# Volume II - Financial Proposal

		HOURLY LABOR RATES CONTRACT YEAR*									
#	LABOR CATEGORY	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
		Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price				
66	Accountant, Cost (Senior)	\$109.73	\$114.00	\$118.75	\$123.50	\$128.29	\$135.32	\$142.66	\$148.33	\$153.90	\$159.6
17	Administrator, Systems	\$135.00	\$140.40	\$145.80	\$151.27	\$157.28	\$162.00	\$166.05	\$171.59	\$175.50	\$180.9
5	Analyst, Computer Software/Integration (Senior)	\$177.57	\$181.74	\$184.28	\$189.27	\$194.81	\$200.45	\$206.01	\$211.82	\$218.30	\$225.3
9	Analyst, Computer Systems (Junior)	\$64.98	\$66.79	\$69.16	\$70.68	\$72.68	\$74.77	\$76.86	\$78.09	\$80.37	\$83.7
8	Analyst, Computer Systems (Senior)	\$74.58	\$76.38	\$78.52	\$80.70	\$82.56	\$84.36	\$86.83	\$88.64	\$91.87	\$94.5
8	Analyst, Financial	\$98.04	\$101.27	\$104.20	\$106.78	\$109.54	\$112.58	\$115.85	\$119.34	\$122.46	\$125.7
7	Analyst, Financial (Senior)	\$123.31	\$125.83	\$129.92	\$133.52	\$137.68	\$141.17	\$144.85	\$149.10	\$153.18	\$157.6
54	Analyst, Research	\$123.31	\$125.83	\$129.92	\$133.52	\$137.68	\$141.17	\$144.85	\$149.10	\$153.18	\$157.6
37	Analyst, Systems (Senior)	\$107.64	\$110.87	\$114.19	\$117.33	\$120.65	\$123.81	\$127.87	\$131.09	\$134.73	\$138.4
17	Application Developer, Advanced Technology	\$162.00	\$166.19	\$171.99	\$176.92	\$181.47	\$186.83	\$192.04	\$197.42	\$203.24	\$208.8
	Application Developer, Advanced Technology (Senior)										
6		\$186.17	\$191.23	\$196.49	\$202.18	\$208.04	\$213.84	\$219.92	\$226.13	\$232.34	\$239.0
11	Applications Development Expert	\$186.17	\$191.23	\$196.49	\$202.18	\$208.04	\$213.84	\$219.92	\$226.13	\$232.34	\$239.0
10	Applications Programmer	\$142.02	\$146.41	\$149.99	\$154.10	\$158.49	\$162.74	\$166.05	\$172.26	\$176.18	\$181.7
92	Archeologist /Historic Preservation Specialist	\$99.94	\$103.03	\$105.55	\$108.44	\$111.53	\$114.52	\$116.85	\$121.22	\$123.98	\$127.9
10	Architect, Application (Senior)	\$174.35	\$167.04	\$184.28	\$189.43	\$194.74	\$200.48	\$206.01	\$211.82	\$216.47	\$223.9
88	Architect, Information Technology (Senior)	\$185.79	\$191.23	\$196.60	\$202.16	\$208.04	\$213.87	\$219.92	\$226.60	\$232.54	\$239.0
51	Architect, Internet/Web	\$168.75	\$173.48	\$178.20	\$181.85	\$186.64	\$193.29	\$199.29	\$204.80	\$209.25	\$216.3
63	Architect, Systems (Senior)	\$182.32	\$186.30	\$193.19	\$198.65	\$204.39	\$209.99	\$215.06	\$221.60	\$227.65	\$233.8
64	Architect, Systems Design	\$182.32	\$186.30	\$193.19	\$198.65	\$204.39	\$209.99	\$215.06	\$221.60	\$227.65	\$233.8
93	Architectural Historian	\$111.39	\$114.56	\$117.64	\$121.26	\$124.44	\$128.08	\$131.74	\$135.42	\$139.49	\$143.2
10	Audit Manager	\$118.18	\$121.77	\$125.30	\$128.87	\$132.91	\$137.18	\$139.86	\$144.02	\$147.68	\$152.2
11	Audit Supervisor	\$135.95	\$139.84	\$143.67	\$147.63	\$151.83	\$156.01	\$160.60	\$163.64	\$169.53	\$174.6
<u> </u>	Auditor, IT (Senior)	\$134.14	\$137.99	\$141.84	\$145.68	\$149.53	\$154.33	\$158.18	\$162.97	\$167.77	\$172.5
12	Auditor, Lead	\$123.61	\$127.13	\$129.90	\$133.10	\$137.55	\$141.72	\$146.54	\$151.62	\$156.56	\$161.5
70	Auditor (Senior)	\$114.24	\$117.14	\$120.86	\$124.55	\$127.30	\$131.72	\$135.20	\$139.18	\$143.02	\$146.9
		\$83.43	\$85.74	\$88.00	\$90.63	\$92.15	\$95.43		\$101.13	\$104.17	\$106.7
72	Business Process Consultant (Senior)	\$164.27	\$168.56	\$173.35	\$178.47	\$183.11	\$188.44	\$193.60	\$198.94	\$204.73	\$210.3
52	Computer Graphics Illustrator	\$90.70	\$93.23	\$95.85	\$98.52	\$101.29	\$104.12	\$107.04	\$110.04	\$113.12	\$116.2
34	Computer Operations Center Specialist	\$98.94	\$101.71	\$104.56	\$107.48	\$110.49	\$113.59	\$116.76	\$120.04	\$123.40	\$126.8
35	Computer Operations Research Analyst	\$140.60	\$144.53	\$148.58	\$152.74	\$157.02	\$161.42		\$170.59	\$175.35	
42	Computer Operator	\$87.87	\$90.33	\$92.87	\$95.46	\$98.13	\$100.89	\$103.71	\$106.61	\$109.59	\$112.6
41	Computer Operator (Senior)	\$105.45	\$108.41	\$111.44	\$114.56	\$117.76	\$121.07	\$124.46	\$127.94	\$131.52	

#### COMPANY NAME: CONTRACT POC: ADDRESS:

OFFICE NUMBER: FAX NUMBER:

# Volume II - Financial Proposal

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusiv	e hourly labor rates char	nourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP HOURLY LABOR RATES CONTRACT YEAR*									
# LABOR CATEGORY	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	
15 Computer Programmer (Junior)	\$93.73	\$96.36	\$99.05	\$101.83	\$104.68	\$107.61	\$110.62	\$113.72	\$116.91	\$120.1	
14 Computer Programmer (Senior)	\$164.03	\$168.63	\$173.34	\$178.20	\$183.20	\$188.31	\$193.59	\$199.02	\$204.58	\$210.3	
7 Computer Specialist	\$175.74	\$180.67	\$185.73	\$190.93	\$196.28	\$201.77	\$207.41	\$213.23	\$219.20	\$225.	
6 Computer Specialist (Senior)	\$187.46	\$192.71	\$198.11	\$203.66	\$209.36	\$215.22	\$221.25	\$227.45	\$233.81	\$240.	
3 Computer Systems Programmer	\$93.73	\$96.36	\$99.05	\$101.83	\$104.68	\$107.61	\$110.62	\$113.72	\$116.91	\$120.	
2 Computer Systems Programmer (Senior)	\$140.60	\$144.53	\$148.58	\$152.74	\$157.02	\$161.42	\$165.93	\$170.59	\$175.35	\$180	
23 Database Management Specialist (Junior)	\$93.73	\$96.36	\$99.05	\$101.83	\$104.68	\$107.61	\$110.62	\$113.72	\$116.91	\$120	
22 Database Management Specialist (Senior)	\$140.60	\$144.53	\$148.58	\$152.74	\$157.02	\$161.42	\$165.93	\$170.59	\$175.35	\$180	
21 Database Manager	\$175.74	\$180.67	\$185.73	\$190.93	\$196.28	\$201.77	\$207.41	\$213.23	\$219.20	\$225.	
55 Documentation Specialist	\$66.79	\$68.66	\$70.58	\$72.55	\$74.58	\$76.67	\$78.82	\$81.03	\$83.30	\$85	
7 Electrician, Journeyman	\$111.31	\$114.43	\$117.63	\$120.93	\$124.31	\$127.78	\$131.37	\$135.04	\$138.82	\$142	
6 Electrician, Licensed Master	\$127.79	\$131.38	\$135.05	\$138.83	\$142.72	\$146.72	\$150.83	\$155.05	\$159.39	\$163	
9 Electricians Helper	\$53.59	\$55.09	\$56.64	\$58.23	\$59.85	\$61.53	\$63.25	\$65.02	\$66.84	\$68	
01 Engineer, Facility Operations	\$57.71	\$59.33	\$60.99	\$62.70	\$64.46	\$66.26	\$68.12	\$70.02	\$71.98	\$74	
9 Engineer, Information	\$165.20	\$169.83	\$174.58	\$179.47	\$184.49	\$189.66	\$194.98	\$200.43	\$206.05	\$211	
8 Engineer, Information (Senior)	\$175.74	\$180.67	\$185.73	\$190.93	\$196.28	\$201.77	\$207.41	\$213.23	\$219.20	\$225	
2 Engineer, Information Security	\$181.60	\$186.69	\$191.92	\$197.29	\$202.81	\$208.49	\$214.34	\$220.33	\$226.50	\$232	
3 Engineer, Interdisciplinary	\$148.41	\$152.56	\$156.84	\$161.22	\$165.75	\$170.38	\$175.15	\$180.05	\$185.10	\$190	
2 Engineer, Interdisciplinary (Senior)	\$164.90	\$169.52	\$174.26	\$179.14	\$184.16	\$189.32	\$194.62	\$200.06	\$205.67	\$211	
2 Engineer, Network (Junior)	\$121.50	\$124.90	\$128.40	\$132.00	\$135.70	\$139.50	\$143.40	\$147.42	\$151.54	\$155	
1 Engineer, Network (Senior)	\$156.66	\$161.04	\$165.55	\$170.18	\$174.95	\$179.85	\$184.89	\$190.06	\$195.38	\$200	
6 Engineer, Network Security	\$188.76	\$194.05	\$199.49	\$205.07	\$210.82	\$216.72	\$222.78	\$229.03	\$235.44	\$242	
5 Engineer, Radio Frequency	\$98.94	\$101.71	\$104.56	\$107.48	\$110.49	\$113.59	\$116.76	\$120.04	\$123.40	\$126	
1 Engineer, Software	\$161.35	\$165.85	\$170.50	\$175.28	\$180.18	\$185.23	\$190.42	\$195.75	\$201.23	\$206	
01 Engineer, Stationary	\$98.94	\$101.71	\$104.56	\$107.48	\$110.49	\$113.59	\$116.76	\$120.04	\$123.40	\$126	
0 Engineer, Systems	\$164.04	\$168.63	\$173.35	\$178.21	\$183.19	\$188.31	\$193.59	\$199.01	\$204.58	\$210	
29 Engineer, Systems (Senior)	\$182.25	\$187.36	\$192.61	\$198.00	\$203.55	\$209.24	\$215.10	\$221.13	\$227.32	\$233	
5 Engineer, Systems Design	\$145.81	\$149.88	\$154.08	\$158.40	\$162.83	\$167.40	\$172.07	\$176.90	\$181.85	\$186	
9 Facilities Engineering Manager	\$98.94	\$101.71	\$104.56	\$107.48	\$110.49	\$113.59	\$116.76	\$120.04	\$123.40	\$126	
5 Facilities Specialist Level I	\$66.79	\$68.66	\$70.58	\$72.55	\$74.58	\$76.67	\$78.82	\$81.03	\$83.30	\$85	
A Facilities Specialist Level II	\$82.45	\$84.76	\$87.13	\$89.58	\$92.08	\$94.66	\$97.31	\$100.04	\$102.84	\$105	
D3 Facilities Specialist Level III	\$119.55	\$122.90	\$126.34	\$129.87	\$133.51	\$137.26	\$141.09	\$145.05	\$149.11	\$103	
02 Facilities Specialist, Lead	\$115.43	\$122.90	\$120.34	\$129.87	\$128.92	\$137.20	\$141.09	\$145.05	\$149.11	\$133	
06 Facility Operations Supervisor	\$115.43	\$118.66	\$121.98	\$125.40	\$128.92	\$132.52	\$136.23	\$140.05	\$143.96	\$148	
90 Geographic Information Systems (GIS) Analyst	\$98.94	\$101.71	\$121.96	\$125.40	\$120.92	\$132.52	\$136.23	\$140.05	\$143.96	\$146	

#### COMPANY NAME: CONTRACT POC: ADDRESS:

OFFICE NUMBER: FAX NUMBER:

# Volume II - Financial Proposal

Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP       FURCE V EVERT VEX       VEX.VEX.VEX.VEX.VEX.VEX.VEX.VEX.VEX.VEX.	Attachment F-A1- Labor Rate Schedule											
#     LABOR CATEGORY     Vear 1     Year 2     Year 3     Year 4     Year 5     Year 6     Year 7     Year 8     Year 9       91     Geographic Information Systems Technician 1     \$80.94     \$101.11     \$104.65     \$107.44     \$110.49     \$110.59     \$110.76     \$122.40       87     Geographic Information Systems Technician 1     \$80.94     \$101.11     \$104.56     \$107.44     \$110.49     \$113.59     \$111.76     \$122.40     \$122.40       Geographic Information Systems Technician Tarlinee     \$80.94     \$101.71     \$104.66     \$107.48     \$110.49     \$113.59     \$111.67     \$122.00     \$122.80       GeoSpatial Web Developer (Mid-level)     \$115.43     \$118.66     \$121.98     \$122.80     \$132.52     \$130.23     \$140.06     \$143.96       14     help Desk Manager     \$101.71     \$104.66     \$107.44     \$110.49     \$113.53     \$141.25     \$123.40     \$142.92     \$132.52     \$130.23     \$140.06     \$143.96       14     help Desk Manager     \$100.47     \$104.66     \$107.48     \$110.49     \$												
91   Geographic Information Systems Specialist   S80 94   \$101.71   \$104.86   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$122.40     80   Geographic Information Systems Technician I   S87 61   S80.50   \$71.46   \$75.51   \$77.62   \$77.62   \$82.02   \$68.43     80   Geographic Information Systems Technician Trainee   S83.90   \$55.00   \$56.64   \$56.23   \$59.86   \$81.35   \$83.25   \$85.02   \$66.64     GeoSpatial Web Developer (Mid-level)   \$115.43   \$118.86   \$121.98   \$122.40   \$128.92   \$132.52   \$133.25   \$116.76   \$122.04   \$123.24     91   GeoSpatial Web Developer (Mid-level)   \$115.43   \$118.86   \$121.98   \$122.40   \$128.92   \$132.52   \$133.25   \$136.32   \$140.05   \$143.96     41   Help Desk Manager   S88.94   \$101.71   \$104.66   \$107.48   \$110.49   \$113.59   \$116.76   \$122.04   \$123.24   \$143.96   \$110.76   \$120.04   \$123.24   \$140.16   \$147.96   \$120.04   \$123.24   \$140.16   \$147.05   \$120.04   \$123.26		HOURLY LABOR RATES CONTRACT YEAR*										
88     Geographic Information Systems Technician I     SF7.61     SF7.61 <t< th=""><th>Year 10</th><th></th><th></th><th>Year 7</th><th>Year 6</th><th>Year 5</th><th></th><th></th><th>Year 2</th><th></th><th></th></t<>	Year 10			Year 7	Year 6	Year 5			Year 2			
87     Geographic Information Systems Technician Trainee     589.94     \$101.71     \$104.86     \$107.48     \$110.49     \$113.58     \$116.76     \$122.04       98     Geographic Information Systems Technician Trainee     583.59     \$85.09     \$55.68     \$50.83     \$51.83     \$51.83     \$51.83     \$51.83     \$51.83     \$50.23     \$51.41.05     \$11.71     \$104.56     \$107.48     \$110.49     \$11.85.9     \$11.6.76     \$122.04     \$123.40       41     Help Desk Specialist (Junior)     \$41.22     \$42.83     \$43.57     \$44.78     \$46.04     \$47.33     \$48.65     \$50.02     \$67.61       41     Help Desk Specialist (Junior)     \$49.47     \$50.85     \$52.25     \$56.79     \$58.83     \$60.02     \$67.14       51     Intermetintranet	\$126.8	1	\$120.04	\$116.76		\$110.49		1		\$98.94		
B9     Geographic Information Systems Technician Trainee     S53.50     S55.00     S56.04     S88.23     S90.85     S61.53     S62.25     S66.02     S66.84       GeoSpatial Web Developer (Mid-level)     S108.94     S101.71     S104.56     S107.48     S110.49     S113.59     S116.76     \$120.04     \$123.40       GeoSpatial Web Developer (Senicr)     S115.43     S118.66     S121.98     S126.40     S128.92     \$132.52     S136.23     S140.05     S143.96       73     Group Facilitator (Senior)     S41.22     S42.38     S43.57     S44.78     S46.64     S47.33     S44.66     S50.02     S61.73       44     Help Desk Specialist (Junior)     S43.47     S50.65     S52.28     S53.74     S56.25     S66.73     S52.35     S66.02     S66.84       50     Internet/Intranet Site Developer (Junior)     S43.47     S50.65     S52.28     S53.74     S56.25     S66.73     S52.80     S263.03     S107.48     S110.70     S123.06     S223.03       5107.148     S107.48     S110.70     S123.05     S125.05	\$86.6	\$84.32	\$82.02	\$79.79	\$77.62	\$75.51	\$73.44	\$71.45	\$69.50	\$67.61	Geographic Information Systems Technician I	
BooSpatial Web Developer (Mid-evel)     \$88.94     \$101.71     \$104.86     \$107.48     \$11.049     \$113.50     \$116.76     \$120.40     \$123.30       GeoSpatial Web Developer (Benior)     \$115.43     \$118.66     \$121.98     \$128.92     \$132.52     \$136.23     \$140.05     \$143.96       Group Facilitator (Senior)     \$115.43     \$118.66     \$121.98     \$128.92     \$132.52     \$136.23     \$140.05     \$113.39       Help Desk Specialist (Junior)     \$41.22     \$42.357     \$44.78     \$46.04     \$47.33     \$48.65     \$50.02     \$66.84       Interret/Intraret Site Developer (Junior)     \$49.47     \$50.85     \$52.28     \$53.79     \$52.69     \$56.64     \$58.23     \$59.85     \$61.53     \$83.25     \$65.02     \$66.84       Interret/Intraret Site Developer (Junior)     \$40.47     \$50.85     \$22.81     \$53.53     \$242.12     \$24.8490     \$22.55.77     \$263.03       Interret/Intraret Site Developer (Junior)     \$30.49     \$101.71     \$104.86     \$107.48     \$110.49     \$113.27     \$116.41     \$120.04     \$122.04	\$126.	\$123.40	\$120.04	\$116.76	\$113.59	\$110.49	\$107.48	\$104.56	\$101.71	\$98.94	Geographic Information Systems Technician II	
Geospatial Web Developer (Senior)     \$115.43     \$112.86     \$121.98     \$125.40     \$128.92     \$132.52     \$136.23     \$140.05     \$143.96       3     Group Facilitator (Senior)     \$115.43     \$118.66     \$121.98     \$125.40     \$128.92     \$132.52     \$136.23     \$140.05     \$143.96       4     Help Desk Manager     \$90.94     \$101.71     \$104.65     \$107.48     \$10.49     \$113.58     \$116.76     \$120.04     \$132.40     \$143.96       4     Help Desk Specialist (Junior)     \$41.22     \$42.38     \$43.57     \$44.78     \$46.04     \$47.33     \$48.65     \$50.02     \$56.64     \$50.25     \$56.79     \$58.39     \$60.02     \$66.84       0     Internet/Intranet Site Developer (Senior)     \$107.19     \$110.18     \$113.27     \$116.44     \$119.70     \$123.05     \$122.04     \$123.40       5     Araket Research Consultant (Senior)     \$140.16     \$144.00     \$148.12     \$152.83     \$160.70     \$120.04     \$123.30       6     Market Research Consultant (Senior)     \$140.16     \$144.00	\$68.	\$66.84	\$65.02	\$63.25	\$61.53	\$59.85	\$58.23		\$55.09	\$53.59		
