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**THE STATE OF MARYLAND  
DEPARTMENT OF INFORMATION  
TECHNOLOGY**

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**CONSULTING AND TECHNICAL SERVICES PLUS  
(CATS+) EXPANSION WINDOW #2  
REQUEST FOR PROPOSAL  
#060B2490023**

**Section 3.3 Volume II - Financial Proposal**

**Submitted by:**



**SeNet International Corporation**

*Technology Solutions You Can Trust*

SeNet International Corporation  
3040 Williams Drive, Suite 510  
Fairfax, Virginia 22031  
eMM#: F17874926  
Federal TIN: 54-1902349

**May 18, 2018**

Consulting and Technical Services Plus (CATS+) - Expansion Window #2  
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
		Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price
66	Accountant, Cost (Senior)	\$ 88.45	\$ 90.22	\$ 92.02	\$ 93.86	\$ 95.74	97.65	99.6	101.59	103.62	105.69
47	Administrator, Systems	\$ 44.94	\$ 45.84	\$ 46.76	\$ 47.70	\$ 48.65	49.62	50.61	51.62	54.32	55.41
5	Analyst, Computer Software/Integration (Senior)	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
9	Analyst, Computer Systems (Junior)	\$ 78.49	\$ 80.06	\$ 81.66	\$ 83.29	\$ 84.96	86.66	88.39	90.15	91.95	93.79
8	Analyst, Computer Systems (Senior)	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
68	Analyst, Financial	\$ 85.22	\$ 86.92	\$ 88.66	\$ 90.43	\$ 92.24	94.08	95.96	97.88	99.84	101.84
67	Analyst, Financial (Senior)	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
54	Analyst, Research	\$ 85.11	\$ 86.81	\$ 88.55	\$ 90.32	\$ 92.13	93.97	95.85	97.77	99.73	101.72
37	Analyst, Systems (Senior)	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
17	Application Developer, Advanced Technology	\$ 85.22	\$ 86.92	\$ 88.66	\$ 90.43	\$ 92.24	94.08	95.96	97.88	99.84	101.84
16	Application Developer, Advanced Technology (Senior)	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
11	Applications Development Expert	\$ 210.69	\$ 214.90	\$ 219.20	\$ 223.58	\$ 228.05	232.61	237.26	242.01	246.85	251.79
10	Applications Programmer	\$ 85.22	\$ 86.92	\$ 88.66	\$ 90.43	\$ 92.24	94.08	95.96	97.88	99.84	101.84
92	Archeologist /Historic Preservation Specialist	\$ 55.28	\$ 56.39	\$ 57.52	\$ 58.67	\$ 59.84	61.04	62.26	63.51	64.78	66.08
