Name:　Chesapeake Telephone Systems

| Labor Category | Contract Yr. 1 Fully Loaded Hourly Rate | | Contract Yr. 2 Fully Loaded Hourly Rate | | Contract Yr. 3 Fully Loaded Hourly Rate | | Contract Yr. 4 Fully Loaded Hourly Rate | | Contract Yr. 5 Fully Loaded Hourly Rate | | Contract Yr. 6 Fully Loaded Hourly Rate | | Contract Yr. 7 Fully Loaded Hourly Rate | | Contract Yr. 8 Fully Loaded Hourly Rate | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium |
| Program Manager | $85.00 | $170.00 | $85.00 | $170.00 | $90.00 | $180.00 | $90.00 | $180.00 | $95.00 | $190.00 | $95.00 | $190.00 | $100.00 | $200.00 | $100.00 | $200.00 |
| Project Manager | $85.00 | $170.00 | $85.00 | $170.00 | $90.00 | $180.00 | $90.00 | $180.00 | $95.00 | $190.00 | $95.00 | $190.00 | $100.00 | $200.00 | $100.00 | $200.00 |
| Senior Subject Matter Expert | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Subject Matter Expert | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Sr. Telecom Analyst | $85.00 | $170.00 | $85.00 | $170.00 | $90.00 | $180.00 | $90.00 | $180.00 | $95.00 | $190.00 | $95.00 | $190.00 | $100.00 | $200.00 | $100.00 | $200.00 |
| Sr. Telecom Specialist | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Testing Specialist | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Training Specialist/ Instructor | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Sr. Systems Engineer | $175.00 | $325.00 | $175.00 | $325.00 | $180.00 | $360.00 | $180.00 | $360.00 | $180.00 | $360.00 | $180.00 | $360.00 | $200.00 | $400.00 | $200.00 | $400.00 |
| Systems Engineer | $115.00 | $230.00 | $115.00 | $230.00 | $120.00 | $240.00 | $120.00 | $240.00 | $125.00 | $250.00 | $125.00 | $250.00 | $130.00 | $260.00 | $130.00 | $260.00 |
| Sr. Systems Analyst | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Sr. Info. Technology Architect | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Sr. Info. Technology Planner | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Office Automation Specialist | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Help Desk Manager | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Sr. Help Desk Specialist | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Jr. Help Desk Specialist | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| System Administrator | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Project Control Specialist | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Program Administration Specialist | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Sr. Business Process Consultant | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Telecom Engineer | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Sr. Telecom Consultant | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Telecom SysAnalyst | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Network Manager | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Sr. Network Engineer | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Jr. Network Engineer | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Network Administrator | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Sr. Network Technician | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Jr. Network Technician | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Network Security Engineer | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Lic. Master Electrician | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Journeyman Electrician | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Electrician Helper | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |