Name: Siemens Enterprise Communications, Inc.

| Labor Category | Contract Yr. 1 Fully Loaded Hourly Rate | | Contract Yr. 2 Fully Loaded Hourly Rate | | Contract Yr. 3 Fully Loaded Hourly Rate | | Contract Yr. 4 Fully Loaded Hourly Rate | | Contract Yr. 5 Fully Loaded Hourly Rate | | Contract Yr. 6 Fully Loaded Hourly Rate | | Contract Yr. 7 Fully Loaded Hourly Rate | | Contract Yr. 8 Fully Loaded Hourly Rate | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium |
| Program Manager | $190.00 | $285.00 | $195.70 | $293.55 | $201.58 | $302.37 | $207.63 | $311.45 | $213.86 | $320.79 | $220.28 | $330.42 | $226.89 | $340.34 | $233.70 | $350.55 |
| Project Manager | $166.25 | $249.38 | $171.24 | $256.86 | $176.38 | $264.57 | $181.68 | $272.52 | $187.14 | $280.71 | $192.76 | $289.14 | $198.55 | $297.83 | $204.51 | $306.77 |
| Senior Subject Matter Expert | $161.50 | $242.25 | $166.35 | $249.53 | $171.35 | $257.03 | $176.50 | $264.75 | $181.80 | $272.70 | $187.26 | $280.89 | $192.88 | $289.32 | $198.67 | $298.01 |
| Subject Matter Expert | $161.50 | $242.25 | $166.35 | $249.53 | $171.35 | $257.03 | $176.50 | $264.75 | $181.80 | $272.70 | $187.26 | $280.89 | $192.88 | $289.32 | $198.67 | $298.01 |
| Sr. Telecom Analyst | $161.50 | $242.25 | $166.35 | $249.53 | $171.35 | $257.03 | $176.50 | $264.75 | $181.80 | $272.70 | $187.26 | $280.89 | $192.88 | $289.32 | $198.67 | $298.01 |
| Sr. Telecom Specialist | $161.50 | $242.25 | $166.35 | $249.53 | $171.35 | $257.03 | $176.50 | $264.75 | $181.80 | $272.70 | $187.26 | $280.89 | $192.88 | $289.32 | $198.67 | $298.01 |
| Testing Specialist | $161.50 | $242.25 | $166.35 | $249.53 | $171.35 | $257.03 | $176.50 | $264.75 | $181.80 | $272.70 | $187.26 | $280.89 | $192.88 | $289.32 | $198.67 | $298.01 |
| Training Specialist/ Instructor | $104.50 | $156.75 | $107.64 | $161.46 | $110.87 | $166.31 | $114.20 | $171.30 | $117.63 | $176.45 | $121.16 | $181.74 | $124.80 | $187.20 | $128.55 | $192.83 |
| Sr. Systems Engineer | $161.50 | $242.25 | $166.35 | $249.53 | $171.35 | $257.03 | $176.50 | $264.75 | $181.80 | $272.70 | $187.26 | $280.89 | $192.88 | $289.32 | $198.67 | $298.01 |
| Systems Engineer | $161.50 | $242.25 | $166.35 | $249.53 | $171.35 | $257.03 | $176.50 | $264.75 | $181.80 | $272.70 | $187.26 | $280.89 | $192.88 | $289.32 | $198.67 | $298.01 |
| Sr. Systems Analyst | $109.25 | $163.88 | $112.53 | $168.80 | $115.91 | $173.87 | $119.39 | $179.09 | $122.98 | $184.47 | $126.67 | $190.01 | $130.48 | $195.72 | $134.40 | $201.60 |
| Sr. Info. Technology Architect | $147.25 | $220.88 | $151.67 | $227.51 | $156.23 | $234.35 | $160.92 | $241.38 | $165.75 | $248.63 | $170.73 | $256.10 | $175.86 | $263.79 | $181.14 | $271.71 |
| Sr. Info. Technology Planner | $109.25 | $163.88 | $112.53 | $168.80 | $115.91 | $173.87 | $119.39 | $179.09 | $122.98 | $184.47 | $126.67 | $190.01 | $130.48 | $195.72 | $134.40 | $201.60 |
| Office Automation Specialist | $95.00 | $142.50 | $97.85 | $146.78 | $100.79 | $151.19 | $103.82 | $155.73 | $106.94 | $160.41 | $110.15 | $165.23 | $113.46 | $170.19 | $116.87 | $175.31 |
| Help Desk Manager | $109.25 | $163.88 | $112.53 | $168.80 | $115.91 | $173.87 | $119.39 | $179.09 | $122.98 | $184.47 | $126.67 | $190.01 | $130.48 | $195.72 | $134.40 | $201.60 |
