Name: Teltronic, Inc.

Labor Category	Contract Yr. 1 Fully Loaded Hourly Rate		Contract Yr. 2 Fully Loaded Hourly Rate		Contract Yr. 3 Fully Loaded Hourly Rate		Contract Yr. 4 Fully Loaded Hourly Rate		Contract Yr. 5 Fully Loaded Hourly Rate	
	Straight	Premium								
Project Manager	\$143.00	\$214.00	\$147.00	\$220.00	\$151.00	\$226.00	\$155.00	\$233.00	\$160.00	\$240.00
Subject Matter Expert										
Sr. Radio Technician	\$143.00	\$214.00	\$147.00	\$220.00	\$151.00	\$226.00	\$155.00	\$233.00	\$160.00	\$240.00
Jr. Radio Technician	\$121.00	\$181.00	\$124.00	\$186.00	\$127.00	\$190.00	\$131.00	\$197.00	\$135.00	\$203.00
Technician	\$96.00	\$144.00	\$99.00	\$148.00	\$102.00	\$153.00	\$105.00	\$158.00	\$108.00	\$162.00
Tower Technician	\$121.00	\$181.00	\$124.00	\$186.00	\$127.00	\$190.00	\$131.00	\$197.00	\$135.00	\$203.00
Tower Assistant	\$96.00	\$144.00	\$99.00	\$148.00	\$102.00	\$153.00	\$105.00	\$158.00	\$108.00	\$162.00
Training Specialist/ Instructor										