

Consulting and Technical Services Plus (CATS+) - Expansion Window #2  
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	1.05									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
		Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price
66	Accountant, Cost (Senior)	\$148.76	\$ 156.20	\$ 164.01	\$172.21	\$180.82	\$189.86	\$199.35	\$209.32	\$219.79	\$230.78
47	Administrator, Systems	\$109.94	\$115.44	\$ 121.21	\$127.27	\$133.63	\$140.31	\$147.33	\$154.70	\$162.43	\$170.55
5	Analyst, Computer Software/Integration (Seni	\$151.30	\$158.87	\$ 166.81	\$175.15	\$183.91	\$193.10	\$202.76	\$212.89	\$223.54	\$234.72
9	Analyst, Computer Systems (Junior)	\$117.30	\$123.17	\$ 129.32	\$135.79	\$142.58	\$149.71	\$157.19	\$165.05	\$173.31	\$181.97
8	Analyst, Computer Systems (Senior)	\$168.78	\$177.22	\$ 186.08	\$195.38	\$205.15	\$215.41	\$226.18	\$237.49	\$249.36	\$261.83
68	Analyst, Financial	\$92.95	\$ 97.60	\$ 102.48	\$107.60	\$112.98	\$118.63	\$124.56	\$130.79	\$137.33	\$144.20
67	Analyst, Financial (Senior)	\$114.82	\$120.56	\$ 126.59	\$132.92	\$139.56	\$146.54	\$153.87	\$161.56	\$169.64	\$178.12
54	Analyst, Research	\$163.36	\$171.53	\$ 180.10	\$189.11	\$198.57	\$208.49	\$218.92	\$229.86	\$241.36	\$253.42
37	Analyst, Systems (Senior)	\$127.20	\$133.56	\$ 140.24	\$147.25	\$154.61	\$162.34	\$170.46	\$178.98	\$187.93	\$197.33
17	Application Developer, Advanced Technology	\$135.18	\$141.94	\$ 149.04	\$156.49	\$164.31	\$172.53	\$181.15	\$190.21	\$199.72	\$209.71
16	Application Developer, Advanced Technology	\$157.54	\$165.42	\$ 173.69	\$182.37	\$191.49	\$201.07	\$211.12	\$221.67	\$232.76	\$244.40
11	Applications Development Expert	\$179.86	\$188.85	\$ 198.30	\$208.21	\$218.62	\$229.55	\$241.03	\$253.08	\$265.74	\$279.02
10	Applications Programmer	\$148.09	\$155.49	\$ 163.27	\$171.43	\$180.00	\$189.00	\$198.45	\$208.38	\$218.80	\$229.74
92	Archeologist /Historic Preservation Specialist	\$135.69	\$142.47	\$ 149.60	\$157.08	\$164.93	\$173.18	\$181.84	\$190.93	\$200.48	\$210.50
40	Architect, Application (Senior)	\$227.63	\$239.01	\$ 250.96	\$263.51	\$276.69	\$290.52	\$305.05	\$320.30	\$336.31	\$353.13
38	Architect, Information Technology (Senior)	\$164.69	\$172.92	\$ 181.57	\$190.65	\$200.18	\$210.19	\$220.70	\$231.74	\$243.32	\$255.49
61	Architect, Internet/Web	\$207.54	\$217.92	\$ 228.81	\$240.25	\$252.27	\$264.88	\$278.12	\$292.03	\$306.63	\$321.96
63	Architect, Systems (Senior)	\$214.33	\$225.05	\$ 236.30	\$248.11	\$260.52	\$273.55	\$287.22	\$301.58	\$316.66	\$332.50
64	Architect, Systems Design	\$216.91	\$227.76	\$ 239.14	\$251.10	\$263.66	\$276.84	\$290.68	\$305.21	\$320.47	\$336.50
93	Architectural Historian	\$135.69	\$142.47	\$ 149.60	\$157.08	\$164.93	\$173.18	\$181.84	\$190.93	\$200.48	\$210.50
110	Audit Manager	\$198.96	\$208.91	\$ 219.35	\$230.32	\$241.84	\$253.93	\$266.63	\$279.96	\$293.95	\$308.65
111	Audit Supervisor	\$175.41	\$184.18	\$ 193.39	\$203.06	\$213.21	\$223.87	\$235.07	\$246.82	\$259.16	\$272.12
69	Auditor, IT (Senior)	\$148.24	\$155.65	\$ 163.43	\$171.61	\$180.19	\$189.20	\$198.66	\$208.59	\$219.02	\$229.97
112	Auditor, Lead	\$178.88	\$187.82	\$ 197.22	\$207.08	\$217.43	\$228.30	\$239.72	\$251.70	\$264.29	\$277.50
70	Auditor (Senior)	\$132.58	\$139.21	\$ 146.17	\$153.48	\$161.15	\$169.21	\$177.67	\$186.55	\$195.88	\$205.68

