



Maryland Department of Transportation
Office of Procurement
CATSII Task Order J01B9200041
MAINFRAME & PERIPHERAL MAINTENANCE & SUPPORT
Amendment #2

July 26, 2011

Pre-Proposal Minutes

CATS II J01B920041
Mainframe & Peripheral Maintenance and Support
MDOT/ OTTS
Held July 14, 2011 10:00 am

PRE-PROPOSAL MEETING SUMMARY

Hi my name is Donna Ziegenhein and I am the Procurement Officer assigned to this project. Welcome to the Pre-proposal meeting for the CATS II Task Order **J01B9200041** for the Mainframe & Peripheral Maintenance and Support

Please be sure to sign the attendance sheet and for those firms that are certified MBE', please note this on the sign in sheet in the far right hand column.

In attendance today with me is Joy Abrams, Guy Reihl, Michael Hicks, and Carl Stein

Reminder to everyone-

- The main purpose of this pre-proposal meeting is to explain the procurement requirements, answer questions, address concerns, provide clarification to the scope of work and provide offerors with instructions pertaining to the solicitation.
- The Technical & Financial Proposals are due no later than **August 1, 2011 @ 2:00 pm**. As per section 1.3 Offers received after the stated date and time will not be accepted. This is a Small Business Reserve Procurement, meaning you must be a certified small business to receive the award of this contract.
- MDOT encourages MBE firms to participate in this solicitation.
- Any MBE firms in attendance today? Raise your hand if you are a certified MBE. After the pre-proposal meeting, this is a good opportunity to network





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please take some time after the pre-proposal to introduce yourselves to other contractors. 4 MBE firms were in attendance.

- PLEASE BE SURE TO SEND YOUR RESPONSES EARLY ENOUGH TO ALLOW SUFFICIENT TIME FOR THE EMAILS TO ARRIVE TIMELY.
- It is YOUR (bidders) responsibility to make sure I have received your proposal. If you do not receive a “received” email from the Procurement office, you should call and confirm that your proposal was received.
- Please follow the directions with regard to submission of your Task Order Proposal. Offers must be submitted electronically to the Procurement Officer, Donna Ziegenhein; hard copies shall not be accepted.
- Changes to the scope of work, pre-proposal notes, sign in sheet, questions and answers will be published as an amendment and supersede the original published documents per Maryland State Procurement Regulations - COMAR 21.05.02.07.
- Offerors will have the opportunity to submit additional questions in writing; written questions must be submitted by email to the Procurement Officer only. The deadline for submission of written questions is Tuesday - **July 19th by 12:00 PM.**
- We anticipate the amendment containing the questions and answers and sign in sheet to be distributed by no later than July 25th.
- Only information communicated by the Procurement officer in writing shall be the official position of the MDOT. The MDOT assumes no responsibility for information communicated by any other source





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Please pay particular attention to:

Section 1.3 Proposal Submissions-

- Submit all required attachments.
- Late bids will not be accepted.
- Proposals must be submitted electronically as 2 separate attachments in MS Word Format 2007 or older – Technical and financial
- PDF documents will be accepted for those documents requiring signatures
- Email subject lines must have the TORFP # and name(s) of attachments
- Technical must say technical in subject line; Financial as well
- Also, you may want to indicate number of emails, example:. 1 of 5, 2 of 5, etc
- You are required to provide the name/number of your point of contact

Section 3.2 FORMAT

- The TO Proposal should provide all the information requested in this section.
- Submit your offer in the sequence listed in this section as this will help to ensure that you have submitted all requested information as well as assist the evaluation team to determine that all information has been received.

