

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services Labor Rate  
Schedule**

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories.

<b>Labor Category</b>	<b>Training Specialist/ Instructor</b>	<b>Project Mgr.</b>	<b>Subject Matter Expert</b>	<b>Network Admin.</b>	<b>Sr. Network Engineer</b>	<b>Jr. Network Engineer</b>	<b>Sr. Network Tech.</b>	<b>Jr. Network Tech.</b>	<b>Sr. Computer Software/ Integration Analyst</b>	<b>Jr. Computer Systems Analyst</b>
<b>Year 1</b>	\$ 200.00	\$ 175.00	\$ 180.00	\$ 180.00	\$ 180.00	\$ 160.00	\$ 150.00	\$ 140.00	\$ 175.00	\$ 160.00
<b>Year 2</b>	\$ 220.00	\$ 192.50	\$ 198.00	\$ 198.00	\$ 198.00	\$ 176.00	\$ 165.00	\$ 154.00	\$ 192.50	\$ 176.00
<b>Year 3</b>	\$ 231.00	\$ 202.13	\$ 207.90	\$ 207.90	\$ 207.90	\$ 184.80	\$ 173.25	\$ 161.70	\$ 202.13	\$ 184.80
<b>Year 4</b>	\$ 242.55	\$ 212.23	\$ 218.30	\$ 218.30	\$ 218.30	\$ 194.04	\$ 181.91	\$ 169.79	\$ 212.23	\$ 194.04
<b>Year 5</b>	\$ 251.04	\$ 219.66	\$ 225.94	\$ 225.94	\$ 225.94	\$ 200.83	\$ 188.28	\$ 175.73	\$ 219.66	\$ 200.83
<b>Year 6</b>	\$ 259.83	\$ 227.35	\$ 233.84	\$ 233.84	\$ 233.84	\$ 207.86	\$ 194.87	\$ 181.88	\$ 227.35	\$ 207.86
<b>Year 7</b>	\$ 268.92	\$ 235.30	\$ 242.03	\$ 242.03	\$ 242.03	\$ 215.14	\$ 201.69	\$ 188.24	\$ 235.30	\$ 215.14
<b>Year 8</b>	\$ 278.33	\$ 243.54	\$ 250.50	\$ 250.50	\$ 250.50	\$ 222.67	\$ 208.75	\$ 194.83	\$ 243.54	\$ 222.67
<b>Year 9</b>	\$ 288.07	\$ 252.06	\$ 259.27	\$ 259.27	\$ 259.27	\$ 230.46	\$ 216.05	\$ 201.65	\$ 252.06	\$ 230.46
<b>Year 10</b>	\$ 293.83	\$ 257.11	\$ 264.45	\$ 264.45	\$ 264.45	\$ 235.07	\$ 220.38	\$ 205.68	\$ 257.11	\$ 235.07
<b>Year 11</b>	\$ 299.71	\$ 262.25	\$ 269.74	\$ 269.74	\$ 269.74	\$ 239.77	\$ 224.78	\$ 209.80	\$ 262.25	\$ 239.77
<b>Year 12</b>	\$ 305.71	\$ 267.49	\$ 275.14	\$ 275.14	\$ 275.14	\$ 244.56	\$ 229.28	\$ 213.99	\$ 267.49	\$ 244.56
<b>Year 13</b>	\$ 311.82	\$ 272.84	\$ 280.64	\$ 280.64	\$ 280.64	\$ 249.46	\$ 233.86	\$ 218.27	\$ 272.84	\$ 249.46
<b>Year 14</b>	\$ 318.06	\$ 278.30	\$ 286.25	\$ 286.25	\$ 286.25	\$ 254.44	\$ 238.54	\$ 222.64	\$ 278.30	\$ 254.44
<b>Year 15</b>	\$ 324.42	\$ 283.87	\$ 291.98	\$ 291.98	\$ 291.98	\$ 259.53	\$ 243.31	\$ 227.09	\$ 283.87	\$ 259.53

SUBMITTED BY:

GANTECH INC  
COMPANY NAME

JULY 25, 2012  
DATE

9175 GUILFORD ROAD, SUITE 101, COLUMBIA, MD 21046  
COMPANY ADDRESS