Cable and Wiring Outside Plant Installation, Relocation, Preventative and Routine Maintenance of fiber Optic and Communication Cables (Outside Plant)

Labor Rates Lower Eastern Shore Region

Bluestar Technologies Inc.

| Record the fully loaded hourly labor rates chargeable during each Contract year for the labor categories | | | | | | |
|--|------------------------------|---------------------------------------|-----------|---------------|-----------|-----------|
| | LABOR CATEGORY | HOURLY LABOR RATES PER CONTRACT YEAR* | | | | |
| # | | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
| | | Offeror | Offeror | | Offeror | Offeror |
| | | Price | Price | Offeror Price | Price | Price |
| 1 | Outside Plant Technician I | \$ 105.00 | \$ 105.00 | \$ 105.00 | \$ 105.00 | \$ 105.00 |
| 2 | Outside Plant Technician II | \$ 105.00 | \$ 105.00 | \$ 105.00 | \$ 105.00 | \$ 105.00 |
| 3 | Outside Plant Technician III | \$ 105.00 | \$ 105.00 | \$ 105.00 | \$ 105.00 | \$ 105.00 |
| 4 | Outside Plant Lead | \$ 110.00 | \$ 110.00 | \$ 110.00 | \$ 110.00 | \$ 110.00 |
| 7 | Project Manager | \$ 125.00 | \$ 125.00 | \$ 125.00 | \$ 125.00 | \$ 125.00 |
| 8 | Program Manager | \$ 125.00 | \$ 125.00 | \$ 125.00 | \$ 125.00 | \$ 125.00 |

Contract year one begins on 10/17/2024 and continues for one year, contract year two begins one year after year one and continues one year, etc.