

**MARYLAND DEPARTMENT OF INFORMATION TECHNOLOGY**  
**ADPICS #060B2490001**  
**CLOUD MESSAGING AND COLLABERATION SERVICES**

Pre-Proposal Conference June 28, 2011

10:00 A.M.

|                    | <b>COMPANY NAME</b>         |
|--------------------|-----------------------------|
| Scott Agnew        | AT&T                        |
| Gerry Anderson     | Oracle                      |
| Bruce Arvand       | IBSS Corp                   |
| Carol Bailey       | PC Mall Gov                 |
| Bob Ballard        | Microsoft                   |
| Luis Benavides     | Amazon                      |
| Robert Bowman      | Cisco                       |
| James Brashaw      | Verizon                     |
| Karen Braxton      | Computer Literacy World Inc |
| Ted Brufke         | IBM                         |
| Greg Bubrule       | VCE                         |
| Greg Callen        | Daston Corp                 |
| John Carney        | IBM                         |
| Linard Carter      | Unisys                      |
| Charles Cephas     | Symantec                    |
| Manosh Chakravorty | Google                      |
| Jank Cheng         | MS Technologies             |
| Niki Clayton       | Accument Solutions Inc      |
| Geoffrey Clingman  | Microsoft                   |
| Jeff Craft         | AT&T                        |
| Paul Davidson      | Deque Systems               |
| Regiuel Days       | Microsoft                   |
| Beth DeHaven       | Microsoft                   |
| Tom Driscoll       | EMC Corp                    |
| Rick Dudley        | Azaleos                     |
| Steve Eatmon       | DLT Solutions               |
| Faye Ficarro       | Bay Tek                     |
| Gary Gies          | Google                      |
| Harry Green        | Attivasoft                  |
| Dennis Guzy        | Microsoft                   |
| Houman Hadaegh     | IBSS Corp                   |
| Steve Halligan     | Gantech                     |
| Joe Haardt         | Digicon                     |
| Andre Hayes        | Groupsite                   |
| Larry Healy        | AT&T                        |
| Jerry Hoff         | CSC                         |
| Chris Holcombe     | VMware                      |
| Tim Hood           | GTSI Corp                   |
| Chuck Hutzell      | Verizon                     |
| Aparna Iyer        | Mansai Corp                 |
| James Karlson      | Unisys                      |
| Nicole Keefe       | Novacoast                   |
| Mike Kulinski      | Sada Systems Inc            |
| John Lally         | Symantec                    |
| Kevin Lancaster    | Winvale                     |
| Rob Lentini        | General Dynamics IT         |
| Mariano Lopez      | Analytica LLC               |

Mary Jo Mafale  
Scott McIntyre  
Jeff Mirman  
Nixon Naidu  
Patrick O'Brien  
Michael Pait  
Subramanian Kattavoor Paranthaman  
Nathan Perdue  
Jon Petersen  
Carl Pirie  
Brian Phillips  
Alex Pope  
Michael Powell  
Anthony Puzzo  
Navid Rahemi  
Giritharan Rajaiah  
Tom Ray  
Kristen Rockenbach  
Ronald Scott  
Bill Sinclair  
Sadagopan Singam  
Kent Smith  
Sandra Smith  
John Stanley  
Pamela Stearman  
Andre Stephens  
Stacy Stratton  
Paul Thompson  
Nancy Tiano  
Rediet Tiliahun  
Zach Towner  
R. Venkatachalam  
Saurabh Verma  
Kristin Ward  
Steven Winter  
Bob Young  
John Zeberlein

IBM  
Google  
IBM  
C-Jen Inc.  
VMware  
Daston Corp  
HCL America Inc  
VCE  
EMC Corp  
EMC Corp  
Azaleos  
Microsoft  
IBM  
ESRI  
IBSS Corp  
HCL America Inc  
VMware  
GTSI Corp  
MS Technologies  
AT&T  
HCL America Inc  
Microsoft  
Vital Management Connections Inc.  
Unisys  
General Dynamics IT  
Verizon  
ACS  
Google  
EMC Corp  
Verizon  
VMware  
Mansai Corp  
Acument Solutions Inc  
Right Now Technologies  
Planet Technologies  
M-Cubed Business Development  
CSC

**State/County Representatives**

Stacia Cropper  
Jim Darchicourt  
Bruce Eikenberg  
Ivan Galic  
Gary Goldberg  
James Osborne  
Saleem Sayani  
Elliot Schlanger  
Bryan Sivak  
Greg Urban

DoIT  
MIEMMS  
DoIT  
Dept Tech Svcs Montgomery County  
DGHMH - Procurement  
Dept Tech Svcs Montgomery County  
DHMH  
DoIT  
EOG  
DoIT