

Response to
Consulting and Technical Services + (CATS+)
Expansion Window #2
RFP Number 060B2490023

Volume II – Financial Proposal

Prepared by

MENSANA CONSULTING LLC

14100 Flint Rock Rd

Rockville, MD 20853

eMM# 00015492

Federal Tax ID# 46-2310674

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule

Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP

#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1 Offeror Price	Year 2 Offeror Price	Year 3 Offeror Price	Year 4 Offeror Price	Year 5 Offeror Price	Year 6 Offeror Price	Year 7 Offeror Price	Year 8 Offeror Price	Year 9 Offeror Price	Year 10 Offeror Price
66	Accountant, Cost (Senior)	\$ 120.50	\$ 124.12	\$ 127.84	\$ 131.67	\$ 135.62	\$ 139.69	\$ 143.88	\$ 148.20	\$ 152.65	\$ 157.23
47	Administrator, Systems	\$ 105.00	\$ 108.15	\$ 111.39	\$ 114.74	\$ 118.18	\$ 121.72	\$ 125.38	\$ 129.14	\$ 133.01	\$ 137.00
5	Analyst, Computer Software/Integration (Senior)	\$ 136.53	\$ 140.63	\$ 144.84	\$ 149.19	\$ 153.67	\$ 158.28	\$ 163.02	\$ 167.91	\$ 172.95	\$ 178.14
9	Analyst, Computer Systems (Junior)	\$ 73.40	\$ 75.60	\$ 77.87	\$ 80.21	\$ 82.61	\$ 85.09	\$ 87.64	\$ 90.27	\$ 92.98	\$ 95.77
8	Analyst, Computer Systems (Senior)	\$ 83.50	\$ 86.01	\$ 88.59	\$ 91.24	\$ 93.98	\$ 96.80	\$ 99.70	\$ 102.69	\$ 105.78	\$ 108.95
68	Analyst, Financial	\$ 108.20	\$ 111.45	\$ 114.79	\$ 118.23	\$ 121.78	\$ 125.43	\$ 129.20	\$ 133.07	\$ 137.06	\$ 141.18
67	Analyst, Financial (Senior)	\$ 134.80	\$ 138.84	\$ 143.01	\$ 147.30	\$ 151.72	\$ 156.27	\$ 160.96	\$ 165.79	\$ 170.76	\$ 175.88
54	Analyst, Research	\$ 134.80	\$ 138.84	\$ 143.01	\$ 147.30	\$ 151.72	\$ 156.27	\$ 160.96	\$ 165.79	\$ 170.76	\$ 175.88
37	Analyst, Systems (Senior)	\$ 118.30	\$ 121.85	\$ 125.50	\$ 129.27	\$ 133.15	\$ 137.14	\$ 141.26	\$ 145.49	\$ 149.86	\$ 154.35
17	Application Developer, Advanced Technology	\$ 125.00	\$ 128.75	\$ 132.61	\$ 136.59	\$ 140.69	\$ 144.91	\$ 149.26	\$ 153.73	\$ 158.35	\$ 163.10
16	Application Developer, Advanced Technology (Senior)	\$ 142.90	\$ 147.19	\$ 151.60	\$ 156.15	\$ 160.84	\$ 165.66	\$ 170.63	\$ 175.75	\$ 181.02	\$ 186.45
11	Applications Development Expert	\$ 142.90	\$ 147.19	\$ 151.60	\$ 156.15	\$ 160.84	\$ 165.66	\$ 170.63	\$ 175.75	\$ 181.02	\$ 186.45
10	Applications Programmer	\$ 110.20	\$ 113.51	\$ 116.91	\$ 120.42	\$ 124.03	\$ 127.75	\$ 131.58	\$ 135.53	\$ 139.60	\$ 143.79
92	Archeologist /Historic Preservation Specialist	\$ 110.20	\$ 113.51	\$ 116.91	\$ 120.42	\$ 124.03	\$ 127.75	\$ 131.58	\$ 135.53	\$ 139.60	\$ 143.79
