Name: Altura Communications Solutions, LLC

| Labor Category | Contract Yr. 1 Fully Loaded Hourly Rate |  | Contract Yr. 2 Fully Loaded Hourly Rate |  | Contract Yr. 3 Fully Loaded Hourly Rate |  | Contract Yr. 4 Fully Loaded Hourly Rate |  | Contract Yr. 5 Fully Loaded Hourly Rate |  | Contract Yr. 6 Fully Loaded Hourly Rate |  | Contract Yr. 7 <br> Fully Loaded Hourly Rate |  | Contract Yr. 8 Fully Loaded Hourly Rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium |
| Program Manager | \$200.00 | \$300.00 | \$208.00 | \$312.00 | \$216.00 | \$324.00 | \$224.00 | \$336.00 | \$232.00 | \$348.00 | \$241.00 | \$361.00 | \$250.00 | \$375.00 | \$260.00 | \$390.00 |
| Project Manager | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 | \$168.00 | \$252.00 | \$174.00 | \$261.00 | \$180.00 | \$270.00 | \$187.00 | \$280.00 | \$184.00 | \$276.00 |
| Senior Subject Matter Expert | \$135.00 | \$202.00 | \$140.00 | \$210.00 | \$145.00 | \$217.00 | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 | \$168.00 | \$252.00 | \$174.00 | \$261.00 |
| Subject Matter Expert | \$125.00 | \$187.00 | \$130.00 | \$195.00 | \$135.00 | \$202.00 | \$140.00 | \$210.00 | \$145.00 | \$217.00 | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 |
| Sr. Telecom Analyst | \$125.00 | \$187.00 | \$130.00 | \$195.00 | \$135.00 | \$202.00 | \$140.00 | \$210.00 | \$145.00 | \$217.00 | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 |
| Sr. Telecom Specialist | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 | \$168.00 | \$252.00 | \$174.00 | \$261.00 | \$180.00 | \$270.00 | \$187.00 | \$280.00 | \$184.00 | \$276.00 |
| Testing Specialist | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 | \$168.00 | \$252.00 | \$174.00 | \$261.00 | \$180.00 | \$270.00 | \$187.00 | \$280.00 | \$184.00 | \$276.00 |
| Training Specialist/ Instructor | \$115.00 | \$172.00 | \$119.00 | \$178.00 | \$123.00 | \$184.00 | \$127.00 | \$190.00 | \$132.00 | \$198.00 | \$137.00 | \$205.00 | \$142.00 | \$213.00 | \$147.00 | \$220.00 |
| Sr. Systems Engineer | \$125.00 | \$187.00 | \$130.00 | \$195.00 | \$135.00 | \$202.00 | \$140.00 | \$210.00 | \$145.00 | \$217.00 | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 |
| Systems Engineer | \$105.00 | \$157.00 | \$109.00 | \$163.00 | \$113.00 | \$169.00 | \$117.00 | \$175.00 | \$121.00 | \$181.00 | \$125.00 | \$187.00 | \$130.00 | \$195.00 | \$135.00 | \$202.00 |
| Sr. Systems Analyst | \$125.00 | \$187.00 | \$130.00 | \$195.00 | \$135.00 | \$202.00 | \$140.00 | \$210.00 | \$145.00 | \$217.00 | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 |
| Sr. Info. Technology Architect | \$125.00 | \$187.00 | \$130.00 | \$195.00 | \$135.00 | \$202.00 | \$140.00 | \$210.00 | \$145.00 | \$217.00 | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 |
| Sr. Info. Technology Planner | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 | \$168.00 | \$252.00 | \$174.00 | \$261.00 | \$180.00 | \$270.00 | \$187.00 | \$280.00 | \$184.00 | \$276.00 |
| Office Automation Specialist | \$200.00 | \$300.00 | \$208.00 | \$312.00 | \$216.00 | \$324.00 | \$224.00 | \$336.00 | \$232.00 | \$348.00 | \$241.00 | \$361.00 | \$250.00 | \$375.00 | \$260.00 | \$390.00 |
| Help Desk Manager | \$105.00 | \$157.00 | \$109.00 | \$163.00 | \$113.00 | \$169.00 | \$117.00 | \$175.00 | \$121.00 | \$181.00 | \$125.00 | \$187.00 | \$130.00 | \$195.00 | \$135.00 | \$202.00 |
