

060B2490023

CONSULTING AND TECHNICAL
SERVICES +(CATS+)
VOLUME II - FINANCIAL PROPOSAL

6/27/2019

SUBMITTED TO:

DEPARTMENT OF
INFORMATION TECHNOLOGY
(DOIT)

itpo.doit@maryland.gov

SUBMITTED BY:



THE INTEGRATION COMPANY (TIC SECURITY, LLC)
6550 Rock Spring Drive
Bethesda, MD 20817
FEIN# 27-0717685
MD MBE Certification# 11-544
eMM # 321277

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ATTACHMENT F-A1 - FUNCTIONAL AREA 1 – ENTERPRISE SERVICE PROVIDER

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
		Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price
66	Accountant, Cost (Senior)	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
47	Administrator, Systems	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
5	Analyst, Computer Software/Integration (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
9	Analyst, Computer Systems (Junior)	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
8	Analyst, Computer Systems (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
68	Analyst, Financial	\$ 265.00	\$ 272.95	\$ 281.14	\$ 289.57	\$ 298.26	\$ 307.21	\$ 316.42	\$ 325.92	\$ 335.69	\$ 345.76
67	Analyst, Financial (Senior)	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
54	Analyst, Research	\$ 200.00	\$ 206.00	\$ 212.18	\$ 218.55	\$ 225.10	\$ 231.85	\$ 238.81	\$ 245.97	\$ 253.35	\$ 260.95
37	Analyst, Systems (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
17	Application Developer, Advanced Technology	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
16	Application Developer, Advanced Technology (Senior)	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
11	Applications Development Expert	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
10	Applications Programmer	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
92	Archeologist /Historic Preservation Specialist	\$ 325.00	\$ 334.75	\$ 344.79	\$ 355.14	\$ 365.79	\$ 376.76	\$ 388.07	\$ 399.71	\$ 411.70	\$ 424.05
40	Architect, Application (Senior)	\$ 335.00	\$ 345.05	\$ 355.40	\$ 366.06	\$ 377.05	\$ 388.36	\$ 400.01	\$ 412.01	\$ 424.37	\$ 437.10
38	Architect, Information Technology (Senior)	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
61	Architect, Internet/Web	\$ 265.00	\$ 272.95	\$ 281.14	\$ 289.57	\$ 298.26	\$ 307.21	\$ 316.42	\$ 325.92	\$ 335.69	\$ 345.76
63	Architect, Systems (Senior)	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
64	Architect, Systems Design	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
93	Architectural Historian	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
110	Audit Manager	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
111	Audit Supervisor	\$ 225.00	\$ 231.75	\$ 238.70	\$ 245.86	\$ 253.24	\$ 260.84	\$ 268.66	\$ 276.72	\$ 285.02	\$ 293.57
69	Auditor, IT (Senior)	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
112	Auditor, Lead	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
70	Auditor (Senior)	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
113	Auditor, Staff	\$ 160.00	\$ 164.80	\$ 169.74	\$ 174.84	\$ 180.08	\$ 185.48	\$ 191.05	\$ 196.78	\$ 202.68	\$ 208.76
72	Business Process Consultant (Senior)	\$ 335.00	\$ 345.05	\$ 355.40	\$ 366.06	\$ 377.05	\$ 388.36	\$ 400.01	\$ 412.01	\$ 424.37	\$ 437.10
62	Computer Graphics Illustrator	\$ 160.00	\$ 164.80	\$ 169.74	\$ 174.84	\$ 180.08	\$ 185.48	\$ 191.05	\$ 196.78	\$ 202.68	\$ 208.76
34	Computer Operations Center Specialist	\$ 215.00	\$ 221.45	\$ 228.09	\$ 234.94	\$ 241.98	\$ 249.24	\$ 256.72	\$ 264.42	\$ 272.36	\$ 280.53
35	Computer Operations Research Analyst	\$ 200.00	\$ 206.00	\$ 212.18	\$ 218.55	\$ 225.10	\$ 231.85	\$ 238.81	\$ 245.97	\$ 253.35	\$ 260.95
42	Computer Operator	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
41	Computer Operator (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
15	Computer Programmer (Junior)	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00

COMPANY NAME: TIC Securty, LLC
 CONTRACT POC: Roger Echeandia
 ADDRESS: 6550 Rock Spring Dr
 OFFICE: 2406833840
 FAX: 2402389777
 FEIN: 270717685

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Derek Radoski 6/19/2019
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 AUTHORIZED SIGNATURE
 President

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
14	Computer Programmer (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
7	Computer Specialist	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
6	Computer Specialist (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
13	Computer Systems Programmer	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
12	Computer Systems Programmer (Senior)	\$ 350.00	\$ 360.50	\$ 371.32	\$ 382.45	\$ 393.93	\$ 405.75	\$ 417.92	\$ 430.46	\$ 443.37	\$ 456.67
23	Database Management Specialist (Junior)	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
22	Database Management Specialist (Senior)	\$ 260.00	\$ 267.80	\$ 275.83	\$ 284.11	\$ 292.63	\$ 301.41	\$ 310.45	\$ 319.77	\$ 329.36	\$ 339.24
21	Database Manager	\$ 270.00	\$ 278.10	\$ 286.44	\$ 295.04	\$ 303.89	\$ 313.00	\$ 322.39	\$ 332.07	\$ 342.03	\$ 352.29
55	Documentation Specialist	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
97	Electrician, Journeyman	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
96	Electrician, Licensed Master	\$ 320.00	\$ 329.60	\$ 339.49	\$ 349.67	\$ 360.16	\$ 370.97	\$ 382.10	\$ 393.56	\$ 405.37	\$ 417.53
99	Electricians Helper	\$ 185.00	\$ 190.55	\$ 196.27	\$ 202.15	\$ 208.22	\$ 214.47	\$ 220.90	\$ 227.53	\$ 234.35	\$ 241.38
101	Engineer, Facility Operations	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
19	Engineer, Information	\$ 215.00	\$ 221.45	\$ 228.09	\$ 234.94	\$ 241.98	\$ 249.24	\$ 256.72	\$ 264.42	\$ 272.36	\$ 280.53
18	Engineer, Information (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
52	Engineer, Information Security	\$ 260.00	\$ 267.80	\$ 275.83	\$ 284.11	\$ 292.63	\$ 301.41	\$ 310.45	\$ 319.77	\$ 329.36	\$ 339.24
33	Engineer, Interdisciplinary	\$ 260.00	\$ 267.80	\$ 275.83	\$ 284.11	\$ 292.63	\$ 301.41	\$ 310.45	\$ 319.77	\$ 329.36	\$ 339.24
32	Engineer, Interdisciplinary (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
82	Engineer, Network (Junior)	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
81	Engineer, Network (Senior)	\$ 260.00	\$ 267.80	\$ 275.83	\$ 284.11	\$ 292.63	\$ 301.41	\$ 310.45	\$ 319.77	\$ 329.36	\$ 339.24
86	Engineer, Network Security	\$ 260.00	\$ 267.80	\$ 275.83	\$ 284.11	\$ 292.63	\$ 301.41	\$ 310.45	\$ 319.77	\$ 329.36	\$ 339.24
95	Engineer, Radio Frequency	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
31	Engineer, Software	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
101	Engineer, Stationary	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
30	Engineer, Systems	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
29	Engineer, Systems (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
65	Engineer, Systems Design	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
99	Facilities Engineering Manager	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
105	Facilities Specialist Level I	\$ 130.00	\$ 133.90	\$ 137.92	\$ 142.05	\$ 146.32	\$ 150.71	\$ 155.23	\$ 159.88	\$ 164.68	\$ 169.62
104	Facilities Specialist Level II	\$ 170.00	\$ 175.10	\$ 180.35	\$ 185.76	\$ 191.34	\$ 197.08	\$ 202.99	\$ 209.08	\$ 215.35	\$ 221.81
103	Facilities Specialist Level III	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
102	Facilities Specialist, Lead	\$ 215.00	\$ 221.45	\$ 228.09	\$ 234.94	\$ 241.98	\$ 249.24	\$ 256.72	\$ 264.42	\$ 272.36	\$ 280.53
106	Facility Operations Supervisor	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
90	Geographic Information Systems (GIS) Analyst	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
91	Geographic Information Systems Specialist	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00

COMPANY NAME: TIC Security, LLC
 CONTRACT POC: Roger Echeandia
 ADDRESS: 6550 Rock Spring Dr
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 FAX: 2402389777
 FEIN: 270717685