40	Architect, Application (Senior)	\$ 134.15	\$ 138.17	\$ 142.32	\$ 146.59	\$ 150.99	\$ 155.52	\$ 160.18	\$ 164.99	\$ 169.94	\$ 175.04
38	Architect, Information Technology (Senior)	\$ 142.62	\$ 146.90	\$ 151.31	\$ 155.84	\$ 160.52	\$ 165.34	\$ 170.30	\$ 175.40	\$ 180.67	\$ 186.09
61	Architect, Internet/Web	\$ 130.00	\$ 133.90	\$ 137.92	\$ 142.05	\$ 146.32	\$ 150.71	\$ 155.23	\$ 159.88	\$ 164.68	\$ 169.62
63	Architect, Systems (Senior)	\$ 140.05	\$ 144.25	\$ 148.58	\$ 153.04	\$ 157.63	\$ 162.36	\$ 167.23	\$ 172.24	\$ 177.41	\$ 182.73
64	Architect, Systems Design	\$ 140.05	\$ 144.25	\$ 148.58	\$ 153.04	\$ 157.63	\$ 162.36	\$ 167.23	\$ 172.24	\$ 177.41	\$ 182.73
93	Architectural Historian	\$ 122.25	\$ 125.92	\$ 129.70	\$ 133.59	\$ 137.59	\$ 141.72	\$ 145.97	\$ 150.35	\$ 154.86	\$ 159.51
110	Audit Manager	\$ 129.40	\$ 133.28	\$ 137.28	\$ 141.40	\$ 145.64	\$ 150.01	\$ 154.51	\$ 159.15	\$ 163.92	\$ 168.84
111	Audit Supervisor	\$ 148.10	\$ 152.54	\$ 157.12	\$ 161.83	\$ 166.69	\$ 171.69	\$ 176.84	\$ 182.14	\$ 187.61	\$ 193.24
69	Auditor, IT (Senior)	\$ 146.20	\$ 150.59	\$ 155.10	\$ 159.76	\$ 164.55	\$ 169.49	\$ 174.57	\$ 179.81	\$ 185.20	\$ 190.76
112	Auditor, Lead	\$ 135.12	\$ 139.17	\$ 143.35	\$ 147.65	\$ 152.08	\$ 156.64	\$ 161.34	\$ 166.18	\$ 171.17	\$ 176.30
70	Auditor (Senior)	\$ 125.25	\$ 129.01	\$ 132.88	\$ 136.86	\$ 140.97	\$ 145.20	\$ 149.56	\$ 154.04	\$ 158.66	\$ 163.42
113	Auditor, Staff	\$ 92.82	\$ 95.60	\$ 98.47	\$ 101.43	\$ 104.47	\$ 107.60	\$ 110.83	\$ 114.16	\$ 117.58	\$ 121.11
72	Business Process Consultant (Senior)	\$ 177.92	\$ 183.26	\$ 188.76	\$ 194.42	\$ 200.25	\$ 206.26	\$ 212.45	\$ 218.82	\$ 225.38	\$ 232.15
62	Computer Graphics Illustrator	\$ 100.47	\$ 103.48	\$ 106.59	\$ 109.79	\$ 113.08	\$ 116.47	\$ 119.97	\$ 123.57	\$ 127.27	\$ 131.09
34	Computer Operations Center Specialist	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
35	Computer Operations Research Analyst	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
42	Computer Operator	\$ 70.09	\$ 72.19	\$ 74.36	\$ 76.59	\$ 78.89	\$ 81.25	\$ 83.69	\$ 86.20	\$ 88.79	\$ 91.45
41	Computer Operator (Senior)	\$ 83.11	\$ 85.60	\$ 88.17	\$ 90.82	\$ 93.54	\$ 96.35	\$ 99.24	\$ 102.21	\$ 105.28	\$ 108.44
15	Computer Programmer (Junior)	\$ 74.43	\$ 76.66	\$ 78.96	\$ 81.33	\$ 83.77	\$ 86.28	\$ 88.87	\$ 91.54	\$ 94.29	\$ 97.11

COMPANY NAME: Mensana Consulting LLC
 CONTRACT POC: Jerome Opon
 ADDRESS:
 14100 Flint Rock Rd
 Rockville MD 20853
 240-461-4201
 FEIN: 46-2310674



