	Section 1 –General Information
RFR Number:	J00B9200060
(Reference BPO Number)	
Functional Area	Functional Area 11 – Business Process Consulting Services
(Enter One Only)	<u> </u>

Labor Category/s

A single support staff or support groups of up to five members may be engaged for up to six months without renewal options. Awards for Major IT Development Project Manager/Deputy PMs may have tenure of one base year with up to two optional years, or through the end of the project within the Master Contract term. An RFR is limited to only labor categories defined in the CATS II RFP.

Labor Category #3 - Senior Subject Matter Expert

Anticipated start date	07/01/2013					
Duration of assignment	6 months from Notice to Pr	roceed				
Designated Small Business Reserve?(SBR): (Enter "Yes" or "No")	Yes	Yes				
MBE goal, if applicable			0%			
Issue Date: mm/dd/yyyy	05/09/2013	Due Date: mm/dd/yyyy	05/30/2013			
		Time (EST): 00:00 am/pm	2:00 PM			
Place of Performance:	MVA Headquarters - 6601 Ritchie Highway, Glen Burnie, MD Cumberland Call Center - 13300 Winchester Road SW, Cumberland, MD Gaithersburg Call Center - 15 Metropolitan Grove Rd., Gaithersburg, MD VEIP Call Center - 6701 Bay Meadows Drive Suite E, Glen Burnie, MD					
Special Instructions: (e.g. interview information, attachments, etc.)	Interviews will be conducted by a panel using a standardized set of interview questions for all candidates.					
Security Requirements (if applicable):	Selected personnel must pa Badges.	ss background che	eck and obtain State ID			
Invoicing Instructions:		nvoices shall have nd RFR J00B9200 rements in Section	2.8 of the CATS II Master			

Section 2 – Agency Point of Contact (POC) Information

Agency/Division Name:	Maryland Department of Transportation (MDOT) for the					
3. 3.		Motor Vehicle Administration (MVA)				
Agency POC Name:	Joseph Palechek	Agency POC	410-865-1129			
	Procurement Officer	Phone Number:				
Agency POC Email	jpalechek@mdot.state.md.u	Agency POC	410-856-1388			
Address:	<u>S</u>	Fax:				
Agency POC Mailing	7201 Corporate Center Drive, Hanover MD 21076					
Address:	·					

Section 3 - Scope of Work

Background

- The Maryland Department of Transportation/Motor Vehicle Administration (MVA) is responsible for vehicle titling and registration, drivers licensing, medical advisory board, vehicle emissions and inspection program (VEIP), business licensing, motor safety program, and motor voter services.
- The MVA is seeking a Senior Subject Matter Expert to assess the MVA's current Call Center processes, configurations, staffing model and call management as well as the Telecommunications infrastructure, routing, configurations, software, equipment and periphals. There are three call centers geographically located in Cumberland, Gaithersburg and Glen Burnie, Maryland. The main Telecom infrastructure is located in Glen Burnie, Maryland. The Senior Subject Matter Expert will be required to travel between these locations. Transportation, meals and lodging will be the responsibility of the Senior Subject Matter Expert.
- In addition, the Senior Subject Matter Expert will be required to make written recommendations for additional periphal enhancements, how to maximize current technology investment and identify Key Performance Indicators (KPI's).
- The Cumberland Call Center consists of (72) employees, the Gaithersburg Call Center has (6) employees and the VEIP call center has (19). The call centers handle approximately 1.4 million calls and 48,000 emails annually.

calls and 48,000 emails annually	y.
	Job Description/s
Labor Category/s (From Section 1 Above)	Duties / Responsibilities
Senior Subject Matter Expert	 Provide weekly status report of activities completed and planned for the following week to the Contract Manager. Work hours – 40 hours per week, Monday – Friday 8:00AM to 4:30PM. Senior Subject Matter Expert will perform in person interviews with business managers, technical staff, and customer service representatives to have a clear understanding of the organization's objectives, existing technologies, customer interaction points, end-user needs and key business processes.
	 Identify and document Key Performance Indicators (KPI's) from both the business and technical sides of the MVA. Determine and report on how technology and process improvements can address identified issues. Compare and document MVA's Call Center and Telecommunications unit to industry standards/best practices and include any cost benefits of one practice over another.
	 Assess and provide recommendations on: Hold times Talk times Agent productivity

- Access to information
- Contacts handled without adding resources
- Streamline the way the MVA serves customers
- Training and capabilities of contact center personnel
- Staffing Levels based on volume and hours of operation
- Current IVR set up
- Current Call Center model
- Develop a baseline benchmark to measure progress against industry standards.
- Identify opportunities to reduce costs, improve service and enhance overall customer satisfaction.
- Identify a staffing model that supports a 24/7 customer service center environment.

