INSPIRED DATA SOLUTIONS
JOHN PURNELL
4 THOMPSON STREET, ANNAPOLIS, MD 21401
410-951-9081
410-269-6457

FEIN: 20-2029956

AUTHORIZED SIGNATURE

President
TITLE