

VOLUME II
FINANCIAL PROPOSAL
RESPONSE
TO
STATE OF MARYLAND
DEPARTMENT OF
INFORMATION
TECHNOLOGY (DoIT)
FOR
CONSULTING AND
TECHNICAL
SERVICES PLUS (CATS+)
RFP #060B2490023

DEPARTMENT OF INFORMATION
TECHNOLOGY (DOIT)
CONSULTING AND TECHNICAL
SERVICES PLUS (CATS+)
RFP No. 060B2490023
May 18, 2018 2:00 P.M., Local Time

Volume II – Financial Proposal

Submitted to:
Department of Information Technology (DoIT)
IT Procurement Office
100 Community Place,
Room 313 Crownsville, MD 21032
Attention: Gayle Mealy
Email: catsplus.doit@maryland.gov



Submitted By:



Company Name: Vidhwan Inc. (DBA) E-Solutions
Office: 2 N. Market St., #400, San Jose, CA, 95113
Fax: 408-521-0167
Mobile: (408) 836-3780
eMM#: 00034222
Point of Contact: Randy Singh
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Consulting and Technical Services Plus (CATS+)
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
		Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price
66	Accountant, Cost (Senior)	\$ 30.00	\$ 30.00	\$ 30.00	\$ 34.50	\$ 34.50	\$ 34.50	\$ 39.68	\$ 39.68	\$ 39.68	\$ 39.68
47	Administrator, Systems	\$ 62.00	\$ 62.00	\$ 62.00	\$ 71.30	\$ 71.30	\$ 71.30	\$ 82.00	\$ 82.00	\$ 82.00	\$ 82.00
5	Analyst, Computer Software/Integration (Senior)	\$ 65.00	\$ 65.00	\$ 65.00	\$ 74.75	\$ 74.75	\$ 74.75	\$ 85.96	\$ 85.96	\$ 85.96	\$ 85.96
9	Analyst, Computer Systems (Junior)	\$ 50.00	\$ 50.00	\$ 50.00	\$ 57.50	\$ 57.50	\$ 57.50	\$ 66.13	\$ 66.13	\$ 66.13	\$ 66.13
8	Analyst, Computer Systems (Senior)	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
68	Analyst, Financial	\$ 62.00	\$ 62.00	\$ 62.00	\$ 71.30	\$ 71.30	\$ 71.30	\$ 82.00	\$ 82.00	\$ 82.00	\$ 82.00
67	Analyst, Financial (Senior)	\$ 70.00	\$ 70.00	\$ 70.00	\$ 80.50	\$ 80.50	\$ 80.50	\$ 92.58	\$ 92.58	\$ 92.58	\$ 92.58
54	Analyst, Research	\$ 55.00	\$ 55.00	\$ 55.00	\$ 63.25	\$ 63.25	\$ 63.25	\$ 72.74	\$ 72.74	\$ 72.74	\$ 72.74
37	Analyst, Systems (Senior)	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
17	Application Developer, Advanced Technology	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
16	Application Developer, Advanced Technology (Senior)	\$ 70.00	\$ 70.00	\$ 70.00	\$ 80.50	\$ 80.50	\$ 80.50	\$ 92.58	\$ 92.58	\$ 92.58	\$ 92.58
11	Applications Development Expert	\$ 80.00	\$ 80.00	\$ 80.00	\$ 92.00	\$ 92.00	\$ 92.00	\$ 105.80	\$ 105.80	\$ 105.80	\$ 105.80
10	Applications Programmer	\$ 65.00	\$ 65.00	\$ 65.00	\$ 74.75	\$ 74.75	\$ 74.75	\$ 85.96	\$ 85.96	\$ 85.96	\$ 85.96
