

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services Labor Rate Schedule**

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories

<b>Labor Category</b>	Training Specialist Instructor	Project Mgr.	Subject Matter Expert	Network Admin.	Sr. Network Engineer	Jr. Network Engineer	Sr. Network Tech.	Jr. Network Tech.	Sr. Computer Software/Integration Analyst	Jr. Computer Systems Analyst
<b>Year 1</b>	\$250	\$	\$275	\$	\$550	\$	\$	\$	\$	\$
<b>Year 2</b>	\$275	\$	\$302	\$	\$605	\$	\$	\$	\$	\$
<b>Year 3</b>	\$302	\$	\$332	\$	\$665	\$	\$	\$	\$	\$
<b>Year 4</b>	\$332	\$	\$365	\$	\$731	\$	\$	\$	\$	\$
<b>Year 5</b>	\$366	\$	\$401	\$	\$804	\$	\$	\$	\$	\$
<b>Year 6</b>	\$402	\$	\$441	\$	\$884	\$	\$	\$	\$	\$
<b>Year 7</b>	\$442	\$	\$485	\$	\$972	\$	\$	\$	\$	\$
<b>Year 8</b>	\$487	\$	\$533	\$	\$1,070	\$	\$	\$	\$	\$
<b>Year 9</b>	\$535	\$	\$586	\$	\$1,177	\$	\$	\$	\$	\$
<b>Year 10</b>	\$588	\$	\$644	\$	\$1,295	\$	\$	\$	\$	\$
<b>Year 11</b>	\$645	\$	\$708	\$	\$1,424	\$	\$	\$	\$	\$
<b>Year 12</b>	\$709	\$	\$779	\$	\$1,566	\$	\$	\$	\$	\$
<b>Year 13</b>	\$780	\$	\$857	\$	\$1,722	\$	\$	\$	\$	\$
<b>Year 14</b>	\$858	\$	\$943	\$	\$1,894	\$	\$	\$	\$	\$
<b>Year 15</b>	\$944	\$	\$1037	\$	\$2,083	\$	\$	\$	\$	\$

SUBMITTED BY:

XEROX CORPORATION  
COMPANY NAME

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COMPANY ADDRESS