Name: Verizon Select Services, Inc.

| Labor Category | Contract Yr. 1 <br> Fully Loaded Hourly Rate |  | Contract Yr. 2 <br> Fully Loaded Hourly Rate |  | Contract Yr. 3 <br> Fully Loaded Hourly Rate |  | Contract Yr. 4 Fully Loaded Hourly Rate |  | Contract Yr. 5 Fully Loaded Hourly Rate |  | Contract Yr. 6 Fully Loaded Hourly Rate |  | Contract Yr. 7 <br> Fully Loaded Hourly Rate |  | Contract Yr. 8 Fully Loaded Hourly Rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium | Straight | Premium |
| Program Manager | \$270.00 | \$405.00 | \$280.80 | \$421.20 | \$292.03 | \$438.05 | \$303.71 | \$455.57 | \$315.86 | \$473.79 | \$328.50 | \$492.74 | \$341.64 | \$512.45 | \$355.30 | \$532.95 |
| Project Manager | \$200.00 | \$300.00 | \$208.00 | \$312.00 | \$216.32 | \$324.48 | \$224.97 | \$337.46 | \$233.97 | \$350.96 | \$243.33 | \$365.00 | \$253.06 | \$379.60 | \$263.19 | \$394.78 |
| Senior Subject Matter Expert | \$238.00 | \$252.00 | \$247.52 | \$262.08 | \$257.42 | \$272.56 | \$267.72 | \$283.47 | \$278.43 | \$294.80 | \$289.56 | \$306.60 | \$301.15 | \$318.86 | \$313.19 | \$331.61 |
| Subject Matter Expert | \$224.00 | \$238.00 | \$232.96 | \$247.52 | \$242.28 | \$257.42 | \$251.97 | \$267.72 | \$262.05 | \$278.43 | \$272.53 | \$289.56 | \$283.43 | \$301.15 | \$294.77 | \$313.19 |
| Sr. Telecom Analyst | \$196.00 | \$210.00 | \$203.84 | \$218.40 | \$211.99 | \$227.14 | \$220.47 | \$236.22 | \$229.29 | \$245.67 | \$238.46 | \$255.50 | \$248.00 | \$265.72 | \$257.92 | \$276.35 |
| Sr. Telecom Specialist | \$210.00 | \$224.00 | \$218.40 | \$232.96 | \$227.14 | \$242.28 | \$236.22 | \$251.97 | \$245.67 | \$262.05 | \$255.50 | \$272.53 | \$265.72 | \$283.43 | \$276.35 | \$294.77 |
| Testing Specialist | \$126.00 | \$140.00 | \$131.04 | \$145.60 | \$136.28 | \$151.42 | \$141.73 | \$157.48 | \$147.40 | \$163.78 | \$153.30 | \$170.33 | \$159.43 | \$177.14 | \$165.81 | \$184.23 |
| Training Specialist/ Instructor | \$140.00 | \$154.00 | \$145.60 | \$160.16 | \$151.42 | \$166.57 | \$157.48 | \$173.23 | \$163.78 | \$180.16 | \$170.33 | \$187.36 | \$177.14 | \$194.86 | \$184.23 | \$202.65 |
| Sr. Systems Engineer | \$182.00 | \$196.00 | \$189.28 | \$203.84 | \$196.85 | \$211.99 | \$204.73 | \$220.47 | \$212.91 | \$229.29 | \$221.43 | \$238.46 | \$230.29 | \$248.00 | \$239.50 | \$257.92 |
| Systems Engineer | \$140.00 | \$154.00 | \$145.60 | \$160.16 | \$151.42 | \$166.57 | \$157.48 | \$173.23 | \$163.78 | \$180.16 | \$170.33 | \$187.36 | \$177.14 | \$194.86 | \$184.23 | \$202.65 |
| Sr. Systems Analyst | \$196.00 | \$210.00 | \$203.84 | \$218.40 | \$211.99 | \$227.14 | \$220.47 | \$236.22 | \$229.29 | \$245.67 | \$238.46 | \$255.50 | \$248.00 | \$265.72 | \$257.92 | \$276.35 |
| Sr. Info. Technology Architect | \$256.00 | \$270.00 | \$266.24 | \$280.80 | \$276.89 | \$292.03 | \$287.97 | \$303.71 | \$299.48 | \$315.86 | \$311.46 | \$328.50 | \$323.92 | \$341.64 | \$336.88 | \$355.30 |
| Sr. Info. Technology Planner | \$224.00 | \$238.00 | \$232.96 | \$247.52 | \$242.28 | \$257.42 | \$251.97 | \$267.72 | \$262.05 | \$278.43 | \$272.53 | \$289.56 | \$283.43 | \$301.15 | \$294.77 | \$313.19 |
| Office Automation Specialist | \$136.00 | \$150.00 | \$141.44 | \$156.00 | \$147.10 | \$162.24 | \$152.98 | \$168.73 | \$159.10 | \$175.48 | \$165.46 | \$182.50 | \$172.08 | \$189.80 | \$178.97 | \$197.39 |
| Help Desk Manager | \$140.00 | \$154.00 | \$145.60 | \$160.16 | \$151.42 | \$166.57 | \$157.48 | \$173.23 | \$163.78 | \$180.16 | \$170.33 | \$187.36 | \$177.14 | \$194.86 | \$184.23 | \$202.65 |
| Sr. Help Desk Specialist | \$126.00 | \$140.00 | \$131.04 | \$145.60 | \$136.28 | \$151.42 | \$141.73 | \$157.48 | \$147.40 | \$163.78 | \$153.30 | \$170.33 | \$159.43 | \$177.14 | \$165.81 | \$184.23 |
