Consulting and Technical Services+ (CATS+) Task Order Request for Proposals (TORFP)

HSCRC FINANCIAL INFORMATION SYSTEM AND TECHNICAL DOCUMENTATION

CATS+ TORFP # HSCRC-15-018 M00R7400283



HEALTH SERVICES COST REVIEW COMMISSION (HSCRC)

Issue Date: June 30, 2017

SMALL BUSINESS RESERVE

NOTICE TO BIDDERS/OFFERORS

SMALL BUSINESS RESERVE SOLICITATION

This is a Small Business Reserve Solicitation for which award will be limited to certified small business vendors. Only businesses that meet the statutory requirements set forth in State Finance and Procurement Article, §§14-501—14-505, Annotated Code of Maryland, and that are certified by the Department of General Services Small Business Reserve Program are eligible for award of aTO Agreement.

For the purposes of a Small Business Reserve Solicitation, a small business is a for-profit business, other than a broker, that meets the following criteria:

- A. It is independently owned and operated;
- B. It is not a subsidiary of another business;
- C. It is not dominant in its field of operation; and
- D.1 With respect to employees:
 - (a) Its wholesale operations did not employ more than 50 persons in its most recently completed 3 fiscal years;
 - (b) Its retail operations did not employ more than 25 persons in its most recently completed 3 fiscal years;
 - (c) Its manufacturing operations did not employ more than 100 persons in its most recently completed 3 fiscal years;
 - (d) Its service operations did not employ more than 100 persons in its most recently completed 3 fiscal years;
 - (e) Its construction operations did not employ more than 50 persons in its most recently completed 3 fiscal years; and
 - (f) The architectural and engineering services of the business did not employ more than 100 persons in its most recently completed 3 fiscal years; and

D.2 With respect to gross sales:

- (a) The gross sales of its wholesale operations did not exceed an average of \$4,000,000 in its most recently completed 3 fiscal years;
- (b) The gross sales of its retail operations did not exceed an average of \$3,000,000 in its most recently completed 3 fiscal years;
- (c) The gross sales of its manufacturing operations did not exceed an average of \$2,000,000 in its most recently completed 3 fiscal years;
- (d) The gross sales of its service operations did not exceed an average of \$10,000,000 in its most recently completed 3 fiscal years;
- (e) The gross sales of its construction operations did not exceed an average of \$7,000,000 in its most recently completed 3 fiscal years; and
- (f) The gross sales of its architectural and engineering operations did not exceed an average of \$4,500,000 in its most recently completed 3 fiscal years.

Note: If a business has not existed for 3 years, the employment and gross sales average or averages shall be the average for each year or part of a year during which the business has been in existence.

Further information on the certification process is available at eMaryland Marketplace.

KEY INFORMATION SUMMARY SHEET

This CATS+ TORFP is issued to obtain the services necessary to satisfy the requirements defined in Section 3 - Scope of Work. All CATS+ Master Contractors approved to perform work in the Functional Area under which this TORFP is released shall respond to this TORFP with either a Task Order (TO) Proposal to this TORFP or a Master Contractor Feedback form (See Section 4).

Solicitation Title:	HSCRC Financial Information System and Technical Documentation	
Solicitation Number (TORFP #):	HSCRC-15-018 – M00R7400283	
Functional Area:	Functional Area 2 – Web and Internet Systems http://doit.maryland.gov/contracts/Pages/CATSPlusFuncAreas.aspx	
Issue Date:	June 30, 2017	
Questions Due Date and Time:	July 14, 2017 at4:00 PM Local Time	
Closing Date and Time:	August 1, 2017 at 4:00 PM Local Time	
TO Requesting Agency:	Health Services Cost Review Commission (HSCRC) Department of Health and Mental Hygiene	
Send Proposals to:	Health Services Cost Review Commission (HSCRC) 4160 Patterson Avenue Baltimore, MD 21215 Attention: Diana Kemp, Procurement Officer	
Send Questions to (e-mail only)	diana.kemp@maryland.gov	
TO Procurement Officer:	Diana Kemp Phone: 410-764-2576 Fax: 410-358-6217 e-mail: diana.kemp@maryland.gov	
TO Manager:	Amanda Vaughan Phone: 410-764-2597 Fax: 410-358-6217 e-mail: Amanda.vaughan@maryland.gov	
ТО Туре:	Fixed Price with Fixed Price and Time and Materials Work Orders	
Period of Performance:	Three (3) Year base period with Two (2) one-year Option periods	
MBE Goal:	10%	
VSBE Goal:	0%	
Small Business Reserve (SBR):	Yes	
Primary Place of Performance:	Health Services Cost Review Commission, 4160 Patterson Avenue, Baltimore, MD 21215	
TO Pre-proposal Conference:	Health Services Cost Review Commission, 4160 Patterson Avenue, Room 100, Baltimore, MD 21215 July 7, 2017 at1:30 PM Local Time See Attachment 6 for directions.	

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SECTION 1 - ADMINISTRATIVE INFORMATION

1.1 TORFP SUBJECT TO CATS+ MASTER CONTRACT

In addition to the requirements of this TORFP, the Master Contractors are subject to all terms and conditions contained in the CATS+ RFP issued by the Maryland Department of Information Technology (DoIT) and subsequent Master Contract Project Number 060B2490023, including any amendments.

All times specified in this document are local time, defined as Eastern Standard Time or Eastern Daylight Time, whichever is in effect.

1.2 ROLES AND RESPONSIBILITIES

Personnel roles and responsibilities under the TO:

- A. <u>TO Procurement Officer</u> The TO Procurement Officer has the primary responsibility for the management of the TORFP process, for the resolution of TO Agreement scope issues, and for authorizing any changes to the TO Agreement.
- B. <u>TO Manager</u> The TO Manager has the primary responsibility for the management of the work performed under the TO Agreement, administrative functions, including issuing written directions, and for ensuring compliance with the terms and conditions of the CATS+ Master Contract. The TO Manager may designate one or more persons to act as his representative in connection with the foregoing activities.
 - The TO Manager will assign tasks to the personnel provided under this TORFP and will track and monitor the work being performed through the monthly accounting of hours deliverable for work types; actual work produced will be reconciled with the hours reported.
- C. <u>TO Contractor</u> The TO Contractor is the CATS+ Master Contractor awarded this TO. The TO Contractor shall provide human resources as necessary to perform the services described in this TORFP Scope of Work.
- D. <u>TO Contractor Manager</u> The TO Contractor Manager will serve as primary point of contact with the TO Manager to regularly discuss progress of tasks, upcoming tasking, historical performance, and resolution of any issues that may arise pertaining to the TO Contractor Personnel. The TO Contractor Manager will serve as liaison between the TO Manager and the senior TO Contractor management.
- E. <u>TO Contractor Personnel</u> Any official, employee, agent, Subcontractor, or Subcontractor agents of the TO Contractor who is involved with the TO over the course of the TO period of performance.
- F. <u>Key Personnel</u> A subset of TO Contractor Personnel whose departure during the performance period, will, in the State's opinion, have a substantial negative impact on TO performance. Key personnel proposed as part of the TO Proposal shall start as of TO Agreement issuance unless specified otherwise in this TORFP or the Offeror's TO Technical Proposal. Key Personnel may be identified after TO award.

1.3 TO AGREEMENT

Based upon an evaluation of TO Proposal responses, a Master Contractor will be selected to conduct the work defined in Section 3 - Scope of Work. A specific TO Agreement, Attachment 3, will then be entered into between the State and the selected Master Contractor, which will bind the selected Master Contractor (TO Contractor) to the contents of its TO Proposal, including the TO Financial Proposal.

1.4 TO PROPOSAL SUBMISSIONS

The TO Procurement Officer will not accept submissions after the date and exact time stated in the Key Information Summary Sheet above. The date and time of an e-mail TORFP submission is determined by the date and time of arrival of all required files in the TO Procurement Officer's e-mail inbox. In the case of a paper TO Proposal submission, Offerors shall take such steps necessary to ensure the delivery of the paper submission by the date and time specified in the Key Information Summary Sheet and as further described in Section 4.

Requests for extension of this date or time will not be granted. Except as provided in COMAR 21.05.03.02F, Proposals received by the TO Procurement Officer after the due date will not be considered.

1.5 ORAL PRESENTATIONS/INTERVIEWS

All Offerors and proposed TO Contractor Personnel will be required to make an oral presentation to State representatives. Significant representations made by a Master Contractor during the oral presentation shall be submitted in writing. All such representations will become part of the Master Contractor's proposal and are binding, if the Task Order is awarded to the Master Contractor. The TO Procurement Officer will notify Master Contractor of the time and place of oral presentations and interviews, should interviews be scheduled separately.

1.6 QUESTIONS

All questions must be submitted via e-mail to the TO Procurement Officer no later than the date and time indicated in the Key Information Summary Sheet. Answers applicable to all Master Contractors will be distributed to all Master Contractors who are known to have received a copy of the TORFP.

Answers can be considered final and binding only when they have been answered in writing by the State.

1.7 TO PRE-PROPOSAL CONFERENCE

A pre-proposal conference will be held at the time, date and location indicated on the Key Information Summary Sheet. Attendance at the pre-proposal conference is not mandatory, but all Master Contractors are encouraged to attend in order to facilitate better preparation of their proposals.

Seating at the pre-proposal conference will be limited to two (2) attendees per company. Attendees should bring a copy of the TORFP and a business card to help facilitate the sign-in process.

The pre-proposal conference will be summarized in writing. As promptly as is feasible subsequent to the pre-proposal conference, the attendance record and pre-proposal conference summary will be distributed via e-mail to all Master Contractors known to have received a copy of this TORFP.

In order to assure adequate seating and other accommodations at the pre-proposal conference, please e-mail the TO Procurement Officer indicating your planned attendance no later than three (3) business days prior to the pre-proposal conference. In addition, if there is a need for sign language interpretation

and/or other special accommodations due to a disability, please contact the TO Procurement Officer no later than five (5) business days prior to the pre-proposal conference. The TO Requesting Agency will make reasonable efforts to provide such special accommodation.

1.8 CONFLICT OF INTEREST

The TO Contractor shall provide IT technical and/or consulting services for State agencies or component programs with those agencies, and shall do so impartially and without any conflicts of interest. Each Offeror shall complete and include with its TO Proposal a Conflict of Interest Affidavit and Disclosure in the form included as Attachment 4 of this TORFP. If the TO Procurement Officer makes a determination that facts or circumstances exist that give rise to or could in the future give rise to a conflict of interest within the meaning of COMAR 21.05.08.08A, the TO Procurement Officer may reject an Offeror's TO Proposal under COMAR 21.06.02.03B.

Master Contractors should be aware that the State Ethics Law, Md. Code Ann., General Provisions Article, Title 5, might limit the selected Master Contractor's ability to participate in future related procurements, depending upon specific circumstances.

By submitting a Conflict of Interest Affidavit and Disclosure, the Offeror shall be construed as certifying all personnel and subcontractors are also without a conflict of interest as defined in COMAR 21.05.08.08A.

1.9 LIMITATION OF LIABILITY

The TO Contractor's liability is limited in accordance with Section 27 of the CATS+ Master Contract. TO Contractor's liability under Section 27(c) of the CATS+ Master Contract for this TORFP is limited to one (1) times the total TO Agreement amount.

1.10 CHANGE ORDERS

If the TO Contractor is required to perform work beyond the scope of Section 3 of this TORFP, or there is a work reduction due to unforeseen scope changes, a TO Change Order is required. The TO Contractor and TO Manager shall negotiate a mutually acceptable price modification based on the TO Contractor's proposed rates in the Master Contract and scope of the work change. No scope of work changes shall be performed until a change order is approved by DoIT and executed by the TO Procurement Officer.

1.11 TRAVEL REIMBURSEMENT

Expenses for travel and other costs shall not be reimbursed.

1.12 MINORITY BUSINESS ENTERPRISE (MBE)

This TORFP has MBE goals and sub-goals as stated in the Key Information Summary Sheet above.

A Master Contractor that responds to this TORFP shall complete, sign, and submit all required MBE documentation at the time of TO Proposal submission (See Attachment 2 Minority Business Enterprise Forms and Section 4 TO Proposal Format and Submission Requirements). Failure of the Master Contractor to complete, sign, and submit all required MBE documentation at the time of TO Proposal submission will result in the State's rejection of the Master Contractor's TO Proposal.

In 2014, Maryland adopted new regulations as part of its Minority Business Enterprise (MBE) program concerning MBE primes. Those new regulations, which became effective June 9, 2014 and are being

applied to this task order, provide that when a certified MBE firm participates as a prime contractor on a contract, an agency may count the distinct, clearly defined portion of the work of the contract that the certified MBE firm performs with its own forces toward fulfilling up to fifty-percent (50%) of the MBE participation goal (overall) and up to one hundred percent (100%) of not more than one of the MBE participation subgoals, if any, established for the contract. Please see the attached MBE forms and instructions.

1.12.1 MBE PARTICIPATION REPORTS

The HSCRC will monitor both the TO Contractor's efforts to achieve the MBE participation goal and compliance with reporting requirements.

- A) Monthly reporting of MBE participation is required in accordance with the terms and conditions of the CATS+ Master Contract by the 15th day of each month.
- B) The TO Contractor shall provide a completed MBE Prime Contractor Paid/Unpaid MBE Invoice Report (Attachment 2-4A) and, if applicable, MBE Prime Contractor Report (Attachment 2-4B) to the TO Requesting Agency at the same time the invoice copy is sent.
- C) The TO Contractor shall ensure that each MBE subcontractor provides a completed Subcontractor Paid/Unpaid MBE Invoice Report (Attachment 2-5).
- D) Subcontractor reporting shall be sent directly from the subcontractor to the TO Requesting Agency. The TO Contractor shall e-mail all completed forms, copies of invoices and checks paid to the MBE directly to the TO Manager.

1.13 VETERAN OWNED SMALL BUSINESS ENTERPRISE (VSBE)

This TORFP has a VSBE goal as stated in the Key Information Summary Sheet above, representing the percentage of total fees paid for services under this Task Order.

1.14 NON-DISCLOSURE AGREEMENT

All Offerors are advised that this solicitation and any resultant TO Agreement are subject to the terms of the Non-Disclosure Agreement (NDA) contained in this solicitation as Attachment 10. This NDA must be provided within five (5) Business Days of notification of recommended award.

1.15 LIVING WAGE

The Master Contractor shall abide by the Living Wage requirements under Title 18, State Finance and Procurement Article, Annotated Code of Maryland and the regulations proposed by the Commissioner of Labor and Industry.

All TO Proposals shall be accompanied by a completed Living Wage Affidavit of Agreement, Attachment 12 of this TORFP.

1.16 IRANIAN NON-INVESTMENT

All TO Proposals shall be accompanied by a completed Certification Regarding Investments in Iran, Attachment 15 of this TORFP.

1.17 CONTRACT MANAGEMENT OVERSIGHT ACTIVITIES

DoIT is responsible for contract management oversight on the CATS+ Master Contract. As part of that oversight, DoIT has implemented a process for self-reporting contract management activities of TOs under CATS+. This process typically applies to active TOs for operations and maintenance services valued at \$1 million or greater, but all CATS+ TOs are subject to review.

Attachment 11 is a sample of the TO Contractor Self-Reporting Checklist. DoIT may send initial checklists out to applicable/selected TO Contractors approximately three months after the award date for a TO. The TO Contractor shall complete and return the checklist as instructed on the form. Subsequently, at six month intervals from the due date on the initial checklist, the TO Contractor shall update and resend the checklist to DoIT.

1.18 MERCURY AND PRODUCTS THAT CONTAIN MERCURY

THIS SECTION IS NOT APPLICABLE TO THIS TORFP.

1.19 PURCHASING AND RECYCLING ELECTRONIC PRODUCTS

THIS SECTION IS NOT APPLICABLE TO THIS TORFP.

1.20 DEFINITIONS

Access	An ability or means to read, write, modify, or communicate data/information or otherwise use any information system resource	
Business Day	Monday through Friday (excluding State holidays)	
Data Breach	The unauthorized acquisition, use, modification or disclosure of Sensitive Data	
Handle	(As relates to data) Collect, store, transmit, have access to data	
Information System	A discrete set of information resources organized for the collection, processing, maintenance, use, sharing, dissemination, or disposition of information	
Information Technology (IT)	All electronic information-processing hardware and software, including: (a) maintenance; (b) telecommunications; and (c) associated consulting services	
Local Time	Time in the Eastern Time zone as observed by the State of Maryland. Unless otherwise specified, all stated times shall be Local Time, even if not expressly designated as such	
Normal State Business Hours	Normal State business hours are 8:00 a.m. – 5:00 p.m. Monday through Friday except State Holidays, which can be found at: www.dbm.maryland.gov – keyword: State Holidays	
Notice to Proceed (NTP)	A written notice from the TO Procurement Officer that work on the Task Order, project or Work Order shall begin on a specified date. Additional NTPs may be issued by either the	

	TO Procurement Officer or the TO Manager regarding the start date for any service included within this solicitation with a delayed or non-specified implementation date.	
NTP Date	The date specified in an NTP for work on the Task Order, project or Work Order to begin	
Offeror	A Master Contractor that submits a proposal in response to this TORFP	
Security Incident	A violation or imminent threat of violation of computer security policies, Security Measures, acceptable use policies, or standard security practices. "Imminent threat of violation" is a situation in which the organization has a factual basis for believing that a specific incident is about to occur.	
Security or Security Measures	The technology, policy and procedures that a) protect and b) control access to networks, systems, and data	
State	The State of Maryland	
Subcontractor	An agent, service provider, supplier, or vendor selected by the TO Contractor to provide subcontracted services or products under the direction of the TO Contractor or other Subcontractors, and including any direct or indirect Subcontractors of a Subcontractor. Subcontractors are subject to the same terms and conditions as the TO Contractor.	
System Availability	The period of time the system will work as required including non-operational periods associated with reliability, maintenance, and logistics.	
System Documentation	Those materials necessary to wholly reproduce and fully operate the most current version of the system in a manner equivalent to the original system including, but not limited to:	
	a) The executable instructions in their high level, human readable form and a version that is in turn interpreted, parsed and or compiled to be executed as part of the computing system ("source code"). This includes source code created by the Contractor or Subcontractor(s) and source code that is leveraged or extended by the Contractor for use in the project.	
	b) All associated rules, reports, forms, templates, scripts, data dictionaries and database functionality.	
	c) All associated configuration file details needed to duplicate the run time environment as deployed in the current deployed version of the system.	
	d) All associated design details, flow charts, algorithms, processes, formulas, pseudo-code, procedures,	

	instructions, help files, programmer's notes and other documentation.	
	e) A complete list of third party, open source, or commercial software components and detailed configuration notes for each component necessary to reproduce the system (e.g., operating system, relational database, and rules engine software).	
	f) All associated user instructions and/or training materials for business users and technical staff	
Task Order (TO)	The scope of work described in this TORFP	
Task Order Agreement	The contract awarded to the successful Offeror pursuant to this Task Order Request for Proposals, the form of which is attached to this TORFP as Attachment 3	
TO Proposal	As appropriate, either or both an Offeror's Technical or Financial Proposal to this TORFP	
TO Request for Proposals (TORFP)	This Task Order Request for Proposal, including any amendments / addenda thereto	
Technical Safeguards	The technology and the policy and procedures for its use that protect Sensitive Data and control access to it	
Total Evaluated Price	The Offeror's total proposed price for products/services proposed in response to this solicitation, included in the TO Price Sheet, and used in the financial evaluation of TO Proposals	
Veteran-owned Small Business Enterprise (VSBE)	A business that is verified by the Center for Verification and Evaluation (CVE) of the United States Department of Veterans Affairs as a veteran-owned small business. See Code of Maryland Regulations (COMAR) 21.11.13 and http://www.vetbiz.gov.	
Work Order	A subset of work authorized by the TO Manager performed under the general scope of this TORFP, which is defined in advance of fulfillment, and which may not require a change order. Except as otherwise provided, any reference to the TO shall be deemed to include reference to a Work Order.	

