Name: Shared Technologies, Inc.

Labor Category	Contract Yr. 1 Fully Loaded Hourly Rate		Contract Yr. 2 Fully Loaded Hourly Rate		Contract Yr. 3 Fully Loaded Hourly Rate		Contract Yr. 4 Fully Loaded Hourly Rate		Contract Yr. 5 Fully Loaded Hourly Rate		Contract Yr. 6 Fully Loaded Hourly Rate		Contract Yr. 7 Fully Loaded Hourly Rate		Contract Yr. 8 Fully Loaded Hourly Rate	
	Straight	Premium	Straight	Premium	Straight	Premium	Straight	Premium	Straight	Premium	Straight	Premium	Straight	Premium	Straight	Premium
Program Manager	$100.26	$129.56	$100.26	$129.56	$100.26	$129.56	$100.26	$129.56	$100.26	$129.56	$100.26	$129.56	$100.26	$129.56	$100.26	$129.56
Project Manager	$74.66	$110.25	$74.66	$110.25	$74.66	$110.25	$74.66	$110.25	$74.66	$110.25	$74.66	$110.25	$74.66	$110.25	$74.66	$110.25
Senior Subject Matter Expert	$102.00	$161.56	$102.00	$161.56	$102.00	$161.56	$102.00	$161.56	$112.67	$177.56	$115.54	$181.87	$118.49	$186.30	$121.54	$190.00
Subject Matter Expert	$90.00	$133.68	$90.00	$133.68	$90.00	$133.68	$90.00	$133.68	$99.41	$147.80	$101.95	$151.60	$104.55	$155.51	$107.24	$158.51
Sr. Telecom Analyst	$71.10	$103.08	$71.10	$103.08	$71.10	$103.08	$71.10	$103.08	$74.71	$108.31	$74.71	$108.31	$76.59	$111.05	$76.59	$111.05
Sr. Telecom Specialist	$55.00	$73.44	$55.00	$73.44	$55.00	$73.44	$55.00	$73.44	$57.76	$77.17	$57.76	$77.17	$59.20	$79.11	$59.20	$79.11
Testing Specialist	$44.00	$58.95	$44.00	$58.95	$44.00	$58.95	$44.00	$58.95	$46.21	$61.93	$46.21	$61.93	$47.36	$63.52	$47.36	$63.52
Training Specialist/ Instructor	$90.93	$106.03	$90.93	$106.03	$90.93	$106.03	$90.93	$106.03	$90.93	$106.03	$90.93	$106.03	$90.93	$106.03	$90.93	$106.03
Sr. Systems Engineer	$119.65	$148.95	$119.65	$148.95	$119.65	$148.95	$119.65	$148.95	$119.65	$148.95	$119.65	$148.95	$119.65	$148.95	$119.65	$148.95
Systems Engineer	$65.40	$120.78	$65.40	$120.78	$65.40	$120.78	$65.40	$120.78	$72.24	$131.04	$74.08	$133.80	$75.98	$136.64	$77.93	$138.48
Sr. Systems Analyst	$81.96	$110.64	$81.96	$110.64	$81.96	$110.64	$81.96	$110.64	$86.12	$116.25	$86.12	$116.25	$88.29	$119.19	$88.29	$119.19
Sr. Info. Technology Architect	$99.00	$133.68	$99.00	$133.68	$99.00	$133.68	$99.00	$133.68	$104.02	$140.46	$104.02	$140.46	$106.65	$144.01	$106.65	$144.01
Sr. Info. Technology Planner	$75.00	$112.50	$75.00	$115.87	$75.00	$119.35	$75.00	$122.93	$83.50	$124.30	$86.76	$127.20	$87.90	$128.90	$89.00	$132.10
Office Automation Specialist	$50.20	$67.80	$50.20	$67.80	$50.20	$67.80	$50.20	$67.80	$52.75	$71.24	$52.75	$71.24	$54.08	$73.04	$54.08	$73.04
