

**Q&A #17 to
Request for Proposals (RFP)
Statewide Public Safety Wireless Communications System
RFP #060B9800036
January 21, 2010**

Ladies/Gentlemen:

The Department of Information Technology received the following questions by e-mail for the above referenced RFP, and it is answered below for all Offerors:

191. Relative to cell R2 on pricing sheets F8, F9 and F10 that states "Optional Cost to Simulcast Old and New Radio Systems without loss of service during cutover (do not include in F1)", this capability is listed as optional. To ensure a smooth transition to the new system, we interpreted this as a requirement of the RFP rather than an optional service. Does the State want us to remove that scope, equipment (As defined in RFP section 3.2.12.11) and cost from its proposal and firm fixed price and include it in this cell as optional?

Answer: RFP Section 3.2.12.11 states, "The system architecture must provide an interface to allow connection of existing or planned legacy, connection based or circuit switched (non-IP) consoles to the new system. A list of existing consoles is provided in Appendix 6, *Dispatch Point Location and Console Capacity*". The optional service for which pricing is identified in cell R2 encompasses more than the requirements of RFP Section 3.2.12.11. The optional price is to ensure complete duplicate operations in the old and new systems; both consoles as well as mobile/portable/comparators, etc. until all radios have been cutover from the old to the new system permitting discontinued operation of the legacy system. Consoles are but a part of the desired simulcast operation. The optional service seeks a comprehensive simulcast solution such that users on both the old and new systems experience uninterrupted operations during the cutover.

192. What scope is included in cells P5 and Q5 of pricing sheets F8, F9, F10? Does the word 'remove' indicate:
- a. Uninstall and leave somewhere in current location or
 - b. Uninstall and transport to a State location,
 - c. Uninstall and dispose of?

Answer: The responsibility of the Contractor for this option is to uninstall and remove the items in P5 and Q5 such that new components can be installed, tested, optimized, and placed into service. The expectation of the State is that the contractor will remove them to some mutually agreeable location on the property of the new installation. State property disposal procedures will dictate the disposition of the items once they have been removed from service.

193. What value goes into cells G4 - J4 on pricing sheets F8, F9 and F10? For example, is cell G4 (Applicable Unit Cost * Total=Total number of Combiners in all jurisdictions in the

system?) Should this be repeated as applicable in G13 - G19, G24 - G31, G36 - G41, G46 - G48?

Answer: The State desires no values to be placed in cells F4 through J4. Cells F4 through J-4 will be grayed out on the corrected Price Sheets. These cells will be corrected when the State issues its BAFO request. When it requests BAFOs, the State will attach a corrected Price Sheet.

194. We assume that equipment and labor for tunnel work goes into region 1A total.

Answer: All tunnels are included in Region 1A.

195. The categories in D2 through R2 in sheets F8, F9, F10 do not include specific instructions for all equipment for each jurisdiction within each Region that is not part of the Master Equipment for the region. We plan to include all jurisdiction unique equipment costs in column E.

Specifically:

- Network Equipment
- Microwave Equipment
- Interoperability Equipment other than ISSI
- test equipment
- UPS

Is this a correct assumption?

Answer: Yes

196. On Sheets F8, F9, F10 the formulas for column "S" are as follows:

Cell Sum columns

S9 = Sum(D8:J8)

S20 = Sum(D12:I19)

S32 =SUM(D23:J31)

S42 =SUM(D35:J41)

S49=SUM(D45:J48)

Should S20 also be columns D through J?

Answer: Yes. This cell will be corrected when the State issues its BAFO request. When it requests BAFOs, the State will attach a corrected Price Sheet.

197. There is no cell F4 on sheets F8, F9 and F10. It is grayed out. The column instruction in F2 is "Digital Transceivers Required in the Jurisdiction (provide unit and total cost) including installation". Is a new sheet being issued with F4 available for entry?

