



**ATTACHMENT F-III FUNCTIONAL AREA III - Installation Services Labor Rate Schedule**

NOTE: COMPLETING ATTACHMENT F-III REQUIRES OFFERORS TO ALSO COMPLETE ATTACHMENT F-I or F-II.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 12 years of the Master Contract for all labor categories.

| Labor Category                   | Project Mgr. | Subject Matter Expert | Network Admin. | Sr. Network Engineer | Jr. Network Engineer | Sr. Network Tech. | Jr. Network Tech. | Sr. Computer Software/Integration Analyst | Jr. Computer Systems Analyst |
|----------------------------------|--------------|-----------------------|----------------|----------------------|----------------------|-------------------|-------------------|---|------------------------------|
| Year 1                           | \$ 150.00    | \$275.00              | \$225.00       | \$195.00             | \$145.00             | \$95.00           | \$75.00           | \$350.00                                  | \$250.00                     |
| Year 2                           | \$ 150.00    | \$275.00              | \$225.00       | \$195.00             | \$145.00             | \$95.00           | \$75.00           | \$350.00                                  | \$250.00                     |
| Year 3                           | \$ 150.00    | \$275.00              | \$225.00       | \$195.00             | \$145.00             | \$95.00           | \$75.00           | \$350.00                                  | \$250.00                     |
| Year 4                           | \$ 150.00    | \$275.00              | \$225.00       | \$195.00             | \$145.00             | \$95.00           | \$75.00           | \$350.00                                  | \$250.00                     |
| Year 5                           | \$ 150.00    | \$275.00              | \$225.00       | \$195.00             | \$145.00             | \$95.00           | \$75.00           | \$350.00                                  | \$250.00                     |
| Years 6                          | \$ 150.00    | \$275.00              | \$225.00       | \$195.00             | \$145.00             | \$95.00           | \$75.00           | \$350.00                                  | \$250.00                     |
| <b>Option Period 2 (6 years)</b> |              |                       |                |                      |                      |                   |                   |   |                              |
| Year 7                           | \$ 150.00    | \$275.00              | \$225.00       | \$195.00             | \$145.00             | \$95.00           | \$75.00           | \$350.00                                  | \$250.00                     |
| Year 8                           | \$ 150.00    | \$275.00              | \$225.00       | \$195.00             | \$145.00             | \$95.00           | \$75.00           | \$350.00                                  | \$250.00                     |
| Year 9                           | \$ 150.00    | \$275.00              | \$225.00       | \$195.00             | \$145.00             | \$95.00           | \$75.00           | \$350.00                                  | \$250.00                     |
| Year 10                          | \$ 150.00    | \$275.00              | \$225.00       | \$195.00             | \$145.00             | \$95.00           | \$75.00           | \$350.00                                  | \$250.00                     |
| Year 11                          | \$ 150.00    | \$275.00              | \$225.00       | \$195.00             | \$145.00             | \$95.00           | \$75.00           | \$350.00                                  | \$250.00                     |
| Year 12                          | \$ 150.00    | \$275.00              | \$225.00       | \$195.00             | \$145.00             | \$95.00           | \$75.00           | \$350.00                                  | \$250.00                     |

SUBMITTED BY

*Jennifer Howard* 1/30/2015  
 AUTHORIZED SIGNATURE DATE

Jennifer Howard, Director of Contract Management

PRINTED NAME AND TITLE

Zones, Inc.

COMPANY NAME

1102 15th Street SW, Suite 102

COMPANY ADDRESS

Auburn, WA 98001