92	Archeologist /Historic Preservation Specialist	\$ 40.00	\$ 40.00	\$ 40.00	\$ 46.00	\$ 46.00	\$ 46.00	\$ 52.90	\$ 52.90	\$ 52.90	\$ 52.90
40	Architect, Application (Senior)	\$ 90.00	\$ 90.00	\$ 90.00	\$ 103.50	\$ 103.50	\$ 103.50	\$ 119.03	\$ 119.03	\$ 119.03	\$ 119.03
38	Architect, Information Technology (Senior)	\$ 100.00	\$ 100.00	\$ 100.00	\$ 115.00	\$ 115.00	\$ 115.00	\$ 132.25	\$ 132.25	\$ 132.25	\$ 132.25
61	Architect, Internet/Web	\$ 100.00	\$ 100.00	\$ 100.00	\$ 115.00	\$ 115.00	\$ 115.00	\$ 132.25	\$ 132.25	\$ 132.25	\$ 132.25
63	Architect, Systems (Senior)	\$ 100.00	\$ 100.00	\$ 100.00	\$ 115.00	\$ 115.00	\$ 115.00	\$ 132.25	\$ 132.25	\$ 132.25	\$ 132.25
64	Architect, Systems Design	\$ 100.00	\$ 100.00	\$ 100.00	\$ 115.00	\$ 115.00	\$ 115.00	\$ 132.25	\$ 132.25	\$ 132.25	\$ 132.25
93	Architectural Historian	\$ 30.00	\$ 30.00	\$ 30.00	\$ 34.50	\$ 34.50	\$ 34.50	\$ 39.68	\$ 39.68	\$ 39.68	\$ 39.68
110	Audit Manager	\$ 40.00	\$ 40.00	\$ 40.00	\$ 46.00	\$ 46.00	\$ 46.00	\$ 52.90	\$ 52.90	\$ 52.90	\$ 52.90
111	Audit Supervisor	\$ 35.00	\$ 35.00	\$ 35.00	\$ 40.25	\$ 40.25	\$ 40.25	\$ 46.29	\$ 46.29	\$ 46.29	\$ 46.29
69	Auditor, IT (Senior)	\$ 35.00	\$ 35.00	\$ 35.00	\$ 40.25	\$ 40.25	\$ 40.25	\$ 46.29	\$ 46.29	\$ 46.29	\$ 46.29
112	Auditor, Lead	\$ 30.00	\$ 30.00	\$ 30.00	\$ 34.50	\$ 34.50	\$ 34.50	\$ 39.68	\$ 39.68	\$ 39.68	\$ 39.68
70	Auditor (Senior)	\$ 30.00	\$ 30.00	\$ 30.00	\$ 34.50	\$ 34.50	\$ 34.50	\$ 39.68	\$ 39.68	\$ 39.68	\$ 39.68
113	Auditor, Staff	\$ 25.00	\$ 25.00	\$ 25.00	\$ 28.75	\$ 28.75	\$ 28.75	\$ 33.06	\$ 33.06	\$ 33.06	\$ 33.06
72	Business Process Consultant (Senior)	\$ 75.00	\$ 75.00	\$ 75.00	\$ 86.25	\$ 86.25	\$ 86.25	\$ 99.19	\$ 99.19	\$ 99.19	\$ 99.19
62	Computer Graphics Illustrator	\$ 55.00	\$ 55.00	\$ 55.00	\$ 63.25	\$ 63.25	\$ 63.25	\$ 72.74	\$ 72.74	\$ 72.74	\$ 72.74
34	Computer Operations Center Specialist	\$ 30.00	\$ 30.00	\$ 30.00	\$ 34.50	\$ 34.50	\$ 34.50	\$ 39.68	\$ 39.68	\$ 39.68	\$ 39.68
35	Computer Operations Research Analyst	\$ 35.00	\$ 35.00	\$ 35.00	\$ 40.25	\$ 40.25	\$ 40.25	\$ 46.29	\$ 46.29	\$ 46.29	\$ 46.29
42	Computer Operator	\$ 25.00	\$ 25.00	\$ 25.00	\$ 28.75	\$ 28.75	\$ 28.75	\$ 33.06	\$ 33.06	\$ 33.06	\$ 33.06
41	Computer Operator (Senior)	\$ 30.00	\$ 30.00	\$ 30.00	\$ 34.50	\$ 34.50	\$ 34.50	\$ 39.68	\$ 39.68	\$ 39.68	\$ 39.68
15	Computer Programmer (Junior)	\$ 55.00	\$ 55.00	\$ 55.00	\$ 63.25	\$ 63.25	\$ 63.25	\$ 72.74	\$ 72.74	\$ 72.74	\$ 72.74

COMPANY NAME: Vidhwan Inc.DBA E-Solutions.
 CONTRACT POC: Randy Singh
 ADDRESS: California 95113
 OFFICE NO.:(408) 836-3780
 FAX NO:
 FEIN:71-0928628