 AUTHORIZED SIGNATURE

 CEO

 TITLE


Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule

Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP

#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
14	Computer Programmer (Senior)	\$ 126.50	\$ 130.30	\$ 134.20	\$ 138.23	\$ 142.38	\$ 146.65	\$ 151.05	\$ 155.58	\$ 160.25	\$ 165.05
7	Computer Specialist	\$ 135.18	\$ 139.24	\$ 143.41	\$ 147.71	\$ 152.15	\$ 156.71	\$ 161.41	\$ 166.25	\$ 171.24	\$ 176.38
6	Computer Specialist (Senior)	\$ 143.86	\$ 148.18	\$ 152.62	\$ 157.20	\$ 161.92	\$ 166.77	\$ 171.78	\$ 176.93	\$ 182.24	\$ 187.70
13	Computer Systems Programmer	\$ 74.43	\$ 76.66	\$ 78.96	\$ 81.33	\$ 83.77	\$ 86.28	\$ 88.87	\$ 91.54	\$ 94.29	\$ 97.11
12	Computer Systems Programmer (Senior)	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
23	Database Management Specialist (Junior)	\$ 74.43	\$ 76.66	\$ 78.96	\$ 81.33	\$ 83.77	\$ 86.28	\$ 88.87	\$ 91.54	\$ 94.29	\$ 97.11
22	Database Management Specialist (Senior)	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
21	Database Manager	\$ 135.18	\$ 139.24	\$ 143.41	\$ 147.71	\$ 152.15	\$ 156.71	\$ 161.41	\$ 166.25	\$ 171.24	\$ 176.38
55	Documentation Specialist	\$ 75.30	\$ 77.56	\$ 79.89	\$ 82.28	\$ 84.75	\$ 87.29	\$ 89.91	\$ 92.61	\$ 95.39	\$ 98.25
97	Electrician, Journeyman	\$ 122.17	\$ 125.84	\$ 129.61	\$ 133.50	\$ 137.50	\$ 141.63	\$ 145.88	\$ 150.25	\$ 154.76	\$ 159.40
96	Electrician, Licensed Master	\$ 139.52	\$ 143.71	\$ 148.02	\$ 152.46	\$ 157.03	\$ 161.74	\$ 166.59	\$ 171.59	\$ 176.74	\$ 182.04
99	Electricians Helper	\$ 61.41	\$ 63.25	\$ 65.15	\$ 67.10	\$ 69.12	\$ 71.19	\$ 73.33	\$ 75.53	\$ 77.79	\$ 80.13
101	Engineer, Facility Operations	\$ 65.75	\$ 67.72	\$ 69.75	\$ 71.85	\$ 74.00	\$ 76.22	\$ 78.51	\$ 80.86	\$ 83.29	\$ 85.79
19	Engineer, Information	\$ 127.37	\$ 131.19	\$ 135.13	\$ 139.18	\$ 143.36	\$ 147.66	\$ 152.09	\$ 156.65	\$ 161.35	\$ 166.19
18	Engineer, Information (Senior)	\$ 135.18	\$ 139.24	\$ 143.41	\$ 147.71	\$ 152.15	\$ 156.71	\$ 161.41	\$ 166.25	\$ 171.24	\$ 176.38
52	Engineer, Information Security	\$ 139.52	\$ 143.71	\$ 148.02	\$ 152.46	\$ 157.03	\$ 161.74	\$ 166.59	\$ 171.59	\$ 176.74	\$ 182.04
