

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
		Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price
66	Accountant, Cost (Senior)	\$ 81.36	\$ 83.80	\$ 86.31	\$ 88.90	\$ 91.57	\$ 94.32	\$ 97.15	\$ 100.06	\$ 103.06	\$ 106.16
47	Administrator, Systems	\$ 43.63	\$ 44.94	\$ 46.29	\$ 47.68	\$ 49.11	\$ 50.58	\$ 52.10	\$ 53.66	\$ 55.27	\$ 56.93
5	Analyst, Computer Software/Integration (Senior)	\$ 283.54	\$ 292.05	\$ 300.81	\$ 309.83	\$ 319.13	\$ 328.70	\$ 338.56	\$ 348.72	\$ 359.18	\$ 369.96
9	Analyst, Computer Systems (Junior)	\$ 88.19	\$ 90.84	\$ 93.56	\$ 96.37	\$ 99.26	\$ 102.24	\$ 105.30	\$ 108.46	\$ 111.72	\$ 115.07
8	Analyst, Computer Systems (Senior)	\$ 233.12	\$ 240.11	\$ 247.32	\$ 254.74	\$ 262.38	\$ 270.25	\$ 278.36	\$ 286.71	\$ 295.31	\$ 304.17
68	Analyst, Financial	\$ 105.96	\$ 109.14	\$ 112.41	\$ 115.79	\$ 119.26	\$ 122.84	\$ 126.52	\$ 130.32	\$ 134.23	\$ 138.25
67	Analyst, Financial (Senior)	\$ 124.66	\$ 128.40	\$ 132.25	\$ 136.22	\$ 140.31	\$ 144.52	\$ 148.85	\$ 153.32	\$ 157.92	\$ 162.65
54	Analyst, Research	\$ 71.56	\$ 73.71	\$ 75.92	\$ 78.20	\$ 80.54	\$ 82.96	\$ 85.45	\$ 88.01	\$ 90.65	\$ 93.37
37	Analyst, Systems (Senior)	\$ 201.63	\$ 207.68	\$ 213.91	\$ 220.33	\$ 226.94	\$ 233.74	\$ 240.76	\$ 247.98	\$ 255.42	\$ 263.08
17	Application Developer, Advanced Technology	\$ 89.79	\$ 92.48	\$ 95.26	\$ 98.12	\$ 101.06	\$ 104.09	\$ 107.21	\$ 110.43	\$ 113.74	\$ 117.16
16	Application Developer, Advanced Technology (Senior)	\$ 125.29	\$ 129.05	\$ 132.92	\$ 136.91	\$ 141.01	\$ 145.25	\$ 149.60	\$ 154.09	\$ 158.71	\$ 163.48
11	Applications Development Expert	\$ 110.03	\$ 113.33	\$ 116.73	\$ 120.23	\$ 123.84	\$ 127.55	\$ 131.38	\$ 135.32	\$ 139.38	\$ 143.56
10	Applications Programmer	\$ 99.14	\$ 102.11	\$ 105.18	\$ 108.33	\$ 111.58	\$ 114.93	\$ 118.38	\$ 121.93	\$ 125.59	\$ 129.36
92	Archeologist /Historic Preservation Specialist	\$ 70.82	\$ 72.94	\$ 75.13	\$ 77.39	\$ 79.71	\$ 82.10	\$ 84.56	\$ 87.10	\$ 89.71	\$ 92.40
