

Supplement D
 Department of Information Technology
ACTION AGENDA
 June 20, 2018



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4-IT. DEPARTMENT OF INFORMATION TECHNOLOGY

Contract ID: Security Awareness Training
 ADPICS BPO No.: 060B8400002

Contract Description: Provide Software-as-a-Service (SaaS) application for security awareness training for State employees and contractors.

Award: InfoSec Institute, Madison, WI

Term: 7/2/2018 – 7/3/2021 (3-year base with two 1-year options)
 7/4/2021 – 7/3/2022 (first 1-year option)
 7/4/2022 – 7/3/2023 (second 1-year option)

Amount: \$177,000 (3-year base)
 \$ 59,000 (first 1-year option)
\$ 59,000 (second 1-year option)
 \$295,000

Procurement Method: Competitive Sealed Proposals

Proposals:

Vendor	Technical Rank	Financial Rank	Overall Rank	Evaluated Price
InfoSec Institute, Madison, WI	1	1	1	\$295,000
Global Learning Systems, Clarksville, MD	2	3	2	\$340,800
Knight Point Systems LLC, Reston, VA	3	2	3	\$798,000

NOTE: Technical factors were more important than financial factors as stated in the RFP

MBE Participation: None

Incumbent: Security Mentor, Pacific Grove, CA

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4-IT. DEPARTMENT OF INFORMATION TECHNOLOGY (cont'd)

Remarks: A Request for Proposals was posted on *eMarylandMarketplace*. Eight proposals were received of which five were deemed not reasonably susceptible of being selected for award (financial proposal included with technical proposal, technical proposal weakness, missing required documents). InfoSec Institute's proposal ranked first both technically and financially. The evaluation committee determined that the InfoSec Institute proposal is the most advantageous offer to the State, based on the strengths and weaknesses of the proposals in the context of the evaluation factors.

Fund Source: Authority Operating Fund

Approp. Code: B0402

Resident Business: No

MD Tax Clearance: 18-1342-0111

BOARD OF PUBLIC WORKS

THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION