

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
		Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price
66	Accountant, Cost (Senior)	\$ 118.99	\$ 127.91	\$ 137.51	\$ 147.82	\$ 158.91	\$ 170.83	\$ 183.64	\$ 197.41	\$ 212.22	\$ 228.13
47	Administrator, Systems	\$ 119.99	\$ 128.99	\$ 138.66	\$ 149.06	\$ 160.24	\$ 172.26	\$ 185.18	\$ 199.07	\$ 214.00	\$ 230.05
5	Analyst, Computer Software/Integration (Senior)	\$ 120.99	\$ 130.06	\$ 139.82	\$ 150.31	\$ 161.58	\$ 173.70	\$ 186.72	\$ 200.73	\$ 215.78	\$ 231.97
9	Analyst, Computer Systems (Junior)	\$ 121.99	\$ 131.14	\$ 140.97	\$ 151.55	\$ 162.91	\$ 175.13	\$ 188.27	\$ 202.39	\$ 217.57	\$ 233.88
8	Analyst, Computer Systems (Senior)	\$ 122.99	\$ 132.21	\$ 142.13	\$ 152.79	\$ 164.25	\$ 176.57	\$ 189.81	\$ 204.05	\$ 219.35	\$ 235.80
68	Analyst, Financial	\$ 123.99	\$ 133.29	\$ 143.29	\$ 154.03	\$ 165.58	\$ 178.00	\$ 191.35	\$ 205.71	\$ 221.13	\$ 237.72
67	Analyst, Financial (Senior)	\$ 124.99	\$ 134.36	\$ 144.44	\$ 155.27	\$ 166.92	\$ 179.44	\$ 192.90	\$ 207.36	\$ 222.92	\$ 239.64
54	Analyst, Research	\$ 125.99	\$ 135.44	\$ 145.60	\$ 156.52	\$ 168.26	\$ 180.87	\$ 194.44	\$ 209.02	\$ 224.70	\$ 241.55
37	Analyst, Systems (Senior)	\$ 126.99	\$ 136.51	\$ 146.75	\$ 157.76	\$ 169.59	\$ 182.31	\$ 195.98	\$ 210.68	\$ 226.48	\$ 243.47
17	Application Developer, Advanced Technology	\$ 127.99	\$ 137.59	\$ 147.91	\$ 159.00	\$ 170.93	\$ 183.75	\$ 197.53	\$ 212.34	\$ 228.27	\$ 245.39
16	Application Developer, Advanced Technology (Senior)	\$ 128.99	\$ 138.66	\$ 149.06	\$ 160.24	\$ 172.26	\$ 185.18	\$ 199.07	\$ 214.00	\$ 230.05	\$ 247.30
11	Applications Development Expert	\$ 129.99	\$ 139.74	\$ 150.22	\$ 161.49	\$ 173.60	\$ 186.62	\$ 200.61	\$ 215.66	\$ 231.83	\$ 249.22
10	Applications Programmer	\$ 130.99	\$ 140.81	\$ 151.38	\$ 162.73	\$ 174.93	\$ 188.05	\$ 202.16	\$ 217.32	\$ 233.62	\$ 251.14
92	Archeologist /Historic Preservation Specialist	\$ 131.99	\$ 141.89	\$ 152.53	\$ 163.97	\$ 176.27	\$ 189.49	\$ 203.70	\$ 218.98	\$ 235.40	\$ 253.06
40	Architect, Application (Senior)	\$ 132.99	\$ 142.96	\$ 153.69	\$ 165.21	\$ 177.60	\$ 190.92	\$ 205.24	\$ 220.64	\$ 237.18	\$ 254.97
38	Architect, Information Technology (Senior)	\$ 133.99	\$ 144.04	\$ 154.84	\$ 166.46	\$ 178.94	\$ 192.36	\$ 206.79	\$ 222.30	\$ 238.97	\$ 256.89