At the end of the contract the MVA will require a comprehensive report with all the findings, and suggestions for aligning our current technical solutions with our organization's strategic vision for Customer Service.

During the course of the contract resulting from this RFR, communications of all types (written, verbal and informal and formal) and interactions within the external to the MVA shall be conducted with the utmost discretion. Based on the confidentiality inherent with the types of work assignments this RFR requires the TO Contractor acknowledge its understanding of this requirement and its agreement that should a breach of confidentiality occur either directly or indirectly, it is the TO Contractor's responsibility to inform the Procurement Officer as soon as it becomes aware of the breach. Based on severity and circumstances, the breach may be addressed through the pursuance of contractual remedies up to an including termination of the contract.

The Candidate must also work independently or under general direction.

Minimum Qualifications

For minimum qualifications, see the labor category description in the CATS II RFP for the subject RFR labor category. In addition, qualified candidates <u>must</u> meet the minimum qualifications specified below.

Labor Category/s (From Section 1 Above)	Minimum Experience/Knowledge/Skill
Senior Subject Matter Expert	Education: Bachelor's Degree from an accredited college or university in the specific discipline required by the State. A Master's Degree or Ph.D Degree is preferred.
	General Experience: At least twelve (12) years of relevant industry experience in the discipline is required.
	Specialized Experience: At least ten (10) years of combined new and related technical experience in the IT field directly

related to the required area of expertise.

Ten (10) years experience assessing call centers and Telecommunication infrastructures similar in size to the MVA

- a) Recommending and implementing changes to Call Center processes and Telecommunications infrastructures based on industry best practices
- b) Performance optimization
- c) Call center design
- d) Call center management

Section 4 - Required Submissions

NOTE:

- 1. Master Contractors may propose only one candidate for each position requested.
- 2. Master Contractors <u>electing not to propose</u> in response to the RFR must submit a "Master Contractor Feedback Form" via the "Master Contractor Login" on the CATS II web site.
- 3. Master Contractors proposing in response to this RFR <u>must</u> submit the following documents below as separate files contained in two (2) separate emails for each position as follows:

Email 1 with the "Technical Response"

Master Contractor Name, RFR Number, Position Functional Name, Labor Category & Candidate Name" in the subject line.

- 4. RFR Resume Form showing evidence of all knowledge, skills, and experience listed in this RFR (Attachment 1).
- 5. Two recent reference contact names, telephone numbers and email addresses for use in verifying the experience provided in response to Minimum Qualifications.
- 6. Conflict of Interest Affidavit (Attachment 3).
- 7. Non-Disclosure Agreement (Offeror) (Attachment 5).
- 8. Criminal Background Check, Privacy Protection Affidavit (attachment 6).
- 9 MDOT MVA Privacy Protection Policy (Attachment 7).
- 10. Small Business Contract Affidavit (Attachment 8)

Email 2 with "Financial Response"

Master Contractor Name, RFR Number, Position Functional Name & Candidate Name" in the subject line.

11. Price Proposal (Attachment 2)

C

- 1. Resume showing evidence of all knowledge, skills, and experience listed in this RFR.
- 2. Two (2) current references, for work completed within the past three (3) years, that can be called for performance verification of the submitted consultant's work experience and skills in the Telecommunications field.
- 3. Sample evaluation report from a prior Telecommunications assessment.
- 4. Criminal Background Check, Privacy Protection Affidavit

Section 5 – Evaluation Criteria –
(Provide a list of evaluation criteria in descending order of importance)

- 1. Specific work experience and relevant technical expertise as defined by the resume and the interview (minimum qualifications listed in the RFR).
- 2. Knowledge, skills, and training as defined by the resume, candidate interview, and writing samples.
- 3. References.
- 4. Price.