| Sr. Help Desk Specialist | \$95.00 | \$142.00 | \$98.00 | \$147.00 | \$101.00 | \$51.00 | \$105.00 | \$157.00 | \$109.00 | \$163.00 | \$113.00 | \$169.00 | \$117.00 | \$175.00 | \$121.00 | \$181.00 |
| Jr. Help Desk Specialist | \$85.00 | \$127.00 | \$88.00 | \$132.00 | \$91.00 | \$136.00 | \$94.00 | \$141.00 | \$97.00 | \$145.00 | \$100.00 | \$150.00 | \$104.00 | \$156.00 | \$108.00 | \$162.00 |
| System Administrator | \$85.00 | \$127.00 | \$88.00 | \$132.00 | \$91.00 | \$136.00 | \$94.00 | \$141.00 | \$97.00 | \$145.00 | \$100.00 | \$150.00 | \$104.00 | \$156.00 | \$108.00 | \$162.00 |
| Project Control Specialist | \$200.00 | \$300.00 | \$208.00 | \$312.00 | \$216.00 | \$324.00 | \$224.00 | \$336.00 | \$232.00 | \$348.00 | \$241.00 | \$361.00 | \$250.00 | \$375.00 | \$260.00 | \$390.00 |
| Program Administration Specialist | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 | \$168.00 | \$252.00 | \$174.00 | \$261.00 | \$180.00 | \$270.00 | \$187.00 | \$280.00 | \$184.00 | \$276.00 |
| Sr. Business Process Consultant | \$200.00 | \$300.00 | \$208.00 | \$312.00 | \$216.00 | \$324.00 | \$224.00 | \$336.00 | \$232.00 | \$348.00 | \$241.00 | \$361.00 | \$250.00 | \$375.00 | \$260.00 | \$390.00 |
| Telecom Engineer | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 | \$168.00 | \$252.00 | \$174.00 | \$261.00 | \$180.00 | \$270.00 | \$187.00 | \$280.00 | \$184.00 | \$276.00 |
| Sr. Telecom Consultant | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 | \$168.00 | \$252.00 | \$174.00 | \$261.00 | \$180.00 | \$270.00 | \$187.00 | \$280.00 | \$184.00 | \$276.00 |
| Telecom SysAnalyst | \$125.00 | \$187.00 | \$130.00 | \$195.00 | \$135.00 | \$202.00 | \$140.00 | \$210.00 | \$145.00 | \$217.00 | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 |
| Network Manager | \$200.00 | \$300.00 | \$208.00 | \$312.00 | \$216.00 | \$324.00 | \$224.00 | \$336.00 | \$232.00 | \$348.00 | \$241.00 | \$361.00 | \$250.00 | \$375.00 | \$260.00 | \$390.00 |
| Sr. Network Engineer | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 | \$168.00 | \$252.00 | \$174.00 | \$261.00 | \$180.00 | \$270.00 | \$187.00 | \$280.00 | \$184.00 | \$276.00 |
| Jr. Network Engineer | \$125.00 | \$187.00 | \$130.00 | \$195.00 | \$135.00 | \$202.00 | \$140.00 | \$210.00 | \$145.00 | \$217.00 | \$150.00 | \$225.00 | \$156.00 | \$234.00 | \$162.00 | \$243.00 |
| Network Administrator | \$95.00 | \$142.00 | \$98.00 | \$147.00 | \$101.00 | \$51.00 | \$105.00 | \$157.00 | \$109.00 | \$163.00 | \$113.00 | \$169.00 | \$117.00 | \$175.00 | \$121.00 | \$181.00 |
| Sr. Network Technician | \$105.00 | \$157.00 | \$109.00 | \$163.00 | \$113.00 | \$169.00 | \$117.00 | \$175.00 | \$121.00 | \$181.00 | \$125.00 | \$187.00 | \$130.00 | \$195.00 | \$135.00 | \$202.00 |
| Jr. Network Technician | \$95.00 | \$142.00 | \$98.00 | \$147.00 | \$101.00 | \$51.00 | \$105.00 | \$157.00 | \$109.00 | \$163.00 | \$113.00 | \$169.00 | \$117.00 | \$175.00 | \$121.00 | \$181.00 |
| Network Security Engineer | \$200.00 | \$300.00 | \$208.00 | \$312.00 | \$216.00 | \$324.00 | \$224.00 | \$336.00 | \$232.00 | \$348.00 | \$241.00 | \$361.00 | \$250.00 | \$375.00 | \$260.00 | \$390.00 |
| Lic. Master Electrician | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Journeyman Electrician | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Electrician Helper | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