61	Architect, Internet/Web	\$ 134.99	\$ 145.11	\$ 156.00	\$ 167.70	\$ 180.27	\$ 193.80	\$ 208.33	\$ 223.96	\$ 240.75	\$ 258.81
63	Architect, Systems (Senior)	\$ 135.99	\$ 146.19	\$ 157.15	\$ 168.94	\$ 181.61	\$ 195.23	\$ 209.87	\$ 225.61	\$ 242.54	\$ 260.73
64	Architect, Systems Design	\$ 136.99	\$ 147.26	\$ 158.31	\$ 170.18	\$ 182.95	\$ 196.67	\$ 211.42	\$ 227.27	\$ 244.32	\$ 262.64
93	Architectural Historian	\$ 137.99	\$ 148.34	\$ 159.46	\$ 171.42	\$ 184.28	\$ 198.10	\$ 212.96	\$ 228.93	\$ 246.10	\$ 264.56
110	Audit Manager	\$ 138.99	\$ 149.41	\$ 160.62	\$ 172.67	\$ 185.62	\$ 199.54	\$ 214.50	\$ 230.59	\$ 247.89	\$ 266.48
111	Audit Supervisor	\$ 139.99	\$ 150.49	\$ 161.78	\$ 173.91	\$ 186.95	\$ 200.97	\$ 216.05	\$ 232.25	\$ 249.67	\$ 268.39
69	Auditor, IT (Senior)	\$ 140.99	\$ 151.56	\$ 162.93	\$ 175.15	\$ 188.29	\$ 202.41	\$ 217.59	\$ 233.91	\$ 251.45	\$ 270.31
112	Auditor, Lead	\$ 141.99	\$ 152.64	\$ 164.09	\$ 176.39	\$ 189.62	\$ 203.85	\$ 219.13	\$ 235.57	\$ 253.24	\$ 272.23
70	Auditor (Senior)	\$ 142.99	\$ 153.71	\$ 165.24	\$ 177.64	\$ 190.96	\$ 205.28	\$ 220.68	\$ 237.23	\$ 255.02	\$ 274.15
113	Auditor, Staff	\$ 143.99	\$ 154.79	\$ 166.40	\$ 178.88	\$ 192.29	\$ 206.72	\$ 222.22	\$ 238.89	\$ 256.80	\$ 276.06
72	Business Process Consultant (Senior)	\$ 144.99	\$ 155.86	\$ 167.55	\$ 180.12	\$ 193.63	\$ 208.15	\$ 223.76	\$ 240.55	\$ 258.59	\$ 277.98
62	Computer Graphics Illustrator	\$ 145.99	\$ 156.94	\$ 168.71	\$ 181.36	\$ 194.97	\$ 209.59	\$ 225.31	\$ 242.20	\$ 260.37	\$ 279.90
34	Computer Operations Center Specialist	\$ 146.99	\$ 158.01	\$ 169.87	\$ 182.61	\$ 196.30	\$ 211.02	\$ 226.85	\$ 243.86	\$ 262.15	\$ 281.81
35	Computer Operations Research Analyst	\$ 147.99	\$ 159.09	\$ 171.02	\$ 183.85	\$ 197.64	\$ 212.46	\$ 228.39	\$ 245.52	\$ 263.94	\$ 283.73
42	Computer Operator	\$ 148.99	\$ 160.16	\$ 172.18	\$ 185.09	\$ 198.97	\$ 213.89	\$ 229.94	\$ 247.18	\$ 265.72	\$ 285.65
41	Computer Operator (Senior)	\$ 149.99	\$ 161.24	\$ 173.33	\$ 186.33	\$ 200.31	\$ 215.33	\$ 231.48	\$ 248.84	\$ 267.50	\$ 287.57
15	Computer Programmer (Junior)	\$ 150.99	\$ 162.31	\$ 174.49	\$ 187.57	\$ 201.64	\$ 216.77	\$ 233.02	\$ 250.50	\$ 269.29	\$ 289.48

