



**Q&A's #1 to  
Request for Proposals (RFP)  
Long Distance Calling Services  
RFP #060B1400058  
June 14, 2011**

Ladies/Gentlemen:

The Department of Information Technology received the following questions by e-mail for the above referenced RFP. These are answered below for all Offerors:

- 1. During the pre-bid conference there was mention on the actual minute account being 3 times higher than the 440k that is in the RFP. Would we be ok in assuming a minimum monthly commitment of 1 million minutes?**

**Answer:** No. The State makes no commitment of actual usage. It was stated in the meeting that the 440,000 minutes of usage were from DoIT-only locations and that the minutes of usage from all entities that use this contract may be two to three times that value. Also, the minutes on the price sheets are estimations made for evaluation purposes only.

- 2. Does the most favored nation clause apply to Maryland customers only or the entire United States?**

**Answer:** The Most Favored Customer clause applies to all service customers.