| Jr. Help Desk Specialist | \$122.00 | \$136.00 | \$126.88 | \$141.44 | \$131.96 | \$147.10 | \$137.23 | \$152.98 | \$142.72 | \$159.10 | \$148.43 | \$165.46 | \$154.37 | \$172.08 | \$160.54 | \$178.97 |
| System Administrator | \$126.00 | \$140.00 | \$131.04 | \$145.60 | \$136.28 | \$151.42 | \$141.73 | \$157.48 | \$147.40 | \$163.78 | \$153.30 | \$170.33 | \$159.43 | \$177.14 | \$165.81 | \$184.23 |
| Project Control Specialist | \$136.00 | \$150.00 | \$141.44 | \$156.00 | \$147.10 | \$162.24 | \$152.98 | \$168.73 | \$159.10 | \$175.48 | \$165.46 | \$182.50 | \$172.08 | \$189.80 | \$178.97 | \$197.39 |
| Program Administration Specialist | \$140.00 | \$154.00 | \$145.60 | \$160.16 | \$151.42 | \$166.57 | \$157.48 | \$173.23 | \$163.78 | \$180.16 | \$170.33 | \$187.36 | \$177.14 | \$194.86 | \$184.23 | \$202.65 |
| Sr. Business Process Consultant | \$210.00 | \$224.00 | \$218.40 | \$232.96 | \$227.14 | \$242.28 | \$236.22 | \$251.97 | \$245.67 | \$262.05 | \$255.50 | \$272.53 | \$265.72 | \$283.43 | \$276.35 | \$294.77 |
| Telecom Engineer | \$182.00 | \$196.00 | \$189.28 | \$203.84 | \$196.85 | \$211.99 | \$204.73 | \$220.47 | \$212.91 | \$229.29 | \$221.43 | \$238.46 | \$230.29 | \$248.00 | \$239.50 | \$257.92 |
| Sr. Telecom Consultant | \$210.00 | \$224.00 | \$218.40 | \$232.96 | \$227.14 | \$242.28 | \$236.22 | \$251.97 | \$245.67 | \$262.05 | \$255.50 | \$272.53 | \$265.72 | \$283.43 | \$276.35 | \$294.77 |
| Telecom SysAnalyst | \$182.00 | \$196.00 | \$189.28 | \$203.84 | \$196.85 | \$211.99 | \$204.73 | \$220.47 | \$212.91 | \$229.29 | \$221.43 | \$238.46 | \$230.29 | \$248.00 | \$239.50 | \$257.92 |
| Network Manager | \$182.00 | \$196.00 | \$189.28 | \$203.84 | \$196.85 | \$211.99 | \$204.73 | \$220.47 | \$212.91 | \$229.29 | \$221.43 | \$238.46 | \$230.29 | \$248.00 | \$239.50 | \$252.92 |
| Sr. Network Engineer | \$170.00 | \$184.00 | \$176.80 | \$191.36 | \$183.87 | \$199.01 | \$191.23 | \$206.97 | \$198.88 | \$215.25 | \$206.83 | \$223.86 | \$215.10 | \$232.82 | \$223.71 | \$242.13 |
| Jr. Network Engineer | \$146.00 | \$160.00 | \$151.84 | \$166.40 | \$157.91 | \$173.06 | \$164.23 | \$179.98 | \$170.80 | \$187.18 | \$177.63 | \$194.66 | \$184.74 | \$202.45 | \$192.13 | \$210.55 |
| Network Administrator | \$124.00 | \$138.00 | \$128.96 | \$143.52 | \$134.12 | \$149.26 | \$139.48 | \$155.23 | \$145.06 | \$161.44 | \$150.86 | \$167.90 | \$156.90 | \$174.61 | \$163.18 | \$181.60 |
| Sr. Network Technician | \$122.00 | \$136.00 | \$126.88 | \$141.44 | \$131.96 | \$147.10 | \$137.23 | \$152.98 | \$142.72 | \$159.10 | \$148.43 | \$165.46 | \$154.37 | \$172.08 | \$160.54 | \$178.97 |
| Jr. Network Technician | \$102.00 | \$116.00 | \$106.08 | \$120.64 | \$110.32 | \$125.47 | \$114.74 | \$130.48 | \$119.33 | \$135.70 | \$124.10 | \$141.13 | \$129.06 | \$146.78 | \$134.23 | \$152.65 |
| Network Security Engineer | \$178.00 | \$192.00 | \$185.12 | \$199.68 | \$192.52 | \$207.67 | \$200.23 | \$215.97 | \$208.23 | \$224.61 | \$216.56 | \$233.60 | \$225.23 | \$242.94 | \$234.24 | \$252.66 |
| Lic. Master Electrician | \$150.00 | \$224.00 | \$156.00 | \$232.96 | \$162.24 | \$242.28 | \$168.73 | \$251.97 | \$175.48 | \$262.05 | \$182.50 | \$272.53 | \$189.80 | \$283.43 | \$197.39 | \$294.77 |
| Journeyman Electrician | \$150.00 | \$224.00 | \$156.00 | \$232.96 | \$162.24 | \$242.28 | \$168.73 | \$251.97 | \$175.48 | \$262.05 | \$182.50 | \$272.53 | \$189.80 | \$283.43 | \$197.39 | \$294.77 |
| Electrician Helper | \$136.00 | \$204.00 | \$141.44 | \$221.16 | \$147.10 | \$220.65 | \$152.98 | \$229.47 | \$159.10 | \$238.65 | \$165.46 | \$248.20 | \$172.08 | \$258.13 | \$178.97 | \$268.45 |