40	Architect, Application (Senior)	\$ 174.31	\$ 179.54	\$ 184.93	\$ 190.47	\$ 196.19	\$ 202.07	\$ 208.14	\$ 214.38	\$ 220.81	\$ 227.44
38	Architect, Information Technology (Senior)	\$ 167.78	\$ 172.81	\$ 178.00	\$ 183.34	\$ 188.84	\$ 194.50	\$ 200.34	\$ 206.35	\$ 212.54	\$ 218.91
61	Architect, Internet/Web	\$ 129.65	\$ 133.54	\$ 137.55	\$ 141.67	\$ 145.92	\$ 150.30	\$ 154.81	\$ 159.45	\$ 164.24	\$ 169.16
63	Architect, Systems (Senior)	\$ 176.49	\$ 181.78	\$ 187.24	\$ 192.86	\$ 198.64	\$ 204.60	\$ 210.74	\$ 217.06	\$ 223.57	\$ 230.28
64	Architect, Systems Design	\$ 161.24	\$ 166.08	\$ 171.06	\$ 176.19	\$ 181.48	\$ 186.92	\$ 192.53	\$ 198.30	\$ 204.25	\$ 210.38
93	Architectural Historian	\$ 46.85	\$ 48.26	\$ 49.70	\$ 51.19	\$ 52.73	\$ 54.31	\$ 55.94	\$ 57.62	\$ 59.35	\$ 61.13
110	Audit Manager	\$ 136.18	\$ 140.27	\$ 144.47	\$ 148.81	\$ 153.27	\$ 157.87	\$ 162.61	\$ 167.48	\$ 172.51	\$ 177.68
111	Audit Supervisor	\$ 161.24	\$ 166.08	\$ 171.06	\$ 176.19	\$ 181.48	\$ 186.92	\$ 192.53	\$ 198.30	\$ 204.25	\$ 210.38
69	Auditor, IT (Senior)	\$ 124.20	\$ 127.93	\$ 131.76	\$ 135.72	\$ 139.79	\$ 143.98	\$ 148.30	\$ 152.75	\$ 157.33	\$ 162.05
112	Auditor, Lead	\$ 102.41	\$ 105.48	\$ 108.65	\$ 111.91	\$ 115.26	\$ 118.72	\$ 122.28	\$ 125.95	\$ 129.73	\$ 133.62
70	Auditor (Senior)	\$ 137.91	\$ 142.05	\$ 146.31	\$ 150.70	\$ 155.22	\$ 159.88	\$ 164.67	\$ 169.61	\$ 174.70	\$ 179.94
113	Auditor, Staff	\$ 86.06	\$ 88.64	\$ 91.30	\$ 94.04	\$ 96.86	\$ 99.77	\$ 102.76	\$ 105.84	\$ 109.02	\$ 112.29
72	Business Process Consultant (Senior)	\$ 162.33	\$ 167.20	\$ 172.22	\$ 177.38	\$ 182.70	\$ 188.18	\$ 193.83	\$ 199.65	\$ 205.63	\$ 211.80
62	Computer Graphics Illustrator	\$ 71.90	\$ 74.06	\$ 76.28	\$ 78.57	\$ 80.92	\$ 83.35	\$ 85.85	\$ 88.43	\$ 91.08	\$ 93.81
34	Computer Operations Center Specialist	\$ 55.56	\$ 57.23	\$ 58.94	\$ 60.71	\$ 62.53	\$ 64.41	\$ 66.34	\$ 68.33	\$ 70.38	\$ 72.49