33	Engineer, Interdisciplinary	\$ 161.22	\$ 166.06	\$ 171.04	\$ 176.17	\$ 181.45	\$ 186.90	\$ 192.51	\$ 198.28	\$ 204.23	\$ 210.36
32	Engineer, Interdisciplinary (Senior)	\$ 178.58	\$ 183.94	\$ 189.46	\$ 195.14	\$ 200.99	\$ 207.02	\$ 213.23	\$ 219.63	\$ 226.22	\$ 233.01
82	Engineer, Network (Junior)	\$ 65.75	\$ 67.72	\$ 69.75	\$ 71.85	\$ 74.00	\$ 76.22	\$ 78.51	\$ 80.86	\$ 83.29	\$ 85.79
81	Engineer, Network (Senior)	\$ 87.45	\$ 90.07	\$ 92.78	\$ 95.56	\$ 98.43	\$ 101.38	\$ 104.42	\$ 107.55	\$ 110.78	\$ 114.10
86	Engineer, Network Security	\$ 135.18	\$ 139.24	\$ 143.41	\$ 147.71	\$ 152.15	\$ 156.71	\$ 161.41	\$ 166.25	\$ 171.24	\$ 176.38
95	Engineer, Radio Frequency	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
31	Engineer, Software	\$ 117.83	\$ 121.36	\$ 125.01	\$ 128.76	\$ 132.62	\$ 136.60	\$ 140.70	\$ 144.92	\$ 149.26	\$ 153.74
101	Engineer, Stationary	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
30	Engineer, Systems	\$ 122.17	\$ 125.84	\$ 129.61	\$ 133.50	\$ 137.50	\$ 141.63	\$ 145.88	\$ 150.25	\$ 154.76	\$ 159.40
29	Engineer, Systems (Senior)	\$ 135.18	\$ 139.24	\$ 143.41	\$ 147.71	\$ 152.15	\$ 156.71	\$ 161.41	\$ 166.25	\$ 171.24	\$ 176.38
65	Engineer, Systems Design	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
99	Facilities Engineering Manager	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
105	Facilities Specialist Level I	\$ 75.30	\$ 77.56	\$ 79.89	\$ 82.28	\$ 84.75	\$ 87.29	\$ 89.91	\$ 92.61	\$ 95.39	\$ 98.25
104	Facilities Specialist Level II	\$ 91.79	\$ 94.54	\$ 97.38	\$ 100.30	\$ 103.31	\$ 106.41	\$ 109.60	\$ 112.89	\$ 116.28	\$ 119.77
103	Facilities Specialist Level III	\$ 130.84	\$ 134.77	\$ 138.81	\$ 142.97	\$ 147.26	\$ 151.68	\$ 156.23	\$ 160.92	\$ 165.74	\$ 170.72
102	Facilities Specialist, Lead	\$ 126.50	\$ 130.30	\$ 134.20	\$ 138.23	\$ 142.38	\$ 146.65	\$ 151.05	\$ 155.58	\$ 160.25	\$ 165.05
106	Facility Operations Supervisor	\$ 126.50	\$ 130.30	\$ 134.20	\$ 138.23	\$ 142.38	\$ 146.65	\$ 151.05	\$ 155.58	\$ 160.25	\$ 165.05
90	Geographic Information Systems (GIS) Analyst	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
91	Geographic Information Systems Specialist	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42