COMPANY Fairwinds
CONTRACT Michael Bristol
ADDRESS: 920 Melvin Rd, Annapolis MD 21403

OFFICE: 703-472-1940

FEIN: 81-2990204

Attachment F - Price Form A1



AUTHORIZED SIGNATURE

Executive Vice President

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule

Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP

#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
14	Computer Programmer (Senior)	\$ 151.99	\$ 163.39	\$ 175.64	\$ 188.82	\$ 202.98	\$ 218.20	\$ 234.57	\$ 252.16	\$ 271.07	\$ 291.40
7	Computer Specialist	\$ 152.99	\$ 164.46	\$ 176.80	\$ 190.06	\$ 204.31	\$ 219.64	\$ 236.11	\$ 253.82	\$ 272.85	\$ 293.32
6	Computer Specialist (Senior)	\$ 153.99	\$ 165.54	\$ 177.95	\$ 191.30	\$ 205.65	\$ 221.07	\$ 237.65	\$ 255.48	\$ 274.64	\$ 295.24
13	Computer Systems Programmer	\$ 154.99	\$ 166.61	\$ 179.11	\$ 192.54	\$ 206.98	\$ 222.51	\$ 239.20	\$ 257.14	\$ 276.42	\$ 297.15
12	Computer Systems Programmer (Senior)	\$ 155.99	\$ 167.69	\$ 180.27	\$ 193.79	\$ 208.32	\$ 223.94	\$ 240.74	\$ 258.80	\$ 278.20	\$ 299.07
23	Database Management Specialist (Junior)	\$ 156.99	\$ 168.76	\$ 181.42	\$ 195.03	\$ 209.66	\$ 225.38	\$ 242.28	\$ 260.45	\$ 279.99	\$ 300.99
22	Database Management Specialist (Senior)	\$ 138.82	\$ 149.23	\$ 160.42	\$ 172.46	\$ 185.39	\$ 199.29	\$ 214.24	\$ 230.31	\$ 247.58	\$ 266.15
21	Database Manager	\$ 139.82	\$ 150.31	\$ 161.58	\$ 173.70	\$ 186.73	\$ 200.73	\$ 215.78	\$ 231.97	\$ 249.37	\$ 268.07
55	Documentation Specialist	\$ 140.82	\$ 151.38	\$ 162.74	\$ 174.94	\$ 188.06	\$ 202.17	\$ 217.33	\$ 233.63	\$ 251.15	\$ 269.99
97	Electrician, Journeyman	\$ 141.82	\$ 152.46	\$ 163.89	\$ 176.18	\$ 189.40	\$ 203.60	\$ 218.87	\$ 235.29	\$ 252.93	\$ 271.90
96	Electrician, Licensed Master	\$ 142.82	\$ 153.53	\$ 165.05	\$ 177.42	\$ 190.73	\$ 205.04	\$ 220.41	\$ 236.95	\$ 254.72	\$ 273.82
99	Electricians Helper	\$ 143.82	\$ 154.61	\$ 166.20	\$ 178.67	\$ 192.07	\$ 206.47	\$ 221.96	\$ 238.60	\$ 256.50	\$ 275.74
101	Engineer, Facility Operations	\$ 144.82	\$ 155.68	\$ 167.36	\$ 179.91	\$ 193.40	\$ 207.91	\$ 223.50	\$ 240.26	\$ 258.28	\$ 277.65
19	Engineer, Information	\$ 145.82	\$ 156.76	\$ 168.51	\$ 181.15	\$ 194.74	\$ 209.34	\$ 225.04	\$ 241.92	\$ 260.07	\$ 279.57
18	Engineer, Information (Senior)	\$ 146.82	\$ 157.83	\$ 169.67	\$ 182.39	\$ 196.07	\$ 210.78	\$ 226.59	\$ 243.58	\$ 261.85	\$ 281.49
52	Engineer, Information Security	\$ 147.82	\$ 158.91	\$ 170.82	\$ 183.64	\$ 197.41	\$ 212.21	\$ 228.13	\$ 245.24	\$ 263.63	\$ 283.41
