

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services  
Labor Rate Schedule**

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories.

<b>Labor Category</b>	Training Specialist/ Instructor	Project Mgr.	Subject Matter Expert	Network Admin.	Sr. Network Engineer	Jr. Network Engineer	Sr. Network Tech.	Jr. Network Tech.	Sr. Computer Software/ Integration Analyst	Jr. Computer Systems Analyst
<b>Year 1</b>	\$118.29	\$191.49	\$222.22	\$147.60	\$139.91	\$129.15	\$126.08	\$118.29	\$129.15	\$118.29
<b>Year 2</b>	\$121.24	\$196.28	\$227.78	\$151.29	\$143.41	\$132.38	\$129.23	\$121.24	\$132.38	\$121.24
<b>Year 3</b>	\$124.27	\$201.18	\$233.47	\$155.07	\$147.00	\$135.69	\$132.46	\$124.27	\$135.69	\$124.27
<b>Year 4</b>	\$127.38	\$206.21	\$239.31	\$158.95	\$150.67	\$139.08	\$135.77	\$127.38	\$139.08	\$127.38
<b>Year 5</b>	\$130.56	\$211.37	\$245.29	\$162.92	\$154.44	\$142.56	\$139.16	\$130.56	\$142.56	\$130.56
<b>Year 6</b>	\$133.83	\$216.65	\$251.42	\$167.00	\$158.30	\$146.12	\$142.64	\$133.83	\$146.12	\$133.83
<b>Year 7</b>	\$137.17	\$222.07	\$257.71	\$171.17	\$162.26	\$149.77	\$146.21	\$137.17	\$149.77	\$137.17
<b>Year 8</b>	\$140.60	\$227.62	\$264.15	\$175.45	\$166.31	\$153.52	\$149.86	\$140.60	\$153.52	\$140.60
<b>Year 9</b>	\$144.12	\$233.31	\$270.75	\$179.84	\$170.47	\$157.36	\$153.61	\$144.12	\$157.36	\$144.12
<b>Year 10</b>	\$147.72	\$239.14	\$277.52	\$184.33	\$174.73	\$161.29	\$157.45	\$147.72	\$161.29	\$147.72
<b>Year 11</b>	\$151.41	\$245.12	\$284.46	\$188.94	\$179.10	\$165.32	\$161.39	\$151.41	\$165.32	\$151.41
<b>Year 12</b>	\$155.20	\$251.25	\$291.57	\$193.66	\$183.58	\$169.46	\$165.42	\$155.20	\$169.46	\$155.20
<b>Year 13</b>	\$159.08	\$257.53	\$298.86	\$198.51	\$188.17	\$173.69	\$169.56	\$159.08	\$173.69	\$159.08
<b>Year 14</b>	\$163.06	\$263.97	\$306.33	\$203.47	\$192.87	\$178.03	\$173.80	\$163.06	\$178.03	\$163.06
<b>Year 15</b>	\$167.13	\$270.57	\$313.99	\$208.55	\$197.69	\$182.49	\$178.14	\$167.13	\$182.49	\$167.13

SUBMITTED BY

THE CANTON GROUP \_\_\_\_\_  
COMPANY NAME

2900 O'DONNELL ST, BALTIMORE MD 21224 \_\_\_\_\_  
COMPANY ADDRESS