40	Architect, Application (Senior)	\$ 175.00	\$ 178.50	\$ 182.07	\$ 185.71	\$ 189.42	193.03	196.89	200.83	204.85	208.95
38	Architect, Information Technology (Senior)	\$ 175.00	\$ 178.50	\$ 182.07	\$ 185.71	\$ 189.42	193.03	196.89	200.83	204.85	208.95
61	Architect, Internet/Web	\$ 175.00	\$ 178.50	\$ 182.07	\$ 185.71	\$ 189.42	193.03	196.89	200.83	204.85	208.95
63	Architect, Systems (Senior)	\$ 175.00	\$ 178.50	\$ 182.07	\$ 185.71	\$ 189.42	193.03	196.89	200.83	204.85	208.95
64	Architect, Systems Design	\$ 175.00	\$ 178.50	\$ 182.07	\$ 185.71	\$ 189.42	193.03	196.89	200.83	204.85	208.95
93	Architectural Historian	\$ 48.69	\$ 49.66	\$ 50.65	\$ 51.66	\$ 52.69	53.74	54.81	55.9	57.02	58.16
110	Audit Manager	\$ 210.69	\$ 214.90	\$ 219.20	\$ 223.58	\$ 228.05	232.61	237.26	242.01	246.85	251.79
111	Audit Supervisor	\$ 119.92	\$ 122.32	\$ 124.77	\$ 127.27	\$ 129.82	132.42	135.07	137.78	140.54	143.35
69	Auditor, IT (Senior)	\$ 175.00	\$ 178.50	\$ 182.07	\$ 185.71	\$ 189.42	193.03	196.89	200.83	204.85	208.95
112	Auditor, Lead	\$ 118.78	\$ 121.16	\$ 123.58	\$ 126.05	\$ 128.57	131.14	154.74	157.83	160.97	164.19
70	Auditor (Senior)	\$ 119.92	\$ 122.32	\$ 124.77	\$ 127.27	\$ 129.82	132.42	135.07	137.78	140.54	143.35
113	Auditor, Staff	\$ 110.16	\$ 112.36	\$ 114.60	\$ 116.89	\$ 119.23	121.61	124.04	126.52	129.05	135.5
72	Business Process Consultant (Senior)	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
62	Computer Graphics Illustrator	\$ 45.51	\$ 46.42	\$ 47.34	\$ 48.27	\$ 49.24	50.22	51.22	52.24	53.28	54.35
34	Computer Operations Center Specialist	\$ 44.94	\$ 45.84	\$ 46.76	\$ 47.70	\$ 48.65	49.62	50.61	51.62	52.65	53.7
35	Computer Operations Research Analyst	\$ 85.11	\$ 86.81	\$ 88.55	\$ 90.32	\$ 92.13	93.97	95.85	97.77	99.73	101.72
42	Computer Operator	\$ 45.51	\$ 46.42	\$ 47.34	\$ 48.27	\$ 49.24	50.22	51.22	52.24	53.28	54.35
	Computer Operator (Senior)	\$ 65.09	\$ 66.39	\$ 67.72	\$ 69.07	\$ 70.45	71.86	73.3	74.77	76.27	77.79
15	Computer Programmer (Junior)	\$ 78.49	\$ 80.06	\$ 81.66	\$ 83.29	\$ 84.96	86.66	88.39	90.15	91.95	93.79
14	Computer Programmer (Senior)	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42