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#	LABOR CATEGORY	1.05									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
113	Auditor, Staff	\$116.61	\$ 122.44	\$ 128.56	\$134.99	\$141.74	\$148.83	\$156.27	\$164.08	\$172.29	\$180.90
72	Business Process Consultant (Senior)	\$173.61	\$ 182.29	\$ 191.41	\$200.98	\$211.02	\$221.58	\$232.65	\$244.29	\$256.50	\$269.33
62	Computer Graphics Illustrator	\$99.18	\$ 104.14	\$ 109.35	\$114.81	\$120.55	\$126.58	\$132.91	\$139.56	\$146.53	\$153.86
34	Computer Operations Center Specialist	\$135.61	\$ 142.39	\$ 149.51	\$156.99	\$164.83	\$173.08	\$181.73	\$190.82	\$200.36	\$210.38
35	Computer Operations Research Analyst	\$132.05	\$ 138.65	\$ 145.59	\$152.86	\$160.51	\$168.53	\$176.96	\$185.81	\$195.10	\$204.85
42	Computer Operator	\$76.44	\$ 80.26	\$ 84.28	\$ 88.49	\$ 92.91	\$ 97.56	\$102.44	\$107.56	\$112.94	\$118.58
41	Computer Operator (Senior)	\$93.14	\$ 97.80	\$ 102.69	\$107.82	\$113.21	\$118.87	\$124.82	\$131.06	\$137.61	\$144.49
15	Computer Programmer (Junior)	\$120.17	\$ 126.18	\$ 132.49	\$139.11	\$146.07	\$153.37	\$161.04	\$169.09	\$177.55	\$186.42
14	Computer Programmer (Senior)	\$148.09	\$ 155.49	\$ 163.27	\$171.43	\$180.00	\$189.00	\$198.45	\$208.38	\$218.80	\$229.74
7	Computer Specialist	\$114.83	\$ 120.57	\$ 126.60	\$132.93	\$139.58	\$146.56	\$153.88	\$161.58	\$169.66	\$178.14
6	Computer Specialist (Senior)	\$135.93	\$ 142.73	\$ 149.86	\$157.36	\$165.22	\$173.48	\$182.16	\$191.27	\$200.83	\$210.87
13	Computer Systems Programmer	\$99.08	\$ 104.03	\$ 109.24	\$114.70	\$120.43	\$126.45	\$132.78	\$139.42	\$146.39	\$153.71
12	Computer Systems Programmer (Senior)	\$207.94	\$ 218.34	\$ 229.25	\$240.72	\$252.75	\$265.39	\$278.66	\$292.59	\$307.22	\$322.58
23	Database Management Specialist (Junior)	\$97.75	\$ 102.64	\$ 107.77	\$113.16	\$118.82	\$124.76	\$130.99	\$137.54	\$144.42	\$151.64
22	Database Management Specialist (Senior)	\$197.50	\$ 207.38	\$ 217.74	\$228.63	\$240.06	\$252.07	\$264.67	\$277.90	\$291.80	\$306.39
21	Database Manager	\$216.91	\$ 227.76	\$ 239.14	\$251.10	\$263.66	\$276.84	\$290.68	\$305.21	\$320.47	\$336.50
55	Documentation Specialist	\$100.53	\$ 105.56	\$ 110.83	\$116.38	\$122.19	\$128.30	\$134.72	\$141.46	\$148.53	\$155.96
97	Electrician, Journeyman	\$120.40	\$ 126.42	\$ 132.74	\$139.38	\$146.35	\$153.66	\$161.35	\$169.41	\$177.89	\$186.78
96	Electrician, Licensed Master	\$148.57	\$ 156.00	\$ 163.80	\$171.99	\$180.59	\$189.62	\$199.10	\$209.05	\$219.51	\$230.48
99	Electricians Helper	\$92.68	\$ 97.31	\$ 102.18	\$107.29	\$112.65	\$118.29	\$124.20	\$130.41	\$136.93	\$143.78
101	Engineer, Facility Operations	\$115.96	\$ 121.76	\$ 127.85	\$134.24	\$140.95	\$148.00	\$155.40	\$163.17	\$171.33	\$179.89
19	Engineer, Information	\$146.55	\$ 153.88	\$ 161.57	\$169.65	\$178.13	\$187.04	\$196.39	\$206.21	\$216.52	\$227.35
18	Engineer, Information (Senior)	\$167.82	\$ 176.21	\$ 185.02	\$194.27	\$203.99	\$214.19	\$224.89	\$236.14	\$247.95	\$260.34
52	Engineer, Information Security	\$151.44	\$ 159.01	\$ 166.96	\$175.31	\$184.08	\$193.28	\$202.94	\$213.09	\$223.75	\$234.93
33	Engineer, Interdisciplinary	\$162.89	\$ 171.03	\$ 179.59	\$188.57	\$197.99	\$207.89	\$218.29	\$229.20	\$240.66	\$252.70
32	Engineer, Interdisciplinary (Senior)	\$229.00	\$ 240.45	\$ 252.47	\$265.10	\$278.35	\$292.27	\$306.88	\$322.23	\$338.34	\$355.25
82	Engineer, Network (Junior)	\$136.98	\$ 143.83	\$ 151.02	\$158.57	\$166.50	\$174.83	\$183.57	\$192.74	\$202.38	\$212.50