Basis for Award Recommendation

RFRs will be awarded in accordance with the competitive Sealed Proposals process under COMAR 21.05.03. The agency POC will recommend award to the Master Contractor whose proposal is determined to be the most advantageous to the State, considering price and the evaluation factors set forth in the RFR. The agency POC will initiate and deliver a RFR Agreement to the selected Master Contractor. Master Contractors should be aware that if selected, State law regarding conflict of interest may prevent future participation in procurements related to the RFR Scope of Work, depending upon specific circumstances.

ATTACHMENT 1 – RFR RESUME FORM

RFR # J00B9200060

Instructions: Insert resume information in the fields below; do not submit other resume formats. Submit only one resume per Labor Category described in Section 1 of the RFR. If the RFR requests multiple Labor Categories, use a separate resume form for each proposed candidate.

Candidate Name:		Labor Category (from Section 1 of the RFR):				
Master Contractor:						
A. Education / Train	ning			_	_	
Institution Name /	City / State	Degre	ee / Certification	Ye Comp		Field Of Study
<add as="" lines="" needed=""></add>						
	perience relevant to the described in Section 3		•			
[Organization] [Title / Role] [Period of Employment / Work] [Location] [Contact Person (Optional if current employer)]	Description of Work	k				
[Organization] [Title / Role] [Period of Employment / Work] [Location] [Contact Person]	Description of Work	k				
<add as="" lines="" needed=""></add>						
C. Employment Hist List employment h	cory history, starting with the	e most re	cent employment f	ïrst		
Start and End Dates	Job Title or Posit	ion	Organization N	Name	Re	ason for Leaving
<add as="" lines="" needed=""></add>						
D. References List persons the St	ate may contact as emp	ployment	references			
Reference Name	Job Title or Posit	ion	Organization N	Name	Т	elephone / Email
<add as="" lines="" needed=""></add>						

RFR PRICE PROPOSAL - SUPPORT STAFF

RFR # J00B9200060

(This form is to be filled out by Master Contractors)

Total Hours

(up to 6 months)

Company Tax ID #

Labor Category Price

(Labor Rate x Hours)

1. Senior Subject Matter Expert	\$	1040	\$
Total RFR P	rice (Sum of Labor	Category Prices):	\$
*Please note – all travel cost asso	ciated with this RF	R is to be included	in hourly labor rate.
Authorized Individual Name		Company Na	ame

Hourly Labor

Rate

Proposed Labor Category

Title

Proposed labor categories must be from those described in the CATS II Master Contract and must correspond to the resume/s provided. Support staff is limited to engagements of up to six months. The "Hourly Labor Rate" is the actual fully-loaded rate that the State will pay for services recorded in dollars and cents. Hourly rates must be equal to or less than the rates proposed by the Master Contractor for the CATS II Master Contract.

CONFLICT OF INTEREST AFFIDAVIT AND DISCLOSURE

- A. "Conflict of interest" means that because of other activities or relationships with other persons, a person is unable or potentially unable to render impartial assistance or advice to the State, or the person's objectivity in performing the contract work is or might be otherwise impaired, or a person has an unfair competitive advantage.
- B. "Person" has the meaning stated in COMAR 21.01.02.01B (64) and includes a bidder, offeror, contractor, consultant, or subcontractor or sub consultant at any tier, and also includes an employee or agent of any of them if the employee or agent has or will have the authority to control or supervise all or a portion of the work for which a bid or offer is made.
- C. The bidder or offeror warrants that, except as disclosed in §D, below, there are no relevant facts or circumstances now giving rise or which could, in the future, give rise to a conflict of interest.
- D. The following facts or circumstances give rise or could in the future give rise to a conflict of interest (explain detail—attach additional sheets if necessary):
- E. The bidder or offeror agrees that if an actual or potential conflict of interest arises after the date of this affidavit, the bidder or offeror shall immediately make a full disclosure in writing to the procurement officer of all relevant facts and circumstances. This disclosure shall include a description of actions which the bidder or offeror has taken and proposes to take to avoid, mitigate, or neutralize the actual or potential conflict of interest. If the contract has been awarded and performance of the contract has begun, the contractor shall continue performance until notified by the procurement officer of any contrary action to be taken.