37   Group Facilitator (Senior)   \$115.43   \$118.66   \$121.98   \$125.40   \$128.92   \$132.52   \$136.23   \$140.05   \$143.96     44   Help Desk Manager   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$123.40   \$123.40     45   Help Desk Specialist (Junior)   \$41.22   \$42.38   \$43.57   \$44.78   \$46.04   \$47.33   \$48.65   \$50.02   \$56.44     45   Help Desk Specialist (Developer (Junior)   \$49.47   \$50.85   \$52.28   \$53.74   \$55.25   \$56.79   \$58.39   \$60.02   \$56.74     40   Internet/Intranet Site Developer (Junior)   \$107.19   \$110.18   \$113.27   \$116.44   \$119.70   \$123.05   \$126.50   \$53.00   \$121.30     41   Help Desk Manager   \$100.10   \$107.19   \$110.18   \$113.27   \$114.44   \$119.70   \$123.05   \$126.50   \$526.87   \$223.63     42   Marketing Consultant (Senior)   \$140.16   \$144.09   \$148.12   \$152.28   \$156.53   \$160.92   \$16.42   \$170.06   \$174.82   \$175.35	\$126.	\$123.40	\$120.04	\$116.76	\$113.59	\$110.49	\$107.48	\$104.56	\$101.71	\$98.94	GeoSpatial Web Developer (Mid-level)	
44   Help besk Manager   \$88.94   \$101.71   \$104.66   \$107.48   \$110.49   \$113.50   \$116.76   \$120.04   \$123.40     64   Help Desk Specialist (Junior)   \$53.50   \$55.09   \$56.64   \$58.23   \$59.85   \$61.53   \$58.39   \$60.02   \$61.61     7   Help Desk Specialist (Senior)   \$53.50   \$55.09   \$56.64   \$58.23   \$59.85   \$57.97   \$58.39   \$60.02   \$61.63   \$58.25   \$55.79   \$56.79   \$58.39   \$60.02   \$61.73   \$66.84     10   Internet/Intranet Site Developer (Jenior)   \$107.19   \$110.18   \$113.27   \$116.44   \$119.70   \$123.06   \$126.50   \$130.02   \$61.33   \$66.34   \$100.255.87   \$228.303   \$728.353   \$242.12   \$242.12   \$242.89   \$255.87   \$263.03     7   Market Research Consultant (Senior)   \$210.00   \$214.80   \$142.26   \$157.22   \$161.42   \$175.53   \$177.59   \$177.59   \$177.59   \$177.59   \$177.53   \$177.53   \$177.53   \$177.53   \$177.53   \$177.53   \$177.53   \$177.53   \$177.53   \$177.53 </td <td>\$148.</td> <td>\$143.96</td> <td>\$140.05</td> <td>\$136.23</td> <td>\$132.52</td> <td>\$128.92</td> <td>\$125.40</td> <td>\$121.98</td> <td>\$118.66</td> <td>\$115.43</td> <td>GeoSpatial Web Developer (Senior)</td>	\$148.	\$143.96	\$140.05	\$136.23	\$132.52	\$128.92	\$125.40	\$121.98	\$118.66	\$115.43	GeoSpatial Web Developer (Senior)	
46     Heip Desk Specialist (Junior)     541.22     542.38     543.57     544.78     546.04     547.33     548.65     560.02     \$51.41       57     Heip Desk Specialist (Senior)     \$53.59     \$56.09     \$56.64     \$59.85     \$61.53     \$63.28     \$65.02     \$66.79     \$55.25     \$56.79     \$55.29     \$56.30     \$60.02     \$61.70       58     Intermet/Intranet Site Developer (Junior)     \$49.47     \$50.85     \$52.28     \$53.74     \$55.25     \$55.09     \$5130.05     \$133.06     \$133.06     \$133.06     \$133.06     \$133.06     \$133.06     \$133.06     \$133.06     \$133.06     \$133.04     \$132.04     \$137.20     \$161.42     \$165.93	\$148.	\$143.96	\$140.05	\$136.23	\$132.52	\$128.92	\$125.40	\$121.98	\$118.66	\$115.43	Group Facilitator (Senior)	
55   Help Desk Specialist (Senior)   \$53.59   \$55.09   \$56.64   \$58.23   \$59.85   \$61.53   \$63.25   \$66.84     50   Intermet/Intranet Site Developer (Junior)   \$49.47   \$50.85   \$52.28   \$53.74   \$55.25   \$56.79   \$58.39   \$60.02   \$61.170     51   Intermet/Intranet Site Developer (Junior)   \$10.18   \$113.27   \$116.44   \$119.70   \$123.05   \$130.65   \$133.65   \$133.65   \$133.65   \$133.65   \$133.65   \$133.65   \$133.65   \$133.65   \$133.65   \$133.65   \$133.65   \$133.65   \$133.65   \$137.65   \$125.50   \$105.22   \$165.53   \$242.12   \$248.90   \$255.87   \$263.03     57   Market Research Consultant (Senior)   \$140.16   \$144.09   \$148.12   \$152.28   \$165.63   \$105.22   \$165.63   \$105.29   \$170.53   \$177.53     50   Network Administrator   \$140.60   \$144.53   \$148.58   \$152.74   \$157.02   \$161.42   \$165.93   \$177.53   \$102.29   \$102.29   \$165.47   \$102.29   \$103.07   \$102.29   \$102.29   \$102.29   \$102.29 </td <td>\$126.</td> <td>\$123.40</td> <td>\$120.04</td> <td>\$116.76</td> <td>\$113.59</td> <td>\$110.49</td> <td>\$107.48</td> <td>\$104.56</td> <td>\$101.71</td> <td>\$98.94</td> <td>Help Desk Manager</td>	\$126.	\$123.40	\$120.04	\$116.76	\$113.59	\$110.49	\$107.48	\$104.56	\$101.71	\$98.94	Help Desk Manager	
Mathematical Ste Developer (Junior)     \$49.47     \$50.85     \$52.28     \$53.74     \$55.25     \$56.79     \$58.39     \$60.02     \$61.70       59     Internet/Intranet Site Developer (Senior)     \$107.19     \$111.81     \$113.27     \$116.44     \$119.70     \$122.05     \$126.50     \$130.05     \$133.88       75     Market Research Consultant (Senior)     \$210.90     \$210.80     \$222.87     \$225.53     \$242.12     \$248.80     \$256.32     \$161.42     \$142.54     \$110.49     \$113.59     \$116.76     \$120.04     \$123.40       74     Market Research Consultant (Senior)     \$140.16     \$144.93     \$143.23     \$157.28     \$156.53     \$161.42     \$163.42     \$170.06     \$174.82       80     Network Manager     \$181.60     \$144.53     \$148.56     \$157.42     \$202.81     \$200.84     \$221.91     \$241.44     \$223.53     \$161.42     \$163.42     \$170.05     \$171.52       80     Network Technician (Junior)     \$260.1     \$84.13     \$86.67     \$89.10     \$91.60     \$94.16     \$96.80     \$99.51 <td< td=""><td>\$52.</td><td>\$51.41</td><td>\$50.02</td><td>\$48.65</td><td>\$47.33</td><td>\$46.04</td><td>\$44.78</td><td>\$43.57</td><td>\$42.38</td><td>\$41.22</td><td>Help Desk Specialist (Junior)</td></td<>	\$52.	\$51.41	\$50.02	\$48.65	\$47.33	\$46.04	\$44.78	\$43.57	\$42.38	\$41.22	Help Desk Specialist (Junior)	