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SECTION 2 - COMPANY AND PERSONNEL QUALIFICATIONS

2.1 MINIMUM QUALIFICATIONS

2.1.1 OFFEROR'S PERSONNEL MINIMUM QUALIFICATIONS

Offeror Personnel shall meet the following minimum qualification criteria to be eligible for consideration in the evaluation of this RFP.

Resumes must clearly outline starting dates and ending dates for each applicable experience.

Only those Master Contractors supplying proposed Key Personnel that fully meet all minimum qualification criteria shall be eligible for TORFP proposal evaluation.

The Key Personnel proposed under this TORFP must meet all minimum qualifications for the labor category proposed, as identified in the CATS + Master Contract Section 2.10. Resumes shall clearly outline starting dates and ending dates for each applicable experience or skill.

Master Contractors may only propose up to one (1) Key Personnel in response to this TORFP. All other planned positions shall be described generally in the Staffing Plan, and may not be used as evidence of fulfilling company or personnel minimum qualifications.

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SECTION 3 - SCOPE OF WORK

3.1 PURPOSE

The HSCRC is issuing this CATS+ TORFP to:

- 3.1.1 Maintain the functionality of the existing automated Financial Information System
- 3.1.2 Create additional functionality to capture the reporting of additional data elements into the Financial Information System;
- 3.1.3 Develop edit checks that ensure the new data accepted through the Financial Information System complies with HSCRC requirements; and
- 3.1.4 Revise and update technical documentation for the Financial Information System.
- 3.1.5 Support hospitals submitting and receiving files from the automated Financial Information System.

As part of the evaluation of the TO Proposal for this TO, Master Contractors shall propose up to one (1) Key Personnel and shall describe in a Staffing Plan how additional resources shall be acquired to meet the needs of the TO Requesting Agency. All other planned positions shall be described generally in the Staffing Plan, and may not be used as evidence of fulfilling company or personnel minimum qualifications.

The HSCRC expects the proposed Key Personnel to be available as of the start date specified in the Notice to Proceed (NTP).

The HSCRC intends to award this Task Order to one (1) Master Contractor that proposes a team of resources and a Staffing Plan that can best satisfy the TO requirements.

3.2 REQUESTING AGENCY BACKGROUND

The HSCRC collects financial and performance data from Maryland hospitals through a customized automated data system.

3.3 AGENCY BACKGROUND

The HSCRC is the State entity responsible for implementing and monitoring Maryland's unique all-payer hospital rate setting system. In January 2014, the Commission launched an innovative modernization of the all-payer system which will serve as a national model for improving patient health while reducing costs. The new model aims to transform the health care system by shifting from the traditional fee-for-service reimbursement mechanism to a new payment model that encourages collaboration among health care providers and accelerates efforts to avoid unnecessary admissions and readmissions.

3.3.2 Existing System Environment

1. The server is running Windows Server 2008 R2 Standard-Service Pack 1. The database is SQL Server 2008 R2. The web service is IIS 7.5. Microsoft Office Tools version 2010 and Microsoft Visual Studio 2008 has been used to create the web interface (programmed in C[#]) currently in use. There is a mirror server housed off-site and the server is also backed up

- using Carbonite Server Backup Version 4.11. The hosting, web interface, server, and server back-up will continue to be maintained by other vendors.
- 2. In order to monitor Maryland's performance under the All-payer rate setting system, the HSCRC collects detailed financial data from each hospital on a monthly and annual basis. The reporting requirements have expanded significantly since implementation of the new rate setting system in January 2014. To facilitate monthly data collection, the HSCRC has developed a customized automated data collection tool that receives and compiles data submitted by each hospital. HSCRC also currently collects audited cost report data on an annual basis via Excel spreadsheets and hard-copy PDF. The collective output is used to support performance monitoring, rate setting, and analysis of policy options.
- 3. Additionally, HSCRC collects aggregated information on the Nurse Support Program, a hospital-funded grant to support increasing the number of nurses in Maryland Hospitals. This information is currently collected through a web-based survey product.
- 4. The HSCRC currently uses Tableau Server Version 10.3 for data analysis. However, most data analysis is either informal (scan the uploaded Excel documents) or involves extracting data from the current database into a separate database of flat files and manipulating this extract via SAS statements. Hospitals are very familiar with the Tableau interface.

3.4 PROFESSIONAL DEVELOPMENT

Any TO Personnel provided under this TORFP shall maintain any required professional certifications for the duration of the resulting TO.

3.5 REQUIRED POLICIES, GUIDELINES AND METHODOLOGIES

The TO Contractor shall comply with and remain abreast of all applicable laws, regulations, policies, standards, and guidelines affecting information technology and technology projects, which may be created or changed periodically.

The TO Contractor shall adhere to and remain abreast of current, new, and revised laws, regulations, policies, standards and guidelines affecting security and technology project execution.

The foregoing may include, but are not limited to, the following policies, guidelines and methodologies that can be found at the DoIT site (http://doit.maryland.gov/policies/Pages/ContractPolicies.aspx).

- A. The State of Maryland System Development Life Cycle (SDLC) methodology
- B. The State of Maryland Information Technology Security Policy and Standards
- C. The State of Maryland Information Technology Non-Visual Access Standards
- D. The TO Contractor shall follow project management methodologies consistent with the Project Management Institute's Project Management Body of Knowledge Guide.
- E. TO Contractor assigned personnel shall follow a consistent methodology for all TO activities.
- F. The State's Information Technology Project Oversight Policies for any work performed under this TORFP for one or more Major IT Development Projects (MITDPs)

3.6 REQUIREMENTS

- 3.6.1 The TO Contractor shall provide staffing and resources to fully supply services to support the HSCRC in its mission, to include but not be limited to:
 - 1. As requested by HSCRC, modify custom software to support changes to existing automated reports, test modified reporting tools, and prepare technical documentation on changes.
 - 2. As requested by HSCRC, automate submission of new reports and data elements, test new reporting, and prepare technical documentation.
 - 3. Technical Support Services
 - 4. Ongoing maintenance services for all databases and environments
 - 5. Update and maintain documentation for hospitals and other Financial Information System users to on-board, exchange information, troubleshoot, and obtain TO Contractor assistance.
- 3.6.2 Maintenance of Current Financial Information System (Fixed Price)
 - 3.6.2.1 The TO Contractor shall maintain the existing Financial Information System that will be hosted by another vendor.
 - 3.6.2.2 In order to commence monthly recurring charges for services under this TO Agreement, the TO Contractor shall establish the following and obtain HSCRC agreement that the TO Contractor is ready:
 - a. Become familiar with the Financial Information System and current environments
 - b. Establish, document, and provide to HSCRC technical support/help desk support procedures for TO Contractor's support responsibilities
 - c. Test environment setup and configured
 - d. Establish actual HSCRC connections for testing, plus demonstrate a test setup of a hospital with test data exchange
 - e. Timeline for connecting hospitals to the test environment, with agreement from hospitals' points of contacts regarding the timeline
 - 3.6.2.3 The TO Contractor shall maintain all System Documentation throughout the term of the TO Agreement, keeping current all design, procedures, requirements, etc.
 - 3.6.2.4 The TO Contractor shall update functionality as required by the HSCRC. As new functionality is added, the TO Contractor shall maintain parallel environments and provide parallel operations for: testing the configurations, configuring and maintaining a testing environment for hospitals to submit test data while simultaneously allowing data submission in the existing system. TO Contractor shall configure, manage, and maintain a test environment for new functionality or data collection tools while concurrently supporting data submission in the existing system (Parallel operations).
 - 3.6.2.5 The TO Contractor shall monitor for software updates and upgrades (e.g. SQL Server), shall communicate with HSCRC when such updates/upgrades need to be

applied, and shall perform such testing as necessary to ensure continued operation of the Financial Information System, including ensuring that the SQL Server for the Financial Information System is compatible with the newest version of the Windows Operating System.

- 3.6.2.6 As new hospitals are on-boarded, the TO Contractor shall provide training on how to access the Financial Information System, upload data template(s) and submit the data to the HSCRC via the Financial Information System. Historically, this training has been performed as a webinar. Any webinar shall be recorded and available for replay.
- 3.6.2.7 TO Contractor shall maintain all training materials and end-user documentation throughout the term of the TO Agreement, making updates as changes to the Financial Information System data exchange mechanisms are updated.
- 3.6.2.8 Create, with input from HSCRC and the hosting vendor, disaster recovery procedures.
- 3.6.2.9 Perform at least one disaster recovery exercise per year in collaboration with the hosting vendor, including demonstration that data is recovered from backups.
- 3.6.2.10 Before any changes to the databases or system specifications are finalized, the TO Contractor shall submit change request to HSCRC staff for review and approval.
- 3.6.2.11 As enhancements to HSCRC's data collection capabilities are authorized under this TO Agreement, the TO Contractor shall design and implement a cohesive look-and-feel for HSCRC users and hospital interactions that:
 - Establishes a robust data collection mechanism that takes into account the hospitals' current level of technical capability and current familiarity with Excel file submissions'
 - 2) Establishes secure transactions and user access, roles and permissions
 - 3) Implements data validation for uploaded data, with appropriate error handling and notifications. Error handling shall include clear identification of issues and indication which party is expected to resolve the issue,
 - 4) Aggregates data for purposes of performing data analysis
 - 5) Includes flexible and robust reporting capabilities with multiple outputs for HSCRC and appropriate hospital users to perform trend analysis on data collected over time
 - 6) Provides a mechanism for HSCRC to archive and delete records meeting HSCRC age requirements.

3.6.3 Technical Assistance for HSCRC staff, hospitals and authorized users (Fixed Price)

3.6.3.1 The TO Contractor shall provide TO Contractor shall provide technical support, trouble shooting and system error resolution as needed. TO Contractor shall perform the following help desk/technical support services to hospitals, HSCRC staff and authorized users:

- (a) The TO Contractor shall provide a means for logging and tracking (with recorded time stamps) technical issues related to data submissions from all users
- (b) The TO Contractor shall provide HSCRC access to the issue tracking tool.
- (c) The scope of the help desk service includes support of hospitals, HSCRC and authorized users during login, data upload, error processing, and back-end functionality (including accessing and downloading data from database).
- (d) The TO Contractor shall provide monthly reporting on open issues, issue aging and status.
- 3.6.4 Expansion of Financial Information System Annual Filing Database (as directed via a Work Order)
 - 3.6.4.1 The TO Contractor shall meet with HSCRC staff and other subject matter experts to: a) assess current collection methods for the Hospital Annual Filing, and b)establish the business rules for setting up the Annual Filing Database.
 - 3.6.4.2 The TO Contractor shall develop a mechanism for hospital users to upload information to the Financial Information System and store the data in a SQL database back-end (Annual Filing Database). Current data collection is performed by exchanging Excel files. The data collection mechanism shall account for the hospital's current use and familiarity with Excel for storing data. Additionally, the mechanism shall allow hospital users to upload PDF files and store such data with relevant information to allow retrieval. The upload and storage mechanism shall:
 - 1. Allow searching for uploaded files
 - 2. Meet additional business and technical requirements as elicited and documented by the TO Contractor.
 - 3.6.4.3 The TO Contractor shall migrate ten (10) years of historical hospital data, contained in Excel files, into the mechanism described in 3.6.2.2.
 - 3.6.4.4 The TO Contractor shall develop error checking methodology based on HSCRC specifications (business rules).
 - 3.6.4.5 The TO Contractor shall provide a draft work plan demonstrating tasks, task estimates, resource assignments, and dependencies for both HSCRC and TO Contractor Personnel. The TO Contractor shall document and track changes to the to-be business rules and requirements in a tool furnished by the TO Contractor.
 - 3.6.4.6 On the schedule agreed upon by HSCRC, the TO Contractor shall perform and document test results for the Annual Filing Database in a test version of the database, and shall make the test database and functionality available for staff approval and testing. The TO Contractor shall furnish sufficient training for HSCRC staff to determine functions are working.
 - 3.6.4.7 Once the Annual Filing Database and associated functionality is ready for final

production deployment (after HSCRC approval), the TO Contractor shall train HSCRC staff, hospitals, and authorized users on accessing, uploading, error processing, and back-end functionality (including accessing and downloading data from Annual Filing Database). This training shall be, at a minimum, in the form of webinar(s) demonstrating the new capabilities of the system. Any webinar shall be recorded and available for replay.

- 3.6.5 Expansion of Financial Information System Development of a New Data Collection Tool for the Nurse Support Program (NSP) (As directed via a Work Order)
 - 3.6.5.1 The TO Contractor shall develop a data collection tool per HSCRC specifications to allow hospitals to submit aggregated data on a quarterly basis.
 - 3.6.5.2 The TO contractor shall meet with HSCRC staff and subject matter experts to establish the business rules for the NSP database.
 - 3.6.5.3 The TO Contractor shall develop error checking methodology based on HSCRC specifications (business rules).
 - 3.6.5.4 The TO Contractor shall provide a draft work plan demonstrating tasks, task estimates, resource assignments, and dependencies for both HSCRC and TO Contractor Personnel. The TO Contractor shall document and track changes to the to-be business rules and requirements in a tool furnished by the TO Contractor.
 - 3.6.5.5 On the schedule agreed upon by HSCRC, the TO Contractor shall perform and document test results for the Nurse Support Database in a test version of the database, and shall make the test database and functionality available for staff approval and testing. The TO Contractor shall furnish sufficient training for HSCRC staff to determine functions are working.
 - 3.6.5.6 Once the Nurse Support Database and associated functionality is ready for final production deployment (after HSCRC approval), the TO Contractor shall train HSCRC staff, hospitals, and authorized users on accessing, uploading, error processing, and back-end functionality (including accessing and downloading data from Nurse Support Database).
 - 3.6.5.7 The TO Contractor shall migrate historical hospital data into Nurse Support Database.
 - 3.6.5.8 This training shall be, at a minimum, in the form of webinar(s) demonstrating the new capabilities of the system. Any webinar shall be recorded and available for replay.
- 3.6.6 At the State's discretion and sole option, the TO Contractor shall schedule and perform all upgrade activities required to migrate the current SQL Server version to a new version. (Option)

3.6.7 TRANSITION-IN REQUIREMENTS

The TO Contractor shall schedule and run a kick-off meeting within 10 business days of NTP. The TO Contractor shall provide to HSCRC a revised Project Plan outlining the details of the

work that needs to be completed for initial startup, including timeline. The Project Plan shall include a detailed scope of work to include project schedule in MS Project that outlines the assigned tasks, personnel, hours and milestones of the project. Throughout initial implementation the TO Contractor shall participate in weekly project status meetings and reports.

3.6.8 Transition-Out Requirements

Upon completion of the TO Agreement, the TO Contractor shall provide to HSCRC the Financial Database System's "System Documentation," which as defined in Section 1.20 includes all materials necessary to wholly reproduce and fully operate the most current version of the system in a manner equivalent to the original system.

TO Contractor shall perform knowledge transfer as appropriate to HSCRC or designated staff.

3.6.9 NON-FUNCTIONAL, NON-TECHNICAL REQUIREMENTS (Fixed Price)

ID#	Non-Functional, Non-Technical Requirements	Associated Deliverable ID # from Section 3.8.4 below as applicable
3.6.9.1	TO Contractor shall host monthly status meeting with HSCRC staff via conference call to update on progress and discuss technical issues.	3.8.4.8
3.6.9.2	TO Contractor shall provide bi-weekly status update in writing	3.8.4.9
3.6.9.3	The TO Contractor shall provide updated System Documentation within two (2) Business Days of making a change,	
3.6.9.4	The TO Contractor shall create, maintain, and make available to HSCRC a change/issues request log containing all issues, date reported, current status, estimate to complete	
3.6.9.5	The TO Contractor shall assist HSCRC with prioritization and resolution of issues, including: a. Respond to high priority technical issues within 4 hours, defined as major portions of the System are inaccessible and Systems or users are unable to work, or to perform some portion of their job. b. Resolve low priority issues (as identified by HSCRC) within 3 business days, defined as features that can be done manually are not	
	operating as specified and affects a limited number of users	

3.6.10 REQUIREMENTS FOR HARDWARE, SOFTWARE, AND MATERIALS

THIS SECTION IS NOT APPLICABLE TO THIS TORFP.

3.7 PERFORMANCE AND PERSONNEL

3.7.1 WORK HOURS

- A. <u>Business Hours Support</u>: The TO Contractor's collective assigned Personnel shall support core business hours (9:00 AM to 5:30 PM), Monday through Friday except for State holidays, Service Reduction days, and Furlough days observed by the HSCRC. TO Contractor Personnel may also be required to provide occasional support outside of core business hours, including evenings, overnight, and weekends, to support specific efforts and emergencies to resolve system repair or restoration.
- B. <u>Non-Business Hours Support:</u> After hours support may be necessary to respond to IT Security emergency situations. Additionally, services may also involve some evening and/or weekend hours performing planned activities in addition to core business hours. Hours performing system upgrades would be billed on actual time worked at the rates proposed.
- C. <u>State-Mandated Service Reduction Days</u>: TO Contractor Personnel shall be required to participate in the State-mandated Service Reduction Days as well as State Furlough Days. In this event, the TO Contractor will be notified in writing by the TO Manager of these details.
- D. <u>Minimum and Maximum Hours:</u> Full-time TO Contractor Personnel shall work a minimum of 40 hours per week with starting and ending times as approved by the TO Manager. A flexible work schedule may be used with the TO Manager' approval, including time to support any efforts outside core business hours. TO Contractor Personnel may also be requested to restrict the number of hours TO Contractor Personnel can work within a given period of time that may result in less than an eight hour day or less than a 40 hour work week.
- E. <u>Vacation Hours</u>: Requests for leave shall be submitted to the TO Manager at least two weeks in advance. The TO Manager reserves the right to request a temporary replacement if leave extends longer than one consecutive week. In cases where there is insufficient coverage, a leave request may be denied.

3.7.2 DIRECTED PERSONNEL REPLACEMENT

- A. The TO Manager may direct the TO Contractor to replace any TO Contractor Personnel who, in the sole discretion of the TO Manager, are perceived as being unqualified, non-productive, unable to fully perform the job duties, disruptive, or known, or reasonably believed, to have committed a major infraction(s) of law or Department or Agency, Contract, or Task Order requirement.
- B. If deemed appropriate in the discretion of the TO Manager, the TO Manager shall give written notice of any TO Contractor Personnel performance issues to the TO Contractor, describing the problem and delineating the remediation requirement(s). The TO Contractor shall provide a written Remediation Plan within three (3) days of the date of the notice. If the TO Manager rejects the Remediation Plan, the TO Contractor shall revise and resubmit the plan to the TO Manager within five (5) days of the rejection, or in the timeframe set forth by the TO Manager in writing. Once a Remediation Plan has been accepted in writing by the TO Manager, the TO Contractor shall immediately implement the Remediation Plan.