COMPANY NAME: Encompass IT Security Solutions Inc.
 CONTRACT POC: Felicia Hill, CEO;
 ADDRESS: 16701 Melford Blvd, STE # 400, Bowie MD 20715
 OFFICE NUMBER : 202-677-5504
 FAX NUMBER : 202-644-5210
 FEIN: 46-4975632



 AUTHORIZED SIGNATURE
 CEO Chief Executive Officer
 TITLE

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
35	Computer Operations Research Analyst	\$ 113.30	\$ 116.70	\$ 120.20	\$ 123.81	\$ 127.52	\$ 131.35	\$ 135.29	\$ 139.34	\$ 143.53	\$ 147.83
42	Computer Operator	\$ 55.56	\$ 57.23	\$ 58.94	\$ 60.71	\$ 62.53	\$ 64.41	\$ 66.34	\$ 68.33	\$ 70.38	\$ 72.49
41	Computer Operator (Senior)	\$ 58.83	\$ 60.59	\$ 62.41	\$ 64.29	\$ 66.21	\$ 68.20	\$ 70.25	\$ 72.35	\$ 74.52	\$ 76.76
15	Computer Programmer (Junior)	\$ 111.88	\$ 115.24	\$ 118.69	\$ 122.25	\$ 125.92	\$ 129.70	\$ 133.59	\$ 137.60	\$ 141.73	\$ 145.98
14	Computer Programmer (Senior)	\$ 135.43	\$ 139.49	\$ 143.68	\$ 147.99	\$ 152.43	\$ 157.00	\$ 161.71	\$ 166.56	\$ 171.56	\$ 176.71
7	Computer Specialist	\$ 84.98	\$ 87.53	\$ 90.16	\$ 92.86	\$ 95.65	\$ 98.52	\$ 101.47	\$ 104.51	\$ 107.65	\$ 110.88
6	Computer Specialist (Senior)	\$ 99.14	\$ 102.11	\$ 105.18	\$ 108.33	\$ 111.58	\$ 114.93	\$ 118.38	\$ 121.93	\$ 125.59	\$ 129.36
13	Computer Systems Programmer	\$ 103.50	\$ 106.61	\$ 109.80	\$ 113.10	\$ 116.49	\$ 119.98	\$ 123.58	\$ 127.29	\$ 131.11	\$ 135.04
12	Computer Systems Programmer (Senior)	\$ 118.75	\$ 122.31	\$ 125.98	\$ 129.76	\$ 133.65	\$ 137.66	\$ 141.79	\$ 146.05	\$ 150.43	\$ 154.94
23	Database Management Specialist (Junior)	\$ 89.84	\$ 92.54	\$ 95.31	\$ 98.17	\$ 101.12	\$ 104.15	\$ 107.27	\$ 110.49	\$ 113.81	\$ 117.22
22	Database Management Specialist (Senior)	\$ 117.66	\$ 121.19	\$ 124.83	\$ 128.57	\$ 132.43	\$ 136.40	\$ 140.49	\$ 144.71	\$ 149.05	\$ 153.52
21	Database Manager	\$ 105.76	\$ 108.93	\$ 112.20	\$ 115.57	\$ 119.03	\$ 122.60	\$ 126.28	\$ 130.07	\$ 133.97	\$ 137.99
55	Documentation Specialist	\$ 62.10	\$ 63.96	\$ 65.88	\$ 67.86	\$ 69.89	\$ 71.99	\$ 74.15	\$ 76.38	\$ 78.67	\$ 81.03
97	Electrician, Journeyman	\$ 57.33	\$ 59.05	\$ 60.82	\$ 62.65	\$ 64.53	\$ 66.46	\$ 68.46	\$ 70.51	\$ 72.62	\$ 74.80
96	Electrician, Licensed Master	\$ 84.98	\$ 87.53	\$ 90.16	\$ 92.86	\$ 95.65	\$ 98.52	\$ 101.47	\$ 104.51	\$ 107.65	\$ 110.88
99	Electricians Helper	\$ 42.58	\$ 43.86	\$ 45.17	\$ 46.53	\$ 47.92	\$ 49.36	\$ 50.84	\$ 52.37	\$ 53.94	\$ 55.56
101	Engineer, Facility Operations	\$ 128.56	\$ 132.42	\$ 136.39	\$ 140.48	\$ 144.70	\$ 149.04	\$ 153.51	\$ 158.11	\$ 162.86	\$ 167.74
19	Engineer, Information	\$ 168.28	\$ 173.33	\$ 178.53	\$ 183.88	\$ 189.40	\$ 195.08	\$ 200.94	\$ 206.96	\$ 213.17	\$ 219.57
18	Engineer, Information (Senior)	\$ 203.28	\$ 209.38	\$ 215.66	\$ 222.13	\$ 228.79	\$ 235.66	\$ 242.73	\$ 250.01	\$ 257.51	\$ 265.23
52	Engineer, Information Security	\$ 169.26	\$ 174.34	\$ 179.57	\$ 184.95	\$ 190.50	\$ 196.22	\$ 202.11	\$ 208.17	\$ 214.41	\$ 220.85
33	Engineer, Interdisciplinary	\$ 98.05	\$ 100.99	\$ 104.02	\$ 107.14	\$ 110.36	\$ 113.67	\$ 117.08	\$ 120.59	\$ 124.21	\$ 127.93
32	Engineer, Interdisciplinary (Senior)	\$ 139.45	\$ 143.63	\$ 147.94	\$ 152.38	\$ 156.95	\$ 161.66	\$ 166.51	\$ 171.51	\$ 176.65	\$ 181.95
82	Engineer, Network (Junior)	\$ 120.89	\$ 124.52	\$ 128.25	\$ 132.10	\$ 136.06	\$ 140.14	\$ 144.35	\$ 148.68	\$ 153.14	\$ 157.73
81	Engineer, Network (Senior)	\$ 156.72	\$ 161.42	\$ 166.26	\$ 171.25	\$ 176.39	\$ 181.68	\$ 187.13	\$ 192.75	\$ 198.53	\$ 204.48
86	Engineer, Network Security	\$ 188.32	\$ 193.97	\$ 199.79	\$ 205.78	\$ 211.96	\$ 218.31	\$ 224.86	\$ 231.61	\$ 238.56	\$ 245.71
95	Engineer, Radio Frequency	\$ 114.39	\$ 117.82	\$ 121.36	\$ 125.00	\$ 128.75	\$ 132.61	\$ 136.59	\$ 140.69	\$ 144.91	\$ 149.25
31	Engineer, Software	\$ 188.32	\$ 193.97	\$ 199.79	\$ 205.78	\$ 211.96	\$ 218.31	\$ 224.86	\$ 231.61	\$ 238.56	\$ 245.71
101	Engineer, Stationary	\$ 100.23	\$ 103.24	\$ 106.33	\$ 109.52	\$ 112.81	\$ 116.19	\$ 119.68	\$ 123.27	\$ 126.97	\$ 130.78
30	Engineer, Systems	\$ 126.38	\$ 130.17	\$ 134.08	\$ 138.10	\$ 142.24	\$ 146.51	\$ 150.90	\$ 155.43	\$ 160.09	\$ 164.90
29	Engineer, Systems (Senior)	\$ 151.24	\$ 155.78	\$ 160.45	\$ 165.26	\$ 170.22	\$ 175.33	\$ 180.59	\$ 186.01	\$ 191.59	\$ 197.33
65	Engineer, Systems Design	\$ 107.12	\$ 110.33	\$ 113.64	\$ 117.05	\$ 120.56	\$ 124.18	\$ 127.91	\$ 131.74	\$ 135.70	\$ 139.77

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		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
99	Facilities Engineering Manager	\$ 148.17	\$ 152.62	\$ 157.19	\$ 161.91	\$ 166.77	\$ 171.77	\$ 176.92	\$ 182.23	\$ 187.70	\$ 193.33
105	Facilities Specialist Level I	\$ 42.49	\$ 43.76	\$ 45.08	\$ 46.43	\$ 47.82	\$ 49.26	\$ 50.74	\$ 52.26	\$ 53.83	\$ 55.44
104	Facilities Specialist Level II	\$ 50.11	\$ 51.61	\$ 53.16	\$ 54.76	\$ 56.40	\$ 58.09	\$ 59.83	\$ 61.63	\$ 63.48	\$ 65.38
103	Facilities Specialist Level III	\$ 75.17	\$ 77.43	\$ 79.75	\$ 82.14	\$ 84.60	\$ 87.14	\$ 89.76	\$ 92.45	\$ 95.22	\$ 98.08
102	Facilities Specialist, Lead	\$ 89.56	\$ 92.25	\$ 95.01	\$ 97.86	\$ 100.80	\$ 103.82	\$ 106.94	\$ 110.15	\$ 113.45	\$ 116.86
106	Facility Operations Supervisor	\$ 94.51	\$ 97.35	\$ 100.27	\$ 103.27	\$ 106.37	\$ 109.56	\$ 112.85	\$ 116.24	\$ 119.72	\$ 123.31
90	Geographic Information Systems (GIS) Analyst	\$ 51.21	\$ 52.75	\$ 54.33	\$ 55.96	\$ 57.64	\$ 59.37	\$ 61.15	\$ 62.98	\$ 64.87	\$ 66.82
91	Geographic Information Systems Specialist	\$ 70.82	\$ 72.94	\$ 75.13	\$ 77.39	\$ 79.71	\$ 82.10	\$ 84.56	\$ 87.10	\$ 89.71	\$ 92.40
88	Geographic Information Systems Technician I	\$ 56.65	\$ 58.35	\$ 60.10	\$ 61.90	\$ 63.76	\$ 65.67	\$ 67.64	\$ 69.67	\$ 71.76	\$ 73.92
87	Geographic Information Systems Technician II	\$ 67.54	\$ 69.57	\$ 71.65	\$ 73.80	\$ 76.02	\$ 78.30	\$ 80.65	\$ 83.07	\$ 85.56	\$ 88.12
89	Geographic Information Systems Technician Trainee	\$ 43.15	\$ 44.44	\$ 45.78	\$ 47.15	\$ 48.57	\$ 50.02	\$ 51.52	\$ 53.07	\$ 54.66	\$ 56.30
	GeoSpatial Web Developer (Mid-level)	\$ 59.92	\$ 61.72	\$ 63.57	\$ 65.48	\$ 67.44	\$ 69.46	\$ 71.55	\$ 73.69	\$ 75.90	\$ 78.18
	GeoSpatial Web Developer (Senior)	\$ 81.71	\$ 84.16	\$ 86.69	\$ 89.29	\$ 91.97	\$ 94.72	\$ 97.57	\$ 100.49	\$ 103.51	\$ 106.61
73	Group Facilitator (Senior)	\$ 88.25	\$ 90.90	\$ 93.62	\$ 96.43	\$ 99.33	\$ 102.31	\$ 105.38	\$ 108.54	\$ 111.79	\$ 115.15
44	Help Desk Manager	\$ 68.64	\$ 70.70	\$ 72.82	\$ 75.00	\$ 77.25	\$ 79.57	\$ 81.96	\$ 84.42	\$ 86.95	\$ 89.56