59   Internet/Intranet Site Developer (Senior)   \$107.19   \$110.18   \$113.27   \$116.44   \$119.70   \$123.05   \$126.50   \$130.05   \$133.68     20   IT Professional (Senior)   \$210.90   \$216.80   \$222.87   \$229.11   \$235.53   \$242.12   \$244.90   \$256.87   \$223.40     74   Marketing Consultant (Senior)   \$98.94   \$101.71   \$144.09   \$113.49   \$111.59   \$116.76   \$120.04   \$123.40     74   Marketing Consultant (Senior)   \$140.16   \$144.09   \$148.12   \$152.28   \$156.53   \$160.92   \$165.42   \$170.66   \$174.82     80   Network Manager   \$181.60   \$144.53   \$148.58   \$152.74   \$157.02   \$161.42   \$165.93   \$170.59   \$172.52     80   Network Manager   \$181.60   \$144.23   \$148.56   \$157.74   \$157.02   \$141.34   \$142.20   \$172.32   \$212.81   \$202.81   \$20.84   \$21.43   \$\$22.23.35   \$222.65.0   \$174.82   \$102.93   \$102.29   \$145.43   \$142.45   \$175.39   \$112.30   \$122.43.40   \$172.39   \$141.24	\$68.	\$66.84	\$65.02	\$63.25	\$61.53	\$59.85	\$58.23	\$56.64	\$55.09	\$53.59	Help Desk Specialist (Senior)	
20   IT Professional (Senior)   \$210.90   \$216.80   \$222.87   \$229.11   \$235.53   \$242.12   \$248.90   \$255.87   \$263.03     75   Market Research Consultant (Senior)   \$88.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     74   Marketing Consultant (Senior)   \$140.16   \$144.53   \$142.53   \$157.74   \$157.02   \$161.42   \$165.93   \$170.59   \$177.35     78   Network Manager   \$181.60   \$186.69   \$191.92   \$197.29   \$202.81   \$208.49   \$214.34   \$220.33   \$226.50     78   Network Technician (Junior )   \$82.01   \$84.31   \$86.67   \$89.10   \$91.60   \$94.16   \$96.80   \$99.15   \$120.29     74   Network Technician (Senior)   \$120.31   \$126.47   \$130.01   \$133.55   \$137.39   \$141.24   \$143.59   \$114.24   \$142.51   \$120.04   \$123.40   \$107.19   \$110.45   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40   \$107.19   \$110.18   \$113.27   \$116.44   \$11	\$63.	\$61.70	\$60.02	\$58.39	\$56.79	\$55.25	\$53.74	\$52.28	\$50.85	\$49.47	Internet/Intranet Site Developer (Junior)	
20   IT Professional (Senior)   \$210.90   \$216.80   \$222.87   \$229.11   \$235.53   \$242.12   \$248.90   \$255.87   \$263.03     5   Market Research Consultant (Senior)   \$98.94   \$101.71   \$104.65   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     4   Marketing Consultant (Senior)   \$140.60   \$144.93   \$148.28   \$157.74   \$157.02   \$161.42   \$165.93   \$170.59   \$173.35     30   Network Administrator   \$181.60   \$186.69   \$191.92   \$202.81   \$208.49   \$214.34   \$220.33   \$226.50     31   Network Technician (Junior )   \$82.01   \$84.31   \$86.67   \$89.10   \$91.60   \$94.16   \$96.80   \$99.15   \$120.29     34   Network Technician (Senior)   \$120.31   \$126.47   \$130.01   \$133.55   \$137.39   \$141.24   \$143.59   \$116.76   \$120.04   \$123.40     35   Operator Level I   \$90.70   \$92.32   \$90.62   \$82.20   \$85.20   \$85.20   \$80.03   \$192.26   \$133.68   \$90.03   \$92.33   \$92.55 </td <td>\$137.</td> <td>\$133.68</td> <td>\$130.05</td> <td>\$126.50</td> <td>\$123.05</td> <td>\$119.70</td> <td>\$116.44</td> <td>\$113.27</td> <td>\$110.18</td> <td>\$107.19</td> <td>Internet/Intranet Site Developer (Senior)</td>	\$137.	\$133.68	\$130.05	\$126.50	\$123.05	\$119.70	\$116.44	\$113.27	\$110.18	\$107.19	Internet/Intranet Site Developer (Senior)	
4   Marketing Consultant (Senior)   \$140.16   \$144.09   \$148.12   \$152.28   \$156.53   \$160.92   \$165.42   \$170.06   \$174.82     3   Network Administrator   \$140.60   \$144.53   \$148.58   \$152.74   \$157.02   \$161.42   \$165.93   \$170.59   \$175.35     3   Network Manager   \$180.60   \$144.53   \$148.667   \$89.10   \$91.60   \$94.16   \$92.43.4   \$220.33   \$226.50     5   Network Technician (Junior)   \$82.01   \$84.31   \$86.67   \$89.10   \$91.60   \$94.14   \$149.26   \$153.44     4   Network Technician (Senior)   \$123.03   \$126.47   \$130.01   \$133.65   \$137.39   \$141.24   \$149.26   \$153.44     3   Office Automation Specialist   \$99.94   \$101.71   \$104.56   \$107.49   \$113.59   \$116.76   \$120.04   \$123.368     0   Operator Level I   \$74.20   \$76.29   \$78.42   \$80.62   \$82.87   \$85.20   \$87.58   \$90.03   \$92.55     7   Poperator Level I   \$103.07   \$105.94   \$108.92   \$111.	\$270		\$255.87					\$222.87	\$216.80	\$210.90	IT Professional (Senior)	
4   Marketing Consultant (Senior)   \$140.16   \$144.09   \$148.12   \$152.28   \$156.53   \$160.92   \$165.42   \$170.06   \$174.82     3   Network Administrator   \$140.60   \$144.53   \$142.53   \$152.74   \$157.02   \$161.42   \$165.93   \$170.59   \$175.35     3   Network Manager   \$181.60   \$186.69   \$191.92   \$97.29   \$202.81   \$208.49   \$214.34   \$220.33   \$226.50     3   Network Technician (Junior)   \$82.01   \$84.15   \$86.67   \$89.10   \$91.60   \$94.16   \$99.51   \$102.29     4   Network Technician (Senior)   \$123.03   \$126.47   \$130.01   \$133.65   \$137.39   \$141.24   \$149.26   \$153.44     3   Office Automation Specialist   \$98.94   \$101.71   \$104.46   \$107.48   \$110.49   \$113.50   \$116.64   \$120.04   \$123.40     40   Operator Level I   \$103.07   \$105.94   \$108.92   \$111.97   \$115.10   \$118.32   \$121.64   \$120.04   \$128.54     40   Projaraher   \$90.70   \$93.23   \$95.8	\$126	\$123.40	\$120.04	\$116.76	\$113.59	\$110.49	\$107.48	\$104.56	\$101.71	\$98.94	Market Research Consultant (Senior)	
33   Network Administrator   \$140.60   \$144.53   \$148.58   \$152.74   \$157.02   \$161.42   \$165.93   \$177.35     30   Network Manager   \$181.60   \$186.69   \$191.92   \$197.29   \$202.81   \$208.49   \$221.4.34   \$220.33   \$226.50     35   Network Technician (Senior)   \$123.03   \$126.47   \$130.01   \$133.65   \$137.39   \$141.24   \$145.19   \$149.26   \$153.44     36   Operations Research Analyst (Senior)   \$123.03   \$126.47   \$130.01   \$133.65   \$137.39   \$141.24   \$110.76   \$120.04   \$123.40     36   Operator Level I   \$107.19   \$110.18   \$113.27   \$116.44   \$119.70   \$123.05   \$126.50   \$130.05   \$133.86     37   Operator Level I   \$100.07   \$105.94   \$108.92   \$111.97   \$115.10   \$118.32   \$121.64   \$125.04   \$122.54     38   Photographer   \$90.70   \$93.23   \$98.55   \$101.29   \$104.12   \$110.04   \$113.12     39   Photographer   \$90.70   \$93.23   \$98.55   \$101.29 <td>\$179</td> <td>\$174.82</td> <td>\$170.06</td> <td>\$165.42</td> <td>\$160.92</td> <td>\$156.53</td> <td>\$152.28</td> <td>\$148.12</td> <td>\$144.09</td> <td>\$140.16</td> <td></td>	\$179	\$174.82	\$170.06	\$165.42	\$160.92	\$156.53	\$152.28	\$148.12	\$144.09	\$140.16		