- C. Should performance issues persist despite the approved Remediation Plan, the TO Manager will give written notice of the continuing performance issues and either request a new Remediation Plan within a specified time limit or direct the removal and replacement of the TO Contractor Personnel whose performance is at issue. A request for a new Remediation Plan will follow the procedure described in Section 3.7.2B.
- D. In circumstances of directed removal, the TO Contractor shall provide a suitable replacement for TO Manager approval within fifteen (15) days of the date of the notification of directed removal, or the actual removal, whichever occurs first, or such earlier time as directed by the TO Manager in the event of a removal on less than fifteen days' notice
- E. Normally, a directed personnel replacement will occur only after prior notification of problems with requested remediation, as described above. However, the TO Manager reserves the right to direct immediate personnel replacement without utilizing the remediation procedure described above.
- F. Replacement or substitution of TO Contractor Personnel under this section shall be in addition to, and not in lieu of, the State's remedies under the Task Order or which otherwise may be available at law or in equity.

3.7.3 SUBSTITUTION OF PERSONNEL

3.7.3.1 PRIOR TO AND 30 DAYS AFTER TASK ORDER EXECUTION

Prior to Task Order Execution or within thirty (30) days after Task Order Execution, the Offeror may substitute proposed Key Personnel only under the following circumstances: vacancy occurs due to the sudden termination, resignation, or approved leave of absence due to an Extraordinary Personnel Event, or death of such personnel. To qualify for such substitution, the Offeror must describe to the State's satisfaction the event necessitating substitution and must demonstrate that the originally proposed personnel are actual full-time direct employees with the Offeror (subcontractors, temporary staff or 1099 contractors do not qualify). Proposed substitutions shall be of equal caliber or higher, in the State's sole discretion. Proposed substitutes deemed by the State to be less qualified than the originally proposed individual may be grounds for pre-award disqualification or post-award termination.

An **Extraordinary Personnel Event** – means Leave under the Family Medical Leave Act; an incapacitating injury or incapacitating illness; or other circumstances that in the sole discretion of the State warrant an extended leave of absence, such as extended jury duty or extended military service.

3.7.3.2 SUBSTITUTION POST 30 DAYS AFTER TASK ORDER EXECUTION

The procedure for substituting personnel after Task Order execution is as follows:

- A) The TO Contractor may not substitute personnel without the prior approval of the TO Manager.
- B) To replace any personnel, the TO Contractor shall submit resumes of the proposed individual specifying the intended approved labor category. Any proposed substitute

- personnel shall have qualifications equal to or better than those of the replaced personnel.
- C) Proposed substitute individual shall be approved by the TO Manager. The TO Manager shall have the option to interview the proposed substitute personnel and may require that such interviews be in person. After the interview, the TO Manager shall notify the TO Contractor of acceptance or denial of the requested substitution. If no acceptable substitute personnel is proposed within the time frame established by the TO Manager, the TO Agreement may be cancelled.

3.7.4 PREMISES AND OPERATIONAL SECURITY

THIS SECTION IS NOT APPLICABLE TO THIS TORFP.

3.7.5 WORK SPACE, WORKSTATIONS, NETWORK CONNECTIVITY AND SOFTWARE

The TO Contractor will perform work remotely for most activities. TO Contractor shall provide all necessary office space, network connectivity and required workstation hardware/software necessary to complete the requirements of this Task Order.

3.8 DELIVERABLES

3.8.1 DELIVERABLE SUBMISSION

For every deliverable, the TO Contractor shall request that the TO Manager confirm receipt of that deliverable by sending an e-mail identifying the deliverable name and date of receipt.

Unless specified otherwise, written deliverables shall be compatible with Microsoft Office, Microsoft Project and/or Microsoft Visio versions 2007 or later. At the TO Manager's discretion, the TO Manager may request one hard copy of a written deliverable.

A standard deliverable review cycle will be elaborated and agreed-upon between the State and the TO Contractor. This review process is entered into when the TO Contractor completes a deliverable.

For any written deliverable, the TO Manager may request a draft version of the deliverable, to comply with the minimum deliverable quality criteria listed in Section 3.8.3. Drafts of each final deliverable, except status reports, are required at least two weeks in advance of when the final deliverables are due (with the exception of deliverables due at the beginning of the project where this lead time is not possible, or where draft delivery date is explicitly specified). Draft versions of a deliverable shall comply with the minimum deliverable quality criteria listed in Section 3.8.3.

3.8.2 DELIVERABLE ACCEPTANCE

A final deliverable shall satisfy the scope and requirements of this TORFP for that deliverable, including the quality and acceptance criteria for a final deliverable as defined in Section 3.8.4 Deliverable Descriptions/Acceptance Criteria.

The TO Manager shall review a final deliverable to determine compliance with the acceptance criteria as defined for that deliverable. The TO Manager is responsible for coordinating comments and input from various team members and stakeholders. The TO Manager is responsible for providing clear guidance and direction to the TO Contractor in the event of divergent feedback from various team members.

The TO Manager will issue to the TO Contractor a notice of acceptance or rejection of the deliverable in the DPAF (Attachment 8). Following the return of the DPAF indicating "Accepted" and signed by the TO Manager, the TO Contractor shall submit a proper invoice in accordance with the procedures in Section 3.10 Invoicing.

In the event of rejection of a deliverable, the TO Manager will formally communicate in writing any deliverable deficiencies or non-conformities to the TO Contractor, describing in those deficiencies what shall be corrected prior to acceptance of the deliverable in sufficient detail for the TO Contractor to address the deficiencies. The TO Contractor shall correct deficiencies and resubmit the corrected deliverable for acceptance within the agreed-upon time period for correction.

At the TO Manager's discretion, subsequent project tasks may not continue until deliverable deficiencies are rectified and accepted by the TO Manager or the TO Manager has specifically issued, in writing, a waiver for conditional continuance of project tasks.

3.8.3 MINIMUM DELIVERABLE QUALITY

The TO Contractor shall subject each deliverable to its internal quality-control process prior to submitting the deliverable to the State.

Each deliverable shall meet the following minimum acceptance criteria:

- A) Be presented in a format appropriate for the subject matter and depth of discussion.
- B) Be organized in a manner that presents a logical flow of the deliverable's content.
- C) Represent factual information reasonably expected to have been known at the time of submittal.
- D) In each section of the deliverable, include only information relevant to that section of the deliverable.
- E) Contain content and presentation consistent with industry best practices in terms of deliverable completeness, clarity, and quality.
- F) Meets the acceptance criteria applicable to that deliverable, including any State policies, functional or non-functional requirements, or industry standards.
- G) Contains no structural errors such as poor grammar, misspellings or incorrect punctuation.

A draft written deliverable may contain limited structural errors such as incorrect punctuation, and shall represent a significant level of completeness toward the associated final written deliverable. The draft written deliverable shall otherwise comply with minimum deliverable quality criteria above.

3.8.4 DELIVERABLE DESCRIPTIONS / ACCEPTANCE CRITERIA

The TO Contractor may suggest other subtasks, artifacts, or deliverables to improve the quality and success of the assigned tasks.

ID#	Deliverable Description	Acceptance Criteria	Due Date / Frequency
3.8.4.1	Test Environment Configured and Functional	Configure test environment matching production environment, demonstrated	Within 20 Business Days of NTP

ID#	Deliverable Description	Acceptance Criteria	Due Date / Frequency
		to be functional to support parallel processing	
3.8.4.2	Monthly status meeting	Review status, review open items, project schedule, any issues with providing services	Monthly by first Friday of the month
3.8.4.3	Bi-weekly status report	See3.6.9.2	Monthly by the 14 th day
3.8.4.4	Issues report		Monthly by the 14 th day
3.8.4.5	Additional documentation as may be identified in a Work Order	Per work order	

3.9 WORK ORDER PROCESS

- A) Additional services will be provided via a Work Order process. A Work Order may be issued for either fixed price or time and materials (T&M) pricing or both. T&M Work Orders will be issued in accordance with pre-approved Labor Categories with the fully loaded rates proposed in Attachment 1.
- B) The TO Manager shall e-mail a Work Order Request (See Attachment 16) to the TO Contractor to provide services or resources that are within the scope of this TORFP. The Work Order Request will include:
 - 1) Technical requirements and description of the service or resources needed
 - 2) Performance objectives and/or deliverables, as applicable
 - 3) Due date and time for submitting a response to the request
 - 4) Required place(s) where work must be performed
- C) The TO Contractor shall e-mail a response to the TO Manager within the specified time and include at a minimum:
 - 1) A response that details the TO Contractor's understanding of the work;
 - 2) A price to complete the Work Order Request using the format provided in Attachment 16;
 - 3) A description of proposed resources required to perform the requested tasks, with CATS+ labor categories listed in accordance with Attachment 1;
 - 4) An explanation of how tasks shall be completed. This description shall include proposed subcontractors and related tasks;
 - 5) State-furnished information, work site, and/or access to equipment, facilities, or personnel; and
 - 6) The proposed personnel resources, including any subcontractor personnel, to complete the task.
- D) For a T&M Work Order, the TO Manager will review the response and will confirm the proposed labor rates are consistent with this TORFP. For a fixed price Work Order, the TO Manager will review the response and will confirm the proposed prices are acceptable.

- E) The TO Manager may contact the TO Contractor to obtain additional information, clarification or revision to the Work Order, and will provide the Work Order to the TO Procurement Officer for a determination of compliance with the TO and a determination whether a change order is appropriate. Written TO Procurement Officer approval is required before Work Order execution by the State.
- F) Proposed personnel on any type of Work Order shall be approved by the TO Manager. The TO Contractor shall furnish resumes of proposed personnel specifying the labor category from the CATS+ Labor Categories proposed in the TO Proposal. The TO Manager shall have the option to interview the proposed personnel and, in the event of an interview or not, shall notify the TO Contractor of acceptance or denial of the personnel.
- G) Performance of services under a Work Order shall commence consistent with an NTP issued by the TO Manager for such Work Order.

3.10 INVOICING

Invoice payments to the TO Contractor shall be governed by the terms and conditions defined in the CATS+ Master Contract.

Proper invoices for payment shall be submitted to the TO Manager for payment approval as described below. Invoices shall be submitted monthly.

3.10.1 INVOICE SUBMISSION PROCEDURE

- A) Proper invoices for payment shall contain the TO Contractor's Federal Tax Identification Number, "HSCRC" as the recipient, date of invoice, TO Agreement number, invoiced item description, invoiced item number (e.g., "2.7.4.1."), period of performance covered by the invoice, a total invoice amount, and a TO Contractor point of contact with telephone number.
- B) All invoices submitted for payment shall be accompanied by signed notice(s) of acceptance as described below. Payment of invoices will be withheld if the appropriate signed acceptance form documentation is not submitted.
 - 1) To be considered a proper T&M invoice (for Task Order requirements and for T&M Work Orders issued under this Task Order) the TO Contractor shall include with the signed invoice a signed timesheet as described in 3.10.3. Include for each person covered by the invoice the following, individually listed per person: name, hours worked, hourly labor rate, invoice amount and a copy of each person's timesheet for the period signed by the TO Manager.
 - 2) To be considered a proper Fixed Price invoice (for Task Order requirements and for fixed price Work Orders issued under this Task Order) the TO Contractor shall include with the signed invoice a signed DPAF (Attachment 8) for each deliverable invoiced. Payment will only be made upon completion and acceptance of the deliverables as defined in Section 3.8.
- C) The TO Contractor shall e-mail the original of each invoice and signed notice(s) of acceptance to the TO Requesting Agency at e-mail address: mark.hoffman@maryland.gov with a copy to the TO Manager (amanda.vaughan@maryland.gov).

D) Invoices for final payment shall be clearly marked as "FINAL" and submitted when all work requirements have been completed and no further charges are to be incurred under the TO Agreement. In no event shall any invoice be submitted later than 60 calendar days from the TO Agreement termination date.

3.10.2 For the purposes of this Task Order an amount will not be deemed due and payable if:

- A) The amount invoiced is inconsistent with the Task Order Agreement.
- B) The proper invoice has not been received by the party or office specified in the Task Order Agreement.
- C) The invoice or performance under the contract is in dispute or the TO Contractor has failed to otherwise comply with the provisions of the Task Order Agreement
- D) The item or services have not been accepted.
- E) The quantity of items delivered is less than the quantity ordered.
- F) The items or services do not meet the quality requirements of the Task Order
- G) If the TO Agreement provides for progress payments, the proper invoice for the progress payment has not been submitted pursuant to the schedule contained in the agreement
- H) If the TO Agreement provides for withholding a retainage and the invoice is for the retainage, all stipulated conditions for release of the retainage have not been met.
- I) The TO Contractor has not submitted satisfactory documentation or other evidence reasonably required by the TO Procurement Officer or by the contract concerning performance under the Task Order Agreement and compliance with its provisions.

3.10.3 TIME SHEET SUBMISSION AND ACCEPTANCE

Time sheets shall be submitted to the TO Manager prior to invoicing. The TO Manager shall sign the timesheet to indicate authorization to invoice.

Within three (3) business days after the 15th and last day of the month, the TO Contractor shall submit a semi-monthly timesheet for the preceding half month providing data for all resources provided under the TO.

At a minimum, each semi-monthly timesheet shall show:

- A) Title: "Time Sheet for HSCRC Financial Information System and Technical Documentation"
- B) Issuing company name, address, and telephone number
- C) For each employee /resource:
 - a) Employee / resource name
 - b) For each Period ending date, e.g., "Period Ending: mm/dd/yyyy" (Periods run 1st through 15th and 16th through last day of the month.
 - (1) Tasks completed that week and the associated deliverable names and ID#s
 - (2) Number of hours worked each day
 - (3) Total number of hours worked that Period
 - (4) Weekly variance above or below 40 hours
 - (5) Annual number of hours planned under the TO
 - (6) Annual number of hours worked to date
 - (7) Balance of hours remaining

(8) Annual variance to date (Sum of periodic variances)

D) Signature and date lines for the TO Manager

3.11 SOC 2 TYPE II AUDIT

THIS SECTION IS NOT APPLICABLE TO THIS TORFP.

3.12 INSURANCE

Offeror shall confirm that, as of the date of its proposal, the insurance policies incorporated into its Master Contract are still current and effective at the required levels (See Master Contract Section 2.7).

3.13 SECURITY REQUIREMENTS

Note to Offerors: If you follow a more stringent standard(s) than those specified in this TORFP, map the standard you follow to NIST to show how you comply with those requirements.

3.13.1 Information Technology

- 3.13.1.1 The TO Contractor agrees that it and TO Contractor Personnel shall (i) abide by all applicable federal, State and local laws, rules and regulations concerning Security of Information Systems and Information Technology security and (ii) comply with and adhere to the State IT Security Policy and Standards as each may be amended or revised from time to time. Updated and revised versions of the State IT Policy and Standards are available online at: www.doit.maryland.gov keyword: Security Policy.
- 3.13.2 The State shall, at its discretion, have the right to review and assess the TO Contractor's compliance to the security requirements and standards defined in the TO Agreement.

3.13.3 TO Contractor Personnel

- 3.13.3.1 TO Contractor Personnel shall display his or her company ID badge in a visual location at all times while on State premises. Upon request of authorized State personnel, each such TO Contractor Personnel shall provide additional photo identification.
- 3.13.3.2 At all times at any facility, the TO Contractor Personnel shall cooperate with State site requirements that include but are not limited to being prepared to be escorted at all times and providing information for State badge issuance.
- 3.13.3.3 TO Contractor shall remove any TO Contractor Personnel from working on the TO Agreement where the State determines, at its sole discretion, that said TO Contractor Personnel has not adhered to the Security requirements specified herein.
- 3.13.3.4 The State reserves the right to request that the TO Contractor submit proof of employment authorization of non-United States Citizens, prior to commencement of work under the TO Agreement.

3.13.4 Data Protection and Controls

TO Contractor shall:

1. Enable appropriate logging parameters on systems to monitor user access activities, authorized and failed access attempts, system exceptions, and critical information security events as recommended by the operating system and application

- manufacturers and information security standards, including State of Maryland Department of Information Security Policy.
- 2. Retain the aforementioned logs and review them at least daily to identify suspicious or questionable activity for investigation and documentation as to their cause and remediation, if required. The Department or Agency shall have the right to inspect these policies and procedures and the TO Contractor's performance to confirm the effectiveness of these measures for the services being provided under this TO Agreement.
- 3. Ensure system and network environments are separated by properly configured and updated firewalls to preserve the protection and isolation of State data from unauthorized access as well as the separation of production and non-production environments.
- 4. Enforce strong user authentication and password control measures to minimize the opportunity for unauthorized access through compromise of the user access controls. At a minimum, the implemented measures should be consistent with the most current State of Maryland Department of Information Technology's Information Security Policy (http://doit.maryland.gov/support/Pages/SecurityPolicies.aspx), including specific requirements for password length, complexity, history, and account lockout.
- 5. Ensure TO Contractor's Personnel shall not connect any of its own equipment to a State LAN/WAN without prior written approval by the State, which may be revoked at any time for any reason. The TO Contractor shall complete any necessary paperwork as directed and coordinated with the Contract Manager to obtain approval by the State to connect TO Contractor-owned equipment to a State LAN/WAN.

3.13.4.1 Access to Security Logs and Reports

The TO Contractor shall provide reports to the State in a mutually agreeable format.

Reports shall include latency statistics, user access, user access IP address, user access history and security logs for all State files related to this TO Agreement.

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SECTION 4 - TO PROPOSAL FORMAT AND SUBMISSION REQUIREMENTS

4.1 REQUIRED RESPONSE

Each Master Contractor receiving this CATS+ TORFP shall respond no later than the submission due date and time designated in the Key Information Summary Sheet. Each Master Contractor is required to submit one of two possible responses: 1) a TO Proposal; or 2) a completed Master Contractor Feedback Form. The feedback form helps the State understand for future contract development why Master Contractors did not submit proposals. The form is accessible via the CATS+ Master Contractor login screen and clicking on TORFP Feedback Response Form from the menu.

A TO Proposal shall conform to the requirements of this CATS+ TORFP.

4.2 SUBMISSION

4.2.1 PAPER SUBMISSION

4.2.1.1 TO Proposal Volume Packaging

Volume I – Technical Proposal and Volume II – Financial Proposal shall be sealed separately from one another. It is preferred, but not required, that the name, e-mail address, and telephone number of the Offeror be included on the outside of the packaging for each volume. Each Volume shall contain an unbound original, so identified, and four (4) copies.

Unless the resulting package will be too unwieldy, the State's preference is for the two (2) sealed Volumes to be submitted together in a single package to the Procurement Officer prior to the date and time for receipt of TO Proposals and including a label bearing:

- A. The TORFP title and number,
- B. Name and address of the Offeror, and
- C. Closing date and time for receipt of TO Proposals

4.2.1.2 Electronic Version of TO Proposal

An electronic version of the TO Technical Proposal in Microsoft Word format (version 2007 or greater) must be enclosed with the original TO Technical Proposal.

One electronic version of the TO Financial Proposal in Microsoft Word or Microsoft Excel format (version 2007 or greater) must be enclosed with the original TO Financial Proposal and also one version in searchable Adobe PDF format. **Provide no pricing information on the media submitted in the TO Technical Proposal (Volume 1)**. Include pricing information only in the TO Financial Proposal media (Volume II).