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AUTHORIZED SIGNATURE

President

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
88	Geographic Information Systems Technician I	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
87	Geographic Information Systems Technician II	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
89	Geographic Information Systems Technician Trainee	\$ 185.00	\$ 190.55	\$ 196.27	\$ 202.15	\$ 208.22	\$ 214.47	\$ 220.90	\$ 227.53	\$ 234.35	\$ 241.38
	GeoSpatial Web Developer (Mid-level)	\$ 350.00	\$ 360.50	\$ 371.32	\$ 382.45	\$ 393.93	\$ 405.75	\$ 417.92	\$ 430.46	\$ 443.37	\$ 456.67
	GeoSpatial Web Developer (Senior)	\$ 400.00	\$ 412.00	\$ 424.36	\$ 437.09	\$ 450.20	\$ 463.71	\$ 477.62	\$ 491.95	\$ 506.71	\$ 521.91
73	Group Facilitator (Senior)	\$ 335.00	\$ 345.05	\$ 355.40	\$ 366.06	\$ 377.05	\$ 388.36	\$ 400.01	\$ 412.01	\$ 424.37	\$ 437.10
44	Help Desk Manager	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
46	Help Desk Specialist (Junior)	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
45	Help Desk Specialist (Senior)	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
60	Internet/Intranet Site Developer (Junior)	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
59	Internet/Intranet Site Developer (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
20	IT Professional (Senior)	\$ 335.00	\$ 345.05	\$ 355.40	\$ 366.06	\$ 377.05	\$ 388.36	\$ 400.01	\$ 412.01	\$ 424.37	\$ 437.10
75	Market Research Consultant (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
74	Marketing Consultant (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
83	Network Administrator	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
80	Network Manager	\$ 350.00	\$ 360.50	\$ 371.32	\$ 382.45	\$ 393.93	\$ 405.75	\$ 417.92	\$ 430.46	\$ 443.37	\$ 456.67
85	Network Technician (Junior)	\$ 170.00	\$ 175.10	\$ 180.35	\$ 185.76	\$ 191.34	\$ 197.08	\$ 202.99	\$ 209.08	\$ 215.35	\$ 221.81
84	Network Technician (Senior)	\$ 220.00	\$ 226.60	\$ 233.40	\$ 240.40	\$ 247.61	\$ 255.04	\$ 262.69	\$ 270.57	\$ 278.69	\$ 287.05
43	Office Automation Specialist	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
36	Operations Research Analyst (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
108	Operator Level I	\$ 130.00	\$ 133.90	\$ 137.92	\$ 142.05	\$ 146.32	\$ 150.71	\$ 155.23	\$ 159.88	\$ 164.68	\$ 169.62
107	Operator Level II	\$ 170.00	\$ 175.10	\$ 180.35	\$ 185.76	\$ 191.34	\$ 197.08	\$ 202.99	\$ 209.08	\$ 215.35	\$ 221.81
109	Photographer	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
39	Planner, Information Technology (Senior)	\$ 335.00	\$ 345.05	\$ 355.40	\$ 366.06	\$ 377.05	\$ 388.36	\$ 400.01	\$ 412.01	\$ 424.37	\$ 437.10
58	Program Administration Specialist	\$ 200.00	\$ 206.00	\$ 212.18	\$ 218.55	\$ 225.10	\$ 231.85	\$ 238.81	\$ 245.97	\$ 253.35	\$ 260.95
1	Program Manager	\$ 400.00	\$ 412.00	\$ 424.36	\$ 437.09	\$ 450.20	\$ 463.71	\$ 477.62	\$ 491.95	\$ 506.71	\$ 521.91
57	Project Control Specialist	\$ 200.00	\$ 206.00	\$ 212.18	\$ 218.55	\$ 225.10	\$ 231.85	\$ 238.81	\$ 245.97	\$ 253.35	\$ 260.95
2	Project Manager	\$ 335.00	\$ 345.05	\$ 355.40	\$ 366.06	\$ 377.05	\$ 388.36	\$ 400.01	\$ 412.01	\$ 424.37	\$ 437.10
25	Quality Assurance Consultant (Senior)	\$ 325.00	\$ 334.75	\$ 344.79	\$ 355.14	\$ 365.79	\$ 376.76	\$ 388.07	\$ 399.71	\$ 411.70	\$ 424.05
24	Quality Assurance Manager	\$ 315.00	\$ 324.45	\$ 334.18	\$ 344.21	\$ 354.54	\$ 365.17	\$ 376.13	\$ 387.41	\$ 399.03	\$ 411.00
26	Quality Assurance Specialist	\$ 215.00	\$ 221.45	\$ 228.09	\$ 234.94	\$ 241.98	\$ 249.24	\$ 256.72	\$ 264.42	\$ 272.36	\$ 280.53
71	Risk Assessment Consultant (Senior)	\$ 335.00	\$ 345.05	\$ 355.40	\$ 366.06	\$ 377.05	\$ 388.36	\$ 400.01	\$ 412.01	\$ 424.37	\$ 437.10
49	Security, Computer Systems Specialist	\$ 265.00	\$ 272.95	\$ 281.14	\$ 289.57	\$ 298.26	\$ 307.21	\$ 316.42	\$ 325.92	\$ 335.69	\$ 345.76
50	Security, Data Specialist	\$ 265.00	\$ 272.95	\$ 281.14	\$ 289.57	\$ 298.26	\$ 307.21	\$ 316.42	\$ 325.92	\$ 335.69	\$ 345.76
4	Subject Matter Expert	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81

