

Black Box Network Services

Name: Black Box Network Services

| Labor Category | Contract Yr. 1 Fully Loaded Hourly Rate | | Contract Yr. 2 Fully Loaded Hourly Rate | | Contract Yr. 3 Fully Loaded Hourly Rate | | Contract Yr. 4 Fully Loaded Hourly Rate | | Contract Yr. 5 Fully Loaded Hourly Rate | | Contract Yr. 6 Fully Loaded Hourly Rate | | Contract Yr. 7 Fully Loaded Hourly Rate | | Contract Yr. 8 Fully Loaded Hourly Rate | |
|-----------------------------------|---|----------|---|----------|---|----------|---|----------|---|----------|---|----------|---|----------|---|----------|
| | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium |
| Program Manager | \$220.00 | \$330.00 | \$231.00 | \$346.50 | \$242.55 | \$363.83 | \$254.65 | \$381.98 | \$267.30 | \$400.95 | \$280.50 | \$420.75 | \$294.80 | \$442.20 | \$309.10 | \$463.65 |
| Project Manager | \$198.00 | \$297.00 | \$207.90 | \$311.85 | \$218.35 | \$327.53 | \$228.80 | \$343.20 | \$239.80 | \$359.70 | \$251.90 | \$377.85 | \$264.00 | \$396.00 | \$277.20 | \$415.80 |
| Senior Subject Matter Expert | \$275.00 | \$412.50 | \$288.75 | \$433.13 | \$303.05 | \$454.58 | \$317.90 | \$476.85 | \$333.85 | \$500.78 | \$350.90 | \$526.35 | \$368.50 | \$552.75 | \$385.00 | \$577.50 |
| Subject Matter Expert | \$220.00 | \$330.00 | \$231.00 | \$346.50 | \$242.55 | \$363.83 | \$254.65 | \$381.98 | \$267.30 | \$400.95 | \$280.50 | \$420.75 | \$294.80 | \$442.20 | \$309.10 | \$463.65 |
| Sr. Telecom Analyst | \$153.00 | \$229.50 | \$160.65 | \$240.98 | \$168.73 | \$253.09 | \$176.80 | \$265.20 | \$185.30 | \$277.95 | \$194.65 | \$291.98 | \$204.43 | \$306.64 | \$214.63 | \$321.94 |
| Sr. Telecom Specialist | \$153.00 | \$229.50 | \$160.65 | \$240.98 | \$168.73 | \$253.09 | \$176.80 | \$265.20 | \$185.30 | \$277.95 | \$194.65 | \$291.98 | \$204.43 | \$306.64 | \$214.63 | \$321.94 |
| Testing Specialist | \$176.00 | \$264.00 | \$184.80 | \$277.20 | \$194.15 | \$291.23 | \$203.50 | \$305.25 | \$213.40 | \$320.10 | \$224.40 | \$336.60 | \$235.40 | \$353.10 | \$247.50 | \$371.25 |
| Training Specialist/Instructor | \$176.00 | \$264.00 | \$184.80 | \$277.20 | \$194.15 | \$291.23 | \$203.50 | \$305.25 | \$213.40 | \$320.10 | \$224.40 | \$336.60 | \$235.40 | \$353.10 | \$247.50 | \$371.25 |
| Sr. Systems Engineer | \$176.00 | \$264.00 | \$184.80 | \$277.20 | \$194.15 | \$291.23 | \$203.50 | \$305.25 | \$213.40 | \$320.10 | \$224.40 | \$336.60 | \$235.40 | \$353.10 | \$247.50 | \$371.25 |
| Systems Engineer | \$165.00 | \$247.50 | \$173.25 | \$259.88 | \$182.05 | \$273.08 | \$191.40 | \$287.10 | \$201.30 | \$301.95 | \$211.20 | \$316.80 | \$222.20 | \$333.30 | \$233.20 | \$349.80 |
| Sr. Systems Analyst | \$198.00 | \$297.00 | \$207.90 | \$311.85 | \$218.35 | \$327.53 | \$228.80 | \$343.20 | \$239.80 | \$359.70 | \$251.90 | \$377.85 | \$264.55 | \$396.83 | \$278.30 | \$417.45 |
| Sr. Info. Technology Architect | \$220.00 | \$330.00 | \$231.00 | \$346.50 | \$242.55 | \$363.83 | \$254.65 | \$381.98 | \$267.30 | \$400.95 | \$280.50 | \$420.75 | \$294.80 | \$442.20 | \$309.10 | \$463.65 |
| Sr. Info. Technology Planner | \$220.00 | \$330.00 | \$231.00 | \$346.50 | \$242.55 | \$363.83 | \$254.65 | \$381.98 | \$267.30 | \$400.95 | \$280.50 | \$420.75 | \$294.80 | \$442.20 | \$309.10 | \$463.65 |
| Office Automation Specialist | \$110.00 | \$165.00 | \$115.50 | \$173.25 | \$121.00 | \$181.50 | \$127.05 | \$190.58 | \$133.10 | \$199.65 | \$139.70 | \$209.55 | \$146.30 | \$219.45 | \$154.00 | \$231.00 |
| Help Desk Manager | \$137.50 | \$206.25 | \$144.10 | \$216.15 | \$151.25 | \$226.88 | \$158.40 | \$237.60 | \$166.10 | \$249.15 | \$174.35 | \$261.53 | \$182.60 | \$273.90 | \$191.40 | \$287.10 |