Electronic media (CD, DVD, or flash drive) must be labeled on the outside with the TORFP title and number, name of the Offeror, and volume number. Electronic media must be packaged with the original copy of the appropriate TO Proposal (Technical or Financial).

4.2.1.3 TO Proposal Numbering

All pages of both TO Proposal volumes shall be consecutively numbered from beginning (Page 1) to end (Page "x").

4.2.1.4 Delivery Requirements

- A. For U.S. Postal Service deliveries, any TO Proposal that has been received at the appropriate mailroom, or typical place of mail receipt, for the respective procuring unit by the time and date listed in the TORFP will be deemed to be timely. If an Offeror chooses to use the U.S. Postal Service for delivery, the HSCRC recommends that it use Express Mail, Priority Mail, or Certified Mail only as these are the only forms for which both the date and time of receipt can be verified by the HSCRC. An Offeror using first class mail will not be able to prove a timely delivery at the mailroom, and it could take several days for an item sent by first class mail to make its way by normal internal mail to the procuring unit.
- B. Hand-delivery includes delivery by commercial carrier acting as agent for the Offeror. For any type of direct (non-mail) delivery, Offerors are advised to secure a dated, signed, and time-stamped (or otherwise indicated) receipt of delivery.

4.3 SUMMARY OF ATTACHMENTS

No attachment forms shall be altered. Signatures shall be clearly visible.

The following signed attachments shall be included with the TO Technical Proposal in PDF format (for e-mail delivery). For paper submissions, submit two (2) copies of each with original signatures.

- A. Attachment 2 MBE forms 1A
- B. Attachment 4 Conflict of Interest Affidavit and Disclosure
- C. Attachment 5A and 5B- Attachment 5A Minimum Qualifications Summary and Attachment 5B Personnel Resume Form
- D. Attachment 12 Living Wage Affidavit of Agreement
- E. Attachment 15 Certification Regarding Investments in Iran

The following attachments shall be included with the TO Financial Proposal:

A. Attachment 1 Price Sheet – Signed

4.4 PROPOSAL FORMAT

A TO Proposal shall contain the following sections in order:

4.4.1 TO TECHNICAL PROPOSAL

Important: A TO Technical Proposal shall include NO pricing information.

- A) Proposed Services
 - 1) Executive Summary: A one-page summary describing the Offeror's understanding of the TORFP scope of work (Section 3) and proposed solution.

- 2) Proposed Solution: A more detailed description of the Offeror's understanding of the TORFP scope of work, proposed methodology and solution. The proposed solution shall be organized to exactly match the requirements outlined in Section 3. As part of this response, Offerors shall describe any recommended tools for meeting HSCRC requirements, including:
 - a) reporting functionality,
 - b) Prior Offeror experience performing help desk/technical support for custom solutions
 - c) How Offeror will provide continuity of operations across personnel including staff training
- 3) Assumptions: A description of any assumptions formed by the Offeror in developing the TO Technical Proposal.
- 4) A draft Project Plan including schedule for startup of operations
- 5) Tools the Master Contractor owns and proposes for use to meet any requirements in Section 3.
- B) Compliance with Offeror's Company Minimum Qualifications

There are no Company minimum qualifications.

- C) Proposed Personnel and TORFP Staffing
 Offeror shall propose exactly one (1) Key Personnel in response to this TORFP. Offeror shall:
 - 1) Complete and provide for each proposed resource Attachment 5A Minimum Qualifications Summary and Attachment 5B Personnel Resume Form.
 - 2) Provide evidence proposed personnel possess the required certifications in accordance with Section 2.1.1 Offeror's Personnel Minimum Qualifications.
 - 3) Provide three (3) references per proposed Key Personnel containing the information listed in Attachment 5B.
 - 4) Provide a Staffing Management Plan that demonstrates how the Offeror will provide resources in addition to the personnel requested in this TORFP, and how the TO Contractor Personnel shall be managed. Include:
 - a) Planned team composition by role (<u>Important!</u> Identify specific names and provide history <u>only</u> for the proposed resources required for evaluation of this TORFP).
 - b) Process and proposed lead time for locating and bringing on board resources that meet TO needs
 - c) Supporting descriptions for all labor categories proposed in response to this TORFP
 - d) Description of approach for quickly substituting qualified personnel after start of TO.
 - 5) Provide the names and titles of the Offeror's management staff who will supervise the personnel and quality of services rendered under this TO Agreement.
- D) MBE, SBE Participation and VSBE Participation

Submit completed MBE documents 2-1A

E) Subcontractors

Identify all proposed subcontractors, including MBEs, and their roles in the performance of Section 3 - Scope of Work.

F) Overall Offeror team organizational chart

Provide an overall team organizational chart with all team resources available to fulfill the TO scope of work.

- G) Master Contractor and Subcontractor Experience and Capabilities
 - 1) Provide up to three examples of engagements or contracts the Master Contractor or subcontractor, if applicable, has completed that were similar to Section 3 Scope of Work. Include contact information for each client organization complete with the following:
 - a) Name of organization.
 - b) Point of contact name, title, e-mail and telephone number (point of contact shall be accessible and knowledgeable regarding experience)
 - c) Services provided as they relate to Section 3 Scope of Work.
 - d) Start and end dates for each example engagement or contract.
 - e) Current Master Contractor team personnel who participated on the engagement.
 - f) If the Master Contractor is no longer providing the services, explain why not.
 - 2) State of Maryland Experience: If applicable, the Master Contractor shall submit a list of all contracts it currently holds or has held within the past five years with any entity of the State of Maryland.

For each identified contract, the Master Contractor shall provide the following (if not already provided in sub paragraph 1 above):

- a) Contract or task order name
- b) Name of organization.
- c) Point of contact name, title, e-mail, and telephone number (point of contact shall be accessible and knowledgeable regarding experience)
- d) Start and end dates for each engagement or contract. If the Master Contractor is no longer providing the services, explain why not.
- e) Dollar value of the contract.
- f) Indicate if the contract was terminated before the original expiration date.
- g) Indicate if any renewal options were not exercised.

Note - State of Maryland experience can be included as part of Section 2 above as engagement or contract experience. State of Maryland experience is neither required nor given more weight in proposal evaluations.

H) State Assistance

Provide an estimate of expectation concerning participation by State personnel.

I) Confidentiality

A Master Contractor should give specific attention to the identification of those portions of its proposal that it considers confidential, proprietary commercial information or trade secrets, and provide justification why such materials, upon request, should not be disclosed by the State under the Public Information Act, Title 4, of the General Provisions Article of the Annotated Code of Maryland. Master Contractors are advised that, upon request for this information from a third party, the TO Procurement Officer will be required to make an independent determination regarding whether the information may be disclosed.

Offeror shall furnish a list that identifies each section of the TO Technical Proposal where, in the Offeror's opinion, the Offeror's response should not be disclosed by the State under the Public Information Act.

J) Proposed Facility

Identify Master Contractor's facilities, including address, from which any work will be performed.

4.4.2 TO FINANCIAL PROPOSAL

- A) A description of any assumptions on which the Master Contractor's TO Financial Proposal is based (Assumptions shall not constitute conditions, contingencies, or exceptions to the Price Sheet);
- B) Attachment 1– Price Sheet, with all proposed labor categories including all rates fully loaded. Master Contractors shall list all key resources by approved CATS+ labor categories in the price proposal.
- C) To be responsive to this TORFP, the Price Sheet (Attachment 1) shall provide labor rates for all labor categories anticipated for this TORFP. Proposed rates shall not exceed the rates defined in the Master Contract for the Master Contract year(s) in effect at the time of the TO Proposal due date.
- D) Prices shall be valid for 120 days.

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SECTION 5 - TASK ORDER AWARD PROCESS

5.1 OVERVIEW

The TO Contractor will be selected from among all eligible Master Contractors within the appropriate Functional Area responding to the CATS+ TORFP. In making the TO Agreement award determination, the TO Requesting Agency will consider all information submitted in accordance with Section 4.

5.2 TO PROPOSAL EVALUATION CRITERIA

The following are technical criteria for evaluating a TO Proposal in descending order of importance. Subcriteria listed, unless otherwise identified, are in no specific order. Failure to meet the minimum qualifications shall render a TO Proposal not reasonably susceptible for award:

- A) The overall experience, capability and references for the Master Contractor as described in the Master Contractor's TO Technical Proposal.
 - 1) The extent of Offeror's prior experience with hospital financial data information,
 - 2) The extent of Offeror's prior experience with Tableau and data extracts.
- B) The Master Contractor's overall understanding of the TORFP Scope of Work Section 3. Level of understanding will be determined by the quality and accuracy of the technical proposal in adherence with Section 4.4.
- C) The capability of the proposed resources to perform the required tasks and produce the required deliverables in the TORFP Scope of Work Section 3. Capability will be determined from each proposed individual's resume, reference checks, and oral presentation (See Section 1.5 Oral Presentations/Interviews).
- D) Demonstration of how the TO Contractor plans to staff the task order at the levels set forth in Section 3.1 and also for potential future requests.

5.3 SELECTION PROCEDURES

- A) TO Proposals will be assessed throughout the evaluation process for compliance with the minimum qualifications listed in Section 2 of this TORFP, and quality of responses to Section 4.4.1 TO Technical Proposal.
- B) For TO Proposals deemed technically qualified, the associated TO Financial Proposal will be opened. All others will be deemed not reasonably susceptible for award and the TO Procurement Officer will notify the Master Contractor it has not been selected to perform the work.
- C) Qualified TO Financial Proposal responses will be reviewed and ranked from lowest to highest price proposed.
- D) The most advantageous TO Proposal considering both the technical and financial submissions shall be selected for TO award. In making this selection, technical proposals will have equal weight with financial proposals.
- E) All Master Contractors submitting a TO Proposal shall receive written notice from the TO Procurement Officer identifying the awardee.

5.4 COMMENCEMENT OF WORK UNDER A TO AGREEMENT

Commencement of work in response to a TO Agreement shall be initiated only upon:

- a. Issuance of a fully executed TO Agreement,
- b. Non-Disclosure Agreement (TO Contractor),
- c. Purchase Order, and
- d. By a Notice to Proceed authorized by the TO Procurement Officer. See Attachment 7 Notice to Proceed (sample).
- e. Proof of Insurance (see Section 3.13.1).

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LIST OF ATTACHMENTS

Attachment		Applicable to this	Submit with Proposal?*
Label	Attachment Name	TORFP?	(Submit, Do Not Submit, N/A)
Attachment 1	Price Sheet	Applicable	Submit with TO Financial Proposal
			with password protection
Attachment 2	Minority Business Enterprise Participation (Attachments 1A – 5)	Applicable MBE is 10%	Submit with TO Technical Proposal
Attachment 3	Task Order Agreement (TO Agreement)	Applicable	Do Not Submit with Proposal
Attachment 4	Conflict of Interest Affidavit and Disclosure	Applicable	Submit with TO Technical Proposal
Attachment 5	Labor Classification Personnel Resume Summary	Applicable	Submit with TO Technical Proposal
Attachment 6	Pre-Proposal Conference Directions	Applicable	Do Not Submit with Proposal
Attachment 7	Notice to Proceed (Sample)	Not Applicable	N/A
Attachment 8	Agency Deliverable Product Acceptance Form (DPAF)	Not Applicable	N/A
Attachment 9	Non-Disclosure Agreement (Offeror)	Not Applicable	Do Not Submit with Proposal
Attachment 10	Non-Disclosure Agreement (TO Contractor)	Applicable	Do Not Submit with Proposal
Attachment 11	TO Contractor Self-Reporting Checklist	Applicable	Do Not Submit with Proposal
Attachment 12	Living Wage Affidavit of Agreement	Applicable	Submit with TO Technical Proposal
Attachment 13	Mercury Affidavit	Not Applicable	N/A
Attachment 14	Veteran Owned Small Business	Not	N/A
	Enterprise Utilization Affidavit	Applicable	
Attachment 15	Certification Regarding Investments in Iran	Applicable	Submit with TO Technical Proposal
Attachment 16	Sample Work Order	Applicable	Do Not Submit with Proposal
Attachment 17	Criminal Background Check	Not	N/A
	Affidavit	Applicable	

^{*}if not specified in submission instructions, any attachment submitted with response shall be in PDF format and signed

ATTACHMENT 1 PRICE SHEET

PRICE SHEET (TIME AND MATERIALS) FOR CATS+ TORFP # HSCRC-15-018

ATTACHMENT 1 PRICE SHEET

PRICE SHEET (TIME AND MATERIALS) FOR CATS+ TORFP #HSCRC-15-018

PART 1 – PRICE SHEET - FIXED PRICE:

TORFP Section	TASK				PRICE
3.8.4.1	Initial Implementation				
	of services and				
	test				
	environment as described in				
	TORFP*				\$
	_		PART 1	Subtotal	\$

^{*}Monthly recurring charges shall not commence until HSCRC approves completion of fixed price implementation.

PART 2 – PRICE SHEET - MONTHLY RECURRING CHARGES:

TORFP Section	TASK	YEAR 1	YEAR 2	YEAR 3	YEAR 4 (option)	YEAR 5 (option)	EXTENDED PRICE (YEARS 1 – 5 * 12)
3.6.9.1	Host monthly status meeting as described in TORFP	\$	\$	\$	\$	\$	\$
3.6.9.2	Bi-Weekly Status Updates in writing as described in TORFP	\$	\$	\$	\$	\$	\$
3.6.9.3	Updated System Documentation as described in TORFP	\$	\$	\$	\$	\$	\$
3.6.9.4	Create and maintain a change/issue request log and provide, as needed to HSCRC Staff as described in TORFP	\$	\$	\$	\$	\$	\$
3.6.9.5	Assist HSCRC with prioritization and resolution issues as described in TORFP	\$	\$	\$	\$	\$	\$
					PART	2 Subtotal	\$

PART 3 – PRICE SHEET – LABOR CATEGORY RATES FOR RFP#HSCRC-15-018

The total class hours (Column B) are not to be construed as "guaranteed" hours; the total number of hours is an estimate only for purposes of price sheet evaluation.

A year for this Task Order shall be calculated as one calendar year from NTP. **Labor Rate**Maximums: The maximum labor rate that may be proposed for any CATS+ Labor Category shall not exceed the maximum for the CATS+ Master Contract year in effect on the TO Proposal due date.

Job Title from TORFP	Hourly Labor Rate (A)	Total Class Hours (B)	Extended Price (C) [AxB]
Year 1			
Application Development Expert	\$	300	\$
Senior Computer Programmer		100	\$
Senior Computer Software/Integration Analyst	\$	100	\$
	Evaluated Price	Year 1	\$
Year 2			
Application Development Expert	\$	300	\$
Senior Computer Programmer	\$	100	\$
Senior Computer Software/Integration Analyst		100	\$
	Evaluated Price	Year 2	\$
Year 3			
Application Development Expert	\$	300	\$
Senior Computer Programmer	\$	100	\$
Senior Computer Software/Integration Analyst		100	\$
	Evaluated Price	Year 3	\$
Year 4 (Option)			
Application Development Expert	\$	300	\$
Senior Computer Programmer		100	\$
Senior Computer Software/Integration Analyst	\$	100	\$
	Evaluated P	rice Year 4 (Option)	\$
Year 5 (Option)			
Application Development Expert	\$	300	\$
Senior Computer Programmer		100	
Senior Computer Software/Integration Analyst	\$	100	\$
	Evaluated P	rice Year 5 (Option)	\$

PART 3 Subtotal – (YEARS 1-5) \$

Pricing Summary

Part 1 Fixed Price Implementation	\$
Part 2 Monthly Recurring Charges	\$
Part 3 Labor Rates	\$
TOTAL PROPOSAL PRICE	\$

HSCRC FINANCIAL INFORMATION SYSTEM AND TECHNICAL DOCUMENTATION HSCRC-15-018		
Authorized Individual Name	Company Name	
Title	Company Tax ID #	
Signature	Date	

The Hourly Labor Rate is the actual rate the State will pay for services and shall be recorded in dollars and cents. The Hourly Labor Rate cannot exceed the Master Contract Rate but may be lower. Rates shall be fully loaded, all-inclusive, all direct and indirect costs and profits for the Master Contractor to perform under the TO Agreement.

ATTACHMENT 2 MINORITY BUSINESS ENTERPRISE FORMS

TO CONTRACTOR MINORITY BUSINESS ENTERPRISE REPORTING REQUIREMENTS

CATS+ TORFP # HSCRC-15-018

If after reading these instructions you have additional questions or need further clarification, please contact the TO Manager immediately.

- 1) As the TO Contractor, you have entered into a TO Agreement with the State of Maryland. As such, your company/firm is responsible for successful completion of all deliverables under the contract, including your commitment to making a good faith effort to meet the MBE participation goal(s) established for TORFP. Part of that effort, as outlined in the TORFP, includes submission of monthly reports to the State regarding the previous month's MBE payment activity. Reporting forms 2-4A (Prime Contractor Paid/Unpaid MBE Invoice Report), 2-4B (MBE Prime Contractor Report) and 2-5 (Subcontractor Paid/Unpaid MBE Invoice Report) are attached for your use and convenience.
- 2) The TO Contractor must complete a separate Form 2-4A for each MBE subcontractor for each month of the contract and submit one copy to each of the locations indicated at the bottom of the form. The report is due no later than the 15th of the month following the month that is being reported. For example, the report for January's activity is due no later than the 15th of February. With the approval of the TO Manager, the report may be submitted electronically. Note: Reports are required to be submitted each month, regardless whether there was any MBE payment activity for the reporting month.
- 3) The TO Contractor is responsible for ensuring that each subcontractor receives a copy of Form 2-5 (e-copy of and/or hard copy). The TO Contractor should make sure that the subcontractor receives all the information necessary to complete the form properly, including all of the information located in the upper right corner of the form. It may be wise to customize Form 2-5 (upper right corner of the form) for the subcontractor. This will help to minimize any confusion for those who receive and review the reports.
- 4) It is the responsibility of the TO Contractor to make sure that all subcontractors submit reports no later than the 15th of each month, including reports showing zero MBE payment activity. Actual payment data is verified and entered into the State's financial management tracking system from the subcontractor's 2-5 report only. Therefore, if the subcontractor(s) do not submit 2-5 payment reports, the TO Contractor cannot and will not be given credit for subcontractor payments, regardless of the TO Contractor's proper submission of Form 2-4A. The TO Manager will contact the TO Contractor if reports are not received each month from either the prime contractor or any of the identified subcontractors.
- 5) The TO Contractor must promptly notify the TO Manager if, during the course of the contract, a new MBE subcontractor is utilized. Failure to comply with the MBE contract provisions and reporting requirements may result in sanctions, as provided by COMAR 21.11.03.13.

