Name: NEC Corporation of America

Labor Category	Contract Yr. 1		Contract Yr. 2		Contract Yr. 3		Contract Yr. 4		Contract Yr. 5		Contract Yr. 6		Contract Yr. 7		Contract Yr. 8	
Labor Galegory	Fully Loaded		Fully Loaded		Fully Loaded		Fully Loaded		Fully Loaded		Fully Loaded		Fully Loaded		Fully Loaded	
	Hourly Rate		Hourly Rate		Hourly Rate		Hourly Rate		Hourly Rate		Hourly Rate		Hourly Rate		Hourly Rate	
-	Straight	Premium	Straight	Premium	Straight	Premium	Straight	Premium	Straight	Premium	Straight	Premium	Straight	Premium	Straight	Premium
Program Manager	\$163.14	\$244.71	\$163.14	\$244.71	\$168.03	\$252.05	\$168.03	\$252.05	\$173.07	\$259.61	\$173.07	\$259.61	\$178.27	\$267.40	\$178.27	\$267.40
Project Manager	\$123.07	\$184.60	\$123.07	\$184.60	\$126.76	\$190.14	\$126.76	\$190.14	\$130.56	\$195.85	\$130.56	\$195.85	\$134.48	\$201.72	\$134.48	\$201.72
Senior Subject Matter Expert	\$286.21	\$357.76	\$286.21	\$357.76	\$294.79	\$368.49	\$294.79	\$368.49	\$303.64	\$379.55	\$303.64	\$379.55	\$312.75	\$390.93	\$312.75	\$390.93
Subject Matter Expert	\$214.66	\$268.32	\$214.66	\$268.32	\$221.09	\$276.37	\$221.09	\$276.37	\$227.73	\$284.66	\$227.73	\$284.66	\$234.56	\$293.20	\$234.56	\$293.20
Sr. Telecom Analyst	\$214.66	\$321.98	\$214.66	\$321.98	\$221.09	\$331.64	\$221.09	\$331.64	\$227.73	\$341.59	\$227.73	\$341.59	\$234.56	\$351.84	\$234.56	\$351.84
Sr. Telecom Specialist	\$163.14	\$244.71	\$163.14	\$244.71	\$168.03	\$252.05	\$168.03	\$252.05	\$173.07	\$259.61	\$173.07	\$259.61	\$178.27	\$267.40	\$178.27	\$267.40
Testing Specialist	\$163.14	\$244.71	\$163.14	\$244.71	\$168.03	\$252.05	\$168.03	\$252.05	\$173.07	\$259.61	\$173.07	\$259.61	\$178.27	\$267.40	\$178.27	\$267.40
Training Specialist/ Instructor	\$163.41	\$244.71	\$163.14	\$244.71	\$168.03	\$252.05	\$168.03	\$252.05	\$173.07	\$259.61	\$173.07	\$259.61	\$178.27	\$267.40	\$178.27	\$267.40
Sr. Systems Engineer	\$214.66	\$321.98	\$214.66	\$321.98	\$221.09	\$331.64	\$221.09	\$331.64	\$227.73	\$341.59	\$227.73	\$341.59	\$234.56	\$351.84	\$234.56	\$351.84
Systems Engineer	\$163.14	244.71	\$163.14	\$244.71	\$168.03	\$252.05	\$168.03				\$173.07	\$259.61		\$267.40	-	\$267.40
Sr. Systems Analyst	\$163.14	244.71	\$163.14	\$244.71	\$168.03	\$252.05	\$168.03	\$252.05	\$173.07	\$259.61	\$173.07	\$259.61	\$178.27	\$267.40	\$178.27	\$267.40
Sr. Info. Technology Architect	\$286.21	\$357.76	\$286.21	\$357.76	\$294.79	\$368.49	\$294.79	\$368.49	\$303.64	\$379.55	\$303.64	\$379.55	\$312.75	\$390.93	\$312.75	\$390.93
Sr. Info. Technology Planner	\$214.66	\$268.32	\$214.66	\$268.32	\$221.09	\$276.37	\$221.09	\$276.37	\$227.73	\$284.66	\$227.73	\$284.66	\$234.56	\$293.20	\$234.56	\$293.20