| Sr. Help Desk Specialist | \$110.00 | \$165.00 | \$115.50 | \$173.25 | \$121.00 | \$181.50 | \$127.05 | \$190.58 | \$133.10 | \$199.65 | \$139.70 | \$209.55 | \$146.30 | \$219.45 | \$154.00 | \$231.00 |
| Jr. Help Desk Specialist | \$88.00 | \$132.00 | \$92.40 | \$138.60 | \$96.80 | \$145.20 | \$101.20 | \$151.80 | \$106.15 | \$159.23 | \$111.10 | \$166.65 | \$116.60 | \$174.90 | \$122.10 | \$183.15 |
| System Administrator | \$88.00 | \$132.00 | \$92.40 | \$138.60 | \$96.80 | \$145.20 | \$101.20 | \$151.80 | \$106.15 | \$159.23 | \$111.10 | \$166.65 | \$116.60 | \$174.90 | \$122.10 | \$183.15 |
| Project Control Specialist | \$110.00 | \$165.00 | \$115.50 | \$173.25 | \$121.00 | \$181.50 | \$127.05 | \$190.58 | \$133.10 | \$199.65 | \$139.70 | \$209.55 | \$146.30 | \$219.45 | \$154.00 | \$231.00 |
| Program Administration Specialist | \$110.00 | \$165.00 | \$115.50 | \$173.25 | \$121.00 | \$181.50 | \$127.05 | \$190.58 | \$133.10 | \$199.65 | \$139.70 | \$209.55 | \$146.30 | \$219.45 | \$154.00 | \$231.00 |
| Sr. Business Process Consultant | \$220.00 | \$330.00 | \$231.00 | \$346.50 | \$242.55 | \$363.83 | \$254.65 | \$381.98 | \$267.30 | \$400.95 | \$280.50 | \$420.75 | \$294.80 | \$442.20 | \$309.10 | \$463.65 |
| Telecommunications Engineer | \$127.50 | \$191.25 | \$133.88 | \$200.81 | \$140.68 | \$211.01 | \$147.90 | \$221.85 | \$155.55 | \$233.33 | \$163.20 | \$244.80 | \$171.70 | \$257.55 | \$180.20 | \$270.30 |
| Sr. Telecom Consultant | \$153.00 | \$229.50 | \$160.65 | \$240.98 | \$168.73 | \$253.09 | \$176.80 | \$265.20 | \$185.30 | \$277.95 | \$194.65 | \$291.98 | \$204.43 | \$306.64 | \$215.05 | \$322.58 |
| Telecom SysAnalyst | \$127.50 | \$191.25 | \$133.88 | \$200.81 | \$140.68 | \$211.01 | \$147.90 | \$221.85 | \$155.55 | \$233.33 | \$163.20 | \$244.80 | \$171.70 | \$257.55 | \$180.20 | \$270.30 |
| Network Manager | \$198.00 | \$297.00 | \$207.90 | \$311.85 | \$218.35 | \$327.53 | \$228.80 | \$343.20 | \$239.80 | \$359.70 | \$251.90 | \$377.85 | \$264.55 | \$396.83 | \$278.30 | \$417.45 |
| Sr. Network Engineer | \$165.00 | \$247.50 | \$173.25 | \$259.88 | \$182.05 | \$273.08 | \$191.40 | \$287.10 | \$210.30 | \$301.95 | \$211.20 | \$316.80 | \$222.20 | \$333.30 | \$233.20 | \$349.80 |
| Jr. Network Engineer | \$143.00 | \$214.50 | \$150.15 | \$225.23 | \$157.30 | \$235.95 | \$165.00 | \$247.50 | \$173.25 | \$259.88 | \$181.50 | \$272.25 | \$190.30 | \$285.45 | \$200.20 | \$300.30 |
| Network Administrator | \$110.00 | \$165.00 | \$115.50 | \$173.25 | \$121.00 | \$181.50 | \$127.05 | \$190.58 | \$133.10 | \$199.65 | \$139.70 | \$209.55 | \$146.30 | \$219.45 | \$154.00 | \$231.00 |
| Sr. Network Technician | \$143.00 | \$214.50 | \$150.15 | \$225.23 | \$157.30 | \$235.95 | \$165.00 | \$247.50 | \$173.25 | \$259.88 | \$181.50 | \$272.25 | \$190.30 | \$285.45 | \$200.20 | \$300.30 |
| Jr. Network Technician | \$121.00 | \$181.50 | \$127.05 | \$190.58 | \$133.10 | \$199.65 | \$139.70 | \$209.55 | \$146.85 | \$220.28 | \$154.00 | \$231.00 | \$161.70 | \$242.55 | \$169.40 | \$254.10 |
| Network Security Engineer | \$198.00 | \$297.00 | \$207.90 | \$311.85 | \$218.35 | \$327.53 | \$228.80 | \$343.20 | \$239.80 | \$359.70 | \$251.90 | \$377.85 | \$264.55 | \$396.83 | \$278.30 | \$417.45 |
| Lic. Master Electrician | \$165.00 | \$247.50 | \$173.25 | \$259.88 | \$182.05 | \$273.08 | \$191.40 | \$287.10 | \$210.30 | \$310.95 | \$211.20 | \$316.80 | \$222.20 | \$333.30 | \$233.20 | \$349.80 |
| Journeyman Electrician | \$143.00 | \$214.50 | \$150.15 | \$225.23 | \$157.30 | \$235.95 | \$165.00 | \$247.50 | \$173.25 | \$259.88 | \$181.50 | \$272.25 | \$190.30 | \$285.45 | \$200.20 | \$300.30 |
| Electricians Helper | \$110.00 | \$165.00 | \$115.50 | \$173.25 | \$121.00 | \$181.50 | \$127.05 | \$190.58 | \$133.10 | \$199.65 | \$139.70 | \$209.55 | \$146.30 | \$219.45 | \$154.00 | \$231.00 |