Answer: Please see Addendum 22 H 3; "In columns F – O lines 3, 4, and 5 of Attachments F8, F9, and F10, please provide a unit cost for the described component. This unit cost differs from the unit costs in Attachment F4, which is used for incremental expansion in the future after the entire system has been accepted. During the detail design review for each Region, the State recognizes that the specific quantities of items may change. The unit costs in columns F – O lines 3, 4, and 5 of Attachments F8, F9, and F10 will be used as the basis of pricing changes during the detailed design review as applicable based upon an increase or decrease in required components." There is no summary cost for cell F4 because the number of additional or deleted transceivers will not be known until a detailed design review of the area in which the system is to be installed has been conducted.

198. Addendum 22

- 6) vi. In cell M4, the summary cost of approximately 200 control stations (cell M3 times 200)
6) viii. In cell N4, the summary cost of duplexers to support approximately 200 control stations

In Addendum 22 the above lines say "approximately" 200 control stations. Is "cell M3 times 200" just an illustration of the formula and we are to use our number or are we to bid 200 control stations.

Answer: Please provide a price for 200 control stations and duplexers. Once the State knows the exact quantity of required control stations, the State's order will specify a number to be provided with price adjustments made based upon the information provided by the Offeror in cells M3 and N3.

199. Will you accept the following assumption from us?

While we may add or subtract quantities of specific items that are site based, we assume that the difference in quantities will be agreed upon in the planning phase and will be handled as part of the single site installation.

Answer: Please see Addendum 22 H 3; "During the detail design review for each Region, the State recognizes that the specific quantities of items may change. The unit

costs in columns F – O lines 3, 4, and 5 of Attachments F8, F9, and F10 will be used as the basis of pricing changes during the detailed design review as applicable based upon an increase or decrease in required components.”.

200. Addenda 22, letter H
H)

3. In columns F – O lines 3, 4, and 5 of Attachments F8, F9, and F10, please provide a unit cost for the described component. This unit cost differs from the unit costs in Attachment F4, which is used for incremental expansion in the future after the entire system has been accepted. During the detail design review for each Region, the State recognizes that the specific quantities of items may change. The unit costs in columns F – O lines 3, 4, and 5 of Attachments F8, F9, and F10 will be used as the basis of pricing changes during the detailed design review as applicable based upon an increase or decrease in required components.

In reference to Addenda 22, letter H number 3/4, it appears that F-O 4 and 5 should be summary/total cost not unit cost as described above. Please confirm this.

Answer: The State is amending Addendum 22 to state do not fill in F4 through J4. This will be addressed in Addendum 23.

201. Relative to cell M2 in pricing sheets F8, F9, F10, our proposed system included backup control stations at each dispatch center. Are you asking that we remove that component of the design and only bid the number of control stations specified for rows M3 and M4?

Answer: The State is not asking offerors to change any component of their proposed design. The technical evaluation has been completed. Please see answer to Question 8 above. Provide a price for 200 installed control stations as specified. This number is an estimated quantity to establish a baseline price.

202. Final BAFO Pricing Addendum 22 lists Frederick County in Region 3 on new sheets F-8, F-9, and F-10. Appendix 2 of the RFP list Frederick County as part of Region 1. Please clarify

Answer: Frederick County was incorrectly put in Region 3. Frederick County should be in Region 1. This will be corrected in Addendum 23 when the State issues its BAFO request. When it requests BAFOs, the State will attach a corrected Price Sheet.

203. Addendum #9 directs vendors to include a performance bond only for post contract award **"Tower Installation work ONLY"**: These potential post award tower installation tasks are included on Price Page F2. However, Motorola notes that the Price Page F1 includes Tower Installation work associated with the deployment of the Public Safety and Upgrade to Public Safety design.

Can the State confirm that vendors are only to include the cost of performance bonds for the **"optional"** Tower Installation Work identified on Price Pages F2?

Answer: Although there will be site development costs in the Public Safety build and Public Safety upgrade options of the RFP, the State has determined that these costs do not constitute the majority of the costs of this project, and performance bonding therefore will not be required for the F-1 System of the RFP.

Offerors are required to include total site development prices per region by option for their proposed system on Price Sheet F-1.

Offerors are to include the cost of performance bonds for “optional” Tower Installation Work identified on Price Sheet F2. However, this F-2 work pertains to optional site development work (will be identified in individual task orders) that is beyond what is included in Price Sheet F-1.