

Attachment B: TO Financial Proposal Instructions & Form

The total class hours (Column B) are not to be construed as “guaranteed” hours; the total number of hours is an estimate only for purposes of price sheet evaluation.

A year for this Task Order shall be calculated as one calendar year from the Effective Date. **Labor Rate Maximums:** The maximum labor rate that may be proposed for any CATS+ Labor Category shall not exceed the maximum for the CATS+ Master Contract year in effect on the TO Proposal due date.

****All rates should be fully loaded, not inclusive of travel.**

Job Title from TORFP	CATS+ Labor Category Proposed by Master Contractor	Fully Loaded Hourly Labor Rate**(A)	Total Class Hours (B)	Proposal Price (C)
Year 1				
Implementation Consultant-Qty 3 Individuals	Insert CATS+ Labor Category	\$	6,000	\$
Senior Developer-Qty 2 Individuals	Insert CATS+ Labor Category	\$	4,000	\$
Hardware/Systems Administrator	Insert CATS+ Labor Category	\$	2,000	\$
Systems Integration Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Functional Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Asset Management Application Administrators-Qty 4 Individuals	Insert CATS+ Labor Category	\$	8,000	\$
Data Loading/Data Migration Consultant	Insert CATS+ Labor Category	\$	1,500	\$
Reports Developer (BIRT, Crystal, Cognos, other)	Insert CATS+ Labor Category	\$	2,000	\$
Training Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Evaluated Price Year 1				\$
Year 2				
Implementation Consultant-Qty 3 Individuals	Insert CATS+ Labor Category	\$	6,000	\$
Senior Developer-Qty 2 Individuals	Insert CATS+ Labor Category	\$	4,000	\$

Job Title from TORFP	CATS+ Labor Category Proposed by Master Contractor	Fully Loaded Hourly Labor Rate**(A)	Total Class Hours (B)	Proposal Price (C)
Hardware/Systems Administrator	Insert CATS+ Labor Category	\$	2.000	\$
Systems Integration Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Functional Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Asset Management Application Administrators-Qty 4 Individuals	Insert CATS+ Labor Category	\$	8,000	\$
Data Loading/Data Migration Consultant	Insert CATS+ Labor Category	\$	1,500	\$
Reports Developer (BIRT, Crystal, Cognos, other)	Insert CATS+ Labor Category	\$	2,000	\$
Training Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Evaluated Price Year 2				\$
Year 3				
Implementation Consultant-Qty 3 Individuals	Insert CATS+ Labor Category	\$	6,000	\$
Senior Developer-Qty 2 Individuals	Insert CATS+ Labor Category	\$	4,000	\$
Hardware/Systems Administrator	Insert CATS+ Labor Category	\$	2.000	\$
Systems Integration Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Functional Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Asset Management Application Administrators-Qty 4 Individuals	Insert CATS+ Labor Category	\$	8,000	\$
Data Loading/Data Migration Consultant	Insert CATS+ Labor Category	\$	1,500	\$
Reports Developer (BIRT, Crystal, Cognos, other)	Insert CATS+ Labor Category	\$	2,000	\$
Training Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Evaluated Price Year 3				\$

Job Title from TORFP	CATS+ Labor Category Proposed by Master Contractor	Fully Loaded Hourly Labor Rate**(A)	Total Class Hours (B)	Proposal Price (C)
Year 4				
Implementation Consultant-Qty 3 Individuals	Insert CATS+ Labor Category	\$	6,000	\$
Senior Developer-Qty 2 Individuals	Insert CATS+ Labor Category	\$	4,000	\$
Hardware/Systems Administrator	Insert CATS+ Labor Category	\$	2,000	\$
Systems Integration Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Functional Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Asset Management Application Administrators-Qty 4 Individuals	Insert CATS+ Labor Category	\$	8,000	\$
Data Loading/Data Migration Consultant	Insert CATS+ Labor Category	\$	1,500	\$
Reports Developer (BIRT, Crystal, Cognos, other)	Insert CATS+ Labor Category	\$	2,000	\$
Training Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Evaluated Price Year 4				\$
Year 5				
Implementation Consultant-Qty 3 Individuals	Insert CATS+ Labor Category	\$	6,000	\$
Senior Developer-Qty 2 Individuals	Insert CATS+ Labor Category	\$	4,000	\$
Hardware/Systems Administrator	Insert CATS+ Labor Category	\$	2,000	\$
Systems Integration Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Functional Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Asset Management Application Administrators-Qty 4 Individuals	Insert CATS+ Labor Category	\$	8,000	\$
Data Loading/Data Migration Consultant	Insert CATS+ Labor Category	\$	1,500	\$

Job Title from TORFP	CATS+ Labor Category Proposed by Master Contractor	Fully Loaded Hourly Labor Rate**(A)	Total Class Hours (B)	Proposal Price (C)
Reports Developer (BIRT, Crystal, Cognos, other)	Insert CATS+ Labor Category	\$	2,000	\$
Training Consultant	Insert CATS+ Labor Category	\$	2,000	\$
Evaluated Price Year 5				\$
Total Proposal Price (Years 1 – 5)				\$

Authorized Individual Name

Company Name

Title

Company Tax ID #

Signature

Date

The Hourly Labor Rate is the actual rate the State will pay for services and shall be recorded in dollars and cents. The Hourly Labor Rate cannot exceed the Master Contract Rate but may be lower. Rates shall be fully loaded, all-inclusive, i.e., include all direct and indirect costs and profits for the Master Contractor to perform under the TO Agreement.

Attachment B-1. TO Financial Proposal Form

Provide fixed monthly cost for one (1) Asset Management Program Manager (Key Personnel), for all oversight services and on-site support in accordance with the requirements under the Task Order through the duration of this TORFP.

Asset Management Program Manager (Fixed Price)			
Fixed Price Monthly Recurring Costs			
Record the Monthly Recurring Fixed-Price for the Asset Management Program Manager services and support. Then multiply the Monthly Recurring Price in Column A by the number of months in Column B and provide the total in Column C. Then Add Column C and record the Total Evaluated Price. Note: This pricing is for support of the entire MDOT Enterprise Maximo environment including all current and future asset management software projects and Project-Based Services.			
	Column A	Column B	Column C
	Monthly Recurring Price	Number of Months	Annual Total
Year 1		12 Months	\$
Year 2		12 Months	\$
Year 3		12 Months	\$
Year 4		12 Months	\$
Year 5		12 Months	\$
Asset Management Program Manager TOTAL PRICE (5 Years)			\$

Summary Table (Evaluated Price):

Price Sheets	Total
Attachment B – Total	\$
Attachment B-1 - Total	\$
Total Evaluated Price	\$

Authorized Individual Name

Company Name

Title

Company Tax ID #

Signature

Date

The Hourly Labor Rate is the actual rate the State will pay for services and shall be recorded in dollars and cents. The Hourly Labor Rate cannot exceed the Master Contract Rate but may be lower. Rates shall be fully loaded, all-inclusive, i.e., include all direct and indirect costs and profits for the Master Contractor to perform under the TO Agreement.