Name: TelephoNET Corporation

Labor Category	Contract Yr. 1 Fully Loaded Hourly Rate		Contract Yr. 2 Fully Loaded Hourly Rate		Contract Yr. 3 Fully Loaded Hourly Rate		Contract Yr. 4 Fully Loaded Hourly Rate		Contract Yr. 5 Fully Loaded Hourly Rate		Contract Yr. 6 Fully Loaded Hourly Rate		Contract Yr. 7 Fully Loaded Hourly Rate		Contra Fully L Hourl	oaded Rate
Program Manager	\$81.21	\$81.21	Straight \$82.79	\$82.79	Straight \$84.40	\$84.40	Straight \$86.05	\$86.05	Straight \$87.73	\$87.73	Straight \$87.75	\$87.75	Straight \$89.46	\$89.46	\$91.20	\$91.20
Project Manager	\$97.98	\$97.98	\$99.89	\$99.89	\$101.84	\$101.84	\$103.82	\$103.82	\$105.85	\$105.85	\$105.87	\$105.87	\$107.93	\$107.93	\$110.04	\$110.04
Senior Subject Matter Expert	\$133.13	\$133.13	\$135.72	\$135.72	\$138.37	\$138.37	\$141.07	\$141.07	\$143.82	\$143.82	\$143.84	\$143.84	\$146.64	\$146.64	\$149.50	\$149.50
Subject Matter Expert	\$90.53	\$90.53	\$92.29	\$92.29	\$94.09	\$94.09	\$95.92	\$95.92	\$97.80	\$97.80	\$97.81	\$97.81	\$99.72	\$99.72	\$101.67	\$101.67
Sr. Telecom Analyst	\$67.51	\$67.51	\$68.83	\$68.83	\$70.17	\$70.17	\$71.54	\$71.54	\$72.93	\$72.93	\$72.95	\$72.95	\$74.37	\$74.37	\$75.82	\$75.82
Sr. Telecom Specialist	\$64.84	\$64.84	\$66.10	\$66.10	\$67.39	\$67.39	\$68.70	\$68.70	\$70.04	\$70.04	\$70.06	\$70.06	\$71.43	\$71.43	\$72.82	\$72.82
Testing Specialist	\$179.50	\$179.50	\$183.00	\$183.00	\$186.56	\$186.56	\$190.20	\$190.20	\$193.91	\$193.91	\$193.93	\$193.93	\$197.71	\$197.71	\$201.57	\$201.57
Training Specialist/ Instructor	\$61.73	\$61.73	\$62.93	\$62.93	\$64.16	\$64.16	\$65.41	\$65.41	\$66.68	\$66.68	\$66.70	\$66.70	\$68.01	\$68.01	\$69.33	\$69.33
Sr. Systems Engineer	\$98.99	\$98.99	\$100.92	\$100.92	\$102.89	\$102.89	\$104.90	\$104.90	\$106.94	\$106.94	\$106.96	\$106.96	\$109.05	\$109.05	\$111.17	\$111.17
Systems Engineer	\$83.76	\$83.76	\$85.40	\$85.40	\$87.06	\$87.06	\$88.76	\$88.76	\$90.49	\$90.49	\$90.51	\$90.51	\$92.27	\$92.27	\$94.07	\$94.07
Sr. Systems Analyst	\$67.51	\$67.51	\$68.83	\$68.83	\$70.17	\$70.17	\$71.54	\$71.54	\$72.93	\$72.93	\$72.95	\$72.95	\$74.37	\$74.37	\$75.82	\$75.82
Sr. Info. Technology Architect	\$190.37	\$190.37	\$194.08	\$194.08	\$197.87	\$197.87	\$201.72	\$201.72	\$205.66	\$205.66	\$205.68	\$205.68	\$209.69	\$209.69	\$213.78	\$213.78
Sr. Info. Technology Planner	\$73.10	\$73.10	\$74.53	\$74.53	\$75.98	\$75.98	\$77.46	\$77.46	\$78.97	\$78.97	\$78.99	\$78.99	\$80.53	\$80.53	\$82.10	\$82.10
Office Automation Specialist	\$45.66	\$45.66	\$46.55	\$46.55	\$47.45	\$47.45	\$48.38	\$48.38	\$49.32	\$49.32	\$49.34	\$49.34	\$50.30	\$50.30	\$51.29	\$51.29
Help Desk Manager	\$63.96	\$63.96	\$65.21	\$65.21	\$66.48	\$66.48	\$67.78	\$67.78	\$69.10	\$69.10	\$69.12	\$69.12	\$70.47	\$70.47	\$71.84	\$71.84