33	Engineer, Interdisciplinary	\$ 148.82	\$ 159.98	\$ 171.98	\$ 184.88	\$ 198.74	\$ 213.65	\$ 229.67	\$ 246.90	\$ 265.42	\$ 285.32
32	Engineer, Interdisciplinary (Senior)	\$ 149.82	\$ 161.06	\$ 173.14	\$ 186.12	\$ 200.08	\$ 215.09	\$ 231.22	\$ 248.56	\$ 267.20	\$ 287.24
82	Engineer, Network (Junior)	\$ 150.82	\$ 162.13	\$ 174.29	\$ 187.36	\$ 201.42	\$ 216.52	\$ 232.76	\$ 250.22	\$ 268.98	\$ 289.16
81	Engineer, Network (Senior)	\$ 151.82	\$ 163.21	\$ 175.45	\$ 188.61	\$ 202.75	\$ 217.96	\$ 234.30	\$ 251.88	\$ 270.77	\$ 291.08
86	Engineer, Network Security	\$ 152.82	\$ 164.28	\$ 176.60	\$ 189.85	\$ 204.09	\$ 219.39	\$ 235.85	\$ 253.54	\$ 272.55	\$ 292.99
95	Engineer, Radio Frequency	\$ 153.82	\$ 165.36	\$ 177.76	\$ 191.09	\$ 205.42	\$ 220.83	\$ 237.39	\$ 255.19	\$ 274.33	\$ 294.91
31	Engineer, Software	\$ 154.82	\$ 166.43	\$ 178.91	\$ 192.33	\$ 206.76	\$ 222.26	\$ 238.93	\$ 256.85	\$ 276.12	\$ 296.83
101	Engineer, Stationary	\$ 155.82	\$ 167.51	\$ 180.07	\$ 193.57	\$ 208.09	\$ 223.70	\$ 240.48	\$ 258.51	\$ 277.90	\$ 298.74
30	Engineer, Systems	\$ 156.82	\$ 168.58	\$ 181.23	\$ 194.82	\$ 209.43	\$ 225.14	\$ 242.02	\$ 260.17	\$ 279.68	\$ 300.66
29	Engineer, Systems (Senior)	\$ 157.82	\$ 169.66	\$ 182.38	\$ 196.06	\$ 210.76	\$ 226.57	\$ 243.56	\$ 261.83	\$ 281.47	\$ 302.58
65	Engineer, Systems Design	\$ 158.82	\$ 170.73	\$ 183.54	\$ 197.30	\$ 212.10	\$ 228.01	\$ 245.11	\$ 263.49	\$ 283.25	\$ 304.50
99	Facilities Engineering Manager	\$ 159.82	\$ 171.81	\$ 184.69	\$ 198.54	\$ 213.43	\$ 229.44	\$ 246.65	\$ 265.15	\$ 285.04	\$ 306.41
105	Facilities Specialist Level I	\$ 160.82	\$ 172.88	\$ 185.85	\$ 199.79	\$ 214.77	\$ 230.88	\$ 248.19	\$ 266.81	\$ 286.82	\$ 308.33
104	Facilities Specialist Level II	\$ 161.82	\$ 173.96	\$ 187.00	\$ 201.03	\$ 216.11	\$ 232.31	\$ 249.74	\$ 268.47	\$ 288.60	\$ 310.25
103	Facilities Specialist Level III	\$ 162.82	\$ 175.03	\$ 188.16	\$ 202.27	\$ 217.44	\$ 233.75	\$ 251.28	\$ 270.13	\$ 290.39	\$ 312.16
102	Facilities Specialist, Lead	\$ 163.82	\$ 176.11	\$ 189.31	\$ 203.51	\$ 218.78	\$ 235.18	\$ 252.82	\$ 271.79	\$ 292.17	\$ 314.08
106	Facility Operations Supervisor	\$ 164.82	\$ 177.18	\$ 190.47	\$ 204.76	\$ 220.11	\$ 236.62	\$ 254.37	\$ 273.44	\$ 293.95	\$ 316.00
90	Geographic Information Systems (GIS) Analyst	\$ 165.82	\$ 178.26	\$ 191.63	\$ 206.00	\$ 221.45	\$ 238.06	\$ 255.91	\$ 275.10	\$ 295.74	\$ 317.92
91	Geographic Information Systems Specialist	\$ 166.82	\$ 179.33	\$ 192.78	\$ 207.24	\$ 222.78	\$ 239.49	\$ 257.45	\$ 276.76	\$ 297.52	\$ 319.83