Randy Singh

5/17/2018 2:34:40 PM PDT

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Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
14	Computer Programmer (Senior)	\$ 65.00	\$ 65.00	\$ 65.00	\$ 74.75	\$ 74.75	\$ 74.75	\$ 85.96	\$ 85.96	\$ 85.96	\$ 85.96
7	Computer Specialist	\$ 55.00	\$ 55.00	\$ 55.00	\$ 63.25	\$ 63.25	\$ 63.25	\$ 72.74	\$ 72.74	\$ 72.74	\$ 72.74
6	Computer Specialist (Senior)	\$ 65.00	\$ 65.00	\$ 65.00	\$ 74.75	\$ 74.75	\$ 74.75	\$ 85.96	\$ 85.96	\$ 85.96	\$ 85.96
13	Computer Systems Programmer	\$ 65.00	\$ 65.00	\$ 65.00	\$ 74.75	\$ 74.75	\$ 74.75	\$ 85.96	\$ 85.96	\$ 85.96	\$ 85.96
12	Computer Systems Programmer (Senior)	\$ 75.00	\$ 75.00	\$ 75.00	\$ 86.25	\$ 86.25	\$ 86.25	\$ 99.19	\$ 99.19	\$ 99.19	\$ 99.19
23	Database Management Specialist (Junior)	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
22	Database Management Specialist (Senior)	\$ 75.00	\$ 75.00	\$ 75.00	\$ 86.25	\$ 86.25	\$ 86.25	\$ 99.19	\$ 99.19	\$ 99.19	\$ 99.19
21	Database Manager	\$ 85.00	\$ 85.00	\$ 85.00	\$ 97.75	\$ 97.75	\$ 97.75	\$ 112.41	\$ 112.41	\$ 112.41	\$ 112.41
55	Documentation Specialist	\$ 50.00	\$ 50.00	\$ 50.00	\$ 57.50	\$ 57.50	\$ 57.50	\$ 66.13	\$ 66.13	\$ 66.13	\$ 66.13
97	Electrician, Journeyman	\$ 30.00	\$ 30.00	\$ 30.00	\$ 34.50	\$ 34.50	\$ 34.50	\$ 39.68	\$ 39.68	\$ 39.68	\$ 39.68
96	Electrician, Licensed Master	\$ 40.00	\$ 40.00	\$ 40.00	\$ 46.00	\$ 46.00	\$ 46.00	\$ 52.90	\$ 52.90	\$ 52.90	\$ 52.90
99	Electricians Helper	\$ 30.00	\$ 30.00	\$ 30.00	\$ 34.50	\$ 34.50	\$ 34.50	\$ 39.68	\$ 39.68	\$ 39.68	\$ 39.68
101	Engineer, Facility Operations	\$ 50.00	\$ 50.00	\$ 50.00	\$ 57.50	\$ 57.50	\$ 57.50	\$ 66.13	\$ 66.13	\$ 66.13	\$ 66.13
19	Engineer, Information	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
18	Engineer, Information (Senior)	\$ 70.00	\$ 70.00	\$ 70.00	\$ 80.50	\$ 80.50	\$ 80.50	\$ 92.58	\$ 92.58	\$ 92.58	\$ 92.58
52	Engineer, Information Security	\$ 80.00	\$ 80.00	\$ 80.00	\$ 92.00	\$ 92.00	\$ 92.00	\$ 105.80	\$ 105.80	\$ 105.80	\$ 105.80
33	Engineer, Interdisciplinary	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
