Name: Optus, Inc.

Labor Category	Contract Yr. 1		Contract Yr. 2		Contract Yr. 3		Contract Yr. 4		Contract Yr. 5		Contract Yr. 6		Contract Yr. 7		Contract Yr. 8	
	Fully Loaded		Fully Loaded		Fully Loaded		Fully Loaded		Fully Loaded		Fully Loaded		Fully Loaded		Fully Loaded	
	Hourly Rate Straight Premium		Hourly Rate Straight Premium		Hourly Rate Straight Premium		Hourly Rate Straight Premium		Hourly Rate Straight Premium		Hourly Rate Straight Premium		Hourly Rate Straight Premium		Hourly Rate Straight Premium	
Program Manager	Straight \$201.00	\$301.50	\$211.05	\$316.58	\$221.60	\$332.40	\$232.68	\$349.02	\$244.32	\$366.48	\$256.53	\$384.80	\$269.36		\$282.83	\$424.24
Project Manager	\$183.00	\$274.50	\$192.15	\$288.23	\$201.76	\$302.64	\$211.85	\$317.77	\$222.44	\$333.66	\$233.56	\$350.34	\$245.24	\$367.86	\$257.50	\$386.25
Senior Subject Matter Expert	\$227.00	\$340.50	\$238.35	\$357.53	\$250.27	\$375.40	\$262.78	\$394.17	\$275.92	\$413.88	\$289.72	\$434.57	\$304.20	\$456.30	\$319.41	\$479.12
Subject Matter Expert	\$192.00	\$288.00	\$201.60	\$302.40	\$211.68	\$317.52	\$222.26	\$333.40	\$233.38	\$350.07	\$245.05	\$367.57	\$385.95	\$270.16	\$270.16	\$405.24
Sr. Telecom Analyst	\$192.00	\$288.00	\$201.60	\$302.40	\$211.68	\$317.52	\$222.26	\$333.40	\$233.38	\$350.07	\$245.05	\$367.57	\$257.30	\$385.95	\$270.16	\$405.24
Sr. Telecom Specialist	\$155.00	\$232.50	\$162.75	\$244.13	\$170.89	\$256.33	\$179.43	\$269.15	\$188.40	\$282.61	\$197.82	\$296.74	\$207.71	\$311.57	\$218.10	\$327.15
Testing Specialist	\$116.00	\$174.00	\$121.80	\$182.70	\$127.89	\$191.84	\$134.28	\$201.43	\$141.00	\$211.50	\$148.05	\$222.07	\$155.45	\$233.18	\$163.22	\$244.84
Training Specialist/ Instructor	\$116.00	\$174.00								\$211.50			\$155.45	\$233.18	\$163.22	\$244.84
Sr. Systems Engineer		\$252.00		\$264.60						\$306.31						\$354.59
Systems Engineer	\$125.00 \$170.00	\$187.50 \$255.00	\$131.25	\$196.88	\$137.81 \$187.43	\$206.72	\$144.70	\$217.05 \$205.10	\$151.94	\$227.91 \$200.05	\$159.54 \$216.07	\$239.30	\$167.51 \$227.82	\$251.27 \$241.72	\$175.89	\$263.83
Sr. Systems Analyst	\$170.00	\$255.00	\$178.50	\$267.75	\$187.43	\$281.14	\$196.80	\$295.19	\$206.64	\$309.95	\$216.97	\$325.45	\$221.82	\$341.72	\$239.21	\$358.81
Sr. Info. Technology Architect	\$244.00	\$366.00	\$256.20	\$384.30	\$269.01	\$403.52	\$282.46	\$423.69	\$296.58	\$444.88	\$311.41	\$467.12	\$326.98	\$490.48	\$343.33	\$515.00
Sr. Info. Technology Planner	\$204.00	\$306.00	\$214.20	\$321.30	\$224.91	\$337.37	\$236.16	\$354.23	\$247.96	\$371.94	\$260.36	\$390.54	\$273.38	\$410.07	\$287.05	\$430.57
Office Automation Specialist	\$128.00	\$192.00	\$134.40	\$201.60	\$141.12	\$211.68	\$148.18	\$222.26	\$155.58	\$233.38	\$163.36	\$245.05	\$171.53	\$257.30	\$180.11	\$270.16