Section 4.1 Evaluation Criteria

- Review this section as it provides the evaluation criteria for the TO Proposal.
- The State will award the TOA to the contractor offering the most advantageous offer consider both the technical and financial submissions.
- SHARPEN YOUR PENCILS

Friendly reminder:

- Please be sure to update company information as necessary. (ie. MBE, SBR, address, point of contact) with the DoIT. We receive a number of email kickbacks indicating the vendor information is incorrect. You don't want to miss a solicitation due to incorrect data in DoIT's database.
- MDOT Procurement does not have the capability of updating DoIT's master contractor's information





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- Any questions or concerns about the CATS II process should be directed to itpo@doit.state.md.us

Additional note - Bid due date was extended to August 1st, 2011 @ 2:00pm

Frequently asked questions:

Who is the incumbent?

There are two – Gantech and ATS

Are you happy with them? **We are not allowed to discuss that**

Is this a re-compete? **Yes – combination of three CATS I task orders**

When will it be awarded? ASAP but it depends on the amount of responses received.

Questions

Does the State want us to quote the Software Excel Enterprise Edition for their mainframes? **NO**

Is the current equipment list is considered a final one or will there be additional changes to it? **Final**

What is the serial number for the Hitachi HDS TAGMASTORE NSC555?
82394

Can you clarify how to handle “end of life” pricing?

Yes if something is coming to end of life then make notation. Most IBM equipment is not end of life.





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There are a number of items that are near end of contract – how should these be priced? Should they be priced? **The scope was written a while ago and we did not know when we would be able to solicit or what time period would be covered on the Task Order. Only submit a price for the years appropriate.**

You mentioned interviews – what would require an interview. **Sorry that a blanket statement used for all task order pre-proposals.**

It was mentioned that this was a combination of three CATS I – it looked like staffing augmentation, not maintenance. **No that was a different project – this is maintenance.**

Can MDOT provide the capacity model setting for the IBM z10 BC 2098-E10 (i.e. 2098-R04)?

It's a 2098-X01 but we IPL it and use it as a Q02.

Can MDOT provide the amount and type of active processors being used (i.e. 4-Way and are there IFL, ZIIP, etc.)?

2-way and a zIIP

Can MDOT provide a copy of the VPD (Vital Product Data) file (instructions attached if needed)?

No, we will not release this information at this time.

Can you please provide the Service level priority for each piece of equipment? This will affect pricing for each piece of equipment and the overall technical solution. Without this information, we will be forced to submit pricing that reflects a level 5 priority for each piece of equipment?

From the SCOPE OF WORK section 2.5.2 page 10

Note: Priority 5 and most priority 4 tickets are only assigned when there is a disruption to services or public safety, for example the IBM Mainframe or an entire storage unit being unavailable would result in the issuance of a priority 5 service tickets. All others would usually have a priority of 3 or 4 associated with them.





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Can a company participate as a subcontractor on more than one team? During the proposal phase... We have had multiple teams approach us about providing support, but I didn't know if we could appear in multiple proposals?

MDOT cannot dictate to a Master Contractor who it proposes as a subcontractor.

Will OEM be maintaining the equipment or can a third-party maintain it?**Third parties who can provide proof of OEM certification that they can maintain the equipment may provide the service.**





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The equipment list below includes all Unisys equipment that will be end of life on 12/31/2011. Should our pricing be based on this “end of life date” as there is no guarantee that Unisys will be supporting this equipment after this date?