80   Network Manager   \$181.60   \$186.69   \$191.92   \$197.29   \$202.81   \$208.49   \$214.34   \$220.33   \$226.50     85   Network Technician (Junior)   \$82.01   \$84.31   \$86.67   \$89.10   \$91.60   \$94.16   \$96.80   \$99.51   \$102.29     84   Network Technician (Senior)   \$123.03   \$126.47   \$130.01   \$133.65   \$137.39   \$141.24   \$145.19   \$149.26   \$153.44     84   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$120.04   \$123.40     85   Operation Research Analyst (Senior)   \$107.19   \$110.18   \$113.27   \$116.44   \$119.70   \$123.05   \$130.05   \$133.068     80   Operator Level I   \$74.20   \$76.29   \$78.42   \$80.62   \$82.87   \$85.20   \$87.58   \$90.03   \$92.55     90   Poptographer   \$90.70   \$93.23   \$95.85   \$88.52   \$101.29   \$104.12   \$100.04   \$113.21     91   Program Administration Specialist   \$99.94   \$101.71   \$104.56   \$107.48   \$110.49 <td>\$180.</td> <td>\$175.35</td> <td>\$170.59</td> <td>\$165.93</td> <td>\$161.42</td> <td>\$157.02</td> <td>\$152.74</td> <td>\$148.58</td> <td>\$144.53</td> <td>\$140.60</td> <td></td>	\$180.	\$175.35	\$170.59	\$165.93	\$161.42	\$157.02	\$152.74	\$148.58	\$144.53	\$140.60		
35   Network Technician (Junior )   \$82.01   \$84.31   \$86.67   \$89.10   \$91.60   \$94.16   \$90.80   \$99.51   \$102.29     34   Network Technician (Senior)   \$123.03   \$126.47   \$130.01   \$133.65   \$137.39   \$141.24   \$145.19   \$149.26   \$153.44     30   Office Automation Specialist   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     30   Operator Level I   \$107.19   \$110.18   \$113.27   \$116.44   \$119.70   \$123.05   \$126.60   \$130.05   \$133.68     30   Operator Level I   \$103.07   \$105.94   \$108.92   \$111.97   \$115.10   \$118.32   \$121.64   \$125.04   \$128.54     30   Poerator Level I   \$90.70   \$93.23   \$95.85   \$98.52   \$101.29   \$104.12   \$107.04   \$110.04   \$113.12     31   Planner, Information Technology (Senior)   \$123.67   \$127.14   \$130.70   \$134.36   \$138.12   \$141.99   \$145.96   \$150.05   \$154.25     38   Program Administrat	\$232.	\$226.50	\$220.33	\$214.34	\$208.49		\$197.29	\$191.92	\$186.69	\$181.60		
Mathematical (Senior)\$123.03\$126.47\$130.01\$133.65\$137.39\$141.24\$145.19\$149.26\$153.44Office Automation Specialist\$98.94\$101.71\$104.56\$107.48\$110.49\$113.59\$116.76\$120.04\$123.40Goperations Research Analyst (Senior)\$107.19\$110.18\$113.27\$116.44\$119.70\$123.05\$126.50\$130.05\$133.68Operator Level I\$74.20\$76.29\$78.42\$80.62\$82.87\$85.20\$87.58\$90.03\$92.55Operator Level II\$90.70\$93.23\$95.85\$98.52\$101.19\$111.09\$113.12\$116.44\$119.90\$113.59\$116.44\$120.04\$113.12Photographer\$90.70\$93.23\$95.85\$98.52\$101.29\$104.12\$107.04\$113.12Paramation Technology (Senior)\$123.67\$127.14\$130.70\$134.36\$138.12\$114.99\$114.59\$116.76\$120.04\$123.40Program Manager\$195.28\$200.74\$206.36\$212.14\$218.99\$224.19\$230.46\$236.91\$243.5577 Project Control Specialist\$115.43\$118.66\$121.98\$125.40\$128.92\$132.52\$136.23\$140.05\$143.9677 Project Manager\$195.28\$200.74\$206.36\$212.14\$218.92\$132.52\$136.23\$140.05\$143.9677 Project Manager\$115.43\$118.66\$121.98\$125.40\$128.92\$136.23\$140.05\$1	\$105											
13   Office Automation Specialist   \$98.94   \$101.71   \$104.56   \$107.48   \$113.59   \$116.76   \$120.04   \$123.40     136   Operations Research Analyst (Senior)   \$107.19   \$110.18   \$113.27   \$116.44   \$119.70   \$123.05   \$126.50   \$130.05   \$133.68     107   Operator Level I   \$74.20   \$76.29   \$78.42   \$80.62   \$82.87   \$85.20   \$87.58   \$90.03   \$92.55     107   Operator Level I   \$103.07   \$105.94   \$108.92   \$111.97   \$115.10   \$118.32   \$121.64   \$125.04   \$128.54     109   Photographer   \$90.70   \$93.23   \$95.85   \$98.52   \$101.29   \$104.12   \$110.04   \$113.12     119   Planner, Information Technology (Senior)   \$123.67   \$127.14   \$130.70   \$134.36   \$138.12   \$141.99   \$145.96   \$150.05   \$154.25     18   Program Administration Specialist   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     19   Program Manager   \$195.28 <t< td=""><td>\$157</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	\$157											
Bit Operations Research Analyst (Senior)   \$107.19   \$110.18   \$113.27   \$116.44   \$119.70   \$123.05   \$126.50   \$130.05   \$133.68     Oberator Level I   \$74.20   \$76.29   \$78.42   \$80.62   \$82.87   \$85.20   \$87.58   \$90.03   \$92.55     Operator Level II   \$103.07   \$105.94   \$108.92   \$111.97   \$115.10   \$118.32   \$121.64   \$125.04   \$128.54     OP Photographer   \$90.70   \$93.23   \$95.85   \$98.52   \$101.29   \$104.12   \$107.04   \$110.04   \$113.12     Planner, Information Technology (Senior)   \$123.67   \$127.14   \$130.70   \$134.36   \$138.12   \$141.99   \$145.96   \$150.05   \$154.25     Program Maniger   \$99.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     Program Manager   \$195.28   \$200.74   \$206.36   \$212.14   \$2180.99   \$224.19   \$230.46   \$236.91   \$243.55     Project Manager   \$115.43   \$118.66   \$121.98   \$125.40   \$128.92   \$136.23   \$140.05	\$126											
08   Operator Level I   \$74.20   \$76.29   \$78.42   \$80.62   \$82.87   \$85.20   \$87.58   \$90.03   \$92.55     07   Operator Level II   \$103.07   \$105.94   \$108.92   \$111.97   \$115.10   \$118.32   \$121.64   \$125.04   \$128.54     09   Photographer   \$90.70   \$93.23   \$95.85   \$98.52   \$101.29   \$104.12   \$107.04   \$110.04   \$113.12     19   Planner, Information Technology (Senior)   \$123.67   \$127.14   \$130.70   \$134.36   \$138.12   \$141.99   \$145.96   \$150.05   \$154.25     19   Program Administration Specialist   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     1   Program Manager   \$195.28   \$200.74   \$206.36   \$212.14   \$218.09   \$224.19   \$230.46   \$236.91   \$243.55     27   Project Control Specialist   \$115.43   \$118.66   \$121.98   \$125.40   \$128.92   \$132.52   \$136.23   \$140.05   \$143.96     28   Quality Assurance Consultant (Sen	\$137											
0   perator Level II   \$103.07   \$105.94   \$108.92   \$111.97   \$115.10   \$118.32   \$121.64   \$125.04   \$128.54     09   Photographer   \$90.70   \$93.23   \$95.85   \$98.52   \$101.29   \$104.12   \$107.04   \$110.04   \$113.12     19   Planner, Information Technology (Senior)   \$123.67   \$127.14   \$130.70   \$134.36   \$138.12   \$141.99   \$145.96   \$150.05   \$154.25     19   Program Administration Specialist   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     1   Program Manager   \$195.28   \$200.74   \$206.36   \$212.14   \$218.09   \$224.19   \$230.46   \$236.91   \$243.55     27   Project Control Specialist   \$115.43   \$118.66   \$121.98   \$125.40   \$128.92   \$132.52   \$136.23   \$140.05   \$143.96     28   Quality Assurance Consultant (Senior)   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40   \$128.40   \$128.40   <	\$95											