Help Desk Manager	\$129.00	\$193.50	\$135.45	\$203.18	\$142.22	\$213.33	\$149.33	\$224.00	\$156.80	\$235.20	\$164.64	\$246.96	\$172.87	\$259.31	\$181.52	\$272.27
Sr. Help Desk Specialist	\$114.00	\$171.00	\$119.70		-	\$185.53		\$197.95	\$138.57	\$207.85		\$218.24		\$229.16	\$160.41	\$240.61
Jr. Help Desk Specialist	\$113.00	\$169.50	\$118.65	\$177.98	\$124.58	\$186.87	\$130.81	\$196.22	\$137.35	\$206.03	\$144.22	\$216.33	\$151.43	\$227.15	\$159.00	\$238.50
System Administrator	\$109.00	\$163.50	\$114.45	\$171.68	\$120.17	\$180.26	\$126.18	\$189.27	\$132.49	\$198.74	\$139.11	\$208.67	\$146.07	\$219.11	\$153.37	\$230.06
Project Control Specialist	\$128.00	\$192.00			\$141.12	-	\$148.18		\$155.58			\$245.05	-	\$257.30	\$180.11	\$270.16
Program Administration Specialist	\$128.00	\$192.00	\$134.40	\$201.60	\$141.12	\$211.68	\$148.18	\$222.26	\$155.58	\$233.38	\$163.36	\$245.05	\$171.53	\$257.30	\$180.11	\$270.16
Sr. Business Process Consultant	\$174.00	\$261.00	\$182.70	\$274.05	\$191.84	\$287.75	\$201.43	\$302.14	\$211.50	\$317.25	\$222.07	\$333.11	\$233.18	\$349.76	\$244.84	\$367.25
Telecom Engineer	\$159.00	\$238.50	\$166.95	\$250.43	\$175.30	\$262.95	\$184.06	\$276.09	\$193.27	\$289.90	\$202.93	\$304.39	\$213.08	\$319.61	\$223.73	\$335.59
Sr. Telecom Consultant	\$192.00	\$288.00	\$201.60	\$302.40	\$211.68	\$317.52	\$222.26	\$333.40	\$233.38	\$350.07	\$245.05	\$367.57	\$257.30	\$385.95	\$270.16	\$405.24
Telecom SysAnalyst										\$282.61	• • •	• • •	•		• • •	• • •
Network Manager Sr. Network Engineer	\$187.00 \$161.00	\$280.50 \$241.50		\$294.53 \$253.58	\$206.17 \$177.50		\$216.48 \$186.38	\$324.71 \$279.57	\$227.30 \$195.70			\$358.00 \$308.22		\$375.90 \$323.63		\$394.69 \$339.81
Jr. Network Engineer	\$137.00						\$158.59				-		\$183.59		\$192.77	\$289.16
Network Administrator	\$116.00	\$174.00	\$121.80	\$182.70	\$127.89	\$191.84	\$134.28	\$201.43	\$141.00	\$211.50	\$148.05	\$222.07	\$155.45	\$233.18	\$163.22	\$244.84
Sr. Network Technician		\$171.00												\$229.16		\$240.61
Jr. Network Technician	\$95.00	\$142.50	\$99.75	\$149.63	\$104.74	\$157.11	\$109.97	\$164.96	\$115.47	\$173.21	\$121.25	\$181.87	\$127.31	\$190.96	\$133.67	\$200.51
Network Security Engineer	\$168.00	\$252.00	• • •				\$194.48			\$306.31		\$321.62			·	\$354.59
Lic. Master Electrician										\$257.08					\$198.40	
Journeyman Electrician Electrician Helper	\$141.00				\$155.45 \$141.12			\$244.84	\$171.39 \$155.58	\$257.08 \$233.38	\$179.96				\$198.40 \$180.11	\$297.60
Electrician Helper	\$1∠8.00	\$192.00	\$134.40	¢∠01.60	\$141.12	¢∠11.68	\$148.18	ΦΖΖΖ.Ζ Ο	\$155.58	⊅∠ 33.38	\$103.36	¢∠45.05	ə1/1.53	¢∠57.30	\$180.11	⊅∠/U.16