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#	LABOR CATEGORY	1.05									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
81	Engineer, Network (Senior)	\$203.64	\$ 213.82	\$ 224.51	\$235.74	\$247.53	\$259.90	\$272.90	\$286.54	\$300.87	\$315.91
86	Engineer, Network Security	\$195.50	\$ 205.28	\$ 215.54	\$226.32	\$237.63	\$249.51	\$261.99	\$275.09	\$288.84	\$303.28
95	Engineer, Radio Frequency	\$174.28	\$ 182.99	\$ 192.14	\$201.75	\$211.84	\$222.43	\$233.55	\$245.23	\$257.49	\$270.37
31	Engineer, Software	\$209.05	\$ 219.50	\$ 230.48	\$242.00	\$254.10	\$266.81	\$280.15	\$294.15	\$308.86	\$324.31
101	Engineer, Stationary	\$114.14	\$ 119.85	\$ 125.84	\$132.13	\$138.74	\$145.67	\$152.96	\$160.61	\$168.64	\$177.07
30	Engineer, Systems	\$162.89	\$ 171.03	\$ 179.59	\$188.57	\$197.99	\$207.89	\$218.29	\$229.20	\$240.66	\$252.70
29	Engineer, Systems (Senior)	\$246.21	\$ 258.52	\$ 271.45	\$285.02	\$299.27	\$314.23	\$329.94	\$346.44	\$363.76	\$381.95
65	Engineer, Systems Design	\$208.24	\$ 218.65	\$ 229.58	\$241.06	\$253.12	\$265.77	\$279.06	\$293.01	\$307.67	\$323.05
99	Facilities Engineering Manager	\$115.96	\$ 121.76	\$ 127.85	\$134.24	\$140.95	\$148.00	\$155.40	\$163.17	\$171.33	\$179.89
105	Facilities Specialist Level I	\$72.29	\$ 75.90	\$ 79.70	\$ 83.68	\$ 87.87	\$ 92.26	\$ 96.88	\$101.72	\$106.81	\$112.15
104	Facilities Specialist Level II	\$83.79	\$ 87.98	\$ 92.38	\$ 97.00	\$101.85	\$106.94	\$112.29	\$117.90	\$123.80	\$129.99
103	Facilities Specialist Level III	\$95.10	\$ 99.86	\$ 104.85	\$110.09	\$115.59	\$121.37	\$127.44	\$133.82	\$140.51	\$147.53
102	Facilities Specialist, Lead	\$106.02	\$111.32	\$ 116.89	\$122.73	\$128.87	\$135.31	\$142.08	\$149.18	\$156.64	\$164.47