I DO	SOLEMNLY	DECLARE	AND	AFFIRM	UNDER	THE	PENALTIES	OF	PERJU	JRY
THAT	THE CONTE	NTS OF TH	IS AFI	FIDAVIT .	ARE TRU	JE AN	D CORRECT	OT 7	THE B	EST
OF M	Y KNOWLED	GE, INFORN	MATIC	N, AND E	BELIEF.					

Date:	By:
	(Authorized Representative and Affiant)

ATTACHMENT 4 NON-DISCLOSURE AGREEMENT (TO Contractor)

	THIS NON-DISCLOSURE AGREEMENT ("Agr		
A dmini	, 20, by and between the State of Marylan	id ("the State"), acting by and ""TO Contractor"	through its Motor Vehicle
principa	stration (MVA) (the "Department"), andal business office located at	and its princip	al office in Maryland
	at	and its princip	ar office in waryfand
100000		17.0	
	RECITA	ALS	
	WHEREAS, the TO Contractor has been awarded a Senior Subject Matter Expert RFR No. J00B920006 ing and Technical Services II procurement issued by the services of the services	50 dated May 9, 2013, (the "R	FR) issued under the
the "TC	WHEREAS, in order for the TO Contractor to performs for the State to provide the TO Contractor and the Contractor's Personnel") with access to certain configuration (the "Confidential In	he TO Contractor's employees idential information regarding	
	NOW, THEREFORE, in consideration of being give RFR and the TO Agreement, and for other good and the parties acknowledge, the parties do hereby agree as	valuable consideration, the re-	
1.	Confidential Information means any and all informat TO Contractor in connection with the TO Agreemen which the Confidential Information is provided and is marked as such. Confidential Information include Contractor views, takes notes from, copies (if the Sta otherwise provided access to and use of by the State	nt, regardless of the form, form regardless of whether any such es, by way of example only, in ate agrees in writing to permit	at, or media on or in a Confidential Information formation that the TO copying), possesses or is
2.	TO Contractor shall not, without the State's prior were disseminate, use, or allow access for any purpose or the State except for the sole and exclusive purpose or shall limit access to the Confidential Information to need to know such Confidential Information in order agreed in writing to be bound by the disclosure and Information. The names of the TO Contractor's Perexhibit A. Each individual whose name appears on thereby be subject to the terms and conditions of this TO Contractor shall update Exhibit A by adding add	in any form, any Confidential of performing under the TO Age the TO Contractor's Personnel or to perform under the TO Agruse limitations pertaining to the sonnel are attached hereto and Exhibit A shall execute a copy of Agreement to the same extended.	Information provided by greement. TO Contractor who have a demonstrable eement and who have a Confidential made a part hereof as of this Agreement and t as the TO Contractor.
3.	If the TO Contractor intends to disseminate any port agents who are assisting in the TO Contractor's perfiin performing any aspect of the RFR, the TO Contra any such dissemination. The State may grant, deny, appropriate in its sole and absolute subjective discrete	formance of the RFR or who was actor shall first obtain the written or condition any such consent	ill otherwise have a role en consent of the State to

TO Contractor hereby agrees to hold the Confidential Information in trust and in strictest confidence, to adopt or establish operating procedures and physical security measures, and to take all other measures necessary to protect the Confidential Information from inadvertent release or disclosure to unauthorized third parties and to prevent all or any portion of the Confidential Information from falling into the public domain or into the possession of persons not bound to maintain the confidentiality of the Confidential

4.

Information.