32	Engineer, Interdisciplinary (Senior)	\$ 70.00	\$ 70.00	\$ 70.00	\$ 80.50	\$ 80.50	\$ 80.50	\$ 92.58	\$ 92.58	\$ 92.58	\$ 92.58
82	Engineer, Network (Junior)	\$ 55.00	\$ 55.00	\$ 55.00	\$ 63.25	\$ 63.25	\$ 63.25	\$ 72.74	\$ 72.74	\$ 72.74	\$ 72.74
81	Engineer, Network (Senior)	\$ 65.00	\$ 65.00	\$ 65.00	\$ 74.75	\$ 74.75	\$ 74.75	\$ 85.96	\$ 85.96	\$ 85.96	\$ 85.96
86	Engineer, Network Security	\$ 70.00	\$ 70.00	\$ 70.00	\$ 80.50	\$ 80.50	\$ 80.50	\$ 92.58	\$ 92.58	\$ 92.58	\$ 92.58
95	Engineer, Radio Frequency	\$ 50.00	\$ 50.00	\$ 50.00	\$ 57.50	\$ 57.50	\$ 57.50	\$ 66.13	\$ 66.13	\$ 66.13	\$ 66.13
31	Engineer, Software	\$ 55.00	\$ 55.00	\$ 55.00	\$ 63.25	\$ 63.25	\$ 63.25	\$ 72.74	\$ 72.74	\$ 72.74	\$ 72.74
101	Engineer, Stationary	\$ 50.00	\$ 50.00	\$ 50.00	\$ 57.50	\$ 57.50	\$ 57.50	\$ 66.13	\$ 66.13	\$ 66.13	\$ 66.13
30	Engineer, Systems	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
29	Engineer, Systems (Senior)	\$ 70.00	\$ 70.00	\$ 70.00	\$ 80.50	\$ 80.50	\$ 80.50	\$ 92.58	\$ 92.58	\$ 92.58	\$ 92.58
65	Engineer, Systems Design	\$ 70.00	\$ 70.00	\$ 70.00	\$ 80.50	\$ 80.50	\$ 80.50	\$ 92.58	\$ 92.58	\$ 92.58	\$ 92.58
99	Facilities Engineering Manager	\$ 50.00	\$ 50.00	\$ 50.00	\$ 57.50	\$ 57.50	\$ 57.50	\$ 66.13	\$ 66.13	\$ 66.13	\$ 66.13
105	Facilities Specialist Level I	\$ 30.00	\$ 30.00	\$ 30.00	\$ 34.50	\$ 34.50	\$ 34.50	\$ 39.68	\$ 39.68	\$ 39.68	\$ 39.68
104	Facilities Specialist Level II	\$ 35.00	\$ 35.00	\$ 35.00	\$ 40.25	\$ 40.25	\$ 40.25	\$ 46.29	\$ 46.29	\$ 46.29	\$ 46.29
103	Facilities Specialist Level III	\$ 40.00	\$ 40.00	\$ 40.00	\$ 46.00	\$ 46.00	\$ 46.00	\$ 52.90	\$ 52.90	\$ 52.90	\$ 52.90
102	Facilities Specialist, Lead	\$ 45.00	\$ 45.00	\$ 45.00	\$ 51.75	\$ 51.75	\$ 51.75	\$ 59.51	\$ 59.51	\$ 59.51	\$ 59.51
106	Facility Operations Supervisor	\$ 45.00	\$ 45.00	\$ 45.00	\$ 51.75	\$ 51.75	\$ 51.75	\$ 59.51	\$ 59.51	\$ 59.51	\$ 59.51
90	Geographic Information Systems (GIS) Analyst	\$ 50.00	\$ 50.00	\$ 50.00	\$ 57.50	\$ 57.50	\$ 57.50	\$ 66.13	\$ 66.13	\$ 66.13	\$ 66.13
91	Geographic Information Systems Specialist	\$ 65.00	\$ 65.00	\$ 65.00	\$ 74.75	\$ 74.75	\$ 74.75	\$ 85.96	\$ 85.96	\$ 85.96	\$ 85.96

