

**ITEM: 2-IT****Agency Contact:**

Elliot Schlanger (410) 260-2994

[ESchlanger@doit.state.md.us](mailto:ESchlanger@doit.state.md.us)

Robert Krysiak (410-260-7179)

[Robert.Krysiak@doit.state.md.us](mailto:Robert.Krysiak@doit.state.md.us)**DEPARTMENT:**Department of Information Technology  
(DoIT)**CONTRACT ID:**060B1400058;  
State Long Distance Calling Services  
ADPICS NO. 060B1400058**CONTRACT DESCRIPTION:** Contract to provide Statewide long distance calling services.**AWARD:**AT&T Corporation  
Hanover, MD**TERM:**12/1/2011 - 11/30/2014  
(w/ two 1-year renewal options)**AMOUNT:**\$3,000,000 Est. - Base Period (3 Years)  
\$1,000,000 (Option Yr. 1)  
\$1,000,000 (Option Yr. 2)**PROCUREMENT METHOD:**

Competitive Sealed Proposals

**BIDS OR PROPOSALS:**

See Attachment 1

**MBE PARTICIPATION:**

None (see REMARKS)

**INCUMBENT:**Verizon Select Services, Inc.  
Linthicum, MD

**REMARKS:** A notice of the availability of the Request for Proposals was advertised on *eMarylandMarketplace.com* and the DoIT website. Through *eMarylandMarketplace.com*, 60 prospective firms were solicited. Ten of these are MBE firms. In addition, 8 firms that were known to have offered similar services were emailed the RFP directly. Of these firms, none are certified Minority Business Enterprises and 6 are Maryland firms. A copy of the RFP was sent to the Governor's Office of Minority Affairs.

A total of 5 proposals were received for this contract, all of which were reasonably susceptible of being selected for award, as indicated in the Attachment. Financial offers were based upon a model in the RFP for evaluation purposes that had a fixed price component and a fixed unit price component at estimated quantities.

Award is recommended to AT&T Corporation, Inc. ("AT&T"). AT&T's offer was deemed to be the most advantageous to the State. AT&T was ranked number one for both their technical offer and their financial offer.

The *Award Amount* shown above is estimated and is based upon firm-fixed unit prices established in the contract. Cost is based on vendor-provided cost for a weighted-average model in the RFP. Each vendor provided costs for the categories of Intra-state and Inter-state calls. Payment will be made only for the actual amount of services provided.

This is a commodity purchase procurement and there are no opportunities for MBE subcontracting. Therefore, the MBE goal is zero.

<b>FUND SOURCE:</b>	Various
<b>APPROP. CODE:</b>	Various
<b>RESIDENT BUSINESS:</b>	Yes
<b>MD TAX CLEARANCE:</b>	11-2365-1111

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Board of Public Works Action - The above referenced Item was:

APPROVED	DISAPPROVED	DEFERRED	WITHDRAWN
WITH DISCUSSION		WITHOUT DISCUSSION	