106	Facility Operations Supervisor	\$115.96	\$ 121.76	\$ 127.85	\$134.24	\$140.95	\$148.00	\$155.40	\$163.17	\$171.33	\$179.89
90	Geographic Information Systems (GIS) Analyst	\$100.42	\$105.44	\$ 110.71	\$116.25	\$122.06	\$128.16	\$134.57	\$141.30	\$148.37	\$155.78
91	Geographic Information Systems Specialist	\$111.15	\$116.71	\$ 122.54	\$128.67	\$135.10	\$141.86	\$148.95	\$156.40	\$164.22	\$172.43
88	Geographic Information Systems Technician I	\$100.40	\$105.42	\$ 110.69	\$116.23	\$122.04	\$128.14	\$134.55	\$141.27	\$148.34	\$155.75
87	Geographic Information Systems Technician II	\$123.05	\$129.20	\$ 135.66	\$142.45	\$149.57	\$157.05	\$164.90	\$173.14	\$181.80	\$190.89
89	Geographic Information Systems Technician III	\$68.95	\$ 72.40	\$ 76.02	\$ 79.82	\$ 83.81	\$ 88.00	\$ 92.40	\$ 97.02	\$101.87	\$106.96
	GeoSpatial Web Developer (Mid-level)	\$159.09	\$167.04	\$ 175.40	\$184.17	\$193.37	\$203.04	\$213.20	\$223.86	\$235.05	\$246.80
	GeoSpatial Web Developer (Senior)	\$181.67	\$190.75	\$ 200.29	\$210.31	\$220.82	\$231.86	\$243.46	\$255.63	\$268.41	\$281.83
73	Group Facilitator (Senior)	\$143.16	\$150.32	\$ 157.83	\$165.73	\$174.01	\$182.71	\$191.85	\$201.44	\$211.51	\$222.09
44	Help Desk Manager	\$121.10	\$127.16	\$ 133.51	\$140.19	\$147.20	\$154.56	\$162.29	\$170.40	\$178.92	\$187.87
46	Help Desk Specialist (Junior)	\$85.29	\$ 89.55	\$ 94.03	\$ 98.73	\$103.67	\$108.85	\$114.30	\$120.01	\$126.01	\$132.31
45	Help Desk Specialist (Senior)	\$104.05	\$109.25	\$ 114.72	\$120.45	\$126.47	\$132.80	\$139.44	\$146.41	\$153.73	\$161.42
60	Internet/Intranet Site Developer (Junior)	\$136.04	\$142.84	\$ 149.98	\$157.48	\$165.36	\$173.63	\$182.31	\$191.42	\$200.99	\$211.04
59	Internet/Intranet Site Developer (Senior)	\$162.28	\$170.39	\$ 178.91	\$187.86	\$197.25	\$207.11	\$217.47	\$228.34	\$239.76	\$251.75

