

**DEPARTMENT OF INFORMATION TECHNOLOGY  
ACTION AGENDA**

**ITEM: 2-IT** Agency Contact:  
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**DEPARTMENT/PROGRAM:** Department of Information Technology (DoIT)  
Telecommunications Division

**CONTRACT ID:** Consolidated Computer Aided Dispatch/Records Management  
System/Auto Vehicle  
Locator/Automated Field Reporting Services  
  
ADPICS NO. 060B0400007

**CONTRACT DESCRIPTION:** Single award contract to provide for the state-wide implementation  
of a Commercial Off-the-Shelf (COTS) Computer Aided Dispatch (CAD), Records Management System  
(RMS), Automated Vehicle Location (AVL), and Automated Field Reporting (AFR) System  
(CAD/RMS/AVL/AFR).

**AWARD:** Colossus, Inc., d/b/a InterAct Public Safety Systems (InterAct)  
Winston-Salem, NC

**TERM:** 12/2/10 – 12/1/2015

**AMOUNT:** \$26,515,361.34 NTE – 5 year base term  
\$ 723,228.62 NTE Option #1 – Year 6  
\$ 1,727,474.68 NTE Option #2 – Year 7  
\$ 1,727,474.68 NTE Option #3 – Year 8  
\$ 1,727,474.68 NTE Option #4 – Year 9  
\$ 1,727,474.68 NTE Option #5 – Year 10  
\$34,148,488.68 NTE

**PROCUREMENT METHOD:** Competitive Sealed Proposals

**BIDS OR PROPOSALS:** See Attachment 1

**MBE PARTICIPATION:** 25%

**INCUMBENTS:** N/A

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**ITEM: 2-IT (Cont.)**

**REMARKS:** A notice of the availability of the Request for Proposals (RFP) was advertised on DOIT's website, and at *eMarylandMarketplace.com*, which included four (4) MBEs, and ten (10) SBRs. In addition, a *Notice of Availability* (and copy of the RFP) was sent directly to 37 prospective vendors 14 of which were Maryland firms and 6 were MBEs. A copy was also sent to the Governor's Office of Minority Affairs and the Governor's Office of Business Advocacy and Small Business Assistance.

A total of four (4) proposals were received in response to the RFP. All proposals were deemed reasonably susceptible of being selected for award. None of the Offerors were Maryland firms.

As a result of the Maryland Statewide Communications Interoperability Program established on July 10, 2008, it was determined that statewide computer-aided dispatch/records management system for statewide law enforcement and public safety usage was severely needed. Over the last three years, a number of State agencies including MSP, MdTA, DNR, MAA, MTA, DGS, MIEMSS, and various local government entities began evaluating options to enhance their existing automated information technology resources. Through comprehensive and collective analysis, it was determined that a Statewide enterprise investment in a modern CAD/RMS/AVL/AFR solution would overcome many of the deficiencies present in the current dispatching and records management functions, and provide enhanced interoperability capabilities.

The purpose of the RFP was to solicit for a vendor to automate, enhance and centralize the statewide CAD/RMS/AVL/AFR, and create a communications infrastructure to allow for multiple computer-aided services and information sharing between Federal, State, and local public safety and transportation agencies. This would result in timely, accurate, and up-to-date information on demand to dispatchers, officers, investigators, or command staff, effective decision-making, and improved safety and services for first responders, transportation workers and the public.

This contract is a combination of fixed-price for the Core System and related services, and an indefinite quantity contract with fixed prices for task orders. Additional stakeholder agencies may be added to the system during the life of the contract through a task order issued by that agency.

The contract provides for the planning, design and implementation of the Core CAD/RMS/AVL/AFR system, with multi-agency/disciplinary products to support Law Enforcement based operations, as well as integrate with Fire and EMS dispatching. The core system will incorporate airborne (fixed wing and rotary), waterborne and traditional land-based operations. The Contractor will provide software, hardware, and related services. Labor will be provided based upon approved labor categories at fixed hourly rates.

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InterAct was ranked number one overall and selected for award because it demonstrated strong capabilities to perform this contract successfully in both its Technical proposal and Oral presentation, a complete understanding of the scope of work, and a strong program management approach. At the conclusion of the process, InterAct established itself as the most appropriate choice based on the evaluation criteria listed in the RFP, its demonstrated ability to address service needs throughout the State efficiently and effectively, and will provide the best value to the State.

DoIT is recommending award to InterAct for the five (5) year base contract term for an amount not to exceed \$26,515,361.34, with costs for Option #1 (Year 6) not to exceed \$723,228.62, costs for Options #2, 3, 4 & 5 (Years 7-10) at not to exceed \$1,727,474.68 per year. The total cost for the ten (10) year contract will not exceed \$34,148,488.68.

The Offeror has committed to the established MBE subcontracting goal of 25%.

**FUND SOURCE:** \$12,917,500 Total Funds Available (See ATTACHMENT 2)  
 \$10,558,234 CORE Implementation Cost

Funds are available to cover the Core Implementation Cost. The balance of the \$26,515,361.34 (NTE – 5 year base term) will be funded by agency stakeholders on specific task orders as funding becomes available for the interface of stakeholder agency systems

**RESIDENT BUSINESSES:** Yes

**MD TAX CLEARANCES:** 10-5807-1001

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Board of Public Works Action - The above referenced Item was:

APPROVED	DISAPPROVED	DEFERRED	WITHDRAWN
WITH DISCUSSION		WITHOUT DISCUSSION	