COMPANY Fairwinds
CONTRACT Michael Bristol
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Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP

#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
88	Geographic Information Systems Technician I	\$ 167.82	\$ 180.41	\$ 193.94	\$ 208.48	\$ 224.12	\$ 240.93	\$ 259.00	\$ 278.42	\$ 299.30	\$ 321.75
87	Geographic Information Systems Technician II	\$ 168.82	\$ 181.48	\$ 195.09	\$ 209.72	\$ 225.45	\$ 242.36	\$ 260.54	\$ 280.08	\$ 301.09	\$ 323.67
89	Geographic Information Systems Technician Trainee	\$ 169.82	\$ 182.56	\$ 196.25	\$ 210.97	\$ 226.79	\$ 243.80	\$ 262.08	\$ 281.74	\$ 302.87	\$ 325.59
	GeoSpatial Web Developer (Mid-level)	\$ 170.82	\$ 183.63	\$ 197.40	\$ 212.21	\$ 228.12	\$ 245.23	\$ 263.63	\$ 283.40	\$ 304.65	\$ 327.50
	GeoSpatial Web Developer (Senior)	\$ 171.82	\$ 184.71	\$ 198.56	\$ 213.45	\$ 229.46	\$ 246.67	\$ 265.17	\$ 285.06	\$ 306.44	\$ 329.42
73	Group Facilitator (Senior)	\$ 172.82	\$ 185.78	\$ 199.72	\$ 214.69	\$ 230.80	\$ 248.11	\$ 266.71	\$ 286.72	\$ 308.22	\$ 331.34
44	Help Desk Manager	\$ 173.82	\$ 186.86	\$ 200.87	\$ 215.94	\$ 232.13	\$ 249.54	\$ 268.26	\$ 288.38	\$ 310.00	\$ 333.25
46	Help Desk Specialist (Junior)	\$ 174.82	\$ 187.93	\$ 202.03	\$ 217.18	\$ 233.47	\$ 250.98	\$ 269.80	\$ 290.03	\$ 311.79	\$ 335.17
45	Help Desk Specialist (Senior)	\$ 175.82	\$ 189.01	\$ 203.18	\$ 218.42	\$ 234.80	\$ 252.41	\$ 271.34	\$ 291.69	\$ 313.57	\$ 337.09
60	Internet/Intranet Site Developer (Junior)	\$ 176.82	\$ 190.08	\$ 204.34	\$ 219.66	\$ 236.14	\$ 253.85	\$ 272.89	\$ 293.35	\$ 315.35	\$ 339.01
59	Internet/Intranet Site Developer (Senior)	\$ 177.82	\$ 191.16	\$ 205.49	\$ 220.91	\$ 237.47	\$ 255.28	\$ 274.43	\$ 295.01	\$ 317.14	\$ 340.92
20	IT Professional (Senior)	\$ 178.82	\$ 192.23	\$ 206.65	\$ 222.15	\$ 238.81	\$ 256.72	\$ 275.97	\$ 296.67	\$ 318.92	\$ 342.84
75	Market Research Consultant (Senior)	\$ 118.99	\$ 127.91	\$ 137.51	\$ 147.82	\$ 158.91	\$ 170.83	\$ 183.64	\$ 197.41	\$ 212.22	\$ 228.13
74	Marketing Consultant (Senior)	\$ 119.99	\$ 128.99	\$ 138.66	\$ 149.06	\$ 160.24	\$ 172.26	\$ 185.18	\$ 199.07	\$ 214.00	\$ 230.05
83	Network Administrator	\$ 120.99	\$ 130.06	\$ 139.82	\$ 150.31	\$ 161.58	\$ 173.70	\$ 186.72	\$ 200.73	\$ 215.78	\$ 231.97
80	Network Manager	\$ 121.99	\$ 131.14	\$ 140.97	\$ 151.55	\$ 162.91	\$ 175.13	\$ 188.27	\$ 202.39	\$ 217.57	\$ 233.88