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#	LABOR CATEGORY	1.05									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
20	IT Professional (Senior)	\$216.78	\$ 227.62	\$ 239.00	\$250.95	\$263.50	\$276.67	\$290.51	\$305.03	\$320.28	\$336.30
75	Market Research Consultant (Senior)	\$169.92	\$ 178.42	\$ 187.34	\$196.70	\$206.54	\$216.87	\$227.71	\$239.09	\$251.05	\$263.60
74	Marketing Consultant (Senior)	\$169.92	\$ 178.42	\$ 187.34	\$196.70	\$206.54	\$216.87	\$227.71	\$239.09	\$251.05	\$263.60
83	Network Administrator	\$145.29	\$ 152.55	\$ 160.18	\$168.19	\$176.60	\$185.43	\$194.70	\$204.44	\$214.66	\$225.39
80	Network Manager	\$185.11	\$ 194.37	\$ 204.08	\$214.29	\$225.00	\$236.25	\$248.07	\$260.47	\$273.49	\$287.17
85	Network Technician (Junior )	\$107.09	\$ 112.44	\$ 118.07	\$123.97	\$130.17	\$136.68	\$143.51	\$150.69	\$158.22	\$166.13
84	Network Technician (Senior)	\$140.84	\$ 147.88	\$ 155.28	\$163.04	\$171.19	\$179.75	\$188.74	\$198.18	\$208.08	\$218.49
43	Office Automation Specialist	\$101.85	\$ 106.94	\$ 112.29	\$117.90	\$123.80	\$129.99	\$136.49	\$143.31	\$150.48	\$158.00
36	Operations Research Analyst (Senior)	\$201.34	\$ 211.41	\$ 221.98	\$233.08	\$244.73	\$256.97	\$269.81	\$283.31	\$297.47	\$312.34
108	Operator Level I	\$70.00	\$ 73.50	\$ 77.18	\$ 81.03	\$ 85.09	\$ 89.34	\$ 93.81	\$ 98.50	\$103.42	\$108.59
107	Operator Level II	\$81.97	\$ 86.07	\$ 90.37	\$ 94.89	\$ 99.64	\$104.62	\$109.85	\$115.34	\$121.11	\$127.16
109	Photographer	\$114.71	\$ 120.45	\$ 126.47	\$132.79	\$139.43	\$146.40	\$153.72	\$161.41	\$169.48	\$177.95
39	Planner, Information Technology (Senior)	\$178.94	\$ 187.89	\$ 197.28	\$207.15	\$217.50	\$228.38	\$239.80	\$251.79	\$264.38	\$277.59
58	Program Administration Specialist	\$81.08	\$ 85.13	\$ 89.39	\$ 93.86	\$ 98.55	\$103.48	\$108.65	\$114.09	\$119.79	\$125.78
1	Program Manager	\$210.82	\$ 221.36	\$ 232.43	\$244.05	\$256.25	\$269.07	\$282.52	\$296.64	\$311.48	\$327.05
57	Project Control Specialist	\$160.21	\$ 168.22	\$ 176.63	\$185.46	\$194.74	\$204.47	\$214.70	\$225.43	\$236.70	\$248.54
2	Project Manager	\$179.03	\$ 187.98	\$ 197.38	\$207.25	\$217.61	\$228.49	\$239.92	\$251.91	\$264.51	\$277.73
25	Quality Assurance Consultant (Senior)	\$219.46	\$ 230.43	\$ 241.95	\$254.05	\$266.76	\$280.09	\$294.10	\$308.80	\$324.24	\$340.45
24	Quality Assurance Manager	\$176.21	\$ 185.02	\$ 194.27	\$203.99	\$214.18	\$224.89	\$236.14	\$247.95	\$260.34	\$273.36
26	Quality Assurance Specialist	\$117.96	\$ 123.86	\$ 130.05	\$136.55	\$143.38	\$150.55	\$158.08	\$165.98	\$174.28	\$182.99
71	Risk Assessment Consultant (Senior)	\$148.97	\$ 156.42	\$ 164.24	\$172.45	\$181.07	\$190.13	\$199.63	\$209.62	\$220.10	\$231.10
49	Security, Computer Systems Specialist	\$130.39	\$ 136.91	\$ 143.75	\$150.94	\$158.49	\$166.41	\$174.74	\$183.47	\$192.65	\$202.28
50	Security, Data Specialist	\$206.01	\$ 216.31	\$ 227.13	\$238.48	\$250.41	\$262.93	\$276.07	\$289.88	\$304.37	\$319.59
4	Subject Matter Expert	\$248.13	\$ 260.54	\$ 273.56	\$287.24	\$301.60	\$316.68	\$332.52	\$349.14	\$366.60	\$384.93
3	Subject Matter Expert (Senior)	\$289.02	\$ 303.47	\$ 318.64	\$334.58	\$351.31	\$368.87	\$387.31	\$406.68	\$427.01	\$448.36
94	Systems Analyst, Wireless	\$122.67	\$ 128.80	\$ 135.24	\$142.01	\$149.11	\$156.56	\$164.39	\$172.61	\$181.24	\$190.30
53	System Security Research Analyst	\$147.82	\$ 155.21	\$ 162.97	\$171.12	\$179.68	\$188.66	\$198.09	\$208.00	\$218.40	\$229.32