COMPANY NAME: TIC Securty, LLC
 CONTRACT POC: Roger Echeandia
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Derek Radoski
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AUTHORIZED SIGNATURE
 President

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
3	Subject Matter Expert (Senior)	\$ 350.00	\$ 360.50	\$ 371.32	\$ 382.45	\$ 393.93	\$ 405.75	\$ 417.92	\$ 430.46	\$ 443.37	\$ 456.67
94	Systems Analyst, Wireless	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
53	System Security Research Analyst	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
51	Systems Security Specialist	\$ 350.00	\$ 360.50	\$ 371.32	\$ 382.45	\$ 393.93	\$ 405.75	\$ 417.92	\$ 430.46	\$ 443.37	\$ 456.67
48	Systems Security Specialist (Senior)	\$ 400.00	\$ 412.00	\$ 424.36	\$ 437.09	\$ 450.20	\$ 463.71	\$ 477.62	\$ 491.95	\$ 506.71	\$ 521.91
78	Telecommunications Consultant (Senior)	\$ 290.00	\$ 298.70	\$ 307.66	\$ 316.89	\$ 326.40	\$ 336.19	\$ 346.28	\$ 356.66	\$ 367.36	\$ 378.38
77	Telecommunications Engineer	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
76	Telecommunications Engineer (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
79	Telecommunications, System Analyst	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
27	Testing Specialist	\$ 215.00	\$ 221.45	\$ 228.09	\$ 234.94	\$ 241.98	\$ 249.24	\$ 256.72	\$ 264.42	\$ 272.36	\$ 280.53
28	Training Specialist/Instructor	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
56	Writer/Editor, Technical	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00

* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

COMPANY NAME: TIC Securty, LLC
 CONTRACT POC: Roger Echeandia
 ADDRESS: 6550 Rock Spring Dr
 OFFICE: 2406833840
 FAX: 2402389777
 FEIN: 270717685

Attachment F - Price Form A1

DocuSigned by:


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 AUTHORIZED SIGNATURE
 President
 TITLE

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
 Commision Only Pricing

	Table F-A2, Commission Only Percentage for Telecommunication Audits (as defined in 2.3.9.1)									
	COMMISSION ONLY PERCENTAGE CONTRACT YEAR*									
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage
Commission Only Percentage										

* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

COMPANY NAME: TIC Security
 CONTRACT POC: Yury Singh
 ADDRESS: 6550 Rock Spring Drive #520 Bethesda, MD 20817
 PHONE NUMBER: 240-683-3840
 FAX NUMBER:

FEIN:
 DocuSigned by:

 AUTHORIZED SIGNATURE
 B9ABF3EE66E400...
 President

TITLE



**ATTACHMENT F-A1 - FUNCTIONAL AREA 6 – SYSTEMS/FACILITIES MANAGEMENT
AND MAINTENANCE**

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
		Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price	Offeror Price
66	Accountant, Cost (Senior)	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
47	Administrator, Systems	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
5	Analyst, Computer Software/Integration (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
9	Analyst, Computer Systems (Junior)	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
8	Analyst, Computer Systems (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
68	Analyst, Financial	\$ 265.00	\$ 272.95	\$ 281.14	\$ 289.57	\$ 298.26	\$ 307.21	\$ 316.42	\$ 325.92	\$ 335.69	\$ 345.76
67	Analyst, Financial (Senior)	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
54	Analyst, Research	\$ 200.00	\$ 206.00	\$ 212.18	\$ 218.55	\$ 225.10	\$ 231.85	\$ 238.81	\$ 245.97	\$ 253.35	\$ 260.95
37	Analyst, Systems (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
17	Application Developer, Advanced Technology	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
16	Application Developer, Advanced Technology (Senior)	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
11	Applications Development Expert	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
10	Applications Programmer	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
92	Archeologist /Historic Preservation Specialist	\$ 325.00	\$ 334.75	\$ 344.79	\$ 355.14	\$ 365.79	\$ 376.76	\$ 388.07	\$ 399.71	\$ 411.70	\$ 424.05
40	Architect, Application (Senior)	\$ 335.00	\$ 345.05	\$ 355.40	\$ 366.06	\$ 377.05	\$ 388.36	\$ 400.01	\$ 412.01	\$ 424.37	\$ 437.10
38	Architect, Information Technology (Senior)	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
61	Architect, Internet/Web	\$ 265.00	\$ 272.95	\$ 281.14	\$ 289.57	\$ 298.26	\$ 307.21	\$ 316.42	\$ 325.92	\$ 335.69	\$ 345.76
63	Architect, Systems (Senior)	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
64	Architect, Systems Design	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
93	Architectural Historian	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
110	Audit Manager	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
111	Audit Supervisor	\$ 225.00	\$ 231.75	\$ 238.70	\$ 245.86	\$ 253.24	\$ 260.84	\$ 268.66	\$ 276.72	\$ 285.02	\$ 293.57
69	Auditor, IT (Senior)	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
112	Auditor, Lead	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
70	Auditor (Senior)	\$ 330.00	\$ 339.90	\$ 350.10	\$ 360.60	\$ 371.42	\$ 382.56	\$ 394.04	\$ 405.86	\$ 418.03	\$ 430.58
113	Auditor, Staff	\$ 160.00	\$ 164.80	\$ 169.74	\$ 174.84	\$ 180.08	\$ 185.48	\$ 191.05	\$ 196.78	\$ 202.68	\$ 208.76
72	Business Process Consultant (Senior)	\$ 335.00	\$ 345.05	\$ 355.40	\$ 366.06	\$ 377.05	\$ 388.36	\$ 400.01	\$ 412.01	\$ 424.37	\$ 437.10
62	Computer Graphics Illustrator	\$ 160.00	\$ 164.80	\$ 169.74	\$ 174.84	\$ 180.08	\$ 185.48	\$ 191.05	\$ 196.78	\$ 202.68	\$ 208.76
34	Computer Operations Center Specialist	\$ 215.00	\$ 221.45	\$ 228.09	\$ 234.94	\$ 241.98	\$ 249.24	\$ 256.72	\$ 264.42	\$ 272.36	\$ 280.53
35	Computer Operations Research Analyst	\$ 200.00	\$ 206.00	\$ 212.18	\$ 218.55	\$ 225.10	\$ 231.85	\$ 238.81	\$ 245.97	\$ 253.35	\$ 260.95
42	Computer Operator	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
41	Computer Operator (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
15	Computer Programmer (Junior)	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00

COMPANY NAME: TIC Securty, LLC
 CONTRACT POC: Roger Echeandia
 ADDRESS: 6550 Rock Spring Dr
 OFFICE: 2406833840
 FAX: 2402389777
 FEIN: 270717685

DocuSigned by:
Derek Radoski 6/19/2019
 B9ABF3EE965E450...
 AUTHORIZED SIGNATURE
 President