COMPANY NAME: SeNet International  
 CONTRACT POC: Steve Davis  
 ADDRESS: Fairfax, VA 22031

OFFICE NUMBER:7032069383  
 FAX NUMBER:

FEIN: 54-1902349

Attachment F - Price Form A1

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 AUTHORIZED SIGNATURE

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Consulting and Technical Services Plus (CATS+) - Expansion Window #2  
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
7	Computer Specialist	\$ 85.11	\$ 86.81	\$ 88.55	\$ 90.32	\$ 92.13	93.97	95.85	97.77	99.73	101.72
6	Computer Specialist (Senior)	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
13	Computer Systems Programmer	\$ 85.11	\$ 86.81	\$ 88.55	\$ 90.32	\$ 92.13	93.97	95.85	97.77	99.73	101.72
12	Computer Systems Programmer (Senior)	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
23	Database Management Specialist (Junior)	\$ 78.49	\$ 80.06	\$ 81.66	\$ 83.29	\$ 84.96	86.66	88.39	90.15	91.95	93.79
22	Database Management Specialist (Senior)	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
21	Database Manager	\$ 85.11	\$ 86.81	\$ 88.55	\$ 90.32	\$ 92.13	93.97	95.85	97.77	99.73	101.72
55	Documentation Specialist	\$ 45.51	\$ 46.42	\$ 47.34	\$ 48.27	\$ 49.24	50.22	51.22	52.24	53.28	54.35
97	Electrician, Journeyman	\$ 77.33									
96	Electrician, Licensed Master	\$ 109.14									
99	Electricians Helper	\$ 44.94	\$ 45.84	\$ 46.76	\$ 47.70	\$ 48.65	49.62	50.61	51.62	52.65	53.7
101	Engineer, Facility Operations	\$ 67.81									
19	Engineer, Information	\$ 85.11	\$ 86.81	\$ 88.55	\$ 90.32	\$ 92.13	93.97	95.85	97.77	99.73	101.72
18	Engineer, Information (Senior)	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
52	Engineer, Information Security	\$ 114.15									
33	Engineer, Interdisciplinary	\$ 85.11	\$ 86.81	\$ 88.55	\$ 90.32	\$ 92.13	93.97	95.85	97.77	99.73	101.72
32	Engineer, Interdisciplinary (Senior)	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
82	Engineer, Network (Junior)	\$ 114.15									
81	Engineer, Network (Senior)	\$ 145.70									
86	Engineer, Network Security	\$ 110.16	\$ 112.36	\$ 114.60	\$ 116.89	\$ 119.23	121.61	124.04	126.52	129.05	135.5
95	Engineer, Radio Frequency	\$ 110.16	\$ 112.36	\$ 114.60	\$ 116.89	\$ 119.23	121.61	124.04	126.52	129.05	135.5
31	Engineer, Software	\$ 85.22	\$ 86.92	\$ 88.66	\$ 90.43	\$ 92.24	94.08	95.96	97.88	99.84	101.84
101	Engineer, Stationary	\$ 85.22	\$ 86.92	\$ 88.66	\$ 90.43	\$ 92.24	94.08	95.96	97.88	99.84	101.84
30	Engineer, Systems	\$ 110.16	\$ 112.36	\$ 114.60	\$ 116.89	\$ 119.23	121.61	124.04	126.52	129.05	135.5
29	Engineer, Systems (Senior)	\$ 128.89									
65	Engineer, Systems Design	\$ 138.14									
99	Facilities Engineering Manager	\$ 85.11	\$ 86.81	\$ 88.55	\$ 90.32	\$ 92.13	93.97	95.85	97.77	99.73	101.72
105	Facilities Specialist Level I	\$ 44.94	\$ 45.84	\$ 46.76	\$ 47.70	\$ 48.65	49.62	50.61	51.62	52.65	53.7
104	Facilities Specialist Level II	\$ 48.55									
103	Facilities Specialist Level III	\$ 57.40									
102	Facilities Specialist, Lead	\$ 67.81									
106	Facility Operations Supervisor	\$ 85.11	\$ 86.81	\$ 88.55	\$ 90.32	\$ 92.13	93.97	95.85	97.77	99.73	101.72
90	Geographic Information Systems (GIS) Analyst	\$ 85.22	\$ 86.92	\$ 88.66	\$ 90.43	\$ 92.24	94.08	95.96	97.88	99.84	101.84
91	Geographic Information Systems Specialist	\$ 95.11									
88	Geographic Information Systems Technician I	\$ 44.94	\$ 45.84	\$ 46.76	\$ 47.70	\$ 48.65	49.62	50.61	51.62	52.65	53.7
87	Geographic Information Systems Technician II	\$ 57.40									