Help Desk Manager	$75.00	$101.20	$75.00	$101.20	$75.00	$101.20	$75.00	$101.20	$78.80	$106.34	$78.80	$106.34	$80.79	$109.02	$80.79	$109.02
Sr. Help Desk Specialist	$52.20	$70.50	$52.20	$70.50	$52.20	$70.50	$52.20	$70.50	$54.85	$74.08	$54.85	$74.08	$56.23	$75.95	$56.23	$75.95
Jr. Help Desk Specialist	$47.16	$63.66	$47.16	$63.66	$47.16	$63.66	$47.16	$63.66	$49.55	$66.89	$49.55	$66.89	$50.80	$68.58	$50.80	$68.58
System Administrator	$63.60	$85.87	$63.60	$85.87	$63.60	$85.87	$63.60	$85.87	$65.60	$89.89	$65.60	$89.89	$67.90	$92.30	$67.90	$92.30
Project Control Specialist	$80.64	$109.57	$80.64	$109.57	$80.64	$109.57	$80.64	$109.57	$83.40	$112.02	$83.40	$112.02	$86.70	$116.90	$86.70	$116.90
Program Administration Specialist	$58.20	$87.30	$58.20	$89.92	$58.20	$92.62	$58.20	$95.40	$67.50	$97.80	$69.40	$99.20	$71.20	$101.10	$73.20	$104.57
Sr. Business Process Consultant	$80.43	$108.48	$80.43	$108.48	$80.43	$108.48	$80.43	$108.48	$83.40	$110.60	$83.40	$110.60	$86.70	$113.45	$86.70	$113.45
Telecom Engineer	$90.93	$105.83	$90.93	$105.83	$90.93	$105.83	$90.93	$105.83	$90.93	$105.83	$90.93	$105.83	$90.93	$105.83	$90.93	$105.83
Sr. Telecom Consultant	$119.65	$140.60	$119.65	$140.60	$119.65	$140.60	$119.65	$140.60	$119.65	$140.60	$119.65	$140.60	$119.65	$140.60	$119.65	$140.60
Telecom SysAnalyst	$46.20	$61.15	$46.20	$61.15	$46.20	$61.15	$46.20	$61.15	$48.54	$64.66	$48.54	$64.66	$49.77	$65.87	$49.77	$65.87
Network Manager	$90.03	$112.03	$90.03	$112.03	$90.03	$112.03	$90.03	$112.03	$90.03	$112.03	$90.03	$112.03	$90.03	$112.03	$90.03	$112.03
Sr. Network Engineer	$143.50	$143.51	$143.50	$143.51	$143.50	$143.51	$143.50	$143.51	$143.50	$143.51	$143.50	$143.51	$143.50	$143.51	$143.50	$143.51
Jr. Network Engineer	$90.93	$104.93	$90.93	$104.93	$90.93	$104.93	$90.93	$104.93	$90.93	$104.93	$90.93	$104.93	$90.93	$104.93	$90.93	$104.93
Network Administrator	$54.42	$73.50	$54.42	$73.50	$54.42	$73.50	$54.42	$73.50	$57.18	$77.23	$57.18	$77.23	$58.63	$79.18	$58.63	$79.18
Sr. Network Technician	$143.58	$161.52	$143.58	$161.52	$143.58	$161.52	$143.58	$161.52	$143.58	$161.52	$143.58	$161.52	$143.58	$161.52	$143.58	$161.52
Jr. Network Technician	$90.93	$110.18	$90.93	$110.18	$90.93	$110.18	$90.93	$110.18	$90.93	$110.18	$90.93	$110.18	$90.93	$110.18	$90.93	$110.18
Network Security Engineer	$70.26	$94.86	$70.26	$94.86	$70.26	$94.86	$70.26	$94.86	$73.83	$99.67	$73.83	$99.67	$75.69	$102.19	$75.69	$102.19
Lic. Master Electrician	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Journeyman Electrician	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Electrician Helper	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A