CDR1740-SI	CDR:17-40X SCSI CD-ROM	End Of Life (EOL) DEC 31 2011
DIM5072-256	MEM:256MB 50NS DIMMS	EOL DEC 31 2011
DIM5072-256	MEM:256MB 50NS DIMMS	EOL DEC 31 2011
DIM5072-256	MEM:256MB 50NS DIMMS	EOL DEC 31 2011
DIM5072-256	MEM:256MB 50NS DIMMS	EOL DEC 31 2011
ES204131-OK1	ACC:EX20413 OP KIT	EOL DEC 31 2011
ES204151-GZU	SVR:NON-NT BASE PKG	EOL DEC 31 2011
ES204151-LBU	ACC:NON-NT LABEL	EOL DEC 31 2011
HDL18110-CX1	DISK:18GB 10K LVD SCA	EOL DEC 31 2010
HDL18110-CX1	DISK:18GB 10K LVD SCA	EOL DEC 31 2010
HDL18110-CX1	DISK:18GB 10K LVD SCA	EOL DEC 31 2010
HDL18110-CX1	DISK:18GB 10K LVD SCA	EOL DEC 31 2010
HDL18110-CX1	DISK:18GB 10K LVD SCA	EOL DEC 31 2010
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HDL18110-CX1	DISK:18GB 10K LVD SCA	EOL DEC 31 2010
HDL18110-CX1	DISK:18GB 10K LVD SCA	EOL DEC 31 2010
HDL18110-CX1	DISK:18GB 10K LVD SCA	EOL DEC 31 2010
HDL18110-CX1	DISK:18GB 10K LVD SCA	EOL DEC 31 2010
PCT35000-DLT	TAPE:35GB TAPE DRIVE	EOL DEC 31 2010
UN1000-NA3	COMM HW:32 PORT NAS	EOL Jan 31 2009
UN1000-NA3	COMM HW:32 PORT NAS	EOL Jan 31 2009
XEO24001-VRM	ACC:VOLTAGE REG MOD	EOL DEC 31 2011
XEO24001-VRM	ACC:VOLTAGE REG MOD	EOL DEC 31 2011
XEO24001-VRM	ACC:VOLTAGE REG MOD	EOL DEC 31 2011
XEO24001-VRM	ACC:VOLTAGE REG MOD	EOL DEC 31 2011
XEO24001-VRM	ACC:VOLTAGE REG MOD	EOL DEC 31 2011
XEO24001-VRM	ACC:VOLTAGE REG MOD	EOL DEC 31 2011
XEO24001-VRM	ACC:VOLTAGE REG MOD	EOL DEC 31 2011
XEO3550-2MB	PROC:550/2MB XEON PIII	EOL DEC 31 2011
XEO3550-2MB	PROC:550/2MB XEON PIII	EOL DEC 31 2011
XEO3550-2MB	PROC:550/2MB XEON PIII	EOL DEC 31 2011
XEO3550-2MB	PROC:550/2MB XEON PIII	EOL DEC 31 2011
ES2045151-Z	SVR Z-BOX	EOL DEC 31 2011

Provide pricing for this equipment up to 12/31/2011 as part of your response to this TORFP.



Quality Transportation Services through Information Technology Excellence



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END OF QUESTIONS





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14-Jul-11

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Name	Firm/Company Name	Telephone	E-mail	Is your firm a Certified MBE Firm: Yes/No
Dana Ziegenhain	MDOT - Procurement	410-865-1133	dziegenhein@mdot.state.md.us	
Gay Abrams	MDOT	410-865-1130	jabrams@mdot.state.md.us	
Carl Stein	MDOT	410-865-1365	carl@mdot.state.md.us	
Guy Reinher	MDOT	410-287-7234	guy@mdot.state.md.us	



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Name	Firm/Company Name	Telephone	E-mail	Is your firm a Certified MBE Firm: Yes/No
Christa Sabarik	GAMTECH	410-992-1718	csbarik@gamtech.net	Yes
Mike Ketch	MDO	410-277-7671	mike.ketch@mdot.state.md.us	Yes
Stacy O'Neil	DL Consulting	443-552-5851	so'neil@dlconsult.net	Yes
Richard Lee	SMS	301-258-3607	rlee@sysmaint.com	No
Darnelle Marchese	ATS	410-601-2302	darnellem@attotechlogiservices.com	Yes
Bob Marchese	ATS	"	bobm@attotechlogiservices.com	Yes
LARRY KING	DYNAMIX	2402970073	kingl@dynamixcorp.com	Yes
Anthe Zairis	Group Z Inc.	410-772-0888	azairis@groupz.net	Yes



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END OF AMENDMENT # 2