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
14	Computer Programmer (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
7	Computer Specialist	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
6	Computer Specialist (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
13	Computer Systems Programmer	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
12	Computer Systems Programmer (Senior)	\$ 350.00	\$ 360.50	\$ 371.32	\$ 382.45	\$ 393.93	\$ 405.75	\$ 417.92	\$ 430.46	\$ 443.37	\$ 456.67
23	Database Management Specialist (Junior)	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
22	Database Management Specialist (Senior)	\$ 260.00	\$ 267.80	\$ 275.83	\$ 284.11	\$ 292.63	\$ 301.41	\$ 310.45	\$ 319.77	\$ 329.36	\$ 339.24
21	Database Manager	\$ 270.00	\$ 278.10	\$ 286.44	\$ 295.04	\$ 303.89	\$ 313.00	\$ 322.39	\$ 332.07	\$ 342.03	\$ 352.29
55	Documentation Specialist	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
97	Electrician, Journeyman	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
96	Electrician, Licensed Master	\$ 320.00	\$ 329.60	\$ 339.49	\$ 349.67	\$ 360.16	\$ 370.97	\$ 382.10	\$ 393.56	\$ 405.37	\$ 417.53
99	Electricians Helper	\$ 185.00	\$ 190.55	\$ 196.27	\$ 202.15	\$ 208.22	\$ 214.47	\$ 220.90	\$ 227.53	\$ 234.35	\$ 241.38
101	Engineer, Facility Operations	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
19	Engineer, Information	\$ 215.00	\$ 221.45	\$ 228.09	\$ 234.94	\$ 241.98	\$ 249.24	\$ 256.72	\$ 264.42	\$ 272.36	\$ 280.53
18	Engineer, Information (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
52	Engineer, Information Security	\$ 260.00	\$ 267.80	\$ 275.83	\$ 284.11	\$ 292.63	\$ 301.41	\$ 310.45	\$ 319.77	\$ 329.36	\$ 339.24
33	Engineer, Interdisciplinary	\$ 260.00	\$ 267.80	\$ 275.83	\$ 284.11	\$ 292.63	\$ 301.41	\$ 310.45	\$ 319.77	\$ 329.36	\$ 339.24
32	Engineer, Interdisciplinary (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
82	Engineer, Network (Junior)	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
81	Engineer, Network (Senior)	\$ 260.00	\$ 267.80	\$ 275.83	\$ 284.11	\$ 292.63	\$ 301.41	\$ 310.45	\$ 319.77	\$ 329.36	\$ 339.24
86	Engineer, Network Security	\$ 260.00	\$ 267.80	\$ 275.83	\$ 284.11	\$ 292.63	\$ 301.41	\$ 310.45	\$ 319.77	\$ 329.36	\$ 339.24
95	Engineer, Radio Frequency	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
31	Engineer, Software	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
101	Engineer, Stationary	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
30	Engineer, Systems	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
29	Engineer, Systems (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
65	Engineer, Systems Design	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
99	Facilities Engineering Manager	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
105	Facilities Specialist Level I	\$ 130.00	\$ 133.90	\$ 137.92	\$ 142.05	\$ 146.32	\$ 150.71	\$ 155.23	\$ 159.88	\$ 164.68	\$ 169.62
104	Facilities Specialist Level II	\$ 170.00	\$ 175.10	\$ 180.35	\$ 185.76	\$ 191.34	\$ 197.08	\$ 202.99	\$ 209.08	\$ 215.35	\$ 221.81
103	Facilities Specialist Level III	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
102	Facilities Specialist, Lead	\$ 215.00	\$ 221.45	\$ 228.09	\$ 234.94	\$ 241.98	\$ 249.24	\$ 256.72	\$ 264.42	\$ 272.36	\$ 280.53
106	Facility Operations Supervisor	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
90	Geographic Information Systems (GIS) Analyst	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
91	Geographic Information Systems Specialist	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00

COMPANY NAME: TIC Security, LLC
 CONTRACT POC: Roger Echeandia
 ADDRESS: 6550 Rock Spring Dr
 OFFICE: 2406833840
 FAX: 2402389777
 FEIN: 270717685

