Name: Optus, Inc.

| Labor Category | Contract Yr. 1 <br> Fully Loaded <br> Hourly Rate |  | Contract Yr. 2 <br> Fully Loaded <br> Hourly Rate |  | Contract Yr. 3 <br> Fully Loaded <br> Hourly Rate |  | Contract Yr. 4 Fully Loaded Hourly Rate |  | Contract Yr. 5 <br> Fully Loaded Hourly Rate |  | Contract Yr. 6 <br> Fully Loaded Hourly Rate |  | Contract Yr. 7 <br> Fully Loaded <br> Hourly Rate |  | Contract Yr. 8 <br> Fully Loaded Hourly Rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium |
| Program Manager | \$201.00 | \$301.50 | \$211.05 | \$316.58 | \$221.60 | \$332.40 | \$232.68 | \$349.02 | \$244.32 | \$366.48 | \$256.53 | \$384.80 | \$269.36 | \$404.04 | \$282.83 | \$424.24 |
| Project Manager | \$183.00 | \$274.50 | \$192.15 | \$288.23 | \$201.76 | \$302.64 | \$211.85 | \$317.77 | \$222.44 | \$333.66 | \$233.56 | \$350.34 | \$245.24 | \$367.86 | \$257.50 | 86.2 |
| Senior Subject Matter Expert | \$227.00 | \$340.50 | \$238.35 | \$357.53 | \$250.27 | \$375.40 | \$262.78 | \$394.17 | \$275.92 | \$413.88 | \$289.72 | \$434.57 | \$304.20 | \$456.30 | \$319.41 | \$479.12 |
| Subject Matter Expert | \$192.00 | \$288.00 | \$201.60 | \$302.40 | \$211.68 | \$317.52 | \$222.26 | \$333.40 | \$233.38 | \$350.07 | \$245.05 | \$367.57 | \$385.95 | \$270.16 | \$270.16 | \$405.24 |
| Sr. Telecom Analyst | \$192.00 | \$288.00 | \$201.60 | \$302.40 | \$211.68 | \$317.52 | \$222.26 | \$333.40 | \$233.38 | \$350.07 | \$245.05 | \$367.57 | \$257.30 | \$385.95 | \$270.16 | \$405.24 |
| Sr. Telecom Specialist | \$155.00 | \$232.50 | \$162.75 | \$244.13 | \$170.89 | \$256.33 | \$179.43 | \$269.15 | \$188.40 | \$282.61 | \$197.82 | \$296.74 | \$207.71 | \$311.57 | \$218.10 | \$327.15 |
| Testing Specialist | \$116.00 | \$174.00 | \$121.80 | \$182.70 | \$127.89 | \$191.84 | \$134.28 | \$201.43 | \$141.00 | \$211.50 | \$148.05 | \$222.07 | \$155.45 | \$233.18 | \$163.22 | 4.84 |
| Training Specialist/ Instructor | \$116.00 | \$174.00 | \$121.80 | \$182.70 | \$127.89 | \$191.84 | \$134.28 | \$201.43 | \$141.00 | \$211.50 | \$148.05 | \$222.07 | \$155.45 | \$233.18 | \$163.22 | \$244.84 |
| Sr. Systems Engineer | \$168.00 | \$252.00 | \$176.40 | \$264.60 | \$185.22 | \$277.83 | \$194.48 | \$291.72 | \$204.21 | \$306.31 | \$214.42 | \$321.62 | \$225.14 | \$337.70 | \$236.39 | \$354.59 |
| Systems Engineer | \$125.00 | \$187.50 | \$131.25 | \$196.88 | \$137.81 | \$206.72 | \$144.70 | \$217.05 | \$151.94 | \$227.91 | \$159.54 | \$239.30 | \$167.51 | \$251.27 | \$175.89 | \$263.83 |
| Sr. Systems Analyst | \$170.00 | \$255.00 | \$178.50 | \$267.75 | \$187.43 | \$281.14 | \$196.80 | \$295.19 | \$206.64 | \$309.95 | \$216.97 | \$325.45 | \$227.82 | \$341.72 | \$239.21 | \$358.81 |
| Sr. Info. Technology Architect | \$244.00 | \$366.00 | \$256.20 | \$384.30 | \$269.01 | \$403.52 | \$282.46 | \$423.69 | \$296.58 | \$444.88 | \$311.41 | \$467.12 | \$326.98 | \$490.48 | \$343.33 | \$515.00 |
| Sr. Info. Technology Planner | \$204.00 | \$306.00 | \$214.20 | \$321.30 | \$224.91 | \$337.37 | \$236.16 | \$354.23 | \$247.96 | \$371.94 | \$260.36 | \$390.54 | \$273.38 | \$410.07 | \$287.05 | \$430.57 |
| Office Automation Specialist | \$128.00 | \$192.00 | \$134.40 | \$201.60 | \$141.12 | \$211.68 | \$148.18 | \$222.26 | \$155.58 | \$233.38 | \$163.36 | \$245.05 | \$171.53 | \$257.30 | \$180.11 | \$270.16 |
| Help Desk Manager | \$129.00 | \$193.50 | \$135.45 | \$203.18 | \$142.22 | \$213.33 | \$149.33 | \$224.00 | \$156.80 | \$235.20 | \$164.64 | \$246.96 | \$172.87 | \$259.31 | 81.52 | 27 |
| Sr. Help Desk Specialist | \$114.00 | \$171.00 | \$119.70 | \$179.55 | \$125.69 | \$185.53 | \$131.97 | \$197.95 | \$138.57 | \$207.85 | \$145.50 | \$218.24 | \$152.77 | \$229.16 | \$160.41 | \$240.61 |