ATTACHMENT 2 -1A MBE UTILIZATION AND FAIR SOLICITATION AFFIDAVIT & MBE PARTICIPATION SCHEDULE

INSTRUCTIONS

PLEASE READ BEFORE COMPLETING THIS FORM

This form includes Instructions and the MBE Utilization and Fair Solicitation Affidavit & MBE Participation Schedule which must be submitted with the bid/proposal. <u>If the bidder/offeror fails to accurately complete and submit this Affidavit and Schedule with the bid or proposal as required, the Procurement Officer shall deem the bid non-responsive or shall determine that the proposal is not reasonably susceptible of being selected for award.</u>

- 1. TO Contractor shall structure its procedures for the performance of the work required in this Contract to attempt to achieve the minority business enterprise (MBE) subcontractor participation goal stated in the Invitation for Bids or Request for Proposals. TO Contractor agrees to exercise good faith efforts to carry out the requirements set forth in these Instructions, as authorized by the Code of Maryland Regulations (COMAR) 21.11.03.
- 2. MBE Goals and Subgoals: Please review the solicitation for information regarding the Contract's MBE overall participation goals and subgoals. After satisfying the requirements for any established subgoals, the TO Contractor is encouraged to use a diverse group of subcontractors and suppliers from any/all of the various MBE classifications to meet the remainder of the overall MBE participation goal.
- 3. MBE means a minority business enterprise that is certified by the Maryland Department of Transportation ("MDOT"). Only entities certified by MDOT may be counted for purposes of achieving the MBE participation goals. In order to be counted for purposes of achieving the MBE participation goals, the MBE firm, including a MBE prime, must be MDOT-certified for the services, materials or supplies that it is committed to perform on the MBE Participation Schedule.
- 4. Please refer to the MDOT MBE Directory at www.mdot.state.md.us to determine if a firm is certified with the appropriate North American Industry Classification System ("NAICS") Code and the product/services description (specific product that a firm is certified to provide or specific areas of work that a firm is certified to perform). For more general information about NAICS, please visit www.naics.com. Only those specific products and/or services for which a firm is certified in the MDOT Directory can be used for purposes of achieving the MBE participation goals. water.goals. Warning: If the firm's NAICS Code is in graduated status, such services/products may not be counted for purposes of achieving the MBE participation goals. A NAICS Code is in the graduated status if the term "Graduated" follows the Code in the MDOT MBE Directory.
- 5. **NOTE:** New Guidelines Regarding MBE Prime Self-Performance. Please note that when a certified MBE firm participates as a prime contractor on a contract, a procurement agency may count the distinct, clearly defined portion of the work of the contract that the certified MBE firm performs with its own forces toward fulfilling up to fifty-percent (50%) of the MBE participation goal (overall) and up to one hundred percent (100%) of not more than one of the MBE participation subgoals, if any, established for the contract. In order to receive credit for self-performance, an MBE prime must list its firm in Section 4A of the MBE Participation Schedule, including the certification category under which the MBE prime is self-performing and include information regarding the work it will self-perform. For the remaining portion of the overall goal and the subgoals, the MBE prime must also

identify other certified MBE subcontractors (see Section 4B of the MBE Participation Schedule) used to meet those goals or request a waiver. For example, for a construction contract that has a 27% MBE overall participation goal and subgoals of 7% for African American firms and 4% for Asian American firms, subject to Section 4 above and this Section 5, a certified African American MBE prime can self-perform (a) up to 13.5 % of the overall goal and (b) up to 7% of the African American subgoal. The remainder of the overall goal and subgoals would have to be met with other certified MBE firms or a waiver request.

For a services contract with a 30% percent MBE participation goal (overall) and subgoals of 7% for African-American firms, 4% for Asian American firms and 12% for women-owned firms, subject to Sections 4 above and this Section 5, a dually-certified Asian American/Woman MBE prime can self-perform (a) up to 15% of the overall goal and (b) up to four percent (4%) of the Asian American subgoal <u>OR</u> up to twelve percent (12%) of the women subgoal. Because it is dually-certified, the company can be designated as only ONE of the MBE classifications (Asian American or women) but can self-perform up to one hundred percent (100%) of the stated subgoal for the single classification it selects.

- 6. Subject to the restrictions stated in Section 5 above, when a certified MBE that performs as a participant in a joint venture, a procurement agency may count a portion of the total dollar value of the contract equal to the distinct, clearly-defined portion of the work of the contract that the certified MBE performs with its own forces toward fulfilling the contract goal, and not more than one of the contract subgoals, if any. For example, if a MBE firm is a joint venture partner and the State determines that it is performing with its own forces 35 percent of the work in the contract, it can use this portion of the work towards fulfilling up to fifty percent (50%) of the overall goal and up to one hundred percent (100%) of one of the stated subgoals, if applicable.
- 7. As set forth in COMAR 21.11.03.12-1, once the Contract work begins, the work performed by a certified MBE firm, including an MBE prime, can only be counted towards the MBE participation goal(s) if the MBE firm is performing a commercially useful function on the Contract. Please refer to COMAR 21.11.03.12-1 for more information regarding these requirements.
- 8. If you have any questions as to whether a firm is certified to perform the specific services or provide specific products, please contact MDOT's Office of Minority Business Enterprise at 1-800-544-6056 or via email to mbe@mdot.state.md.us sufficiently prior to the submission due date.
- 9. Worksheet: The percentage of MBE participation, calculated using the percentage amounts for all of the MBE firms listed on the Participation Schedule MUST at least equal the MBE participation goal **and** subgoals (if applicable) set forth in the solicitation. If a bidder/offeror is unable to achieve the MBE participation goal and/or any subgoals (if applicable), the bidder/offeror must request a waiver in Item 1 of the MBE Utilization and Fair Solicitation Affidavit (Attachment 2-1A) or the bid will be deemed not responsive, or the proposal determined to be not susceptible of being selected for award. You may wish to use the Subgoal summary below to assist in calculating the percentages and confirm that you have met the applicable MBE participation goal and subgoals, if any.

Subgoals

Not Applicable

Overall Goal

Total MBE Participation (include all categories): 10%

ATTACHMENT 2 -1A MBE UTILIZATION AND FAIR SOLICITATION AFFIDAVIT & MBE PARTICIPATION SCHEDULE

This MBE Utilization and Fair Solicitation Affidavit and MBE Participation Schedule **MUST BE** included with the bid/proposal for any solicitation with an MBE goal greater than 0%. If the Bidder/offeror fails to accurately complete and submit this Affidavit and Schedule with the bid or offer as required, the TO Procurement Officer shall deem the bid non-responsive or shall determine that the offer is not reasonably susceptible of being selected for award.

In conjunction with the bid or offer submitted in response to Solicitation No. HSCRC-15-018, I affirm the following:

1. MBE Participation (PLEASE CHECK ONLY ONE)

I acknowledge and intend to meet the overall certified Minority Business Enterprise (MBE) participation goal of percent and, if specified in the solicitation, the following subgoals (complete for only those subgoals that apply):
percent African American-owned MBE firms
percent Asian American-owned MBE firms
percent Hispanic American-owned MBE firms
percent Woman-Owne2-owned MBE firms
Therefore, I am not seeking a waiver pursuant to COMAR 21.11.03.11.
Notwithstanding any subgoals established above, the TO Contractor is encouraged to use a diverse group of subcontractors and suppliers from any/all of the various MBE classifications to meet the remainder of the overall MBE participation goal.
OR
I conclude that I am unable to achieve the MBE participation goal and/or subgoals. I hereby request a waiver, in whole or in part, of the overall goal and/or subgoals. Within 10 working days of receiving notice that our firm is the apparent awardee, I will submit completed Good Faith Efforts Documentation to Support Waiver Request (Attachment 2-1C) and all required waiver documentation in accordance with COMAR 21.11.03.

2. Additional MBE Documentation

I understand that if I am notified that I am the apparent awardee or as requested by the Procurement Officer, I must submit the following documentation within 10 business days of receiving notice of the potential award or from the date of conditional award (per COMAR 21.11.03.10), whichever is earlier:

- (a) Outreach Efforts Compliance Statement (Attachment 2-2);
- (b) MBE Subcontractor Project Participation Statement (Attachment 2-3);
- (c) Any other documentation, including waiver documentation if applicable, required by the Procurement Officer to ascertain bidder or offeror responsibility in connection with the certified MBE participation goal and subgoals, if any.

I understand that if I fail to return each completed document within the required time, the Procurement Officer may determine that I am not responsible and therefore not eligible for contract award. If the contract has already been awarded, the award is voidable.

3. Information Provided to MBE firms

In the solicitation of subcontract quotations or offers, MBE firms were provided not less than the same information and amount of time to respond as were non-MBE firms.

4. MBE Participation Schedule

Set forth below are the (i) certified MBEs I intend to use, (ii) the percentage of the total Contract amount allocated to each MBE for this project and, (iii) the items of work each MBE will provide under the Contract. I have confirmed with the MDOT database that the MBE firms identified below are performing work activities for which they are MDOT certified.

Prime Contractor:	Project Description:
(Firm Name, Address, Phone)	
Project Number:	

LIST INFORMATION FOR EACH CERTIFIED MBE FIRM YOU AGREE TO USE TO ACHIEVE THE MBE PARTICIPATION GOAL AND SUBGOALS, IF ANY.

MBE PRIMES: PLEASE COMPLETE BOTH SECTIONS A AND B BELOW.

SECTION A: For MBE Prime Contractors ONLY (including MBE Primes in a Joint Venture)

MBE Prime Firm Name:	Percentage of total Contract Value to be performed
	with own forces and counted towards the MBE overall
MBE Certification Number:	participation goal (up to 50% of the overall goal):
	%
(If dually certified, check only one box.)	
	Percentage of total Contract Value to be performed
☐ African American-Owned	with own forces and counted towards the subgoal, if
☐ Hispanic American- Owned	any, for my MBE classification (up to 100% of not
Asian American-Owned	more than one subgoal):%
☐ Women-Owned	
Other MBE Classification	Description of the Work to be performed with MBE
	prime's own forces:
	·

SECTION B: For all Contractors (including MBE Primes in a Joint Venture)

MBE Prime Firm Name:		Percentage of Total Contract to be performed by
MBE Certification Number:		this MBE:%
(If dually certified, check only one bo	ox.)	Description of the Work to be Performed:
	Hispanic American- Owned	
	☐ Women-Owned	
Other MBE Classification		Describes of Total Contract to be nevformed by
MBE Prime Firm Name:		Percentage of Total Contract to be performed by this MBE:%
MBE Certification Number:		Description of the Work to be Performed:
(If dually certified, check only one bo		
African American-Owned	Hispanic American- Owned	
☐ Asian American-Owned☐ Other MBE Classification		
MBE Prime Firm Name:		Percentage of Total Contract to be performed by
		this MBE:%
MBE Certification Number:		Description of the Work to be Performed:
(If dually certified, check only one bo ☐ African American-Owned		·
	☐ Hispanic American- Owned ☐ Women-Owned	
Other MBE Classification		
MBE Prime Firm Name:		Percentage of Total Contract to be performed by
MBE Certification Number:		this MBE:%
(If dually partified, about apply and be	nv)	Description of the Work to be Performed:
(If dually certified, check only one bo ☐ African American-Owned	☐ Hispanic American- Owned	
	☐ Women-Owned	
☐ Other MBE Classification		
<u>CON'</u>	TINUE ON SEPARATE	PAGE IF NEEDED
I solemnly affirm under the per	nalties of perjury that I hav	e reviewed the instructions for the MBE
MBE Utilization & Fair Solicit	tation Affidavit and MBE S	Schedule and that the information included in
the Schedule is true to the best	of my knowledge, informa	ation and belief.
Bidder/Offeror Name	Signature of	Authorized Representative
(PLEASE PRINT OR TYPE)		
(TEE/IDETRICT OR TITE)		
Address	- — Drint	ed Name and Title
Address	riiit	ed Ivanic and Title
	_	
City, State and Zip Code	Date	
	SUBMIT AS INSTRUCTE	ED IN TORFP
	SODMIT IN MOTROCIL	IN I OILI

State of Maryland- Health Services Cost Review Commission

ATTACHMENT 2 -1B WAIVER GUIDANCE

GUIDANCE FOR DOCUMENTING GOOD FAITH EFFORTS TO MEET MBE PARTICIPATION GOALS

In order to show that it has made good faith efforts to meet the Minority Business Enterprise (MBE) participation goal (including any MBE subgoals) on a contract, the bidder/offeror must either (1) meet the MBE Goal(s) and document its commitments for participation of MBE Firms, or (2) when it does not meet the MBE Goal(s), document its Good Faith Efforts to meet the goal(s).

I. Definitions

MBE Goal(s) – "MBE Goal(s)" refers to the MBE participation goal and MBE participation subgoal(s).

Good Faith Efforts – The "Good Faith Efforts" requirement means that when requesting a waiver, the bidder/offeror must demonstrate that it took all necessary and reasonable steps to achieve the MBE Goal(s), which, by their scope, intensity, and appropriateness to the objective, could reasonably be expected to obtain sufficient MBE participation, even if those steps were not fully successful. Whether a bidder/offeror that requests a waiver made adequate good faith efforts will be determined by considering the quality, quantity, and intensity of the different kinds of efforts that the bidder/offeror has made. The efforts employed by the bidder/offeror should be those that one could reasonably expect a bidder/offeror to take if the bidder/offeror were actively and aggressively trying to obtain MBE participation sufficient to meet the MBE contract goal and subgoals. Mere *pro forma* efforts are not good faith efforts to meet the MBE contract requirements. The determination concerning the sufficiency of the bidder's/offeror's good faith efforts is a judgment call; meeting quantitative formulas is not required.

Identified Firms – "Identified Firms" means a list of the MBEs identified by the procuring agency during the goal setting process and listed in the procurement as available to perform the Identified Items of Work. It also may include additional MBEs identified by the bidder/offeror as available to perform the Identified Items of Work, such as MBEs certified or granted an expansion of services after the procurement was issued. If the procurement does not include a list of Identified Firms, this term refers to all of the MBE Firms (if State-funded) the bidder/offeror identified as available to perform the Identified Items of Work and should include all appropriately certified firms that are reasonably identifiable.

Identified Items of Work – "Identified Items of Work" means the bid items identified by the procuring agency during the goal setting process and listed in the procurement as possible items of work for performance by MBE Firms. It also may include additional portions of items of work the bidder/offeror identified for performance by MBE Firms to increase the likelihood that the MBE Goal(s) will be achieved. If the procurement does not include a list of Identified Items of Work, this term refers to all of the items of work the bidder/offeror identified as possible items of work for performance by MBE Firms and should include all reasonably identifiable work opportunities.

MBE Firms – "MBE Firms" refers to a firm certified by the Maryland Department of Transportation ("MDOT") under COMAR 21.11.03. Only MDOT-certified MBE Firms can participate in the State's MBE Program.

II. Types of Actions Agency will Consider

The bidder/offeror is responsible for making relevant portions of the work available to MBE subcontractors and suppliers and to select those portions of the work or material needs consistent with the available MBE subcontractors and suppliers, so as to facilitate MBE participation. The following is a list of types of actions the procuring agency will consider as part of the bidder's/offeror's Good Faith Efforts when the bidder/offeror fails to meet the MBE Goal(s). This list is not intended to be a mandatory checklist, nor is it intended to be exclusive or exhaustive. Other factors or types of efforts may be relevant in appropriate cases.

A. Identify Bid Items as Work for MBE Firms

- 1. Identified Items of Work in Procurements
 - (a) Certain procurements will include a list of bid items identified during the goal setting process as possible work for performance by MBE Firms. If the procurement provides a list of Identified Items of Work, the bidder/offeror shall make all reasonable efforts to solicit quotes from MBE Firms to perform that work.
 - (b) Bidders/Offerors may, and are encouraged to, select additional items of work to be performed by MBE Firms to increase the likelihood that the MBE Goal(s) will be achieved.
- 2. Identified Items of Work by Bidders/Offerors
 - (a) When the procurement does not include a list of Identified Items of Work or for additional Identified Items of Work, bidders/offerors should reasonably identify sufficient items of work to be performed by MBE Firms.
 - (b) Where appropriate, bidders/offerors should break out contract work items into economically feasible units to facilitate MBE participation, rather than perform these work items with their own forces. The ability or desire of a prime contractor to perform the work of a contract with its own organization does not relieve the bidder/offeror of the responsibility to make Good Faith Efforts.

B. Identify MBE Firms to Solicit

- 1. MBE Firms Identified in Procurements
 - (a) Certain procurements will include a list of the MBE Firms identified during the goal setting process as available to perform the items of work. If the procurement provides a list of Identified MBE Firms, the bidder/offeror shall make all reasonable efforts to solicit those MBE firms.
 - (b) Bidders/offerors may, and are encouraged to, search the MBE Directory to identify additional MBEs who may be available to perform the items of work, such as MBEs certified or granted an expansion of services after the solicitation was issued.
- 2. MBE Firms Identified by Bidders/Offerors
 - (a) When the procurement does not include a list of Identified MBE Firms, bidders/offerors should reasonably identify the MBE Firms that are available to perform the Identified Items of Work.
 - (b) Any MBE Firms identified as available by the bidder/offeror should be certified to perform the Identified Items of Work.

C. Solicit MBEs

- 1. Solicit <u>all</u> Identified Firms for all Identified Items of Work by providing written notice. The bidder/offeror should:
 - (a) provide the written solicitation at least 10 days prior to bid opening to allow sufficient time for the MBE Firms to respond;
 - (b) send the written solicitation by first-class mail, facsimile, or email using contact information in the MBE Directory, unless the bidder/offeror has a valid basis for using different contact information; and
 - (c) provide adequate information about the plans, specifications, anticipated time schedule for portions of the work to be performed by the MBE, and other requirements of the contract to assist MBE Firms in responding. (This information may be provided by including hard copies in the written solicitation or by <u>electronic means</u> as described in C.3 below.)
- 2. "All" Identified Firms includes the MBEs listed in the procurement and any MBE Firms you identify as potentially available to perform the Identified Items of Work, but it does not include MBE Firms who are no longer certified to perform the work as of the date the bidder/offeror provides written solicitations.
- 3. "<u>Electronic Means</u>" includes, for example, information provided via a website or file transfer protocol (FTP) site containing the plans, specifications, and other requirements of the contract. If an interested MBE cannot access the information provided by electronic means, the bidder/offeror must make the information available in a manner that is accessible to the interested MBE.
- 4. Follow up on initial written solicitations by contacting MBEs to determine if they are interested. The follow up contact may be made:
 - (a) by telephone using the contact information in the MBE Directory, unless the bidder/offeror has a valid basis for using different contact information; or
 - (b) in writing *via* a method that differs from the method used for the initial written solicitation.
- 5. In addition to the written solicitation set forth in C.1 and the follow up required in C.4, use all other reasonable and available means to solicit the interest of MBE Firms certified to perform the work of the contract. Examples of other means include:
 - (a) attending any pre-bid meetings at which MBE Firms could be informed of contracting and subcontracting opportunities; and
 - (b) if recommended by the procurement, advertising with or effectively using the services of at least two minority focused entities or media, including trade associations, minority/women community organizations, minority/women contractors' groups, and local, state, and federal minority/women business assistance offices listed on the MDOT Office of Minority Business Enterprise website.

D. Negotiate With Interested MBE Firms

Bidders/Offerors must negotiate in good faith with interested MBE Firms.