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AUTHORIZED SIGNATURE

President

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
88	Geographic Information Systems Technician I	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
87	Geographic Information Systems Technician II	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
89	Geographic Information Systems Technician Trainee	\$ 185.00	\$ 190.55	\$ 196.27	\$ 202.15	\$ 208.22	\$ 214.47	\$ 220.90	\$ 227.53	\$ 234.35	\$ 241.38
	GeoSpatial Web Developer (Mid-level)	\$ 350.00	\$ 360.50	\$ 371.32	\$ 382.45	\$ 393.93	\$ 405.75	\$ 417.92	\$ 430.46	\$ 443.37	\$ 456.67
	GeoSpatial Web Developer (Senior)	\$ 400.00	\$ 412.00	\$ 424.36	\$ 437.09	\$ 450.20	\$ 463.71	\$ 477.62	\$ 491.95	\$ 506.71	\$ 521.91
73	Group Facilitator (Senior)	\$ 335.00	\$ 345.05	\$ 355.40	\$ 366.06	\$ 377.05	\$ 388.36	\$ 400.01	\$ 412.01	\$ 424.37	\$ 437.10
44	Help Desk Manager	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
46	Help Desk Specialist (Junior)	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
45	Help Desk Specialist (Senior)	\$ 230.00	\$ 236.90	\$ 244.01	\$ 251.33	\$ 258.87	\$ 266.63	\$ 274.63	\$ 282.87	\$ 291.36	\$ 300.10
60	Internet/Intranet Site Developer (Junior)	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
59	Internet/Intranet Site Developer (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
20	IT Professional (Senior)	\$ 335.00	\$ 345.05	\$ 355.40	\$ 366.06	\$ 377.05	\$ 388.36	\$ 400.01	\$ 412.01	\$ 424.37	\$ 437.10
75	Market Research Consultant (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
74	Marketing Consultant (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
83	Network Administrator	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
80	Network Manager	\$ 350.00	\$ 360.50	\$ 371.32	\$ 382.45	\$ 393.93	\$ 405.75	\$ 417.92	\$ 430.46	\$ 443.37	\$ 456.67
85	Network Technician (Junior)	\$ 170.00	\$ 175.10	\$ 180.35	\$ 185.76	\$ 191.34	\$ 197.08	\$ 202.99	\$ 209.08	\$ 215.35	\$ 221.81
84	Network Technician (Senior)	\$ 220.00	\$ 226.60	\$ 233.40	\$ 240.40	\$ 247.61	\$ 255.04	\$ 262.69	\$ 270.57	\$ 278.69	\$ 287.05
43	Office Automation Specialist	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
36	Operations Research Analyst (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
108	Operator Level I	\$ 130.00	\$ 133.90	\$ 137.92	\$ 142.05	\$ 146.32	\$ 150.71	\$ 155.23	\$ 159.88	\$ 164.68	\$ 169.62
107	Operator Level II	\$ 170.00	\$ 175.10	\$ 180.35	\$ 185.76	\$ 191.34	\$ 197.08	\$ 202.99	\$ 209.08	\$ 215.35	\$ 221.81
109	Photographer	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
39	Planner, Information Technology (Senior)	\$ 335.00	\$ 345.05	\$ 355.40	\$ 366.06	\$ 377.05	\$ 388.36	\$ 400.01	\$ 412.01	\$ 424.37	\$ 437.10
58	Program Administration Specialist	\$ 200.00	\$ 206.00	\$ 212.18	\$ 218.55	\$ 225.10	\$ 231.85	\$ 238.81	\$ 245.97	\$ 253.35	\$ 260.95
1	Program Manager	\$ 400.00	\$ 412.00	\$ 424.36	\$ 437.09	\$ 450.20	\$ 463.71	\$ 477.62	\$ 491.95	\$ 506.71	\$ 521.91
57	Project Control Specialist	\$ 200.00	\$ 206.00	\$ 212.18	\$ 218.55	\$ 225.10	\$ 231.85	\$ 238.81	\$ 245.97	\$ 253.35	\$ 260.95
2	Project Manager	\$ 335.00	\$ 345.05	\$ 355.40	\$ 366.06	\$ 377.05	\$ 388.36	\$ 400.01	\$ 412.01	\$ 424.37	\$ 437.10
25	Quality Assurance Consultant (Senior)	\$ 325.00	\$ 334.75	\$ 344.79	\$ 355.14	\$ 365.79	\$ 376.76	\$ 388.07	\$ 399.71	\$ 411.70	\$ 424.05
24	Quality Assurance Manager	\$ 315.00	\$ 324.45	\$ 334.18	\$ 344.21	\$ 354.54	\$ 365.17	\$ 376.13	\$ 387.41	\$ 399.03	\$ 411.00
26	Quality Assurance Specialist	\$ 215.00	\$ 221.45	\$ 228.09	\$ 234.94	\$ 241.98	\$ 249.24	\$ 256.72	\$ 264.42	\$ 272.36	\$ 280.53
71	Risk Assessment Consultant (Senior)	\$ 335.00	\$ 345.05	\$ 355.40	\$ 366.06	\$ 377.05	\$ 388.36	\$ 400.01	\$ 412.01	\$ 424.37	\$ 437.10
49	Security, Computer Systems Specialist	\$ 265.00	\$ 272.95	\$ 281.14	\$ 289.57	\$ 298.26	\$ 307.21	\$ 316.42	\$ 325.92	\$ 335.69	\$ 345.76
50	Security, Data Specialist	\$ 265.00	\$ 272.95	\$ 281.14	\$ 289.57	\$ 298.26	\$ 307.21	\$ 316.42	\$ 325.92	\$ 335.69	\$ 345.76
4	Subject Matter Expert	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81