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		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
88	Geographic Information Systems Technician I	\$ 76.17	\$ 78.46	\$ 80.81	\$ 83.23	\$ 85.73	\$ 88.30	\$ 90.95	\$ 93.68	\$ 96.49	\$ 99.38
87	Geographic Information Systems Technician II	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
89	Geographic Information Systems Technician Trainee	\$ 61.41	\$ 63.25	\$ 65.15	\$ 67.10	\$ 69.12	\$ 71.19	\$ 73.33	\$ 75.53	\$ 77.79	\$ 80.13
	GeoSpatial Web Developer (Mid-level)	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
	GeoSpatial Web Developer (Senior)	\$ 126.50	\$ 130.30	\$ 134.20	\$ 138.23	\$ 142.38	\$ 146.65	\$ 151.05	\$ 155.58	\$ 160.25	\$ 165.05
73	Group Facilitator (Senior)	\$ 126.50	\$ 130.30	\$ 134.20	\$ 138.23	\$ 142.38	\$ 146.65	\$ 151.05	\$ 155.58	\$ 160.25	\$ 165.05
44	Help Desk Manager	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
46	Help Desk Specialist (Junior)	\$ 48.39	\$ 49.84	\$ 51.34	\$ 52.88	\$ 54.46	\$ 56.10	\$ 57.78	\$ 59.51	\$ 61.30	\$ 63.14
45	Help Desk Specialist (Senior)	\$ 61.41	\$ 63.25	\$ 65.15	\$ 67.10	\$ 69.12	\$ 71.19	\$ 73.33	\$ 75.53	\$ 77.79	\$ 80.13
60	Internet/Intranet Site Developer (Junior)	\$ 57.07	\$ 58.78	\$ 60.55	\$ 62.36	\$ 64.23	\$ 66.16	\$ 68.14	\$ 70.19	\$ 72.29	\$ 74.46
59	Internet/Intranet Site Developer (Senior)	\$ 117.83	\$ 121.36	\$ 125.01	\$ 128.76	\$ 132.62	\$ 136.60	\$ 140.70	\$ 144.92	\$ 149.26	\$ 153.74
20	IT Professional (Senior)	\$ 161.22	\$ 166.06	\$ 171.04	\$ 176.17	\$ 181.45	\$ 186.90	\$ 192.51	\$ 198.28	\$ 204.23	\$ 210.36
75	Market Research Consultant (Senior)	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
74	Marketing Consultant (Senior)	\$ 152.54	\$ 157.12	\$ 161.83	\$ 166.68	\$ 171.69	\$ 176.84	\$ 182.14	\$ 187.60	\$ 193.23	\$ 199.03
83	Network Administrator	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
80	Network Manager	\$ 139.52	\$ 143.71	\$ 148.02	\$ 152.46	\$ 157.03	\$ 161.74	\$ 166.59	\$ 171.59	\$ 176.74	\$ 182.04
85	Network Technician (Junior)	\$ 65.75	\$ 67.72	\$ 69.75	\$ 71.85	\$ 74.00	\$ 76.22	\$ 78.51	\$ 80.86	\$ 83.29	\$ 85.79
84	Network Technician (Senior)	\$ 96.13	\$ 99.01	\$ 101.98	\$ 105.04	\$ 108.20	\$ 111.44	\$ 114.78	\$ 118.23	\$ 121.77	\$ 125.43
43	Office Automation Specialist	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
36	Operations Research Analyst (Senior)	\$ 117.83	\$ 121.36	\$ 125.01	\$ 128.76	\$ 132.62	\$ 136.60	\$ 140.70	\$ 144.92	\$ 149.26	\$ 153.74
108	Operator Level I	\$ 83.11	\$ 85.60	\$ 88.17	\$ 90.82	\$ 93.54	\$ 96.35	\$ 99.24	\$ 102.21	\$ 105.28	\$ 108.44
107	Operator Level II	\$ 113.49	\$ 116.89	\$ 120.40	\$ 124.01	\$ 127.73	\$ 131.57	\$ 135.51	\$ 139.58	\$ 143.77	\$ 148.08
109	Photographer	\$ 100.47	\$ 103.48	\$ 106.59	\$ 109.79	\$ 113.08	\$ 116.47	\$ 119.97	\$ 123.57	\$ 127.27	\$ 131.09
39	Planner, Information Technology (Senior)	\$ 135.18	\$ 139.24	\$ 143.41	\$ 147.71	\$ 152.15	\$ 156.71	\$ 161.41	\$ 166.25	\$ 171.24	\$ 176.38
58	Program Administration Specialist	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
1	Program Manager	\$ 179.47	\$ 184.85	\$ 190.40	\$ 196.11	\$ 202.00	\$ 208.05	\$ 214.30	\$ 220.73	\$ 227.35	\$ 234.17
57	Project Control Specialist	\$ 126.50	\$ 130.30	\$ 134.20	\$ 138.23	\$ 142.38	\$ 146.65	\$ 151.05	\$ 155.58	\$ 160.25	\$ 165.05
2	Project Manager	\$ 161.22	\$ 166.06	\$ 171.04	\$ 176.17	\$ 181.45	\$ 186.90	\$ 192.51	\$ 198.28	\$ 204.23	\$ 210.36
25	Quality Assurance Consultant (Senior)	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
24	Quality Assurance Manager	\$ 143.86	\$ 148.18	\$ 152.62	\$ 157.20	\$ 161.92	\$ 166.77	\$ 171.78	\$ 176.93	\$ 182.24	\$ 187.70
26	Quality Assurance Specialist	\$ 126.50	\$ 130.30	\$ 134.20	\$ 138.23	\$ 142.38	\$ 146.65	\$ 151.05	\$ 155.58	\$ 160.25	\$ 165.05
71	Risk Assessment Consultant (Senior)	\$ 165.56	\$ 170.53	\$ 175.64	\$ 180.91	\$ 186.34	\$ 191.93	\$ 197.69	\$ 203.62	\$ 209.73	\$ 216.02
49	Security, Computer Systems Specialist	\$ 126.50	\$ 130.30	\$ 134.20	\$ 138.23	\$ 142.38	\$ 146.65	\$ 151.05	\$ 155.58	\$ 160.25	\$ 165.05
50	Security, Data Specialist	\$ 135.18	\$ 139.24	\$ 143.41	\$ 147.71	\$ 152.15	\$ 156.71	\$ 161.41	\$ 166.25	\$ 171.24	\$ 176.38
4	Subject Matter Expert	\$ 178.58	\$ 183.94	\$ 189.46	\$ 195.14	\$ 200.99	\$ 207.02	\$ 213.23	\$ 219.63	\$ 226.22	\$ 233.01