- 1. Evidence of negotiation includes, without limitation, the following:
 - (a) the names, addresses, and telephone numbers of MBE Firms that were considered;

- (b) a description of the information provided regarding the plans and specifications for the work selected for subcontracting and the means used to provide that information; and
- (c) evidence as to why additional agreements could not be reached for MBE Firms to perform the work.
- 2. A bidder/offeror using good business judgment would consider a number of factors in negotiating with subcontractors, including MBE subcontractors, and would take a firm's price and capabilities as well as contract goals into consideration.
- 3. The fact that there may be some additional costs involved in finding and using MBE Firms is not in itself sufficient reason for a bidder's/offeror's failure to meet the contract MBE goal(s), as long as such costs are reasonable. Factors to take into consideration when determining whether a MBE Firm's quote is excessive or unreasonable include, without limitation, the following:
 - (a) the dollar difference between the MBE subcontractor's quote and the average of the other subcontractors' quotes received by the bidder/offeror;
 - (b) the percentage difference between the MBE subcontractor's quote and the average of the other subcontractors' quotes received by the bidder/offeror;
 - (c) the percentage that the MBE subcontractor's quote represents of the overall contract amount;
 - (d) the number of MBE firms that the bidder/offeror solicited for that portion of the work;
 - (e) whether the work described in the MBE and Non-MBE subcontractor quotes (or portions thereof) submitted for review is the same or comparable; and
 - (f) the number of quotes received by the bidder/offeror for that portion of the work.
- 4. The above factors are not intended to be mandatory, exclusive, or exhaustive, and other evidence of an excessive or unreasonable price may be relevant.
- 5. The bidder/offeror may not use its price for self-performing work as a basis for rejecting a MBE Firm's quote as excessive or unreasonable.
- 6. The "average of the other subcontractors' quotes received" by the bidder/offeror refers to the average of the quotes received from all subcontractors. Bidder/offeror should attempt to receive quotes from at least three subcontractors, including one quote from a MBE and one quote from a Non-MBE.
- 7. A bidder/offeror shall not reject a MBE Firm as unqualified without sound reasons based on a thorough investigation of the firm's capabilities. For each certified MBE that is rejected as unqualified or that placed a subcontract quotation or offer that the bidder/offeror concludes is not acceptable, the bidder/offeror must provide a written detailed statement listing the reasons for this conclusion. The bidder/offeror also must document the steps taken to verify the capabilities of the MBE and Non-MBE Firms quoting similar work.
 - (a) The factors to take into consideration when assessing the capabilities of a MBE Firm, include, but are not limited to the following: financial capability, physical capacity to perform, available personnel and equipment, existing workload, experience performing the type of work, conduct and performance in previous contracts, and ability to meet reasonable contract requirements.

(b) The MBE Firm's standing within its industry, membership in specific groups, organizations, or associations and political or social affiliations (for example union vs. non-union employee status) are not legitimate causes for the rejection or non-solicitation of bids in the efforts to meet the project goal.

E. Assisting Interested MBE Firms

When appropriate under the circumstances, the decision-maker will consider whether the bidder/offeror:

- 1. made reasonable efforts to assist interested MBE Firms in obtaining the bonding, lines of credit, or insurance required by the procuring agency or the bidder/offeror; and
- 2. made reasonable efforts to assist interested MBE Firms in obtaining necessary equipment, supplies, materials, or related assistance or services.

III. Other Considerations

In making a determination of Good Faith Efforts the decision-maker may consider engineering estimates, catalogue prices, general market availability and availability of certified MBE Firms in the area in which the work is to be performed, other bids or offers and subcontract bids or offers substantiating significant variances between certified MBE and Non-MBE costs of participation, and their impact on the overall cost of the contract to the State and any other relevant factors.

The decision-maker may take into account whether a bidder/offeror decided to self-perform subcontract work with its own forces, especially where the self-performed work is Identified Items of Work in the procurement. The decision-maker also may take into account the performance of other bidders/offerors in meeting the contract. For example, when the apparent successful bidder/offeror fails to meet the contract goal, but others meet it, this reasonably raises the question of whether, with additional reasonable efforts, the apparent successful bidder/offeror could have met the goal. If the apparent successful bidder/offeror fails to meet the goal, but meets or exceeds the average MBE participation obtained by other bidders/offerors, this, when viewed in conjunction with other factors, could be evidence of the apparent successful bidder/offeror having made Good Faith Efforts.

IV. Documenting Good Faith Efforts

At a minimum, a bidder/offeror seeking a waiver of the MBE Goal(s) or a portion thereof must provide written documentation of its Good Faith Efforts, in accordance with COMAR 21.11.03.11, within 10 business days after receiving notice that it is the apparent awardee. The written documentation shall include the following:

A. Items of Work (Complete Good Faith Efforts Documentation Attachment 2-1C, Part 1)

A detailed statement of the efforts made to select portions of the work proposed to be performed by certified MBE Firms in order to increase the likelihood of achieving the stated MBE Goal(s).

B. Outreach/Solicitation/Negotiation

- 1. The record of the bidder's/offeror's compliance with the outreach efforts prescribed by COMAR 21.11.03.09C(2)(a). (Complete Outreach Efforts Compliance Statement Attachment 2-2).
- 2. A detailed statement of the efforts made to contact and negotiate with MBE Firms including:
 (a) the names, addresses, and telephone numbers of the MBE Firms who were contacted, with the dates and manner of contacts (letter, fax, email, telephone, etc.) (Complete Good Faith Efforts

Attachment 2-1C Part 2, and submit letters, fax cover sheets, emails, etc. documenting solicitations); and

- (b) a description of the information provided to MBE Firms regarding the plans, specifications, and anticipated time schedule for portions of the work to be performed and the means used to provide that information.
- C. Rejected MBE Firms (Complete Good Faith Efforts Attachment 2-1C, Part 3)
- 1. For each MBE Firm that the bidder/offeror concludes is not acceptable or qualified, a detailed statement of the reasons for the bidder's/offeror's conclusion, including the steps taken to verify the capabilities of the MBE and Non-MBE Firms quoting similar work.
- 2. For each certified MBE Firm that the bidder/offeror concludes has provided an excessive or unreasonable price, a detailed statement of the reasons for the bidder's/offeror's conclusion, including the quotes received from all MBE and Non-MBE firms bidding on the same or comparable work. (Include copies of all quotes received.)
- 3. A list of MBE Firms contacted but found to be unavailable. This list should be accompanied by a MBE Unavailability Certificate (see Exhibit A to this Part 1) signed by the MBE contractor or a statement from the bidder/offeror that the MBE contractor refused to sign the MBE Unavailability Certificate.
- D. Other Documentation
- 1. Submit any other documentation requested by the Procurement Officer to ascertain the bidder's/offeror's Good Faith Efforts.
- 2. Submit any other documentation the bidder/offeror believes will help the Procurement Officer ascertain its Good Faith Efforts.

Exhibit A MBE Subcontractor Unavailability Certificate

1. It is hereby certified that the firm of			
	(Name of	f Minority firm)	
located at			
(Number)	(Street)		
(City)	(State)	(Zip)	
was offered an opportunity to bid on Sol	icitation No		
in County by	<u></u>		
	(Name or	f Prime Contractor's Fir	m)
**********	******	********	******
2		(Minority Firm), is e	either unavailable for
the work/service or unable to prepare a b	old for this projec	et for the following reas	on(s):
Signature of Minority Firm's MBE Ro		Title	Date
MDOT Certification #		Telephone #	
**********	******	********	*******
3. To be completed by the prime contraction.	ctor if Section 2	of this form is not comp	pleted by the minority
To the best of my knowledge and belief, unavailable for the work/service for this request for a price proposal and has not of	project, is unabl	e to prepare a bid, or did	d not respond to a
Signature of Prime Contractor		Title	Date

ATTACHMENT 2 -1C MBE ATTACHMENT GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

Prime Contractor:

Prime Contractor:

Solicitation Number: HSCRC-15-018

Project Description:

Parts 1, 2, and 3 must be included with this certificate along with all documents supporting your waiver request. I affirm that I have reviewed Attachment 2-1B, Waiver Guidance. I further affirm under penalties of perjury that the contents of Parts 1, 2, and 3 of this Attachment 2-1C Good Faith Efforts Documentation Form are true to the best of my knowledge, information, and belief. Company Name Signature of Representative

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

Part 1 – Identified items of work bidder/offeror made available to MBE firms

Page __ of ___

Prime Contractor:	Project Description:
Solicitation Number: HSCRC-15-018	

Identify those items of work that the bidder/offeror made available to MBE Firms. This includes, where appropriate, those items the bidder/offeror identified and determined to subdivide into economically feasible units to facilitate the MBE participation. For each item listed, show the anticipated percentage of the total contract amount. It is the bidder's/offeror's responsibility to demonstrate that sufficient work to meet the goal was made available to MBE Firms, and the total percentage of the items of work identified for MBE participation equals or exceeds the percentage MBE goal set for the procurement. Note: If the procurement includes a list of bid items identified during the goal setting process as possible items of work for performance by MBE Firms, the bidder/offeror should make all of those items of work available to MBE Firms or explain why that item was not made available. If the bidder/offeror selects additional items of work to make available to MBE Firms, those additional items should also be included below.

Identified Items of Work	Was this work listed in the procurement?		Does bidder/ offeror normally self- perform this work?		Was this work made available to MBE Firms? If no, explain why?	
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	No	□ Yes	□ No

Please check if Additional Sheets are attached.

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

Part 2 – identified MBE firms and record of solicitations

Page __ of ___

Prime Contractor:	Project Description:
Solicitation Number: HSCRC-15-018	

Identify the MBE Firms solicited to provide quotes for the Identified Items of Work made available for MBE participation. Include the name of the MBE Firm solicited, items of work for which bids/quotes were solicited, date and manner of initial and follow-up solicitations, whether the MBE provided a quote, and whether the MBE is being used to meet the MBE participation goal. MBE Firms used to meet the participation goal must be included on the MBE Participation Schedule. Note: If the procurement includes a list of the MBE Firms identified during the goal setting process as potentially available to perform the items of work, the bidder/offeror should solicit all of those MBE Firms or explain why a specific MBE was not solicited. If the bidder/offeror identifies additional MBE Firms who may be available to perform Identified Items of Work, those additional MBE Firms should also be included below. Copies of all written solicitations and documentation of follow-up calls to MBE Firms must be attached to this form. This list should be accompanied by a Minority Contractor Unavailability Certificate signed by the MBE contractor or a statement from the bidder/offeror that the MBE contractor refused to sign the Minority Contractor Unavailability Certificate (see Exhibit A to MBE Attachment 2-1B). If the bidder/offeror used a Non-MBE or is self-performing the identified items of work, Part 4 must be completed.

Name of Identified MBE Firm & MBE Classification	Describe Item of Work Solicited	Initial Solicitation Date & Method	Follow-up Solicitation Date & Method	Details for Follow-up Calls	Quote Rec'd	Quote Used	Reason Quote Rejected
Firm Name: MBE Classification (Check only if requesting waiver of MBE subgoal.) African American-Owned Hispanic American- Owned Asian American-Owned Women-Owned Other MBE Classification		Date: Mail Facsimile Email	Date: Phone Mail Facsimile Email	Time of Call: Spoke With: Left Message	□ Yes □ No	□ Yes □ No	□ Used Other MBE □ Used Non-MBE □ Self- performing
Firm Name: MBE Classification (Check only if requesting waiver of MBE subgoal.) African American-Owned Hispanic American-Owned Asian American-Owned Women-Owned Other MBE Classification		Date: Mail Facsimile Email	Date: Phone Mail Facsimile Email	Time of Call: Spoke With: Left Message	□ Yes □ No	□ Yes □ No	□ Used Other MBE □ Used Non-MBE □ Self- performing

Please check if Additional Sheets are attached.

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

Part 3 – additional information regarding rejected MBE quotes

Page __ of ___

Prime Contractor:	Project Description:
Solicitation Number: HSCRC-15-018	

This form must be completed if Part 1 indicates that a MBE quote was rejected because the bidder/offeror is using a Non-MBE or is self-performing the Identified Items of Work. Provide the Identified Items Work, indicate whether the work will be self-performed or performed by a Non-MBE, and if applicable, state the name of the Non-MBE. Also include the names of all MBE and Non-MBE Firms that provided a quote and the amount of each quote.

Describe Identified Items of Work Not Being Performed by MBE (Include spec/ section number from bid)	Self-performing or Using Non-MBE (Provide name)	Amount of Non-MBE Quote	Name of Other Firms who Provided Quotes & Whether MBE or Non-MBE	Amount Quoted	Indicate Reason Why MBE Quote Rejected & Briefly Explain
	□ Self-performing □ Using Non-MBE	\$	□ MBE □ Non-MBE	\$	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	\$	□ MBE □ Non-MBE	\$	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	\$	□ MBE □ Non-MBE	\$	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	\$	□ MBE □ Non-MBE	\$	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	\$	□ MBE □ Non-MBE	\$	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	\$	□ MBE □ Non-MBE	\$	□ Price □ Capabilities □ Other

Please check if Additional Sheets are attached.

ATTACHMENT 2 -2 MBE ATTACHMENT OUTREACH EFFORTS COMPLIANCE STATEMENT

Complete and submit this form within 10 working days of notification of apparent award or actual award, whichever is earlier.

In conjunction with the bid/proposal submitted in response to Solicitation No. HSCRC-15-018, I state

the following: 1. Bidder/Offeror identified subcontracting opportunities in these specific work categories: 2. Attached to this form are copies of written solicitations (with bidding/proposal instructions) used to solicit certified MBE firms for these subcontract opportunities. 3. Bidder/Offeror made the following attempts to personally contact the solicited MDOT-certified MBE firms: 4. Please Check One: ☐ This project does not involve bonding requirements. □ Bidder/Offeror assisted MDOT-certified MBE firms to fulfill or seek waiver of bonding requirements. (DESCRIBE EFFORTS): 5. Please Check One: □ Bidder/Offeror did attend the pre-bid/pre-proposal conference. □ No pre-bid/pre-proposal meeting/conference was held. □ Bidder/Offeror did not attend the pre-bid/pre-proposal conference. Signature of Representative Company Name Address Printed Name and Title City, State and Zip Code Date

ATTACHMENT 2 -3A MBE ATTACHMENT MBE SUBCONTRACTOR PROJECT PARTICIPATION CERTIFICATION

Please complete and submit one form for each certified MBE firm listed on the MBE Participation Schedule (Attachment 2-1A) within 10 Working Days of notification of apparent award. If the Bidder/Offeror fails to return this affidavit within the required time, the Procurement Officer may determine that the Bidder/Offeror is not responsible and therefore not eligible for Contract award.

Provided that		(Prime Contractor's Name)
is awarded the State cont	tract in conjunction with Solicitation No	, such
Prime Contractor intends	s to enter into a subcontract with	(Subcontractor's
Name) committing to pa	rticipation by the MBE firm	(MBE Name) with
MDOT Certification Nur	mber which will receiv	re at least \$ which
equals to% of the To	otal Contract Amount for performing the fo	ollowing products/services for the
Contract:		
NAICS CODE	WORK ITEM, SPECIFICATION NUMBER, LINE ITEMS OR WORK CATEGORIES (IF APPLICABLE)	DESCRIPTION OF SPECIFIC PRODUCTS AND/OR SERVICES

Each of the Contractor and Subcontractor acknowledges that, for purposes of determining the accuracy of the information provided herein, the Procurement Officer may request additional information, including, without limitation, copies of the subcontract agreements and quotes. Each of the Contractor and Subcontractor solemnly affirms under the penalties of perjury that: (i) the information provided in this MBE Subcontractor Project Participation Affidavit is true to the best of its knowledge, information and belief, and (ii) has fully complied with the State Minority Business Enterprise law, State Finance and Procurement Article §14-308(a)(2), Annotated Code of Maryland which provides that, except as otherwise provided by law, a contractor may not identify a certified minority business enterprise in a Bid/Proposal and:

- (1) fail to request, receive, or otherwise obtain authorization from the certified minority business enterprise to identify the certified Minority Business Enterprise in its Bid/Proposal;
- (2) fail to notify the certified Minority Business Enterprise before execution of the Contract of its inclusion of the Bid/Proposal;
- (3) fail to use the certified Minority Business Enterprise in the performance of the Contract; or
- (4) pay the certified Minority Business Enterprise solely for the use of its name in the Bid/Proposal.

		018	

PRIME CONTRACTOR Signature of Representative:	SUBCONTRACTOR Signature of Representative:
Printed Name and Title:	Printed Name and Title:
Firm's Name:	Firm's Name:
Federal Identification Number:	Federal Identification Number:
Address:	Address:
Telephone:	Telephone:
Date:	Date:

ATTACHMENT 2 -3B MBE ATTACHMENT MBE PRIME PROJECT PARTICIPATION CERTIFICATION

Please complete and submit this form to attest each specific item of work that your MBE firm has listed on the MBE participation schedule (Attachment 2-1A) for purposes of meeting the MBE participation goals. This form must be submitted within 10 Working Days of notification of apparent award. If the Bidder/offeror fails to return this affidavit within the required time, the Procurement Officer may determine that the Bidder/offeror is not responsible and therefore not eligible for Contract award.

award.	y determine that the Bidder/offeror	is not responsible and therefore not engic	one for Contract
Noat least \$	ication Number is aw	(Prime Convarded the State contract in conjunction we Prime Contractor intends to perform with of the Total Contract Amount for perform	tractor's Name) with Solicitation its own forces ning the
NAICS CODE WORK ITEM, SPECIFICATION NUMBER, LINE ITEMS OR WORK CATEGORIES (IF APPLICABLE) Fo Construction Projects, General Conditions must be listed separatel		DESCRIPTION OF SPECIFIC PRODUCTS AND/OR SERVICES	VALUE OF THE WORK
Signature o	IME CONTRACTOR f Representative: ne and Title:		
Firm's Nam	e:		
Federal Ide	ntification Number:		
Address:			
Telephone:			
Date:			

This form must be completed monthly by the prime contractor.