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#	LABOR CATEGORY	1.05									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
51	Systems Security Specialist	\$118.49	\$ 124.41	\$ 130.64	\$ 137.17	\$ 144.03	\$ 151.23	\$ 158.79	\$ 166.73	\$ 175.06	\$ 183.82
48	Systems Security Specialist (Senior)	\$174.25	\$ 182.96	\$ 192.11	\$ 201.72	\$ 211.80	\$ 222.39	\$ 233.51	\$ 245.19	\$ 257.45	\$ 270.32
78	Telecommunications Consultant (Senior)	\$242.62	\$ 254.75	\$ 267.49	\$ 280.86	\$ 294.91	\$ 309.65	\$ 325.13	\$ 341.39	\$ 358.46	\$ 376.38
77	Telecommunications Engineer	\$130.54	\$ 137.07	\$ 143.92	\$ 151.12	\$ 158.67	\$ 166.61	\$ 174.94	\$ 183.68	\$ 192.87	\$ 202.51
76	Telecommunications Engineer (Senior)	\$157.30	\$ 165.17	\$ 173.42	\$ 182.09	\$ 191.20	\$ 200.76	\$ 210.80	\$ 221.34	\$ 232.40	\$ 244.02
79	Telecommunications, System Analyst	\$144.65	\$ 151.88	\$ 159.48	\$ 167.45	\$ 175.82	\$ 184.61	\$ 193.84	\$ 203.54	\$ 213.71	\$ 224.40
27	Testing Specialist	\$151.55	\$ 159.13	\$ 167.08	\$ 175.44	\$ 184.21	\$ 193.42	\$ 203.09	\$ 213.25	\$ 223.91	\$ 235.10
28	Training Specialist/Instructor	\$154.18	\$ 161.89	\$ 169.98	\$ 178.48	\$ 187.41	\$ 196.78	\$ 206.62	\$ 216.95	\$ 227.79	\$ 239.18
56	Writer/Editor, Technical	\$161.84	\$ 169.93	\$ 178.43	\$ 187.35	\$ 196.72	\$ 206.55	\$ 216.88	\$ 227.73	\$ 239.11	\$ 251.07

\* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

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Consulting and Technical Services Plus (CATS+) - Expansion Window #2  
Commision Only Pricing

	Table F-A2, Commission Only Percentage for Telecommunication Audits (as defined in 2.3.9.1)									
	COMMISSION ONLY PERCENTAGE CONTRACT YEAR*									
	Year 1 Offeror Percentage	Year 2 Offeror Percentage	Year 3 Offeror Percentage	Year 4 Offeror Percentage	Year 5 Offeror Percentage	Year 6 Offeror Percentage	Year 7 Offeror Percentage	Year 8 Offeror Percentage	Year 9 Offeror Percentage	Year 10 Offeror Percentage
Commission Only Percentage										

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SEHMI ENTERPRISE, INC. DBA AUDLEY CONSULTING GROUP


ANDREA L. DELL'OMO

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VP, CONTRACTS