| Jr. Help Desk Specialist | \$113.00 | \$169.50 | \$118.65 | \$177.98 | \$124.58 | \$186.87 | \$130.81 | \$196.22 | \$137.35 | \$206.03 | \$144.22 | \$216.33 | \$151.43 | \$227.15 | \$159.00 | \$238.50 |
| System Administrator | \$109.00 | \$163.50 | \$114.45 | \$171.68 | \$120.17 | \$180.26 | \$126.18 | \$189.27 | \$132.49 | \$198.74 | \$139.11 | \$208.67 | \$146.07 | \$219.11 | \$153.37 | \$230.06 |
| Project Control Specialist | \$128.00 | \$192.00 | \$134.40 | \$201.60 | \$141.12 | \$211.68 | \$148.18 | \$222.26 | \$155.58 | \$233.38 | \$163.36 | \$245.05 | \$171.53 | \$257.30 | \$180.11 | \$270.16 |
| Program Administration Specialist | \$128.00 | \$192.00 | \$134.40 | \$201.60 | \$141.12 | \$211.68 | \$148.18 | \$222.26 | \$155.58 | \$233.38 | \$163.36 | \$245.05 | \$171.53 | \$257.30 | \$180.11 | \$270.16 |
| Sr. Business Process Consultant | \$174.00 | \$261.00 | \$182.70 | \$274.05 | \$191.84 | \$287.75 | \$201.43 | \$302.14 | \$211.50 | \$317.25 | \$222.07 | \$333.11 | \$233.18 | \$349.76 | \$244.84 | \$367.25 |
| Telecom Engineer | \$159.00 | \$238.50 | \$166.95 | \$250.43 | \$175.30 | \$262.95 | \$184.06 | \$276.09 | \$193.27 | \$289.90 | \$202.93 | \$304.39 | \$213.08 | \$319.61 | \$223.73 | \$335.59 |
| Sr. Telecom Consultant | \$192.00 | \$288.00 | \$201.60 | \$302.40 | \$211.68 | \$317.52 | \$222.26 | \$333.40 | \$233.38 | \$350.07 | \$245.05 | \$367.57 | \$257.30 | \$385.95 | \$270.16 | 24 |
| Telecom SysAnalyst | \$155.00 | \$232.50 | \$162.75 | \$244.13 | \$170.89 | \$256.33 | \$179.43 | \$269.15 | \$188.40 | \$282.61 | \$197.82 | \$296.74 | \$207.71 | \$311.57 | \$218.10 | \$327.15 |
| Network Manager | \$187.00 | \$280.50 | \$196.35 | \$294.53 | \$206.17 | \$309.25 | \$216.48 | \$324.71 | \$227.30 | \$340.95 | \$238.66 | \$358.00 | \$250.60 | \$375.90 | \$263.13 | \$394.69 |
| Sr. Network Engineer | \$161.00 | \$241.50 | \$169.05 | \$253.58 | \$177.50 | \$266.25 | \$186.38 | \$279.57 | \$195.70 | \$293.54 | \$205.48 | \$308.22 | \$215.76 | \$323.63 | \$226.54 | \$339.8 |
| Jr. Network Engineer | \$137.00 | \$205.50 | \$143.85 | \$215.78 | \$151.04 | \$226.56 | \$158.59 | \$237.89 | \$166.52 | \$249.79 | \$174.85 | \$262.28 | \$183.59 | \$275.39 | \$192.77 | \$289.16 |
| Network Administrator | \$116.00 | \$174.00 | \$121.80 | \$182.70 | \$127.89 | \$191.84 | \$134.28 | \$201.43 | \$141.00 | \$211.50 | \$148.05 | \$222.07 | \$155.45 | \$233.18 | \$163.22 | \$244.8 |
| Sr. Network Technician | \$114.00 | \$171.00 | \$119.70 | \$179.55 | \$125.69 | \$188.53 | \$131.97 | \$197.95 | \$138.57 | \$207.85 | \$145.50 | \$218.24 | \$152.77 | \$229.16 | \$160.41 | \$240.61 |
| Jr. Network Technician | \$95.00 | \$142.50 | \$99.75 | \$149.63 | \$104.74 | \$157.11 | \$109.97 | \$164.96 | \$115.47 | \$173.21 | \$121.25 | \$181.87 | \$127.31 | \$190.96 | \$133.67 | \$200.51 |
| Network Security Engineer | \$168.00 | \$252.00 | \$176.40 | \$264.60 | \$185.22 | \$277.83 | \$194.48 | \$291.72 | \$204.21 | \$306.31 | \$214.42 | \$321.62 | \$225.14 | \$337.70 | \$236.39 | \$354.59 |
| Lic. Master Electrician | \$141.00 | \$211.50 | \$148.05 | \$222.08 | \$155.45 | \$233.18 | \$163.23 | \$244.84 | \$171.39 | \$257.08 | \$179.96 | \$269.93 | \$188.95 | \$283.43 | \$198.40 | \$297.60 |
| Journeyman Electrician | \$141.00 | \$211.50 | \$148.05 | \$222.08 | \$155.45 | \$233.18 | \$163.23 | \$244.84 | \$171.39 | \$257.08 | \$179.96 | \$269.93 | \$188.95 | \$283.43 | \$198.40 | \$297.60 |
| Electrician Helper | \$128.00 | \$192.00 | \$134.40 | \$201.60 | \$141.12 | \$211.68 | \$148.18 | \$222.26 | \$155.58 | \$233.38 | \$163.36 | \$245.05 | \$171.53 | \$257.30 | \$180.11 | \$270.16 |