ATTACHMENT 2 -4A MBE PRIME CONTRACTOR PAID/UNPAID MBE INVOICE REPORT

Health Services Cost Review Commission

Minority Business Enterprise Participation

Prime Contractor Paid/Unpaid MBE Invoice Report

Report #:			Contract #: HSCRC-15-018			
Reporting Period (Month/Year):		Contracting Unit: HSCRC				
Report is due to the MBE Officer	by the 15th of	Contract Amount:				
the month following the month the	e services were	MBE	Subcontract Amt:	·		
provided.		Proje	ct Begin Date:			
Note: Please number reports in se	equence					
•	•	Servi	ces Provided:			
		•				
Prime Contractor:			Contact Person:			
Address:						
City:			State:	ZIP:		
Phone:	FAX: Email:			·		
MBE Subcontractor Name:			Contact Person:			
Phone:	FAX:					
Subcontractor Services Provided:						
List all payments made to MBE sub-	contractor named	i	List dates and amounts of any outstanding			
above during this reporting period:		invoices:				
Invoice# Amou	nt		Invoice #	Amount		
1.			1.			
2.			2.			
3.			3.			
4.			4.			
Total Dollars Paid: \$			Total Dollars Unp	oaid:		
			\$			
**If more than one MBE subcontractor i	is used for this cont	ract, yo	ou must use separate	2-4A forms.		
Information regarding payments that the		ise for p	ourposes of meeting t	he MBE participation goals		
must be reported separately in Attachme		. 11				
**Return one copy (hard or electronic) o is preferred):	of this form to the 10	ollowing	g addresses (electroni	c copy with signature and date		
	ontract Manager					
Contracting Unit						
(Department or Agency)						
	mailto:					
Signature:			Data	: :		
•			Date	·		
(Re	equired)					

This form must be completed monthly by MBE subcontractor ATTACHMENT 2 SAMPLE MBE 2-5 SUBCONTRACTOR PAID/UNPAID MBE INVOICE **REPORT**

Minority Business Enterprise Participation

Subcontractor Paid/Unpaid MBE Invoice Report

Report#:	Contract # HSCRC-15-01	
	Contracting Unit: HSCR	
Reporting Period (Month/Year):	MBE Subcontract Amoun	nt:
	Project Begin Date:	
Report is due by the 15th of the month following	Project End Date:	
the month the services were performed.	Services Provided:	
MBE Subcontractor Name:		
MDOT Certification #:		
Contact Person:	Email:	
Address:		T
City:	State:	ZIP:
	FAX:	
Subcontractor Services Provided:		
List all payments received from Prime Contractor	List dates and amounts of	any unpaid invoices over
during reporting period indicated above.	30 days old.	-
Invoice Amount Date	Invoice Amount	Date
1.	1.	
2.	2.	
3.	3.	
4.	4.	
Total Dollars Paid: \$	Total Dollars Unpaid: \$_	
Prime Contractor:	Contact Person:	
**Return one copy of this form to the following addre	ess (electronic copy with signa	ature & date is preferred):
C		
Contract Manager		
Contracting Unit		
Health Services Cost Review Commission		
mailto:		
maiito:		
Signature:	Date:	
Signature:(Required)	Daw	
(Requireu)		

ATTACHMENT 2 -4B MBE PRIME CONTRACTOR REPORT

Health Services Cost Review Commission Minority Business Enterprise Participation

MBE Prime Contractor Report

MBE Prime Contractor:			Contract #: HSCRC-15-018				
Certification Number:			Contracting Unit: HSCRC				
Report #:			Cont	ract Amount:	- 4 - 41 - C -16 D 1 f		
Reporting Period (Mor	nth/Year):		Total Value of the Work to the Self-Performed for purposes of Meeting the MBE participation				
Report is due to the N	•						
the month following the month the services were			Proje	suuguais ct Regin Date:			
provided.			Project Begin Date: Project End Date:				
Note: Please number	reports in sequer	ice					
Contact Person:							
Address:					1		
City:				State:	ZIP:		
Phone:		Fax:		E-mail:			
L							
		NAICS COD		DESCRIPTION OF SPI	ECIFIC PRODUCTS AND/OR		
	WORK			SERVICES			
Return one copy (h	nard or electronic	of this for	m to tl	ne following addre	sses (electronic copy with		
signature and date	is preferred):						
a.				Б.,			
Signature:				Date:			
		act Monitor					
(Department)	Con	tracting Uni	t				
Signature:				Date:			
-	(Required)						
	· • • /						

This form must be completed monthly by MBE subcontractor

ATTACHMENT 2 -5 SUBCONTRACTOR PAID/UNPAID MBE INVOICE REPORT

Minority Business Enterprise Participation

Subcontractor Paid/Unpaid MBE Invoice Report

Report#:	Contract # HSCRC-15-018
-	Contracting Unit: HSCRC
Reporting Period (Month/Year):	MBE Subcontract Amount:
	Project Begin Date:
Report is due by the 15th of the month following	Project End Date:
the month the services were performed.	Services Provided:
•	
MBE Subcontractor Name:	
MDOT Certification #:	
Contact Person:	Email:
Address:	
City:	State: ZIP:
Phone: FAX:	
Subcontractor Services Provided:	
List all payments received from Prime Contractor during	· · ·
reporting period indicated above.	over 30 days old.
Invoice Amount Date	Invoice Amount Date
1.	1.
2.	2.
3.	3.
4.	4.
Total Dollars Paid: \$	Total Dollars Unpaid:
	\$
Prime Contractor:	Contact Person:
**Return one copy of this form to the following address	(electronic copy with signature & date is preferred):
Contract Me	
Contract Manager	
Contracting Unit	
Health Services Cost Review Commission	
- West	
mailto:	
Signature:	Date:
51511utu10	Dutc
State of Maryland- Health Services Cost Review Commiss	ion 66
State of trial justice floater sof vices cost ite view commission	-00

(Required)

ATTACHMENT 3 TASK ORDER AGREEMENT

CATS+ TORFP# HSCRC-15-018 OF MASTER CONTRACT #060B2490023

This Task Order Agreement ("TO Agreement") is made this day of Month, 20XX by and between ______(TO Contractor) and the STATE OF MARYLAND, Health Services Cost Review Commission (HSCRC).

IN CONSIDERATION of the mutual promises and the covenants herein contained and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

- 1. Definitions. In this TO Agreement, the following words have the meanings indicated:
 - a) "Agency" means the Health Services Cost Review Commission, as identified in the CATS+ TORFP #HSCRC-15-018,
 - b) "CATS+ TORFP" means the Task Order Request for Proposals #HSCRC-15-018, dated MONTH DAY, YEAR, including any addenda and amendments.
 - c) "Master Contract" means the CATS+ Master Contract between the Maryland Department of Information Technology and TO Contractor dated April 22, 2013.
 - d) "TO Procurement Officer" means Diana Kemp. The Agency may change the TO Procurement Officer at any time by written notice.
 - e) "TO Agreement" means this signed TO Agreement between the Health Services Cost Review Commission and TO Contractor.
 - f) "TO Contractor" means the CATS+ Master Contractor awarded this TO Agreement, whose principal business address is ______.
 - g) "TO Manager" means Amanda Vaughan. The Agency may change the TO Manager at any time by written notice to the TO Contractor.
 - h) "TO Technical Proposal" means the TO Contractor's technical response to the CATS+ TORFP dated date of TO Technical Proposal.
 - i) "TO Financial Proposal" means the TO Contractor's financial response to the CATS+ TORFP dated date of TO Financial Proposal.
 - j) "TO Proposal" collectively refers to the TO Technical Proposal and TO Financial Proposal.
- 2. Scope of Work
- 2.1 This TO Agreement incorporates all of the terms and conditions of the Master Contract and shall not in any way amend, conflict with or supersede the Master Contract.
- 2.2 The TO Contractor shall, in full satisfaction of the specific requirements of this TO Agreement, provide the services set forth in Section 3 of the CATS+ TORFP. These services shall be provided in accordance with the Master Contract, this TO Agreement, and the following Exhibits, which are attached and incorporated herein by reference. If there is any conflict among the Master Contract, this TO Agreement, and these Exhibits, the terms of the Master Contract shall govern. If there is any conflict between this TO Agreement and any of these Exhibits, the following order of precedence shall determine the prevailing provision:
 - a) The TO Agreement,
 - b) Exhibit A CATS+ TORFP
 - c) Exhibit B TO Technical Proposal

- d) Exhibit C TO Financial Proposal
- 2.3 The TO Procurement Officer may, at any time, by written order, make changes in the work within the general scope of the TO Agreement. No other order, statement or conduct of the TO Procurement Officer or any other person shall be treated as a change or entitle the TO Contractor to an equitable adjustment under this Section. Except as otherwise provided in this TO Agreement, if any change under this Section causes an increase or decrease in the TO Contractor's cost of, or the time required for, the performance of any part of the work, whether or not changed by the order, an equitable adjustment in the TO Agreement price shall be made and the TO Agreement modified in writing accordingly. The TO Contractor must assert in writing its right to an adjustment under this Section within thirty (30) days of receipt of written change order and shall include a written statement setting forth the nature and cost of such claim. No claim by the TO Contractor shall be allowed if asserted after final payment under this TO Agreement. Failure to agree to an adjustment under this Section shall be a dispute under the Disputes clause of the Master Contract. Nothing in this Section shall excuse the TO Contractor from proceeding with the TO Agreement as changed.
- 3. Time for Performance

Unless terminated earlier as provided in the Master Contract, the TO Contractor shall provide the services described in the TO Proposal and in accordance with the CATS+ TORFP on receipt of a Notice to Proceed from the TO Manager. The term of this TO Agreement is for a period of three (3) years commencing on the date the TO Agreement is fully executed and terminating on Month Day, Year. At the sole option of the State, this TO Agreement may be extended for two (2) additional, one (1) year periods for a total TO Agreement period ending on Month, Day, Year.

- 4. Consideration and Payment
- 4.1 The consideration to be paid the TO Contractor shall not exceed \$______. Any work performed by the TO Contractor in excess of the not-to-exceed ceiling amount of the TO Agreement without the prior written approval of the TO Manager is at the TO Contractor's risk of non-payment.
- 4.2 Payments to the TO Contractor shall be made as outlined Section 3 of the CATS+ TORFP, but no later than thirty (30) days after the Agency's receipt of a proper invoice for services provided by the TO Contractor, acceptance by the Agency of services provided by the TO Contractor, and pursuant to the conditions outlined in Section 4 of this Agreement.
- 4.3 Each invoice for services rendered must include the TO Contractor's Federal Tax Identification Number which is ______. Charges for late payment of invoices other than as prescribed by Title 15, Subtitle 1, of the State Finance and Procurement Article, Annotated Code of Maryland, as from time-to-time amended, are prohibited. Invoices must be submitted to the Agency TO Manager unless otherwise specified herein.
- 4.4 In addition to any other available remedies, if, in the opinion of the TO Procurement Officer, the TO Contractor fails to perform in a satisfactory and timely manner, the TO Procurement Officer may refuse or limit approval of any invoice for payment, and may cause payments to the TO Contractor to be reduced or withheld until such time as the TO Contractor meets performance standards as established by the TO Procurement Officer.

IN WITNESS THEREOF, the parties have executed this TO Agreement as of the date hereinabove set forth.

By: Type or Print TO Contractor POC Witness: STATE OF MARYLAND, HSCRC By: Diana Kemp, TO Procurement Officer Date Witness: Approved for form and legal sufficiency this ______ day of _______ 20___.

ATTACHMENT 4 CONFLICT OF INTEREST AFFIDAVIT AND DISCLOSURE

- A) "Conflict of interest" means that because of other activities or relationships with other persons, a person is unable or potentially unable to render impartial assistance or advice to the State, or the person's objectivity in performing the contract work is or might be otherwise impaired, or a person has an unfair competitive advantage.
- B) "Person" has the meaning stated in COMAR 21.01.02.01B(64) and includes a bidder, offeror, contractor, consultant, or subcontractor or subconsultant at any tier, and also includes an employee or agent of any of them if the employee or agent has or will have the authority to control or supervise all or a portion of the work for which a bid or offer is made.
- C) The bidder or offeror warrants that, except as disclosed in §D, below, there are no relevant facts or circumstances now giving rise or which could, in the future, give rise to a conflict of interest.
- D) The following facts or circumstances give rise or could in the future give rise to a conflict of interest (explain in detail—attach additional sheets if necessary):
- E) The bidder or offeror agrees that if an actual or potential conflict of interest arises after the date of this affidavit, the bidder or offeror shall immediately make a full disclosure in writing to the procurement officer of all relevant facts and circumstances. This disclosure shall include a description of actions which the bidder or offeror has taken and proposes to take to avoid, mitigate, or neutralize the actual or potential conflict of interest. If the contract has been awarded and performance of the contract has begun, the Contractor shall continue performance until notified by the procurement officer of any contrary action to be taken.

1 DO DOLLINI EL DECEMBETI DE MITTIGNET EL METER OTTENGONT TINT
THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY
KNOWLEDGE, INFORMATION, AND BELIEF.

I DO SOI EMNI Y DECLARE AND AFFIRM LINDER THE PENALTIES OF PERILIRY THAT

Date:	By:		
	,	(Authorized Representative and Affiant)	

ATTACHMENT 5 LABOR CLASSIFICATION PERSONNEL RESUME SUMMARY (INSTRUCTIONS)

1) For this TORFP,

- a) Master Contractors shall comply with all personnel requirements defined under the Master Contract RFP 060B2490023.
- b) Master Contractors shall propose: the CATS+ Labor Category that best fits each proposed resource. A Master Contractor <u>may only</u> propose against labor categories in the Master Contractor's CATS+ Master Contract Financial Proposal.
- c) A Master Contractor's entire TO Technical Proposal will be deemed not susceptible for award if any of the following occurs:
 - i) Failure to follow these instructions.
 - ii) Failure to propose a resource for each job title or labor category identified in the TORFP as a required submission.
 - iii) Failure of any proposed resource to meet minimum requirements as listed in this TORFP and in the CATS+ Master Contract.
 - iv) Placing content on the Minimum Qualifications Summary that is not also on the Personnel Resume Form. The function of the Minimum Qualifications Summary is to aid the agency to make a minimum qualification determination. Information on the Minimum Qualification Summary must correspond with information on the Personnel Resume form and shall not contain additional content not found on the other form.
- d) Complete and sign the **Minimum Qualifications Summary** (Attachment 5A) and the **Personnel Resume Form** (Attachment 5B) for each resource proposed. Alternate resume formats are not allowed.
 - i) The **Minimum Qualifications Summary** demonstrates the proposed resource meets minimum qualifications for the labor category, as defined in the CATS+ Master Contract RFP Section 2.10, and any additional minimum requirements stated in this TORFP. For each minimum qualification, indicate the location on the Personnel Resume Form (5B) demonstrating meeting this requirement.

Only include the experience relevant to meeting a particular minimum qualification. Every skill <u>must be</u> linked to specific work experience and/or education. *The Minimum Qualification Summary shall not contain content that cannot be correlated to the Personnel Resume form.*

Every experience listed on the Minimum Qualifications Resume Summary <u>must be</u> explicitly listed with start and stop dates. Where there is a time requirement such as three months' experience, you must provide the dates from and to showing an amount of time that equals or exceeds the mandatory time requirement; in this case, three months. Note: Overlapping time periods shall only count once against a specific minimum qualification (i.e., a minimum qualification may not be met by listing two examples occurring during the same time period.).

ii) The **Personnel Resume Form** provides resumes in a standard format. Additional information may be attached to each Personnel Resume Summary if it aids a full and complete understanding of the individual proposed.

ATTACHMENT 5 5A – MINIMUM QUALIFICATIONS SUMMARY

CATS+ TORFP #HSCRC-15-018

All content on this form <u>must also</u> be on the Personnel Resume Form.

ONLY include information on this summary that supports meeting a minimum qualification.

Proposed Individual's Name and Company/Sub- Contractor:				d individual meets each requirement by to relevant entries in Form 5B
LABOR CATEGORY TITLE – (I	NSE			
Education: Insert the education description from the CAT Master Contract RFP from Section 2.10 for the applicable labor category	ΓS+			institution Name; Address; Degree ates attended.)
Generalized Experience: Insert the generalized experience description from the CATS+ Master Contract RFP from Section 2.10 for the applicable labor category	l	illustra	te complia ry require TO	rk experiences from the resume that ance with the Master Contract RFP Labor ments for Generalized Experience.) Job Title and Company <insert cross-reference(s)="" full<="" td="" the="" to=""></insert>
Provide dates in the format of MM/YY to MM/YY		5B:	rom	description on Form 5B>
Specialized Experience: Insert the specialized experience description from the CATS+ Master Contract RFP from Section 2.10 for the applicable labor category Provide dates in the format of MM/YY to MM/YY TORFP Additional Requirements Minimum qualifications and required certification as defined in Section 2.1 of this TORFP.		illustra	te complia ry require TO	rk experiences from the resume that ance with the Master Contract RFP Labor ments for Specialized Experience.) Job Title and Company <insert 5b="" cross-reference="" description="" form="" full="" on="" the="" to=""></insert>
Provide dates in the format of MM/YY to MM/YY The information provided on this form for th	ic lob	or aloge is	truo and	Lagrant to the best of my
knowledge (Signatures must be included): Master Contractor Representative:	iis iau	Of Class is	true and	correct to the best of my
Signature	Date			
Proposed Individual:				
Signature	Date			

ATTACHMENT 5 5B – PERSONNEL RESUME FORM

CATS+ TORFP #HSCRC-15-018

Instructions: Submit one resume form for each resource proposed. Do not submit other resume formats. Fill out each box as instructed. Failure to follow the instructions on the instructions page and in TORFP may result in the TO Proposal being considered not susceptible for award.

Resource Name:	
Master Contractor:	<insert contractor="" master="" name=""> Sub-Contractor (if applicable):</insert>
Proposed CATS+ Labor Category:	<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>
Job Title (As listed in TORFP):	<as described="" in="" this="" torfp=""></as>

Education / Training (start with most recent degree / certificate)

Institution Name / City / State	Degree / Certification	Year Completed	Field Of Study
<add as="" lines="" needed=""></add>			

Relevant Work Experience*

Describe work experience relevant to the Duties / Responsibilities and Minimum Qualifications described in Section 3 of the TORFP. Start with the most recent experience first; do not include experience not relevant to the scope of this TORFP; use Employment <u>History below for full employment history</u>. Enter dates as MM/YY – MM/YY. Add lines as needed.

[Organization]	Description of Work (recommended: organize work descriptions to address
[Title / Role]	minimum qualifications and other requirements)
[Period of Employment / Work	
(MM/YY - MM/YY)]	
[Location]	
[Contact Person (Optional if	
current employer)]	
[Technologies Used]	
[Organization]	Description of Work (recommended: organize work descriptions to address
[Title / Role]	minimum qualifications and other requirements)
[Period of Employment / Work	
MM/YY - MM/YY	
[Location]	
[Contact Person]	
[Technologies Used]	

^{*}Fill out each box. Do not enter "see resume" as a response.

A) References for Proposed Resource (if requested in the TORFP)

List persons the State may contact as employment references. Add lines as needed.

Reference Number:	1
Date From:	<mm yy=""></mm>
Date To:	<mm yy=""></mm>
Organization Name:	<insert name="" organization=""></insert>

Contact Phone: Contact e-mail:	<insert phone=""> <insert e-mail=""></insert></insert>
Details:	<insert details=""></insert>
The information or	dad on this form for this labor aloss is true and correct to the best of my
knowledge (Signatu Master Contractor	
knowledge (Signati	s must be included): Representative: Date

ATTACHMENT 6 PRE-PROPOSAL CONFERENCE DIRECTIONS

Directions

From the Baltimore Beltway (Interstate Highway 695): Take Exit 18A (Lochearn) onto Liberty Road (State Highway 26). Follow Liberty Road for nearly 1 1/4 miles. Turn left at the traffic light onto Patterson Avenue (the landmark on the right side of the road is Woodlawn Cemetery). Follow Patterson Avenue for approximately 1 1/3 miles crossing Wabash Avenue and the railroad tracks. Turn left into the fourth driveway on the left side of Patterson Avenue, at the sign marked Reisterstown Road Plaza. Make an immediate left into the parking lot at 4160 Patterson Avenue.

From Downtown Baltimore: Take Interstate Highway 83 North to Exit 10B. Follow Northern Parkway for approximately 2 miles. After Park Heights Avenue, move to the far right lane and turn right onto Reisterstown Road at the next light. Follow Reisterstown Road to the Patterson Avenue/Ban Road intersection (not quite 1/2 mile; one block after Ford's Lane). Turn left onto Patterson Avenue and get immediately into the right lane. Turn right into the parking lot of the Reisterstown Road Plaza. Make an immediate left into the parking lot of 4160 Patterson Avenue.(If you pass the sign for the Home Depot or cross the trian tracks heading in the direction of Wabash Avenue you have gone too far.)

ATTACHMENT 7 NOTICE TO PROCEED (SAMPLE)

Month Da	y, Year
----------	---------

TO Contractor Name

TO Contractor Mailing Address

Re: CATS+ Solicitation Number (TORFP #): HSCRC-15-018

Dear TO Contractor Contact:

This letter is your official Notice to Proceed as of Month Day, Year, for the above-referenced Task Order Agreement. Ms. Amanda Vaughan of the Health Services Cost Review Commission will serve as the TO Manager and your contact person on this Task Order. He / She can be reached at telephone 410-764-2597.