46	Help Desk Specialist (Junior)	\$ 49.02	\$ 50.49	\$ 52.01	\$ 53.57	\$ 55.17	\$ 56.83	\$ 58.53	\$ 60.29	\$ 62.10	\$ 63.96
45	Help Desk Specialist (Senior)	\$ 57.51	\$ 59.24	\$ 61.01	\$ 62.84	\$ 64.73	\$ 66.67	\$ 68.67	\$ 70.73	\$ 72.85	\$ 75.04
60	Internet/Intranet Site Developer (Junior)	\$ 61.01	\$ 62.84	\$ 64.73	\$ 66.67	\$ 68.67	\$ 70.73	\$ 72.85	\$ 75.03	\$ 77.29	\$ 79.60
59	Internet/Intranet Site Developer (Senior)	\$ 110.03	\$ 113.33	\$ 116.73	\$ 120.23	\$ 123.84	\$ 127.55	\$ 131.38	\$ 135.32	\$ 139.38	\$ 143.56
20	IT Professional (Senior)	\$ 132.81	\$ 136.79	\$ 140.90	\$ 145.13	\$ 149.48	\$ 153.96	\$ 158.58	\$ 163.34	\$ 168.24	\$ 173.29
75	Market Research Consultant (Senior)	\$ 93.69	\$ 96.50	\$ 99.40	\$ 102.38	\$ 105.45	\$ 108.61	\$ 111.87	\$ 115.23	\$ 118.68	\$ 122.24
74	Marketing Consultant (Senior)	\$ 84.98	\$ 87.53	\$ 90.16	\$ 92.86	\$ 95.65	\$ 98.52	\$ 101.47	\$ 104.51	\$ 107.65	\$ 110.88
83	Network Administrator	\$ 89.34	\$ 92.02	\$ 94.78	\$ 97.62	\$ 100.55	\$ 103.57	\$ 106.68	\$ 109.88	\$ 113.17	\$ 116.57
80	Network Manager	\$ 124.20	\$ 127.93	\$ 131.76	\$ 135.72	\$ 139.79	\$ 143.98	\$ 148.30	\$ 152.75	\$ 157.33	\$ 162.05
85	Network Technician (Junior)	\$ 37.04	\$ 38.15	\$ 39.30	\$ 40.47	\$ 41.69	\$ 42.94	\$ 44.23	\$ 45.55	\$ 46.92	\$ 48.33
84	Network Technician (Senior)	\$ 74.08	\$ 76.30	\$ 78.59	\$ 80.95	\$ 83.38	\$ 85.88	\$ 88.46	\$ 91.11	\$ 93.84	\$ 96.66
43	Office Automation Specialist	\$ 99.14	\$ 102.11	\$ 105.18	\$ 108.33	\$ 111.58	\$ 114.93	\$ 118.38	\$ 121.93	\$ 125.59	\$ 129.36
36	Operations Research Analyst (Senior)	\$ 105.68	\$ 108.85	\$ 112.12	\$ 115.48	\$ 118.94	\$ 122.51	\$ 126.19	\$ 129.97	\$ 133.87	\$ 137.89
108	Operator Level I	\$ 65.37	\$ 67.33	\$ 69.35	\$ 71.43	\$ 73.57	\$ 75.78	\$ 78.06	\$ 80.40	\$ 82.81	\$ 85.29
107	Operator Level II	\$ 106.77	\$ 109.97	\$ 113.27	\$ 116.67	\$ 120.17	\$ 123.78	\$ 127.49	\$ 131.31	\$ 135.25	\$ 139.31
109	Photographer	\$ 45.76	\$ 47.13	\$ 48.55	\$ 50.00	\$ 51.50	\$ 53.05	\$ 54.64	\$ 56.28	\$ 57.97	\$ 59.71