- 5. TO Contractor shall promptly advise the State in writing if it learns of any unauthorized use, misappropriation, or disclosure of the Confidential Information by any of the TO Contractor's Personnel or the TO Contractor's former Personnel. TO Contractor shall, at its own expense, cooperate with the State in seeking injunctive or other equitable relief against any such person(s).
- 6. TO Contractor shall, at its own expense, return to the Department, all copies of the Confidential Information in its care, custody, control or possession upon request of the Department or on termination of the TO Agreement.
- 7. A breach of this Agreement by the TO Contractor or by the TO Contractor's Personnel shall constitute a breach of the TO Agreement between the TO Contractor and the State.
- 8. TO Contractor acknowledges that any failure by the TO Contractor or the TO Contractor's Personnel to abide by the terms and conditions of use of the Confidential Information may cause irreparable harm to the State and that monetary damages may be inadequate to compensate the State for such breach. Accordingly, the TO Contractor agrees that the State may obtain an injunction to prevent the disclosure, copying or improper use of the Confidential Information. The TO Contractor consents to personal jurisdiction in the Maryland State Courts. The State's rights and remedies hereunder are cumulative and the State expressly reserves any and all rights, remedies, claims and actions that it may have now or in the future to protect the Confidential Information and/or to seek damages from the TO Contractor and the TO Contractor's Personnel for a failure to comply with the requirements of this Agreement. In the event the State suffers any losses, damages, liabilities, expenses, or costs (including, by way of example only, attorneys' fees and disbursements) that are attributable, in whole or in part to any failure by the TO Contractor or any of the TO Contractor's Personnel to comply with the requirements of this Agreement, the TO Contractor shall hold harmless and indemnify the State from and against any such losses, damages, liabilities, expenses, and/or costs.
- 9. TO Contractor and each of the TO Contractor's Personnel who receive or have access to any Confidential Information shall execute a copy of an agreement substantially similar to this Agreement and the TO Contractor shall provide originals of such executed Agreements to the State.
- 10. The parties further agree that:
 - a. This Agreement shall be governed by the laws of the State of Maryland;
 - b. The rights and obligations of the TO Contractor under this Agreement may not be assigned or delegated, by operation of law or otherwise, without the prior written consent of the State;
 - c. The State makes no representations or warranties as to the accuracy or completeness of any Confidential Information;
 - d. The invalidity or unenforceability of any provision of this Agreement shall not affect the validity or enforceability of any other provision of this Agreement;
 - e. Signatures exchanged by facsimile are effective for all purposes hereunder to the same extent as original signatures; and

f. The Recitals are not merely prefatory but are an integral part hereof.

NON-DISCLOSURE AGREEMENT (OFFEROR)

This Non- Disclosure Agreement (the	"Agreement") is made this	day of	, 20, by and
between	(hereinafter referred to as	"the OFFEROR	") and the State of
Maryland (hereinafter referred to as "the	State").		

OFFEROR warrants and represents that it intends to submit a TO/RFR Proposal in response to CATS II RFR #J00B920060 for a Senior Subject Matter Expert. In order for the OFFEROR to submit a TO/RFR Proposal, it will be necessary for the State to provide the OFFEROR with access to certain confidential information including, but not limited, to this project. All such information provided by the State shall be considered Confidential Information regardless of the form, format, or media upon which or in which such information is contained or provided, regardless of whether it is oral, written, electronic, or any other form, and regardless of whether the information is marked as "Confidential Information". As a condition for its receipt and access to the Confidential Information described above, the OFFEROR agrees as follows:

- 1. OFFEROR will not copy, disclose, publish, release, transfer, disseminate or use for any purpose in any form any Confidential Information received, except in connection with the preparation of its TO Proposal.
- 2. Each employee or agent of the OFFEROR who receives or has access to the Confidential Information shall execute a copy of this Agreement and the OFFEROR shall provide originals of such executed Agreements to the State. Each employee or agent of the OFFEROR who signs this Agreement shall be subject to the same terms, conditions, requirements and liabilities set forth herein that are applicable to the OFFEROR.
- 3. OFFEROR shall return the Confidential Information to the State within five business days of the State's Notice of recommended award. If the OFFEROR does not submit a Proposal, the OFFEROR shall return the Confidential Information to TO/RFR Procurement Officer, TO/RFR Requesting Agency on or before the due date for Proposals.
- 4. OFFEROR acknowledges that the disclosure of the Confidential Information may cause irreparable harm to the State and agrees that the State may obtain an injunction to prevent the disclosure, copying, or other impermissible use of the Confidential Information. The State's rights and remedies hereunder are cumulative and the State expressly reserves any and all rights, remedies, claims and actions that it may have now or in the future to protect the Confidential Information and/or to seek damages for the OFFEROR'S failure to comply with the requirements of this Agreement. The OFFEROR consents to personal jurisdiction in the Maryland State Courts.
- 5. In the event the State suffers any losses, damages, liabilities, expenses, or costs (including, by way of example only, attorneys' fees and disbursements) that are attributable, in whole or in part to any failure by the OFFEROR or any employee or agent of the OFFEROR to comply with the requirements of this Agreement, OFFEROR and such employees and agents of OFFEROR shall hold harmless and indemnify the State from and against any such losses, damages, liabilities, expenses, and/or costs.
- 6. This Agreement shall be governed by the laws of the State of Maryland.
- 7. OFFEROR acknowledges that pursuant to Section 11-205.1 of the State Finance and Procurement Article of the Annotated Code of Maryland, a person may not willfully make a false or fraudulent statement or representation of a material fact in connection with a procurement contract. Persons making such statements are guilty of a felony and on conviction subject to a fine of not more than \$20,000 and/or imprisonment not exceeding 5 years or both. OFFEROR further acknowledges that this Agreement is a statement made in connection with a procurement contract.