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Consulting and Technical Services Plus (CATS+)
Labor Rates

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#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
88	Geographic Information Systems Technician I	\$ 55.00	\$ 55.00	\$ 55.00	\$ 63.25	\$ 63.25	\$ 63.25	\$ 72.74	\$ 72.74	\$ 72.74	\$ 72.74
87	Geographic Information Systems Technician II	\$ 65.00	\$ 65.00	\$ 65.00	\$ 74.75	\$ 74.75	\$ 74.75	\$ 85.96	\$ 85.96	\$ 85.96	\$ 85.96
89	Geographic Information Systems Technician Trainee	\$ 45.00	\$ 45.00	\$ 45.00	\$ 51.75	\$ 51.75	\$ 51.75	\$ 59.51	\$ 59.51	\$ 59.51	\$ 59.51
	GeoSpatial Web Developer (Mid-level)	\$ 50.00	\$ 50.00	\$ 50.00	\$ 57.50	\$ 57.50	\$ 57.50	\$ 66.13	\$ 66.13	\$ 66.13	\$ 66.13
	GeoSpatial Web Developer (Senior)	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
73	Group Facilitator (Senior)	\$ 50.00	\$ 50.00	\$ 50.00	\$ 57.50	\$ 57.50	\$ 57.50	\$ 66.13	\$ 66.13	\$ 66.13	\$ 66.13
44	Help Desk Manager	\$ 55.00	\$ 55.00	\$ 55.00	\$ 63.25	\$ 63.25	\$ 63.25	\$ 72.74	\$ 72.74	\$ 72.74	\$ 72.74
46	Help Desk Specialist (Junior)	\$ 30.00	\$ 30.00	\$ 30.00	\$ 34.50	\$ 34.50	\$ 34.50	\$ 39.68	\$ 39.68	\$ 39.68	\$ 39.68
45	Help Desk Specialist (Senior)	\$ 40.00	\$ 40.00	\$ 40.00	\$ 46.00	\$ 46.00	\$ 46.00	\$ 52.90	\$ 52.90	\$ 52.90	\$ 52.90
60	Internet/Intranet Site Developer (Junior)	\$ 50.00	\$ 50.00	\$ 50.00	\$ 57.50	\$ 57.50	\$ 57.50	\$ 66.13	\$ 66.13	\$ 66.13	\$ 66.13
59	Internet/Intranet Site Developer (Senior)	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
20	IT Professional (Senior)	\$ 70.00	\$ 70.00	\$ 70.00	\$ 80.50	\$ 80.50	\$ 80.50	\$ 92.58	\$ 92.58	\$ 92.58	\$ 92.58
75	Market Research Consultant (Senior)	\$ 65.00	\$ 65.00	\$ 65.00	\$ 74.75	\$ 74.75	\$ 74.75	\$ 85.96	\$ 85.96	\$ 85.96	\$ 85.96
74	Marketing Consultant (Senior)	\$ 55.00	\$ 55.00	\$ 55.00	\$ 63.25	\$ 63.25	\$ 63.25	\$ 72.74	\$ 72.74	\$ 72.74	\$ 72.74
83	Network Administrator	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
80	Network Manager	\$ 80.00	\$ 80.00	\$ 80.00	\$ 92.00	\$ 92.00	\$ 92.00	\$ 105.80	\$ 105.80	\$ 105.80	\$ 105.80
85	Network Technician (Junior)	\$ 50.00	\$ 50.00	\$ 50.00	\$ 57.50	\$ 57.50	\$ 57.50	\$ 66.13	\$ 66.13	\$ 66.13	\$ 66.13
84	Network Technician (Senior)	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
43	Office Automation Specialist	\$ 32.00	\$ 32.00	\$ 32.00	\$ 36.80	\$ 36.80	\$ 36.80	\$ 42.32	\$ 42.32	\$ 42.32	\$ 42.32
36	Operations Research Analyst (Senior)	\$ 40.00	\$ 40.00	\$ 40.00	\$ 46.00	\$ 46.00	\$ 46.00	\$ 52.90	\$ 52.90	\$ 52.90	\$ 52.90
108	Operator Level I	\$ 25.00	\$ 25.00	\$ 25.00	\$ 28.75	\$ 28.75	\$ 28.75	\$ 33.06	\$ 33.06	\$ 33.06	\$ 33.06
107	Operator Level II	\$ 30.00	\$ 30.00	\$ 30.00	\$ 34.50	\$ 34.50	\$ 34.50	\$ 39.68	\$ 39.68	\$ 39.68	\$ 39.68
109	Photographer	\$ 28.00	\$ 28.00	\$ 28.00	\$ 32.20	\$ 32.20	\$ 32.20	\$ 37.03	\$ 37.03	\$ 37.03	\$ 37.03
39	Planner, Information Technology (Senior)	\$ 90.00	\$ 90.00	\$ 90.00	\$ 103.50	\$ 103.50	\$ 103.50	\$ 119.03	\$ 119.03	\$ 119.03	\$ 119.03
58	Program Administration Specialist	\$ 70.00	\$ 70.00	\$ 70.00	\$ 80.50	\$ 80.50	\$ 80.50	\$ 92.58	\$ 92.58	\$ 92.58	\$ 92.58
1	Program Manager	\$ 90.00	\$ 90.00	\$ 90.00	\$ 103.50	\$ 103.50	\$ 103.50	\$ 119.03	\$ 119.03	\$ 119.03	\$ 119.03
57	Project Control Specialist	\$ 70.00	\$ 70.00	\$ 70.00	\$ 80.50	\$ 80.50	\$ 80.50	\$ 92.58	\$ 92.58	\$ 92.58	\$ 92.58
2	Project Manager	\$ 75.00	\$ 75.00	\$ 75.00	\$ 86.25	\$ 86.25	\$ 86.25	\$ 99.19	\$ 99.19	\$ 99.19	\$ 99.19
25	Quality Assurance Consultant (Senior)	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
24	Quality Assurance Manager	\$ 65.00	\$ 65.00	\$ 65.00	\$ 74.75	\$ 74.75	\$ 74.75	\$ 85.96	\$ 85.96	\$ 85.96	\$ 85.96
26	Quality Assurance Specialist	\$ 55.00	\$ 55.00	\$ 55.00	\$ 63.25	\$ 63.25	\$ 63.25	\$ 72.74	\$ 72.74	\$ 72.74	\$ 72.74
71	Risk Assessment Consultant (Senior)	\$ 95.00	\$ 95.00	\$ 95.00	\$ 109.25	\$ 109.25	\$ 109.25	\$ 125.64	\$ 125.64	\$ 125.64	\$ 125.64
49	Security, Computer Systems Specialist	\$ 90.00	\$ 90.00	\$ 90.00	\$ 103.50	\$ 103.50	\$ 103.50	\$ 119.03	\$ 119.03	\$ 119.03	\$ 119.03
50	Security, Data Specialist	\$ 95.00	\$ 95.00	\$ 95.00	\$ 109.25	\$ 109.25	\$ 109.25	\$ 125.64	\$ 125.64	\$ 125.64	\$ 125.64
4	Subject Matter Expert	\$ 80.00	\$ 80.00	\$ 80.00	\$ 92.00	\$ 92.00	\$ 92.00	\$ 105.80	\$ 105.80	\$ 105.80	\$ 105.80