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Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule											
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#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
39	Planner, Information Technology (Senior)	\$ 74.08	\$ 76.30	\$ 78.59	\$ 80.95	\$ 83.38	\$ 85.88	\$ 88.46	\$ 91.11	\$ 93.84	\$ 96.66
58	Program Administration Specialist	\$ 82.79	\$ 85.27	\$ 87.83	\$ 90.47	\$ 93.18	\$ 95.98	\$ 98.86	\$ 101.82	\$ 104.88	\$ 108.02
1	Program Manager	\$ 290.02	\$ 298.72	\$ 307.68	\$ 316.91	\$ 326.42	\$ 336.21	\$ 346.30	\$ 356.69	\$ 367.39	\$ 378.41
57	Project Control Specialist	\$ 104.59	\$ 107.73	\$ 110.96	\$ 114.29	\$ 117.72	\$ 121.25	\$ 124.89	\$ 128.63	\$ 132.49	\$ 136.47
2	Project Manager	\$ 219.98	\$ 226.58	\$ 233.38	\$ 240.38	\$ 247.59	\$ 255.02	\$ 262.67	\$ 270.55	\$ 278.66	\$ 287.02
25	Quality Assurance Consultant (Senior)	\$ 205.18	\$ 211.34	\$ 217.68	\$ 224.21	\$ 230.93	\$ 237.86	\$ 245.00	\$ 252.35	\$ 259.92	\$ 267.71
24	Quality Assurance Manager	\$ 147.97	\$ 152.41	\$ 156.98	\$ 161.69	\$ 166.54	\$ 171.54	\$ 176.68	\$ 181.98	\$ 187.44	\$ 193.07
26	Quality Assurance Specialist	\$ 96.57	\$ 99.47	\$ 102.45	\$ 105.52	\$ 108.69	\$ 111.95	\$ 115.31	\$ 118.77	\$ 122.33	\$ 126.00
71	Risk Assessment Consultant (Senior)	\$ 150.35	\$ 154.86	\$ 159.51	\$ 164.29	\$ 169.22	\$ 174.30	\$ 179.53	\$ 184.91	\$ 190.46	\$ 196.17
49	Security, Computer Systems Specialist	\$ 121.65	\$ 125.30	\$ 129.06	\$ 132.93	\$ 136.92	\$ 141.03	\$ 145.26	\$ 149.61	\$ 154.10	\$ 158.73
50	Security, Data Specialist	\$ 96.96	\$ 99.87	\$ 102.86	\$ 105.95	\$ 109.13	\$ 112.40	\$ 115.78	\$ 119.25	\$ 122.83	\$ 126.51
4	Subject Matter Expert	\$ 152.92	\$ 157.51	\$ 162.23	\$ 167.10	\$ 172.11	\$ 177.28	\$ 182.59	\$ 188.07	\$ 193.71	\$ 199.53
3	Subject Matter Expert (Senior)	\$ 229.48	\$ 236.36	\$ 243.46	\$ 250.76	\$ 258.28	\$ 266.03	\$ 274.01	\$ 282.23	\$ 290.70	\$ 299.42
94	Systems Analyst, Wireless	\$ 95.87	\$ 98.75	\$ 101.71	\$ 104.76	\$ 107.90	\$ 111.14	\$ 114.47	\$ 117.91	\$ 121.45	\$ 125.09
53	System Security Research Analyst	\$ 126.38	\$ 130.17	\$ 134.08	\$ 138.10	\$ 142.24	\$ 146.51	\$ 150.90	\$ 155.43	\$ 160.09	\$ 164.90
51	Systems Security Specialist	\$ 96.96	\$ 99.87	\$ 102.86	\$ 105.95	\$ 109.13	\$ 112.40	\$ 115.78	\$ 119.25	\$ 122.83	\$ 126.51
48	Systems Security Specialist (Senior)	\$ 121.78	\$ 125.43	\$ 129.20	\$ 133.07	\$ 137.06	\$ 141.18	\$ 145.41	\$ 149.77	\$ 154.27	\$ 158.90
78	Telecommunications Consultant (Senior)	\$ 105.68	\$ 108.85	\$ 112.12	\$ 115.48	\$ 118.94	\$ 122.51	\$ 126.19	\$ 129.97	\$ 133.87	\$ 137.89
77	Telecommunications Engineer	\$ 105.96	\$ 109.14	\$ 112.41	\$ 115.79	\$ 119.26	\$ 122.84	\$ 126.52	\$ 130.32	\$ 134.23	\$ 138.25
76	Telecommunications Engineer (Senior)	\$ 118.43	\$ 121.98	\$ 125.64	\$ 129.41	\$ 133.29	\$ 137.29	\$ 141.41	\$ 145.65	\$ 150.02	\$ 154.52
79	Telecommunications, System Analyst	\$ 93.49	\$ 96.29	\$ 99.18	\$ 102.16	\$ 105.22	\$ 108.38	\$ 111.63	\$ 114.98	\$ 118.43	\$ 121.98
27	Testing Specialist	\$ 92.60	\$ 95.38	\$ 98.24	\$ 101.19	\$ 104.22	\$ 107.35	\$ 110.57	\$ 113.89	\$ 117.30	\$ 120.82
28	Training Specialist/Instructor	\$ 51.21	\$ 52.75	\$ 54.33	\$ 55.96	\$ 57.64	\$ 59.37	\$ 61.15	\$ 62.98	\$ 64.87	\$ 66.82
56	Writer/Editor, Technical	\$ 105.96	\$ 109.14	\$ 112.41	\$ 115.79	\$ 119.26	\$ 122.84	\$ 126.52	\$ 130.32	\$ 134.23	\$ 138.25

* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

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 Commision Only Pricing

	Table F-A2, Commission Only Percentage for Telecommunication Audits (as defined in 2.3.9.1)									
	COMMISSION ONLY PERCENTAGE CONTRACT YEAR*									
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage
Commission Only Percentage	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%

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COMPANY NAME: Encompass IT Security Solutions Inc.
 CONTRACT POC: Felicia Hill, CEO;
 ADDRESS: 16701 Melford Blvd, STE # 400, Bowie MD 20715
 OFFICE NUMBER : 202-677-5504
 FAX NUMBER : 202-644-5210
 FEIN: 46-4975632



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COMPANY NAME:
CONTRACT POC:
ADDRESS:

PHONE NUMBER:
FAX NUMBER:

FEIN:

AUTHORIZED SIGNATURE

TITLE CEO Chief Executive Officer, Encompass IT Security Solutions Inc

Attachment F-A2