Office Automation Specialist	\$214.66	\$268.32	\$214.66	\$268.32	\$221.09	\$276.37	\$221.09	\$276.37	\$227.73	\$284.66	\$227.73	\$284.66	\$234.56	\$293.20	\$234.56	\$293.20
Help Desk Manager	\$123.07	\$184.60	\$123.07	\$184.60	\$126.76	\$190.14	\$126.76	\$190.14	\$130.56	\$195.85	\$130.56	\$195.85	\$134.48	\$201.72	\$134.48	\$201.72
Sr. Help Desk Specialist	\$100.17	\$150.26	\$100.17	\$150.26	\$103.18	\$154.77	\$103.18	\$154.77	\$106.27	\$159.41	\$106.27	\$159.41	\$109.46	\$164.19	\$109.46	\$164.19
Jr. Help Desk Specialist	\$77.28	\$115.91	\$77.28	\$115.91	\$79.59	\$119.39	\$79.59	\$119.39	\$81.98	\$122.97	\$81.98	\$122.97	\$84.44	\$126.66	\$84.44	\$126.66
System Administrator	\$123.07	\$184.60	\$123.07	\$184.60	\$126.76	\$190.14	\$126.76	\$190.14	\$130.56	\$195.85	\$130.56	\$199.85	\$134.48	\$201.72	\$134.48	\$201.72
Project Control Specialist	\$100.17	\$150.26	\$100.17	\$150.26	\$103.18	\$154.77	\$103.18	\$154.77	\$106.27	\$159.41	\$106.27	\$159.41	\$109.46	\$164.19	\$109.46	\$164.19
Program Administration Specialist	\$85.86	\$128.79	\$85.86	\$128.79	\$88.44	\$132.66	\$88.44	\$132.66	\$91.09	\$136.64	\$91.09	\$136.64	\$93.82	\$140.74	\$93.82	\$140.74
Sr. Business Process Consultant	\$286.21	\$429.31	\$286.21	\$429.31	\$294.79	\$442.19	\$294.79	\$442.19	\$303.64	\$455.46	\$303.64	\$455.46	\$312.75	\$469.12	\$312.75	\$469.12
Telecom Engineer	\$115.91	\$173.87	\$115.91	\$173.87	\$119.39	\$179.09	\$119.39	\$179.09	\$122.97	\$184.46	\$122.97	\$184.46	\$126.66	\$189.99	\$126.66	\$189.99
Sr. Telecom Consultant	\$214.66	\$268.32	\$214.66											\$293.20		
Telecom SysAnalyst	\$123.07	-												\$201.72		
Network Manager Sr. Network	\$186.03 \$163.14		\$186.03 \$163.14	\$279.05 \$244.71		\$287.42 \$252.05	\$191.62 \$168.03						\$203.28 \$178.27	\$304.93 \$267.40	-	\$304.93 \$267.40
Engineer Jr. Network	\$143.10	\$214.66	\$143.10	\$214.66	\$147.40	\$221.09	\$147.40	\$221.09	\$151.82	\$227.73	\$151.82	\$227.73	\$156.37	\$234.56	\$156.37	\$234.56
Engineer Network	\$123.07	\$184.60	\$123.07	\$184.60	\$126.76	\$190.14	\$126.76	\$190.14	\$130.76	\$195.85	\$130.56	\$195.85	\$134.48	\$201.72	\$134.48	\$201.72
Administrator Sr. Network			\$100.17										-	\$164.19		
Technician Jr. Network	\$77.28			\$115.91	\$79.59	\$119.39	\$79.59	\$119.39		\$122.97	\$81.98	\$122.97	\$84.44	\$126.66	\$84.44	\$126.66
Technician					• • • • •									-	-	
Network Security Engineer	\$186.03	\$279.05	\$186.03				\$191.62			-	-			-		\$304.93
Lic. Master Electrician			\$178.88							\$284.66		\$284.66	-	\$293.20		\$293.20
Journeyman Electrician	\$135.95													\$222.83		
Electrician Helper	\$121.64	\$182.46	\$121.64	\$182.46	\$125.29	\$187.93	\$125.29	\$187.93	\$129.05	\$193.57	\$129.05	\$193.57	\$132.92	\$199.38	\$132.92	\$199.38