## ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services Labor Rate Schedule

NOTE:  COMPLETING D-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II, E-III, or E-VI.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 12 years of the Master Contract for all labor categories.

| Labor Category | Training Specialist/ Instructor | Project Mgr. | Subject Matter Expert | Network Admin. | Sr. Network Engineer | Jr. Network Engineer | Sr. Network Tech. | Jr. Network Tech. | Sr. Computer Software/ Integration | Jr. Computer Systems Analyst |
|---|---|---|---|---|---|---|---|---|---|---|
| Year 1 | $65.44 | $105.56 | $93.67 | $63.42 | $76.44 | $68.62 | $77.03 | $69.32 | $86.43 | $65.15 |
| Year 2 | $67.40 | $108.73 | $96.48 | $65.32 | $78.73 | $70.68 | $79.34 | $71.40 | $89.02 | $67.10 |
| Year 3 | $69.43 | $111.99 | $99.37 | $67.28 | $81.10 | $72.80 | $81.72 | $73.54 | $91.69 | $69.12 |
| Year 4 | $71.51 | $115.35 | $102.36 | $69.30 | $83.53 | $74.98 | $84.17 | $75.75 | $94.44 | $71.19 |
| Year 5 | $73.65 | $118.81 | $105.43 | $71.38 | $86.03 | $77.23 | $86.70 | $78.02 | $97.28 | $73.33 |
| Year 6 | $75.86 | $122.37 | $108.59 | $73.52 | $88.61 | $79.55 | $89.30 | $80.36 | $100.20 | $75.53 |
| Year 7 | $78.14 | $126.04 | $111.85 | $75.73 | $91.27 | $81.94 | $91.98 | $82.77 | $103.20 | $77.79 |
| Year 8 | $80.48 | $129.83 | $115.20 | $78.00 | $94.01 | $84.39 | $94.74 | $85.25 | $106.30 | $80.13 |
| Year 9 | $82.90 | $133.72 | $118.66 | $80.34 | $96.83 | $86.93 | $97.58 | $87.81 | $109.49 | $82.53 |
| Year 10 | $85.38 | $137.73 | $122.22 | $82.75 | $99.74 | $89.53 | $100.51 | $90.45 | $112.77 | $85.01 |
| Year 11 | $87.95 | $141.86 | $125.88 | $85.23 | $102.73 | $92.22 | $103.52 | $93.16 | $116.15 | $87.56 |

SUBMITTED BY

Soft-Con Enterprises, Inc.                                           3/11/2016
COMPANY NAME                                                         DATE

6505 Belcrest Road, Suite 120, Hyattsville, MD 20782
COMPANY ADDRESS