

**Q&A's #2 to
Invitation for Bid
FIBER OPTIC CABLE
PROJECT NO. 060B1400069**

July 15, 2011

Ladies/Gentlemen:

This list of questions and responses is being issued to clarify certain information contained in the above referenced IFB. The statements and interpretations contained in the following responses to questions by potential Bidders are not binding to the State, unless an addendum expressly amends the IFB. Noting in the State's responses to these questions is to be construed as agreement to or acceptance by the State of any statement or interpretation on the part of the Bidder.

2. Will this IFB be chosen based solely on bottom line price?

Answer: Section 5.5.3 of the IFB states that the award will be made to the responsive bidder who submits the responsive bid that is most favorable to the State. That includes a combination of factors, including price and the ability to meet stated delivery timelines and stated specifications.

3. Was the IFB details written by Employees of DOIT or a 3rd Party company?

Answer: The specifications provided meet the requirement of DoIT and the programs that will use the fiber.

4. Do you need any references of Fiber projects we have supplied or implemented in the MD/DC area?

Answer: See Section 4.4.6 regarding Bidder Experience and Capabilities.

5. Are there any contracts the State will recognize as a purchasing vehicle?

Answer: The State does not understand this question.

6. Please let me know if the following parts would be considered for the bid;

12 strand	012EU4-T4101D20
48 strand	048EU4-T4101D20
96 strand	096EU4-T4101D20

Answer: For a bid to be acceptable, the bidders must provide all of the requirements stated in the IFB and have the technical capability to satisfy all of the requirements in the IFB. The above parts must meet the specifications of the IFB.