Sr. Help Desk Specialist	\$54.07	\$54.07	\$55.12	\$55.12	\$56.20	\$56.20	\$57.30	\$57.30	\$58.41	\$58.41	\$58.43	\$58.43	\$59.57	\$59.57	\$60.73	\$60.73
Jr. Help Desk Specialist	\$33.78	\$33.78	\$34.44	\$34.44	\$35.11	\$35.11	\$35.80	\$35.80	\$36.49	\$36.49	\$36.51	\$36.51	\$37.23	\$37.23	\$37.95	\$37.95
System Administrator	\$97.98	\$97.98	\$99.89	\$99.89	\$101.84	\$101.84	\$103.82	\$103.82	\$105.85	\$105.85	\$105.87	\$105.87	\$107.93	\$107.93	\$110.04	\$110.04
Project Control Specialist	\$88.55	\$88.55	\$90.28	\$90.28	\$92.04	\$92.04	\$93.84	\$93.84	\$95.67	\$95.67	\$95.69	\$95.69	\$97.55	\$97.55	\$99.45	\$99.45
Program Administration Specialist	\$64.24	\$64.24	\$65.49	\$65.49	\$66.77	\$66.77	\$68.07	\$68.07	\$69.40	\$69.40	\$69.42	\$69.42	\$70.77	\$70.77	\$72.15	\$72.15
Sr. Business Process Consultant	\$64.24	\$64.24	\$65.49	\$65.49	\$66.77	\$66.77	\$68.07	\$68.07	\$69.40	\$69.40	\$69.42	\$69.42	\$70.77	\$70.77	\$72.15	\$72.15
Telecom Engineer	\$69.30	\$69.30	\$70.65	\$70.65	\$72.03	\$72.03	\$73.43	\$73.43	\$74.87	\$74.87	\$74.88	\$74.88	\$76.34	\$76.34	\$77.83	\$77.83
Sr. Telecom Consultant		\$239.63														
Telecom SysAnalyst	\$90.53	\$90.53	\$92.29	\$92.29	\$94.09	\$94.09	\$95.92	\$95.92	\$97.80	\$97.80	\$97.81	\$97.81	\$99.72	\$99.72	\$101.67	\$101.67
Network Manager Sr. Network Engineer	\$89.72 \$86.81	\$89.72 \$86.81	\$91.47 \$88.50	\$91.47 \$88.50	\$93.25 \$90.23	\$93.25 \$90.23	\$95.07 \$91.99	\$95.07 \$91.99	\$96.92 \$93.78	\$96.92 \$93.78	\$96.94 \$93.80	\$96.94 \$93.80	\$98.83 \$95.63	\$98.83 \$95.63	\$100.76 \$97.49	\$100.76 \$97.49
Jr. Network Engineer	\$51.14	\$51.14	\$52.14	\$52.14	\$53.16	\$53.16	\$54.19	\$54.19	\$55.25	\$55.25	\$55.27	\$55.27	\$56.35	\$56.35	\$57.44	\$57.44
Network Administrator	\$83.76	\$83.76	\$85.40	\$85.40	\$87.06	\$87.06	\$88.76	\$88.76	\$90.49	\$90.49	\$90.51	\$90.51	\$92.27	\$92.27	\$94.07	\$94.07
Sr. Network Technician	\$69.30	\$69.30	\$70.65	\$70.65	\$72.03	\$72.03	\$73.43	\$73.43	\$74.87	\$74.87	\$74.88	\$74.88	\$76.34	\$76.34	\$77.83	\$77.83
Jr. Network Technician	\$48.52	\$48.52	\$49.47	\$49.47	\$50.43	\$50.43	\$51.42	\$51.42	\$52.42	\$52.42	\$52.44	\$52.44	\$53.46	\$53.46	\$54.50	\$54.50
Network Security Engineer	\$89.81	\$89.81	\$91.56	\$91.56	\$93.35	\$93.35	\$95.17	\$95.17	\$97.02	\$97.02	\$97.04	\$97.04	\$98.94	\$98.94	\$100.87	\$100.87
Lic. Master Electrician	\$100.51			\$102.47	\$104.47		\$106.51			\$108.59			•	\$110.72		
Journeyman Electrician	\$67.01	\$67.01	\$68.32	\$68.32	\$69.65	\$69.65	\$71.01	\$71.01	\$72.39	\$72.39	\$72.41	\$72.41	\$73.82	\$73.82	\$75.26	\$75.26
Electrician Helper	\$47.98	\$47.98	\$48.91	\$48.91	\$49.87	\$49.87	\$50.84	\$50.84	\$51.83	\$51.83	\$51.85	\$51.85	\$52.86	\$52.86	\$53.89	\$53.89