09   Photographer   \$90.70   \$93.23   \$95.85   \$98.52   \$101.29   \$104.12   \$110.04   \$113.12     39   Planner, Information Technology (Senior)   \$123.67   \$127.14   \$130.70   \$134.36   \$138.12   \$141.99   \$145.96   \$150.05   \$154.25     39   Program Administration Specialist   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     1   Program Manager   \$195.28   \$200.74   \$206.36   \$212.14   \$218.09   \$224.19   \$230.46   \$236.91   \$243.55     57   Project Control Specialist   \$115.43   \$118.66   \$121.98   \$125.40   \$128.92   \$132.52   \$136.23   \$140.05   \$143.96     20   Project Manager   \$148.41   \$152.56   \$156.84   \$161.22   \$165.75   \$170.38   \$175.15   \$180.05   \$185.10     25   Quality Assurance Consultant (Senior)   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     24   Quality Assurance Manager <td>\$132</td> <td></td>	\$132											
39   Planner, Information Technology (Senior)   \$123.67   \$127.14   \$130.70   \$134.36   \$138.12   \$141.99   \$145.96   \$150.05   \$154.25     58   Program Administration Specialist   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     1   Program Manager   \$195.28   \$200.74   \$206.36   \$212.14   \$218.09   \$224.19   \$230.46   \$236.91   \$243.55     57   Project Control Specialist   \$115.43   \$118.66   \$121.98   \$125.40   \$128.92   \$132.52   \$136.23   \$140.05   \$143.96     2   Project Manager   \$115.43   \$115.256   \$156.84   \$161.22   \$165.75   \$170.38   \$175.15   \$180.05   \$185.10     25   Quality Assurance Consultant (Senior)   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     24   Quality Assurance Manager   \$131.92   \$135.61   \$139.41   \$143.32   \$147.33   \$155.70   \$160.06   \$164.53     26   Quality Assu	\$116.											
88   Program Administration Specialist   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     1   Program Manager   \$195.28   \$200.74   \$206.36   \$212.14   \$218.09   \$224.19   \$230.46   \$236.91   \$243.55     77   Project Control Specialist   \$115.43   \$118.66   \$121.98   \$125.40   \$128.92   \$132.52   \$136.23   \$140.05   \$143.96     2   Project Manager   \$148.41   \$152.56   \$156.84   \$161.22   \$165.75   \$170.38   \$175.15   \$180.05   \$185.10     25   Quality Assurance Consultant (Senior)   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     24   Quality Assurance Manager   \$148.41   \$152.56   \$156.84   \$161.22   \$165.75   \$170.38   \$175.15   \$180.05   \$185.10     24   Quality Assurance Manager   \$131.92   \$135.61   \$139.41   \$143.32   \$147.33   \$151.45   \$155.70   \$160.06   \$164.53   \$160.06   \$164.53 </td <td>\$158</td> <td></td> <td></td> <td></td> <td></td> <td>1</td> <td></td> <td></td> <td></td> <td>4</td> <td></td>	\$158					1				4		
Program Manager\$195.28\$200.74\$206.36\$212.14\$218.09\$224.19\$230.46\$236.91\$243.55Project Control Specialist\$115.43\$118.66\$121.98\$125.40\$128.92\$132.52\$136.23\$140.05\$143.96Project Manager\$148.41\$152.56\$156.84\$161.22\$165.75\$170.38\$175.15\$180.05\$185.1025Quality Assurance Consultant (Senior)\$98.94\$101.71\$104.56\$107.48\$110.49\$113.59\$116.76\$120.04\$123.4026Quality Assurance Specialist\$131.92\$135.61\$139.41\$143.32\$147.33\$151.45\$155.70\$160.06\$164.5327Risk Assessment Consultant (Senior)\$176.62\$181.57\$186.65\$191.87\$197.24\$202.76\$208.44\$214.28\$220.28	\$126											
77   Project Control Specialist   \$115.43   \$118.66   \$121.98   \$125.40   \$128.92   \$132.52   \$136.23   \$140.05   \$143.96     2   Project Manager   \$148.41   \$152.56   \$156.84   \$161.22   \$165.75   \$170.38   \$175.15   \$180.05   \$185.10     25   Quality Assurance Consultant (Senior)   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     24   Quality Assurance Manager   \$131.92   \$135.61   \$139.41   \$143.32   \$147.33   \$151.45   \$155.70   \$160.06   \$164.53     26   Quality Assurance Specialist   \$115.43   \$118.66   \$121.98   \$125.40   \$128.92   \$132.52   \$136.23   \$140.05   \$143.96     27   Risk Assessment Consultant (Senior)   \$176.62   \$181.57   \$186.65   \$191.87   \$197.24   \$202.76   \$208.44   \$214.28   \$220.28	\$250	1	1					1				
2   Project Manager   \$148.41   \$152.56   \$156.84   \$161.22   \$165.75   \$170.38   \$175.15   \$180.05   \$185.10     25   Quality Assurance Consultant (Senior)   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     24   Quality Assurance Manager   \$131.92   \$135.61   \$139.41   \$143.32   \$147.33   \$151.45   \$155.70   \$160.06   \$164.53     26   Quality Assurance Specialist   \$115.43   \$118.66   \$121.98   \$125.40   \$128.92   \$132.52   \$136.23   \$144.05   \$143.36     71   Risk Assessment Consultant (Senior)   \$176.62   \$181.57   \$186.65   \$191.87   \$197.24   \$202.76   \$208.44   \$214.28   \$220.28	\$148											
25   Quality Assurance Consultant (Senior)   \$98.94   \$101.71   \$104.56   \$107.48   \$110.49   \$113.59   \$116.76   \$120.04   \$123.40     24   Quality Assurance Manager   \$131.92   \$135.61   \$139.41   \$143.32   \$147.33   \$151.45   \$155.70   \$160.06   \$164.53     26   Quality Assurance Specialist   \$115.43   \$118.66   \$121.98   \$125.40   \$128.92   \$132.52   \$136.23   \$143.96     71   Risk Assessment Consultant (Senior)   \$176.62   \$181.57   \$186.65   \$191.87   \$197.24   \$202.76   \$208.44   \$2214.28   \$220.28	\$140		1			1						
14Quality Assurance Manager\$131.92\$135.61\$139.41\$143.32\$147.33\$151.45\$155.70\$160.06\$164.5326Quality Assurance Specialist\$115.43\$118.66\$121.98\$125.40\$128.92\$132.52\$136.23\$140.05\$143.9617Risk Assessment Consultant (Senior)\$176.62\$181.57\$186.65\$191.87\$197.24\$202.76\$208.44\$214.28\$220.28	\$190											
26   Quality Assurance Specialist   \$115.43   \$118.66   \$121.98   \$125.40   \$128.92   \$132.52   \$136.23   \$140.05   \$143.96     1   Risk Assessment Consultant (Senior)   \$176.62   \$181.57   \$186.65   \$191.87   \$197.24   \$202.76   \$208.44   \$214.28   \$220.28	\$120		1			1						
11 Risk Assessment Consultant (Senior)     \$176.62     \$181.57     \$186.65     \$191.87     \$197.24     \$202.76     \$208.44     \$214.28     \$220.28	\$109											
49 Joecurity, computer systems opecialist [\$170.10 [\$174.87 [\$179.70 [\$184.80 [\$189.98 [\$195.29] \$200.76] \$200.39[ \$212.16]	\$226.											
<b>50</b> Security, Data Specialist \$182.25 \$187.36 \$192.61 \$198.00 \$203.55 \$209.24 \$215.10 \$221.13 \$227.32	\$218. \$233.							1				