COMPANY NAME: TIC Securty, LLC
 CONTRACT POC: Roger Echeandia
 ADDRESS: 6550 Rock Spring Dr
 OFFICE: 2406833840
 FAX: 2402389777
 FEIN: 270717685

DocuSigned by:
Derek Radoski
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AUTHORIZED SIGNATURE
 President

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
Labor Rates

Attachment F-A1- Labor Rate Schedule											
Record the fully loaded, all inclusive hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.10 of the RFP											
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*									
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
3	Subject Matter Expert (Senior)	\$ 350.00	\$ 360.50	\$ 371.32	\$ 382.45	\$ 393.93	\$ 405.75	\$ 417.92	\$ 430.46	\$ 443.37	\$ 456.67
94	Systems Analyst, Wireless	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
53	System Security Research Analyst	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
51	Systems Security Specialist	\$ 350.00	\$ 360.50	\$ 371.32	\$ 382.45	\$ 393.93	\$ 405.75	\$ 417.92	\$ 430.46	\$ 443.37	\$ 456.67
48	Systems Security Specialist (Senior)	\$ 400.00	\$ 412.00	\$ 424.36	\$ 437.09	\$ 450.20	\$ 463.71	\$ 477.62	\$ 491.95	\$ 506.71	\$ 521.91
78	Telecommunications Consultant (Senior)	\$ 290.00	\$ 298.70	\$ 307.66	\$ 316.89	\$ 326.40	\$ 336.19	\$ 346.28	\$ 356.66	\$ 367.36	\$ 378.38
77	Telecommunications Engineer	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
76	Telecommunications Engineer (Senior)	\$ 275.00	\$ 283.25	\$ 291.75	\$ 300.50	\$ 309.51	\$ 318.80	\$ 328.36	\$ 338.22	\$ 348.36	\$ 358.81
79	Telecommunications, System Analyst	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
27	Testing Specialist	\$ 215.00	\$ 221.45	\$ 228.09	\$ 234.94	\$ 241.98	\$ 249.24	\$ 256.72	\$ 264.42	\$ 272.36	\$ 280.53
28	Training Specialist/Instructor	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00
56	Writer/Editor, Technical	\$ 210.00	\$ 216.30	\$ 222.79	\$ 229.47	\$ 236.36	\$ 243.45	\$ 250.75	\$ 258.27	\$ 266.02	\$ 274.00

* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

COMPANY NAME: TIC Securty, LLC
 CONTRACT POC: Roger Echeandia
 ADDRESS: 6550 Rock Spring Dr
 OFFICE: 2406833840
 FAX: 2402389777
 FEIN: 270717685

Attachment F - Price Form A1

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 President
 TITLE

Consulting and Technical Services Plus (CATS+) - Expansion Window #2
 Commision Only Pricing

	Table F-A2, Commission Only Percentage for Telecommunication Audits (as defined in 2.3.9.1)									
	COMMISSION ONLY PERCENTAGE CONTRACT YEAR*									
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage	Offeror Percentage
Commission Only Percentage										

* Contract year one begins on the date of contract award and continues for one year, contract year two begins one year after contract award and continues one year, etc.

COMPANY NAME: TIC Security
 CONTRACT POC: Yury Singh
 ADDRESS: 6550 Rock Spring Drive #520 Bethesda, MD 20817
 PHONE NUMBER: 240-683-3840
 FAX NUMBER:

FEIN:
 DocuSigned by:

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 President

TITLE