85	Network Technician (Junior)	\$ 122.99	\$ 132.21	\$ 142.13	\$ 152.79	\$ 164.25	\$ 176.57	\$ 189.81	\$ 204.05	\$ 219.35	\$ 235.80
84	Network Technician (Senior)	\$ 123.99	\$ 133.29	\$ 143.29	\$ 154.03	\$ 165.58	\$ 178.00	\$ 191.35	\$ 205.71	\$ 221.13	\$ 237.72
43	Office Automation Specialist	\$ 124.99	\$ 134.36	\$ 144.44	\$ 155.27	\$ 166.92	\$ 179.44	\$ 192.90	\$ 207.36	\$ 222.92	\$ 239.64
36	Operations Research Analyst (Senior)	\$ 125.99	\$ 135.44	\$ 145.60	\$ 156.52	\$ 168.26	\$ 180.87	\$ 194.44	\$ 209.02	\$ 224.70	\$ 241.55
108	Operator Level I	\$ 126.99	\$ 136.51	\$ 146.75	\$ 157.76	\$ 169.59	\$ 182.31	\$ 195.98	\$ 210.68	\$ 226.48	\$ 243.47
107	Operator Level II	\$ 127.99	\$ 137.59	\$ 147.91	\$ 159.00	\$ 170.93	\$ 183.75	\$ 197.53	\$ 212.34	\$ 228.27	\$ 245.39
109	Photographer	\$ 128.99	\$ 138.66	\$ 149.06	\$ 160.24	\$ 172.26	\$ 185.18	\$ 199.07	\$ 214.00	\$ 230.05	\$ 247.30
39	Planner, Information Technology (Senior)	\$ 129.99	\$ 139.74	\$ 150.22	\$ 161.49	\$ 173.60	\$ 186.62	\$ 200.61	\$ 215.66	\$ 231.83	\$ 249.22
58	Program Administration Specialist	\$ 130.99	\$ 140.81	\$ 151.38	\$ 162.73	\$ 174.93	\$ 188.05	\$ 202.16	\$ 217.32	\$ 233.62	\$ 251.14
1	Program Manager	\$ 131.99	\$ 141.89	\$ 152.53	\$ 163.97	\$ 176.27	\$ 189.49	\$ 203.70	\$ 218.98	\$ 235.40	\$ 253.06
57	Project Control Specialist	\$ 132.99	\$ 142.96	\$ 153.69	\$ 165.21	\$ 177.60	\$ 190.92	\$ 205.24	\$ 220.64	\$ 237.18	\$ 254.97
2	Project Manager	\$ 133.99	\$ 144.04	\$ 154.84	\$ 166.46	\$ 178.94	\$ 192.36	\$ 206.79	\$ 222.30	\$ 238.97	\$ 256.89
25	Quality Assurance Consultant (Senior)	\$ 134.99	\$ 145.11	\$ 156.00	\$ 167.70	\$ 180.27	\$ 193.80	\$ 208.33	\$ 223.96	\$ 240.75	\$ 258.81
24	Quality Assurance Manager	\$ 135.99	\$ 146.19	\$ 157.15	\$ 168.94	\$ 181.61	\$ 195.23	\$ 209.87	\$ 225.61	\$ 242.54	\$ 260.73
26	Quality Assurance Specialist	\$ 136.99	\$ 147.26	\$ 158.31	\$ 170.18	\$ 182.95	\$ 196.67	\$ 211.42	\$ 227.27	\$ 244.32	\$ 262.64
71	Risk Assessment Consultant (Senior)	\$ 137.99	\$ 148.34	\$ 159.46	\$ 171.42	\$ 184.28	\$ 198.10	\$ 212.96	\$ 228.93	\$ 246.10	\$ 264.56
49	Security, Computer Systems Specialist	\$ 138.99	\$ 149.41	\$ 160.62	\$ 172.67	\$ 185.62	\$ 199.54	\$ 214.50	\$ 230.59	\$ 247.89	\$ 266.48
50	Security, Data Specialist	\$ 139.99	\$ 150.49	\$ 161.78	\$ 173.91	\$ 186.95	\$ 200.97	\$ 216.05	\$ 232.25	\$ 249.67	\$ 268.39
4	Subject Matter Expert	\$ 140.99	\$ 151.56	\$ 162.93	\$ 175.15	\$ 188.29	\$ 202.41	\$ 217.59	\$ 233.91	\$ 251.45	\$ 270.31

