Q1. This (Key Information Summary Sheet) says Attachment E has Directions and Response form for the Pre-proposal conference.

A1. It should be attachment 6 and there is no response form. An Amendment will be sent to all. See also Paragraph 1.7 for response instructions for the Pre-proposal conference.

Q2. There is no Attachment E. All attachments have numbers, not letters...Did I miss something?

A2. See response to Q1

Q3. Will you be providing a call-in conference number for this pre-proposal conference?

A3. No

Q4 Configuration Manager required skills (we only see desired in the doc).

A4. See Paragraph 2.4.2(a) and (e) for skills. Configuration Manager must meet all of the minimum qualifications for the Labor Category selected for this role by the Offeror; Those meeting minimum qualifications for the Labor Category will be evaluated on how they meet the Preferred qualifications in Section 2.4.2(a) and (e).

Q5. Information Engineer required and desired skills

A5. Per CATS+ Labor Category for required skills. While no specific desired skills are specified, Offerors should account for the selected candidate's ability to evaluate, define, and design interfaces with internal legacy systems as well as external (third-party, state, and federal) systems. Those meeting minimum qualifications for the Labor Category will be evaluated on how they meet the Preferred qualifications in Section

Q6. Clarity on how many resumes we need to submit (1+2+1+1+1 or 1+1+1+1 or 1+2+1)

A6. See Section 3.1 and Section 4.4.1(f). There are four (4) named Key Personnel and resumes are required only for Key Personnel.

Q7. Is this a time and material or deliverables based assignment

A7. See Key Information Summary Sheet and Attachment 1. This is a time and materials contract. Per Section 3.9.1, Work Orders may be issued as fixed price or time and materials.

Q8. Attachments 5A and 5B in Word format

A8. These will be provided as Word documents

Q9. Section 2.2.1.d requires experience with Bizagi, but section above it (2.2.1c) references experience with other similar tools. Do proposed personnel have to have

Bizagi experience or can offeror propose personnel that has experience in other low-code/no-code tools?

A9. Both Section 2.2.1 c and Section 2.2.1.d apply to Section 2.2 Offeror's Qualifications, not the Offeror's Personnel. The Offeror shall have experience in <u>each of</u> Sections 2.2.1 a through d. The Offeror shall have both Bizagi (Section 2.2.1.d) and low-code/no-code tool experience (Section 2.2.1.c). Offeror's Personnel experience requirements are stated in Sections 2.3, 2.3.1, 2.3.2, 2.4.2, and 3.1.

Q10. Section 3 (SOW) references that software needs to be developed using Bizagi. There are other no-code/low-code platforms that are priced lower, have more functionality, have additional accelerators designed to allow the government to develop applications faster, and deliver a lower total cost of ownership. Would the government consider using tools other than Bizagi for this project?

- A10. The development environment is as stated in Section 3.3.1.
- Q11. Can you share [a Microsoft Word] copy of attachment 5A and 5B?
- A11. See response to Q8

- Q1. Is the EMPR manager an employee or a contractor?
- A1. Contractor.
- Q2. If Contractor, what company does he/she work for?
- A2. Koniag Services, Inc.
- Q3. If Contractor, is the Contractor allowed to provide pricing to this TORFP?
- A3. No.
- Q4. Are there plans to migrate from db2 to sql?

A4. Yes.

Q5. What is the required reporting solution? SSRS?

A5. Reporting via Bizagi's native reporting/output capability as well as SSRS.

Q6. Who will be managing virtual server environment?

A6. WCC.

Q7. Page 38, section 3.14.6.1, establish separate production, test, and training environments. Is the hardware / software required for this provided by WCC?

A7. Yes

Q8. Are we responsible for the actual installation and configuration of network and firewall environments?

A8. No.

Q9. Are we responsible for the design of the network and firewall environments?

A9. No.

Q10. Are we responsible for the procurement and installation of AV / AM software

A10. No.

Q11. Since some of the candidates might be from out of town, would the state consider doing their orals (a.k.a interviews) over skype/Go To meeting like media?

A1. No. All Offerors and Key Personnel must be present.

Q12. Delivering enterprise modernization/digital transformation solutions to small and medium sized organizations (having less than five hundred (500) employees), does it mean if a vendor has experience with a large organization (more than 500 employees) it is not considered?

A12. Only the experience with small and medium-sized organizations (having less than 500 employees) will be considered. While not a disqualifying factor, the State will not consider experience with large organizations as applicable to meeting the experience requirements.

Q13. During the pre-proposal meeting, it was mentioned the State would make a single award for this TORFP. If a vendor is down selected for orals and one of the four key personal is unavailable for interview at that time, the vendor will not be considered for further evaluation and award. Would the state consider making multiple awards (at least 2) and pick the best candidates. This is to State's advantage as well, as you get better pricing and for future additional resources, you will have more than one option to choose.

A3. No.

NOTE: Questions and Answers set 1 was published 9 June 2017.

NOTE: Questions and Answers set 2 was published 20 June 2017.

Q1. Are there any Incumbents for the positions mentioned in this solicitation? If yes, How many?

A1. There are no incumbents.

Q2: How many candidates can we submit?

A2: Please refer to the answer to Question 6 of the Q&A dated June 8, 2017, as well as TORFP Sections Section 3.1 and Section 4.4.1(f).

Q3: Is there any possibility for the Bizagi Developer to work remotely? A3: No. Place of performance is 10 East Baltimore Street, Baltimore, MD.

Q4. Do we have to submit candidate resumes for Configuration Manager position along with our response or will this position be at notice to proceed?

A4: Resumes are required for Key Personnel only. See also Q6/A6 from 8 June 2017 Q&A Set 1 as well as TORFP Sections 2.3, 2.4, 3.1, and 4.4.1.

Q4. Will the state consider global delivery model with onsite/offshore model for the Bizagi Positions?

A4. No. Place of performance is 10 East Baltimore Street, Baltimore, MD.

Q5. What's the tentative start date of the project? A5. As soon as possible following TO Contract Award (early August 2017)

Q6. What's the tentative date for orals presentation?A5. As soon as possible following Proposal Due Date (last half of July 2017)

Q7. There is no mention of minimum or preferred number of years of experience required for the 4 Key Positions. Could you please clarify this.A7. Please see Section 2.3, first paragraph, and Section 2.4.2 for minimum and preferred qualifications respectively.

Q8. As regards the Offerors Qualifications section 2.2 can the combined experience of the Master Contractor and the Contract Consultants (subcontractors to Master Contractor) can be used to fulfill this requirement. Please confirm. A8. Please see Section 2.2, final sentence.