ATTACHMENT D-2 - Functional Area II

Installation and Training Services Labor Rate Schedule

NOTE: COMPLETING D-2 REQUIRES OFFERORS TO ALSO COMPLETE D-1 FOR THE CORRESPONDING SOFTWARE AND/OR D-3 FOR MAINTENANCE

Labor Category:	Training Specialist/Instructor	Network Administrator	Subject Matter Expert
Year 1	$165.00	$195.00	$295.00
Year 2	$165.00	$195.00	$295.00
Year 3	$165.00	$195.00	$295.00
Year 4	$173.50	$200.85	$303.85
Year 5	$175.50	$206.88	$312.97
Year 6	$177.50	$213.08	$322.35
Year 7	$181.25	$219.47	$332.03
Year 8	$186.69	$266.06	$341.99
Year 9	$192.29	$232.84	$352.25
Year 10	$198.06	$239.83	$362.81
Year 11	$204.00	$247.02	$373.70
Year 12	$210.12	$254.43	$384.91
Year 13	$216.42	$262.06	$396.46
Year 14	$222.91	$269.93	$408.35
Year 15	$229.60	$278.02	$420.60

Example: Contract year one begins on the date of the contract award and continues until July 31, 2013, contract year two begins on August 1, 2013 and continues for one year until July 31, 2014, etc.

Early Morning Software, Inc.   June 4, 2012

Company Name   **Date**

227 N. Holliday Street

Baltimore, MD 21202

Company Address