COMPANY Fairwinds
CONTRACT Michael Bristol
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Attachment F - Price Form A1


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____ Executive Vice President

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule

Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP

#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
3	Subject Matter Expert (Senior)	\$ 141.99	\$ 152.64	\$ 164.09	\$ 176.39	\$ 189.62	\$ 203.85	\$ 219.13	\$ 235.57	\$ 253.24	\$ 272.23
94	Systems Analyst, Wireless	\$ 142.99	\$ 153.71	\$ 165.24	\$ 177.64	\$ 190.96	\$ 205.28	\$ 220.68	\$ 237.23	\$ 255.02	\$ 274.15
53	System Security Research Analyst	\$ 143.99	\$ 154.79	\$ 166.40	\$ 178.88	\$ 192.29	\$ 206.72	\$ 222.22	\$ 238.89	\$ 256.80	\$ 276.06
51	Systems Security Specialist	\$ 144.99	\$ 155.86	\$ 167.55	\$ 180.12	\$ 193.63	\$ 208.15	\$ 223.76	\$ 240.55	\$ 258.59	\$ 277.98
48	Systems Security Specialist (Senior)	\$ 145.99	\$ 156.94	\$ 168.71	\$ 181.36	\$ 194.97	\$ 209.59	\$ 225.31	\$ 242.20	\$ 260.37	\$ 279.90
78	Telecommunications Consultant (Senior)	\$ 146.99	\$ 158.01	\$ 169.87	\$ 182.61	\$ 196.30	\$ 211.02	\$ 226.85	\$ 243.86	\$ 262.15	\$ 281.81
77	Telecommunications Engineer	\$ 147.99	\$ 159.09	\$ 171.02	\$ 183.85	\$ 197.64	\$ 212.46	\$ 228.39	\$ 245.52	\$ 263.94	\$ 283.73
76	Telecommunications Engineer (Senior)	\$ 148.99	\$ 160.16	\$ 172.18	\$ 185.09	\$ 198.97	\$ 213.89	\$ 229.94	\$ 247.18	\$ 265.72	\$ 285.65
79	Telecommunications, System Analyst	\$ 149.99	\$ 161.24	\$ 173.33	\$ 186.33	\$ 200.31	\$ 215.33	\$ 231.48	\$ 248.84	\$ 267.50	\$ 287.57
27	Testing Specialist	\$ 150.99	\$ 162.31	\$ 174.49	\$ 187.57	\$ 201.64	\$ 216.77	\$ 233.02	\$ 250.50	\$ 269.29	\$ 289.48
28	Training Specialist/Instructor	\$ 151.99	\$ 163.39	\$ 175.64	\$ 188.82	\$ 202.98	\$ 218.20	\$ 234.57	\$ 252.16	\$ 271.07	\$ 291.40
56	Writer/Editor, Technical	\$ 152.99	\$ 164.46	\$ 176.80	\$ 190.06	\$ 204.31	\$ 219.64	\$ 236.11	\$ 253.82	\$ 272.85	\$ 293.32

* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

COMPANY Fairwinds
CONTRACT Michael Bristol
ADDRESS: 920 Melvin Rd, Annapolis MD 21403

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Attachment F - Price Form A1


AUTHORIZED SIGNATURE

____ Executive Vice President

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
 Commision Only Pricing

	Table F-A2, Commission Only Percentage for Telecommunication Audits (as defined in 2.3.9.1)									
	COMMISSION ONLY PERCENTAGE CONTRACT YEAR*									
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage
Commission Only Percentage	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%

* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

COMPANY NAME: FAIRWINDS
 CONTRACT POC: MICHAEL BRISTOL
 ADDRESS: 920 MELVIN RD. ANNAPOLIS MD 21403
 PHONE NUMBER: 703-472-1940
 FAX NUMBER: N/A
 FEIN: 81-2990204


 AUTHORIZED SIGNATURE

Exec VP
 TITLE