

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services  
Labor Rate Schedule**

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories.

<b>Labor Category</b>	<b>Training Specialist/ Instructor</b>	<b>Project Mgr.</b>	<b>Subject Matter Expert</b>	<b>Network Admin.</b>	<b>Sr. Network Engineer</b>	<b>Jr. Network Engineer</b>	<b>Sr. Network Tech.</b>	<b>Jr. Network Tech.</b>	<b>Sr. Computer Software/ Integration Analyst</b>	<b>Jr. Computer Systems Analyst</b>
<b>Year 1</b>	\$120.00	\$148.50	\$160.00	\$95.00	\$104.50	\$82.50	\$94.00	\$72.00	\$99.00	\$62.50
<b>Year 2</b>	\$123.60	\$152.96	\$164.80	\$97.85	\$107.64	\$84.98	\$96.82	\$74.16	\$101.97	\$64.38
<b>Year 3</b>	\$127.31	\$157.54	\$169.74	\$100.79	\$110.86	\$87.52	\$99.72	\$76.38	\$105.03	\$66.31
<b>Year 4</b>	\$131.13	\$162.27	\$174.84	\$103.81	\$114.19	\$90.15	\$102.72	\$78.68	\$108.18	\$68.30
<b>Year 5</b>	\$135.06	\$167.14	\$180.08	\$106.92	\$117.62	\$92.85	\$105.80	\$81.04	\$111.43	\$70.34
<b>Year 6</b>	\$139.11	\$172.15	\$185.48	\$110.13	\$121.14	\$95.64	\$108.97	\$83.47	\$114.77	\$72.45
<b>Year 7</b>	\$143.29	\$177.32	\$191.05	\$113.43	\$124.78	\$98.51	\$112.24	\$85.97	\$118.21	\$74.63
<b>Year 8</b>	\$147.58	\$182.64	\$196.78	\$116.84	\$128.52	\$101.46	\$115.61	\$88.55	\$121.76	\$76.87
<b>Year 9</b>	\$152.01	\$188.12	\$202.68	\$120.34	\$132.38	\$104.51	\$119.08	\$91.21	\$125.41	\$79.17
<b>Year 10</b>	\$156.57	\$193.76	\$208.76	\$123.95	\$136.35	\$107.64	\$122.65	\$93.94	\$129.17	\$81.55
<b>Year 11</b>	\$161.27	\$199.57	\$215.03	\$127.67	\$140.44	\$110.87	\$126.33	\$96.76	\$133.05	\$83.99
<b>Year 12</b>	\$166.11	\$205.56	\$221.48	\$131.50	\$144.65	\$114.20	\$130.12	\$99.66	\$137.04	\$86.51
<b>Year 13</b>	\$171.09	\$211.73	\$228.12	\$135.45	\$148.99	\$117.63	\$134.02	\$102.65	\$141.15	\$89.11
<b>Year 14</b>	\$176.22	\$218.08	\$234.97	\$139.51	\$153.46	\$121.15	\$138.04	\$105.73	\$145.38	\$91.78
<b>Year 15</b>	\$181.51	\$224.62	\$242.01	\$143.70	\$158.07	\$124.79	\$142.18	\$108.91	\$149.75	\$94.54

SUBMITTED BY:

SOFTWARE PRODUCTIVITYE STRATEGIST, INC \_\_\_\_\_  
COMPANY NAME

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COMPANY ADDRESS