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#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
89	Geographic Information Systems Technician Trainee	\$ 32.85									
	GeoSpatial Web Developer (Mid-level)	\$ 85.22	\$ 86.92	\$ 88.66	\$ 90.43	\$ 92.24	94.08	95.96	97.88	99.84	101.84
	GeoSpatial Web Developer (Senior)	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
73	Group Facilitator (Senior)	\$ 119.92									
44	Help Desk Manager	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
46	Help Desk Specialist (Junior)	\$ 44.94	\$ 45.84	\$ 46.76	\$ 47.70	\$ 48.65	49.62	50.61	51.62	52.65	53.7
45	Help Desk Specialist (Senior)	\$ 65.09	\$ 66.39	\$ 67.72	\$ 69.07	\$ 70.45	71.86	73.3	74.77	76.27	77.79
60	Internet/Intranet Site Developer (Junior)	\$ 77.64									
59	Internet/Intranet Site Developer (Senior)	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
20	IT Professional (Senior)	\$ 175.00									
75	Market Research Consultant (Senior)	\$ 119.92									
74	Marketing Consultant (Senior)	\$ 175.00	\$ 178.50	\$ 182.07	\$ 185.71	\$ 189.42	193.03	196.89	200.83	204.85	208.95
83	Network Administrator	\$ 44.94	\$ 45.84	\$ 46.76	\$ 47.70	\$ 48.65	49.62	50.61	51.62	52.65	53.7
80	Network Manager	\$ 65.09	\$ 66.39	\$ 67.72	\$ 69.07	\$ 70.45	71.86	73.3	74.77	76.27	77.79
85	Network Technician (Junior )	\$ 44.94	\$ 45.84	\$ 46.76	\$ 47.70	\$ 48.65	49.62	50.61	51.62	52.65	53.7
84	Network Technician (Senior)	\$ 65.09	\$ 66.39	\$ 67.72	\$ 69.07	\$ 70.45	71.86	73.3	74.77	76.27	77.79
43	Office Automation Specialist	\$ 85.11	\$ 86.81	\$ 88.55	\$ 90.32	\$ 92.13	93.97	95.85	97.77	99.73	101.72
36	Operations Research Analyst (Senior)	\$ 118.78	\$ 121.16	\$ 123.58	\$ 126.05	\$ 128.57	131.14	154.74	157.83	160.97	164.19
108	Operator Level I	\$ 44.94	\$ 45.84	\$ 46.76	\$ 47.70	\$ 48.65	49.62	50.61	51.62	52.65	53.7
107	Operator Level II	\$ 57.40									
109	Photographer	\$ 65.09	\$ 66.39	\$ 67.72	\$ 69.07	\$ 70.45	71.86	73.3	74.77	76.27	77.79
39	Planner, Information Technology (Senior)	\$ 138.89									
58	Program Administration Specialist	\$ 77.64									
1	Program Manager	\$ 237.27									
57	Project Control Specialist	\$ 77.64									
2	Project Manager	\$ 210.69	\$ 214.90	\$ 219.20	\$ 223.58	\$ 228.05	232.61	237.26	242.01	246.85	251.79
25	Quality Assurance Consultant (Senior)	\$ 119.92									
24	Quality Assurance Manager	\$ 89.80									
26	Quality Assurance Specialist	\$ 77.64									
71	Risk Assessment Consultant (Senior)	\$ 175.00	\$ 178.50	\$ 182.07	\$ 185.71	\$ 189.42	193.03	196.89	200.83	204.85	208.95
49	Security, Computer Systems Specialist	\$ 114.15									
50	Security, Data Specialist	\$ 129.18									
4	Subject Matter Expert	\$ 206.01									
3	Subject Matter Expert (Senior)	\$ 206.01									
94	Systems Analyst, Wireless	\$ 85.11	\$ 86.81	\$ 88.55	\$ 90.32	\$ 92.13	93.97	95.85	97.77	99.73	101.72
53	System Security Research Analyst	\$ 85.11	\$ 86.81	\$ 88.55	\$ 90.32	\$ 92.13	93.97	95.85	97.77	99.73	101.72

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#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
51	Systems Security Specialist	\$ 110.16	\$ 112.36	\$ 114.60	\$ 116.89	\$ 119.23	121.61	124.04	126.52	129.05	135.5
48	Systems Security Specialist (Senior)	\$ 138.89									
78	Telecommunications Consultant (Senior)	\$ 175.00	\$ 178.50	\$ 182.07	\$ 185.71	\$ 189.42	193.03	196.89	200.83	204.85	208.95
77	Telecommunications Engineer	\$ 109.02									
76	Telecommunications Engineer (Senior)	\$ 129.18									
79	Telecommunications, System Analyst	\$ 94.72	\$ 96.61	\$ 98.54	\$ 100.51	\$ 102.52	104.59	106.68	110.94	113.16	115.42
27	Testing Specialist	\$ 149.86									
28	Training Specialist/Instructor	\$ 77.64									
56	Writer/Editor, Technical	\$ 45.51	\$ 46.42	\$ 47.34	\$ 48.27	\$ 49.24	50.22	51.22	52.24	53.28	54.35

\* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

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