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Labor Rates

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#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
3	Subject Matter Expert (Senior)	\$ 221.97	\$ 228.63	\$ 235.49	\$ 242.55	\$ 249.83	\$ 257.32	\$ 265.04	\$ 273.00	\$ 281.18	\$ 289.62
94	Systems Analyst, Wireless	\$ 126.50	\$ 130.30	\$ 134.20	\$ 138.23	\$ 142.38	\$ 146.65	\$ 151.05	\$ 155.58	\$ 160.25	\$ 165.05
53	System Security Research Analyst	\$ 126.50	\$ 130.30	\$ 134.20	\$ 138.23	\$ 142.38	\$ 146.65	\$ 151.05	\$ 155.58	\$ 160.25	\$ 165.05
51	Systems Security Specialist	\$ 126.50	\$ 130.30	\$ 134.20	\$ 138.23	\$ 142.38	\$ 146.65	\$ 151.05	\$ 155.58	\$ 160.25	\$ 165.05
48	Systems Security Specialist (Senior)	\$ 143.86	\$ 148.18	\$ 152.62	\$ 157.20	\$ 161.92	\$ 166.77	\$ 171.78	\$ 176.93	\$ 182.24	\$ 187.70
78	Telecommunications Consultant (Senior)	\$ 161.22	\$ 166.06	\$ 171.04	\$ 176.17	\$ 181.45	\$ 186.90	\$ 192.51	\$ 198.28	\$ 204.23	\$ 210.36
77	Telecommunications Engineer	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
76	Telecommunications Engineer (Senior)	\$ 135.18	\$ 139.24	\$ 143.41	\$ 147.71	\$ 152.15	\$ 156.71	\$ 161.41	\$ 166.25	\$ 171.24	\$ 176.38
79	Telecommunications, System Analyst	\$ 135.18	\$ 139.24	\$ 143.41	\$ 147.71	\$ 152.15	\$ 156.71	\$ 161.41	\$ 166.25	\$ 171.24	\$ 176.38
27	Testing Specialist	\$ 109.15	\$ 112.42	\$ 115.80	\$ 119.27	\$ 122.85	\$ 126.53	\$ 130.33	\$ 134.24	\$ 138.27	\$ 142.42
28	Training Specialist/Instructor	\$ 117.83	\$ 121.36	\$ 125.01	\$ 128.76	\$ 132.62	\$ 136.60	\$ 140.70	\$ 144.92	\$ 149.26	\$ 153.74
56	Writer/Editor, Technical	\$ 113.49	\$ 116.89	\$ 120.40	\$ 124.01	\$ 127.73	\$ 131.57	\$ 135.51	\$ 139.58	\$ 143.77	\$ 148.08

* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

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 Commission Only Pricing

Table F-A2, Commission Only Percentage for Telecommunication Audits (as defined in 2.3.9.1)

	COMMISSION ONLY PERCENTAGE CONTRACT YEAR*									
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage
Commission Only Percentage	15	15	15	15	15	15	15	15	15	15

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