8.	The individual signing below warrants and represents that they are fully authorized to bind the OFFEROR to the terms and conditions specified in this Agreement. If signed below by an individual employee or agent of the OFFEROR under Section 2 of this Agreement, such individual acknowledges that a failure to comply with the requirements specified in this Agreement may result in personal liability.
	OR: BY: : TITLE:
ADDRI	ESS:

ATTACHMENT 6 CRIMINAL BACKGROUND CHECK AFFIDAVIT

AUTHORIZED REPRESENTATIVE

I HEREB	SY AFFIRM THAT:		
I am the Mast	(Title) ter Contractor) ar	and the duly au	thorized representative of thority to make this Affidavit on
	myself and the business f		·
A.		of the Department of Inform	has complied with Section 2.4, ation Technology's Master
THE CO	(Agency) for all of the candidates Number) the background checks clearance results for any the candidate commence	that will be working on Tas and all of these candid required. Master Contractor y additional candidates at lea es work on this Task Order. ND AFFIRM UNDER THE DAVIT ARE TRUE AND C	nary of the security clearance results
Master C	ontractor		
Typed Na	ame		
Signature			

Date

STATE OF MARYLAND DEPARTMENT OF TRANSPORTATION SECTION 1MOTOR VEHICLE ADMINISTRATION AFFIDAVIT

1.1 PRIVACY PROTECTION POLICY

		personal information con CERTIFY on behalf of	tained in Motor Vehicle as its as its	
authorized	agent this	day of	, 2013, that	
1.	including, but not limited 23 U.S.C.A. § 401 (National Information Act); 5 U.S. (Computer Fraud and Abar Rental Amendments Act	d to, 15 U.S.C.A. § 278g-3 onal Driver Register Act); C.A. § 552a (Privacy Act obuse Act of 1986); 17 U.S.	use of computer information (Computer Security Act of 1987); 5 U.S.C.A. § 552 (Freedom of of 1974); 18 U.S.C.A.§ 1001 C.A. § 109 (Computer Software 681 (Fair Credit Reporting Act); Protection Act of 1994).	
2.	agencies and their custor forth in Executive Order Code Ann., Crim. Law § (unauthorized access); M (Maryland Public Inform (Motor Vehicle Adminis	ners also adhere to state da 01.01.1983.18 (Privacy an 8-606 (falsification of pub Id. Code. Ann., State Gov' nation Act); Md. Code Ann tration Records); and, as p	e of Information Resources, its clienta processing security policies as so and State Data System Security); Md lic records) and \$7-302 t \$\$ 10-611, 10-616 and 10-626 a. Transp. II \$\$ 12-111 to 12-113 ublished by the Secretary of the to time under Md. Code Ann., State	et
3.	confidence and not willful	ully disclose to any person	gree to maintain in strictest, firm, or corporation information rmation from Motor Vehicle	
4.	signator and all personne Protection Act of 1994, 1 626 of the State Governa Transportation Article, A information from public agrees that all users will but not limited to, those	el are familiar with all provided to the last of the l	nd, which limit access to personal	,
5.	persons to whom information	agrees to keep a reation is redisclosed under	ecord for five (5) years of all this Agreement, and the purpose for	•

	which the information is to be used; and, to make that record available to the Motor Vehicle Administration upon request.				
6.	shall be liable for, and shall indemnify, defend, and hold the Motor Vehicle Administration harmless for, any misuse or misappropriation of any personal information in a record obtained from the Administration in connection with this agreement. shall further indemnify the Motor Vehicle Administration for and against any and all losses, damages, judgments, liabilities or similar costs and expenses which arise in whole or part out of acts or omissions by with respect to laws restricting access to and disclosure of vehicle records including, without limitation, reasonable attorneys fees and all other costs of defending against such action or claim.				
7.					
IN WITN	ESS WHEREOF, the parties have caused these presents to be executed. 1.1.1 Maryland Department of Transportation				
Motor Vel	nicle Administration				
Witness:					
	By:				
Date:	Date:				
	Purchaser				
Witness:					
	By:				
Date:	Date:				
Approved	as to form and legal sufficiency:				
	Date:				
Assistant .	Attorney General				