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		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
3	Subject Matter Expert (Senior)	\$ 90.00	\$ 90.00	\$ 90.00	\$ 103.50	\$ 103.50	\$ 103.50	\$ 119.03	\$ 119.03	\$ 119.03	\$ 119.03
94	Systems Analyst, Wireless	\$ 70.00	\$ 70.00	\$ 70.00	\$ 80.50	\$ 80.50	\$ 80.50	\$ 92.58	\$ 92.58	\$ 92.58	\$ 92.58
53	System Security Research Analyst	\$ 70.00	\$ 70.00	\$ 70.00	\$ 80.50	\$ 80.50	\$ 80.50	\$ 92.58	\$ 92.58	\$ 92.58	\$ 92.58
51	Systems Security Specialist	\$ 80.00	\$ 80.00	\$ 80.00	\$ 92.00	\$ 92.00	\$ 92.00	\$ 105.80	\$ 105.80	\$ 105.80	\$ 105.80
48	Systems Security Specialist (Senior)	\$ 90.00	\$ 90.00	\$ 90.00	\$ 103.50	\$ 103.50	\$ 103.50	\$ 119.03	\$ 119.03	\$ 119.03	\$ 119.03
78	Telecommunications Consultant (Senior)	\$ 70.00	\$ 70.00	\$ 70.00	\$ 80.50	\$ 80.50	\$ 80.50	\$ 92.58	\$ 92.58	\$ 92.58	\$ 92.58
77	Telecommunications Engineer	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
76	Telecommunications Engineer (Senior)	\$ 70.00	\$ 70.00	\$ 70.00	\$ 80.50	\$ 80.50	\$ 80.50	\$ 92.58	\$ 92.58	\$ 92.58	\$ 92.58
79	Telecommunications, System Analyst	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
27	Testing Specialist	\$ 60.00	\$ 60.00	\$ 60.00	\$ 69.00	\$ 69.00	\$ 69.00	\$ 79.35	\$ 79.35	\$ 79.35	\$ 79.35
28	Training Specialist/Instructor	\$ 55.00	\$ 55.00	\$ 55.00	\$ 63.25	\$ 63.25	\$ 63.25	\$ 72.74	\$ 72.74	\$ 72.74	\$ 72.74
56	Writer/Editor, Technical	\$ 55.00	\$ 55.00	\$ 55.00	\$ 63.25	\$ 63.25	\$ 63.25	\$ 72.74	\$ 72.74	\$ 72.74	\$ 72.74

* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

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 FAX NO:
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Randy Singh

5/17/2018 2:34:40 PM PDT

 AUTHORIZED SIGNATURE
 PRESIDENT