COMPANY NAME: CONTRACT POC: ADDRESS:

OFFICE NUMBER: FAX NUMBER:

# Volume II - Financial Proposal

	Attachment F-A1- Labor Rate Schedule											
	Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
		HOURLY LABOR RATES CONTRACT YEAR*										
#	LABOR CATEGORY	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	
4	Subject Matter Expert	\$190.94	\$196.28	\$201.77	\$207.43	\$213.24	\$219.21	\$225.35	\$231.65	\$238.14	\$244.81	
3	Subject Matter Expert (Senior)	\$238.67	\$245.36	\$252.22	\$259.28	\$266.54	\$274.01	\$281.68	\$289.56	\$297.67	\$306.01	
94	Systems Analyst, Wireless	\$133.65	\$137.40	\$141.24	\$145.20	\$149.27	\$153.44	\$157.74	\$162.16	\$166.69	\$171.37	
53	System Security Research Analyst	\$133.65	\$137.40	\$141.24	\$145.20	\$149.27	\$153.44	\$157.74	\$162.16	\$166.69	\$171.37	
51	Systems Security Specialist	\$170.10	\$174.87	\$179.76	\$184.80	\$189.98	\$195.29	\$200.76	\$206.39	\$212.16	\$218.11	
48	Systems Security Specialist (Senior)	\$194.40	\$199.85	\$205.45	\$211.20	\$217.11	\$223.19	\$229.45	\$235.87	\$242.47	\$249.26	
78	Telecommunications Consultant (Senior)	\$148.41	\$152.56	\$156.84	\$161.22	\$165.75	\$170.38	\$175.15	\$180.05	\$185.10	\$190.29	
77	Telecommunications Engineer	\$98.94	\$101.71	\$104.56	\$107.48	\$110.49	\$113.59	\$116.76	\$120.04	\$123.40	\$126.85	
76	Telecommunications Engineer (Senior)	\$123.67	\$127.14	\$130.70	\$134.36	\$138.12	<u>\$141.99</u>	\$145.96	\$150.05	\$154.25	<u>\$158.56</u>	
79	Telecommunications, System Analyst	\$123.67	\$127.14	\$130.70	\$134.36	\$138.12	<u>\$141.99</u>	\$145.96	\$150.05	\$154.25	<u>\$158.56</u>	
27	Testing Specialist	\$98.94	<u>\$101.71</u>	\$104.56	<u>\$107.48</u>	<u>\$110.49</u>	<u>\$113.59</u>	<u>\$116.76</u>	<u>\$120.04</u>	<u>\$123.40</u>	\$126.85	
28	Training Specialist/Instructor	\$124.11	<u>\$127.58</u>	<u>\$131.15</u>	<u>\$134.83</u>	<u>\$138.60</u>	<u>\$142.48</u>	<u>\$146.48</u>	<u>\$150.58</u>	<u>\$154.79</u>	<u>\$159.13</u>	
56	Writer/Editor, Technical	\$103.07	\$105.94	\$108.92	\$111.97	<u>\$115.10</u>	<u>\$118.32</u>	\$121.64	\$125.04	\$128.54	<u>\$132.15</u>	

\* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

COMPANY NAME: CONTRACT POC: ADDRESS:

OFFICE NUMBER: FAX NUMBER:

### Consulting and Technical Services Plus (CATS+) - Expansion Window #2 Commision Only Pricing

	Table F-A2, Commission Only Percentage for Telecommunication Audits (as defined in 2.3.9.1)										
	COMMISSION ONLY PERCENTAGE CONTRACT YEAR*										
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	
	Offeror	Offeror	Offeror	Offeror	Offeror	Offeror	Offeror	Offeror	Offeror	Offeror	
	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	
Commission Only Percentage											

\* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

COMPANY NAME: ClearShark LLC CONTRACT POC: Joshua McCallum ADDRESS: 7030 Dorsey Rd Suite 102 Hanover MD 21076

PHONE NUMBER: 4438531900 FAX NUMBER: 4438531950

FEIN:01-0587170 Joshua McCallum AUTHORIZED SIGNATURE Joshua McCallum EB5A48F0E65F451... State Local Education Representative

### Consulting and Technical Services Plus (CATS+) - Expansion Window #2 Commision Only Pricing

COMPANY NAME: ClearShark LLC CONTRACT POC: Joshua McCallu ADDRESS: 7030 Dorsey Rd Suite Hanover MD 21076	m		
PHONE NUMBER: 4438531900 FAX NUMBER: 4438531950			
FEIN:01-0587170 Joshua McCallum	Joshua McCallum EBSA48F0E65F451		
AUTHORIZED SICNATURE	State Local Education Repr	esentative	

TITLE

Attachment F-A2

COMPANY NAME: ClearShark LLC CONTRACT POC: Joshua McCallum ADDRESS: 7030 Dorsey Rd Suite 102 Hanover MD 21076

PHONE NUMBER: 4438531900 FAX NUMBER: 4438531950

FEIN:01-0587170 Joshua McCallum AUTHORIZED SIGNATURE