SMALL BUSINESS CONTRACT AFFIDAVIT

****** PROVIDING FALSE INFORMATION *******

Anyone providing false information to the State of Maryland in connection with obtaining or attempting to obtain a contract under Small Business Reserve or Preference procurement may be subject to the following:

- 1. A determination by a Procurement Officer that a bidder/offeror is not responsible;
- 2. A determination that a contract entered into is void or voidable under § 11-204 of the State Finance and Procurement Article of the Annotated Code of Maryland;
- 3. Suspension and debarment under Title 16 of the State Finance and Procurement Article;
- 4. Criminal prosecution for procurement fraud (§ 11-205.1 of the State Finance and Procurement Article), perjury, or other crimes; and
- 5. Other actions permitted by law.

****** FAILURE TO MEET MINIMUM QUALIFICATIONS *******

Any Bidder or potential bidder failing to meet the qualifications of a "small business" specified in § 14-501(c) of the State Finance and Procurement Article will be ineligible to participate in a procurement designated for a Small Business Reserve under § 14-504 or Small Business Preference under § 14-206 - 207. Any person or company bidding on Small Business Reserve or Preference procurement and not qualifying as a small business under § 14-501(c) will have its bid or offer rejected on the ground that the bidder is not responsible.

I AFFIRM THAT:

To the best of my knowledge, information, and belief, as of the date of submission of this
Bid/Proposal, (name of firm) meets the qualifications for certification as
a Small Business in Maryland. I further affirm that, if for any reason during the term of the
contract (name of firm) no longer meets the qualifications for
certification as a Small Business in Maryland, I will notify the Procurement Officer within 30
days. I agree that a failure to so notify the Procurement Officer of this change in circumstances may result in this contract being terminated for default.
I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY
THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST
OF MY KNOWLEDGE, INFORMATION, AND BELIEF.
SMALL BUSINESS QUALIFICATION NUMBER
Date of Most Recent Qualification
DATE:

Signature (Authorized Representative and Affidavit)

NOTICE TO BIDDERS

SMALL BUSINESS RESERVE PROCUREMENT

This is a Small Business Reserve Procurement for which award will be limited to Certified Small Business vendors. Only businesses that meet the statutory requirements set forth in State Finance and Procurement Article, § 14-501 - 14-505, Annotated Code of Maryland, and who are registered with the Department of General Services Small Business Reserve Program are eligible for award of a contract.

For the purposes of a Small Business Reserve Procurement, a small business is a business, other than a broker, that meets the following criteria:

The business is independently owned and operated;

- The business is not a subsidiary of another business;
- The business is not dominant in its field of operation;
- The **wholesale** operations of the business did not employ more than 50 persons, and the gross sales of the business did not exceed an average of \$4,000,000 in its more recently completed 3 fiscal years;*
- The **retail** operations of the business did not employ more than 25 persons, and the gross sales of the business did not exceed an average of \$3,000,000 in its most recently completed 3 fiscal years;*
- The **manufacturing** operations of the business did not employ more than 100 persons, and the gross sales of the business did not exceed an average of \$2,000,000 in its most recently completed 3 fiscal years;*
- The **service** operations of the business did not employ more than 100 persons, and the gross sales of the business did not exceed an average of \$10,000,000 in its more recently completed 3 fiscal years;* and
- The **construction** operations of the business did not employ more than 50 persons, and the gross sales of the business did not exceed an average of \$7,000,000 in its most recently completed 3 fiscal years.*
- The **architectural and engineering** operations of the business did not employ more than 100 persons, and the gross sales of the business did not exceed an average of \$4,500,000 in its most recently completed 3 fiscal years*.
- * If a business has not existed for three years, the gross sales average is computed for the period of the business's existence. For newly formed businesses the determination will be based upon employment levels and projected gross sales.

Further information on the certification process is available at www.dgs.state.md.us and click on the Small Business Reserve hyperlink.