Enclosed is an original, fully executed Task Order Agreement and purchase order.

Sincerely,

Diana Kemp

Task Order Procurement Officer

Enclosures (2)

cc: Amanda Vaughan, TO Manager

Procurement Liaison Office, Department of Information Technology

Project Oversight Office, Department of Information Technology

ATTACHMENT 8 AGENCY DELIVERABLE PRODUCT ACCEPTANCE FORM

Not applicable

ATTACHMENT 9 NON-DISCLOSURE AGREEMENT (OFFEROR)

THIS ATTACHMENT IS NOT APPLICABLE TO THIS TORFP

NON-DISCLOSURE AGREEMENT (OFFEROR)

ATTACHMENT 10 NON-DISCLOSURE AGREEMENT (TO CONTRACTOR)

THIS NON-DISCLOSURE AGREEMENT ("Agreement")	is made as of this day of	_, 20,
by and between the State of Maryland ("the State"), acting by and three	ough it's the Health Services Cost Review	
Commission, HSCRC, (the "Department or Agency"), and	("TO Contractor"), a corporat	tion with
its principal business office located at	and its principal office in Maryland	l located
at		
RECITALS		
WHEREAS, the TO Contractor has been awarded a Task Or Financial Information System and Technical Documentation, TORFP "TORFP") issued under the Consulting and Technical Services procu Number 060B2490023; and	P No. HSCRC-15-018, dated	_, (the
WHEREAS, in order for the TO Contractor to perform the wnecessary for the State to provide the TO Contractor and the TO Contractor's Personnel") with access to certain confidential information	tractor's employees and agents (collectively th	
(the "Confidential Information").	-	

NOW, THEREFORE, in consideration of being given access to the Confidential Information in connection with the TORFP and the TO Agreement, and for other good and valuable consideration, the receipt and sufficiency of which the parties acknowledge, the parties do hereby agree as follows:

- 1. Regardless of the form, format, or media on or in which the Confidential Information is provided and regardless of whether any such Confidential Information is marked as such, Confidential Information means (1) any and all information provided by or made available by the State to the TO Contractor in connection with the TO Agreement and (2) any and all personally identifiable information (PII) (including but not limited to personal information as defined in Md. Ann. Code, State Govt. § 10-1301(c)) and protected health information (PHI) that is provided by a person or entity to the TO Contractor in connection with this TO Agreement. Confidential Information includes, by way of example only, information that the TO Contractor views, takes notes from, copies (if the State agrees in writing to permit copying), possesses or is otherwise provided access to and use of by the State in relation to the TO Agreement.
- 2. TO Contractor shall not, without the State's prior written consent, copy, disclose, publish, release, transfer, disseminate, use, or allow access for any purpose or in any form, any Confidential Information except for the sole and exclusive purpose of performing under the TO Agreement. TO Contractor shall limit access to the Confidential Information to the TO Contractor's Personnel who have a demonstrable need to know such Confidential Information in order to perform under the TO Agreement and who have agreed in writing to be bound by the disclosure and use limitations pertaining to the Confidential Information. The names of the TO Contractor's Personnel are attached hereto and made a part hereof as Exhibit A. Each individual whose name appears on Exhibit A shall execute a copy of this Agreement and thereby be subject to the terms and conditions of this Agreement to the same extent as the TO Contractor. TO Contractor shall update Exhibit A by adding additional names as needed, from time to time.
- 3. If the TO Contractor intends to disseminate any portion of the Confidential Information to non-employee agents who are assisting in the TO Contractor's performance of the TORFP or who will otherwise have a role in performing any aspect of the TORFP, the TO Contractor shall first obtain the written consent of the State to any such dissemination. The State may grant, deny, or condition any such consent, as it may deem appropriate in its sole and absolute subjective discretion.
- 4. TO Contractor hereby agrees to hold the Confidential Information in trust and in strictest confidence, to adopt or establish operating procedures and physical security measures, and to take all other measures necessary to protect the Confidential Information from inadvertent release or disclosure to unauthorized third parties and to prevent all or any portion of the Confidential Information from falling into the public domain or into the possession of persons not bound to maintain the confidentiality of the Confidential Information.

- 5. TO Contractor shall promptly advise the State in writing if it learns of any unauthorized use, misappropriation, or disclosure of the Confidential Information by any of the TO Contractor's Personnel or the TO Contractor's former Personnel. TO Contractor shall, at its own expense, cooperate with the State in seeking injunctive or other equitable relief against any such person(s).
- 6. TO Contractor shall, at its own expense, return to the Department or Agency, all Confidential Information in its care, custody, control or possession upon request of the Department or Agency or on termination of the TO Agreement.
- 7. A breach of this Agreement by the TO Contractor or by the TO Contractor's Personnel shall constitute a breach of the Master Contract Agreement between the TO Contractor and the State.
- 8. TO Contractor acknowledges that any failure by the TO Contractor or the TO Contractor's Personnel to abide by the terms and conditions of use of the Confidential Information may cause irreparable harm to the State and that monetary damages may be inadequate to compensate the State for such breach. Accordingly, the TO Contractor agrees that the State may obtain an injunction to prevent the disclosure, copying or improper use of the Confidential Information. The TO Contractor consents to personal jurisdiction in the Maryland State Courts. The State's rights and remedies hereunder are cumulative and the State expressly reserves any and all rights, remedies, claims and actions that it may have now or in the future to protect the Confidential Information and/or to seek damages from the TO Contractor and the TO Contractor's Personnel for a failure to comply with the requirements of this Agreement. In the event the State suffers any losses, damages, liabilities, expenses, or costs (including, by way of example only, attorneys' fees and disbursements) that are attributable, in whole or in part to any failure by the TO Contractor or any of the TO Contractor's Personnel to comply with the requirements of this Agreement, the TO Contractor shall hold harmless and indemnify the State from and against any such losses, damages, liabilities, expenses, and/or costs.
- 9. TO Contractor and each of the TO Contractor's Personnel who receive or have access to any Confidential Information shall execute a copy of an agreement substantially similar to this Agreement and the TO Contractor shall provide originals of such executed Agreements to the State.
- 10. The parties further agree that:
 - a) This Agreement shall be governed by the laws of the State of Maryland;
 - b) The rights and obligations of the TO Contractor under this Agreement may not be assigned or delegated, by operation of law or otherwise, without the prior written consent of the State;
 - The State makes no representations or warranties as to the accuracy or completeness of any Confidential Information;
 - d) The invalidity or unenforceability of any provision of this Agreement shall not affect the validity or enforceability of any other provision of this Agreement;
 - e) Signatures exchanged by facsimile are effective for all purposes hereunder to the same extent as original signatures; and
 - f) The Recitals are not merely prefatory but are an integral part hereof.

10 Contractor/10 Contractor's Personnel:	HSCRC:
Name:	Name:
Title:	Title:
Date:	Date:

EXHIBIT A – FOR THE NONDISCLOSURE AGREEMENT (TO CONTRACTOR)

TO CONTRACTOR'S EMPLOYEES AND AGENTS WHO WILL BE GIVEN ACCESS TO THE CONFIDENTIAL INFORMATION

Printed Name and Address of Employee or Agent		Signature	Date
	_		
	-		
	-		
	_		

ATTACHMENT 11 TO CONTRACTOR SELF-REPORTING CHECKLIST

The purpose of this checklist is for CATS+ Master Contractors to self-report on adherence to procedures for task orders (TO) awarded under the CATS+ Master Contract. Requirements for TO management can be found in the CATS+ Master Contract RFP and at the TORFP level. The Master Contractor is requested to complete and return this form by the Checklist Due Date below. Master Contractors may attach supporting documentation as needed. Please send the completed checklist and direct any related questions to contractoversight.doit@maryland.gov with the TO number in the subject line.

Master Contractor:	
Master Contractor Contact / Phone:	
Procuring State Agency Name:	
TO Title:	
TO Number:	
TO Type (Fixed Price, T&M, or Both):	
Checklist Issue Date:	
Checklist Due Date:	
Section 1 – Task Orders with Invoices Lin	nked to Deliverables
to distinct deliverables with specific accepta Yes No (If no, skip to Section 2.)	
Proposal? Yes No (If no, explain why)	eliverable prices shown in the accepted Financial
C) Is the deliverable acceptance process be Yes No (If no, explain why)	ing adhered to as defined in the TORFP?
Section 2 – Task Orders with Invoices Lin	nked to Time, Labor Rates and Materials
A) If the TO involves material costs, are manager Contractor? Yes No (If no, explain why)	aterial costs passed to the agency without markup by the
B) Are labor rates the same or less than the Yes No (If no, explain why)	rates proposed in the accepted Financial Proposal?
C) Is the Master Contractor providing times invoices? Yes No (If no, explain why)	sheets or other appropriate documentation to support
Section 3 – Substitution of Personnel	
A) Has there been any substitution of person Yes No (If no, skip to Section 4.)	onnel?
B) Did the Master Contractor request each Yes No (If no, explain why)	personnel substitution in writing?

C) Does each accepted substitution possess equivalent or better education, experience and
qualifications than incumbent personnel?
Yes No (If no, explain why)
Was the substitute approved by the agency in writing?
Yes No (If no, explain why)
Section 4 – MBE Participation
A) What is the MBE goal as a percentage of the TO value? % (If there is no MBE goal, skip to
Section 5)
B) Are MBE reports 2-4A, 2-4B, and 2-5 submitted monthly?
Yes No (If no, explain why)
C) What is the actual MBE percentage to date? (divide the dollar amount paid to date to the MBE by
the total amount paid to date on the TO) %
(Example - \$3,000 was paid to date to the MBE subcontractor; \$10,000 was paid to date on the TO;
the MBE percentage is 30% (3,000 ÷ 10,000 = 0.30))
Is this consistent with the planned MBE percentage at this stage of the project?
Yes No (If no, explain why)
Has the Master Contractor expressed difficulty with meeting the MBE goal?
Yes No
(If yes, explain the circumstances and any planned corrective actions)
(If yes, explain the circumstances and any planned corrective actions)
Section 5 – TO Change Management
Section 5 – TO Change Management
Section 5 – TO Change Management A) Is there a written change management procedure applicable to this TO?
Section 5 – TO Change Management A) Is there a written change management procedure applicable to this TO? Yes No (If no, explain why)
Section 5 – TO Change Management A) Is there a written change management procedure applicable to this TO? Yes No (If no, explain why)
Section 5 – TO Change Management A) Is there a written change management procedure applicable to this TO? Yes No (If no, explain why) B) Does the change management procedure include the following?
Section 5 – TO Change Management A) Is there a written change management procedure applicable to this TO? Yes No (If no, explain why) B) Does the change management procedure include the following? Yes No Sections for change description, justification, and sign-off
Section 5 – TO Change Management A) Is there a written change management procedure applicable to this TO? Yes No (If no, explain why) B) Does the change management procedure include the following? Yes No Sections for change description, justification, and sign-off Yes No Sections for impact on cost, scope, schedule, risk and quality (i.e., the impact
Section 5 – TO Change Management A) Is there a written change management procedure applicable to this TO? Yes No (If no, explain why) B) Does the change management procedure include the following? Yes No Sections for change description, justification, and sign-off Yes No Sections for impact on cost, scope, schedule, risk and quality (i.e., the impact of change on satisfying TO requirements)
Section 5 – TO Change Management A) Is there a written change management procedure applicable to this TO? Yes No (If no, explain why) B) Does the change management procedure include the following? Yes No Sections for change description, justification, and sign-off Yes No Sections for impact on cost, scope, schedule, risk and quality (i.e., the impact of change on satisfying TO requirements) Yes No A formal group charged with reviewing / approving / declining changes (e.g., change control board, steering committee, or management team)
Section 5 – TO Change Management A) Is there a written change management procedure applicable to this TO? Yes No (If no, explain why) B) Does the change management procedure include the following? Yes No Sections for change description, justification, and sign-off Yes No Sections for impact on cost, scope, schedule, risk and quality (i.e., the impact of change on satisfying TO requirements) Yes No A formal group charged with reviewing / approving / declining changes (e.g.,
Section 5 – TO Change Management A) Is there a written change management procedure applicable to this TO? Yes No (If no, explain why) B) Does the change management procedure include the following? Yes No Sections for change description, justification, and sign-off Yes No Sections for impact on cost, scope, schedule, risk and quality (i.e., the impact of change on satisfying TO requirements) Yes No A formal group charged with reviewing / approving / declining changes (e.g., change control board, steering committee, or management team) C) Have any change orders been executed?
Section 5 – TO Change Management A) Is there a written change management procedure applicable to this TO? Yes No (If no, explain why) B) Does the change management procedure include the following? Yes No Sections for change description, justification, and sign-off Yes No Sections for impact on cost, scope, schedule, risk and quality (i.e., the impact of change on satisfying TO requirements) Yes No A formal group charged with reviewing / approving / declining changes (e.g., change control board, steering committee, or management team) C) Have any change orders been executed? Yes No
Section 5 – TO Change Management A) Is there a written change management procedure applicable to this TO? Yes No (If no, explain why) B) Does the change management procedure include the following? Yes No Sections for change description, justification, and sign-off Yes No Sections for impact on cost, scope, schedule, risk and quality (i.e., the impact of change on satisfying TO requirements) Yes No A formal group charged with reviewing / approving / declining changes (e.g., change control board, steering committee, or management team) C) Have any change orders been executed? Yes No
Section 5 – TO Change Management A) Is there a written change management procedure applicable to this TO? Yes

SUBMIT AS INSTRUCTED IN TORFP.

ATTACHMENT 12 LIVING WAGE AFFIDAVIT OF AGREEMENT

Contr	act No
Name	of Contractor
Addre	ess
City_	StateZip Code
The U	Contract is Exempt from the Living Wage Law ndersigned, being an authorized representative of the above named Contractor, hereby affirms that the act is exempt from Maryland's Living Wage Law for the following reasons: (check all that apply)
	Bidder/Offeror is a nonprofit organization
	Bidder/Offeror is a public service company
	Bidder/Offeror employs 10 or fewer employees and the proposed contract value is less than \$500,000
	Bidder/Offeror employs more than 10 employees and the proposed contract value is less than \$100,000
If the A.	Contract is a Living Wage Contract The Undersigned, being an authorized representative of the above named Contractor, hereby affirms our commitment to comply with Title 18, State Finance and Procurement Article, Annotated Code of Maryland and, if required, to submit all payroll reports to the Commissioner of Labor and Industry with regard to the above stated contract. The Bidder/Offeror agrees to pay covered employees who are subject to living wage at least the living wage rate in effect at the time service is provided for hours spent on State contract activities, and to ensure that its Subcontractors who are not exempt also pay the required living wage rate to their covered employees who are subject to the living wage for hours spent on a State contract for services. The Contractor agrees to comply with, and ensure its Subcontractors comply with, the rate requirements during the initial term of the contract and all subsequent renewal periods, including any increases in the wage rate established by the Commissioner of Labor and Industry, automatically upon the effective date of the revised wage rate.
B.	(initial here if applicable) The Bidder/Offeror affirms it has no covered employees for the following reasons (check all that apply):
	All employee(s) proposed to work on the State contract will spend less than one-half of the employee's time during every work week on the State contract;
	All employee(s) proposed to work on the State contract will be 17 years of age or younger during the duration of the State contract; or
	All employee(s) proposed to work on the State contract will work less than 13 consecutive weeks on the State contract.
	ommissioner of Labor and Industry reserves the right to request payroll records and other data that the assistance deems sufficient to confirm these affirmations at any time.
Name	of Authorized Representative:
Signat	ure of Authorized Representative
	Title:
	ss Name (Typed or Printed):
Witne	ss Signature and Date:

ATTACHMENT 13 MERCURY AFFIDAVIT

THIS ATTACHMENT DOES NOT APPLY TO THIS TORFP.

ATTACHMENT 14 VETERAN SMALL BUSINESS ENTERPRISE PARTICIPATION (VSBE) FOR STATE OF MARYLAND

The VSBE participation goal for this solicitation is 0%.

ATTACHMENT 15 CERTIFICATION REGARDING INVESTMENTS IN IRAN

Authority: State Finance & Procurement, §§17-701 – 17-707, Annotated Code of Maryland [Chapter 447, Laws of 2012.]

List: The Investment Activities in Iran list identifies companies that the Board of Public Works has found to engage in investment activities in Iran; those companies may not participate in procurements with a public body in the State. "Engaging in investment activities in Iran" means:

- A. Providing goods or services of at least \$20 million in the energy sector of Iran; or
- B. For financial institutions, extending credit of at least \$20 million to another person for at least 45 days if the person is on the Investment Activities In Iran list and will use the credit to provide goods or services in the energy of Iran.

The Investment Activities in Iran list is located at: www.bpw.state.md.us

Rule: A company listed on the Investment Activities In Iran list is ineligible to bid on, submit a proposal for, or renew a contract for goods and services with a State Agency or any public body of the State. Also ineligible are any parent, successor, subunit, direct or indirect subsidiary of, or any entity under common ownership or control of, any listed company.

NOTE: This law applies only to new contracts and to contract renewals. The law does not require an Agency to terminate an existing contract with a listed company.

CERTIFICATION REGARDING INVESTMENTS IN IRAN

The undersigned certifies that, in accordance with State Finance & Procurement Article, §17-705:

- (i) it is not identified on the list created by the Board of Public Works as a person engaging in investment activities in Iran as described in §17-702 of State Finance & Procurement; and
- (ii) it is not engaging in investment activities in Iran as described in State Finance & Procurement Article, §17-702.

The undersigned is unable make the above certification regarding its investment activities in Iran due to the following activities:

Name of Authorized Representative:				
Signature of Authorized Representative:				
Date: Title:				
Witness Name (Typed or Printed):				
Witness Signature and Date:				

ATTACHMENT 16 SAMPLE WORK ORDER

WORK ORDER	Work Or	der#	Contract #	Contract #			
This Work Order is issued under the provisions of the Task Order. The services authorized are within the scope of services set forth in the <i>Purpose</i> of the Work Order.							
Purpose							
•							
Statement of Work							
Requirements (Uniquely number each requirement):							
<u>Deliverable(s)</u> , <u>Acceptance Criteria and Due Date(s)</u> (<i>Uniquely number each Deliverable</i>):							
D. l'annual la constant de mariant de la constant de la CODO							
Deliverables are subject to review and approval by the HSCRC prior to payment. (Attach additional sheets if necessary)							
Start Date	End Date						
Cost							
Description for Task / Deliverables	Quantity	/ Labor Ho	ours Labor Rate	Estimate			
•	(if	(Hrs.)		Total			
	applicab	ole)	Φ.	Φ.			
1.			\$	\$			
2.	HIGGD	C 1 11	\$	\$			
*Include WBS, schedule and response to requirements.		HSCRC shall pay an amount not to \$					
exceed							
Contractor	Agenc	Agency Approval					
	(Signat	(Signature) TO Manager (Date)					
(Signature) Contractor Authorized Representative (Date)	(Signat	(Signature) 10 Manager (Date)					
POC (Print Name)	TO Ma	TO Manager (Print Name)					
Telephone No. E-mail:	Telepho E-mail:						

ATTACHMENT 17 CRIMINAL BACKGROUND CHECK AFFIDAVIT

THIS ATTACHMENT DOES NOT APPLY TO THIS TORFP.