| Sr. Help Desk Specialist | $109.25 | $163.88 | $112.53 | $168.80 | $115.91 | $173.87 | $119.39 | $179.09 | $122.98 | $184.47 | $126.67 | $190.01 | $130.48 | $195.72 | $134.40 | $201.60 |
| Jr. Help Desk Specialist | $95.00 | $142.50 | $97.85 | $146.78 | $100.79 | $151.19 | $103.82 | $155.73 | $106.94 | $160.41 | $110.15 | $165.23 | $113.46 | $170.19 | $116.87 | $175.31 |
| System Administrator | $147.25 | $220.88 | $151.67 | $227.51 | $156.23 | $234.35 | $160.92 | $241.38 | $165.75 | $248.63 | $170.73 | $256.10 | $175.86 | $263.79 | $181.14 | $271.71 |
| Project Control Specialist | $95.00 | $142.50 | $97.85 | $146.78 | $100.79 | $151.19 | $103.82 | $155.73 | $106.94 | $160.41 | $110.15 | $165.23 | $113.46 | $170.19 | $116.87 | $175.31 |
| Program Administration Specialist | $237.50 | $356.25 | $244.63 | $366.95 | $251.97 | $377.96 | $259.53 | $389.30 | $267.32 | $400.98 | $275.34 | $413.01 | $283.61 | $425.42 | $292.12 | $438.18 |
| Sr. Business Process Consultant | $270.75 | $406.13 | $278.88 | $418.32 | $287.25 | $430.88 | $295.87 | $443.81 | $304.75 | $457.13 | $313.90 | $470.85 | $323.32 | $484.98 | $333.02 | $499.53 |
| Telecom Engineer | $118.75 | $178.13 | $122.32 | $183.48 | $125.99 | $188.99 | $129.77 | $194.66 | $133.67 | $200.51 | $137.69 | $206.54 | $141.83 | $212.75 | $146.09 | $219.14 |
| Sr. Telecom Consultant | $147.25 | $220.88 | $151.67 | $227.51 | $156.23 | $234.35 | $160.92 | $241.38 | $165.75 | $248.63 | $170.73 | $256.10 | $175.86 | $263.79 | $181.14 | $271.71 |
| Telecom SysAnalyst | $109.25 | $163.88 | $112.53 | $168.80 | $115.91 | $173.87 | $119.39 | $179.09 | $122.98 | $184.47 | $126.67 | $190.01 | $130.48 | $195.72 | $134.40 | $201.60 |
| Network Manager | $147.25 | $220.88 | $151.67 | $227.51 | $156.23 | $234.35 | $160.92 | $241.38 | $165.75 | $248.63 | $170.73 | $256.10 | $175.86 | $263.79 | $181.14 | $271.71 |
| Sr. Network Engineer | $166.25 | $249.38 | $171.24 | $256.86 | $176.38 | $264.57 | $181.68 | $272.52 | $187.14 | $280.71 | $192.76 | $289.14 | $198.55 | $297.83 | $204.51 | $306.77 |
| Jr. Network Engineer | $156.75 | $235.13 | $161.46 | $242.19 | $166.31 | $249.47 | $171.30 | $256.95 | $176.44 | $264.66 | $181.74 | $272.61 | $187.20 | $280.80 | $192.82 | $289.23 |
| Network Administrator | $123.50 | $185.25 | $127.21 | $190.82 | $131.03 | $196.55 | $134.97 | $202.46 | $139.02 | $208.53 | $143.20 | $214.80 | $147.50 | $221.25 | $151.93 | $227.90 |
| Sr. Network Technician | $166.25 | $249.38 | $171.24 | $256.86 | $176.38 | $264.57 | $181.68 | $272.52 | $187.14 | $280.71 | $192.76 | $289.14 | $198.55 | $297.83 | $204.51 | $306.77 |
| Jr. Network Technician | $156.75 | $235.13 | $161.46 | $242.19 | $166.31 | $249.47 | $171.30 | $256.95 | $176.44 | $264.66 | $181.74 | $272.61 | $187.20 | $280.80 | $192.82 | $289.23 |
| Network Security Engineer | $156.75 | $235.13 | $161.46 | $242.19 | $166.31 | $249.47 | $171.30 | $256.95 | $176.44 | $264.66 | $181.74 | $272.61 | $187.20 | $280.80 | $192.82 | $289.23 |
| Lic. Master Electrician | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Journeyman Electrician | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Electrician Helper | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |