

Pre-Proposal Conference Minutes
CATS+ TORFP J02B5400068
SHA – GIS Application Development Support
Thursday, February 5, 2015, 1:30 p.m. Local Time

Welcome to the Pre-proposal conference for the Consulting & Technical Services Plus, Task Order Request For Proposal #J02B5400068 for the State Highway Administration – GIS Application Development Support. My name is Joseph Palechek and I am the TO Procurement Officer assigned to this project.

If you have not already done so, please sign the attendance sheet and for those firms that are certified Minority Business Enterprise (MBE) or Veteran-Owned Small Business Enterprise (VSBE) firms, please make note of that in the far right hand columns of the sign-in sheet.

In attendance with me today are Donna Ziegenhien (Maryland Department of Transportation, Office of Transportation Technology Services, Contract Management Office), and Laurie Goudy, Morteza Tadayon and Craig Mackowiak(State Highway Administration)

I will be going over the Procurement part of this project and will take questions; however, If an official answer is requested, please submit your question (s) to the Procurement Officer in writing via email. And then I will then turn this conference over to Ms. Goudy who will review the scope of work and take questions.

Reminder to everyone:

- The main purpose of this pre-proposal conference is to review the procurement requirements, answer questions, address concerns, provide clarification, and provide instructions pertaining to the solicitation and scope of work.
- This CATS+ TORFP was released through email on January 26, 2015.
- Offerors will have the opportunity to submit questions in writing; written **questions must be submitted by email to Joseph.Palechek@MDOT.State.MD.US**. The deadline for submission of written questions **Monday, February 9, 2015 at 2:00 P.M. Local Time**

- The Questions and Answers will be released via Addendum as soon as possible after the due date and time.
- Also, changes to the scope of work or any response requirements will be published as an addendum and supersede the original published documents per COMAR 21.05.02.07.
- Pre-proposal minutes, sign in sheet and all questions and responses will be published as an addendum and become part of this solicitation.
- The Technical & Financial Proposals are due no later than **Tuesday, February 17, 2015 at 2:00 P.M. Local Time.** Offers received after the stated due date and time will not be accepted.
- As a reminder, the Technical Proposal submission along with all of the required Attachments (listed under the List of Attachment on page 34 of the TORFP,), are to be sent in a separate email from the Financial Proposal and please make sure the subject line of each email contains the TORFP # what attachments are included in the email (Technical Proposal, Financial Proposal, Attachments, etc) and number your emails (1 of 2, 2 of 2 etc)
- Please be aware that MDOT has a file size limitation of 8 megabytes on all email transmissions.
- It is the Contractor's responsibility to ensure that the Procurement Officer has received your offer. If you do not receive a "received" email response from me, the Procurement Officer, you should call and confirm that you email was received.
- **PLEASE BE SURE TO SEND YOUR RESPONSES EARLY ENOUGH TO ALLOW SUFFICIENT TIME FOR THE EMAILS TO ARRIVE TIMELY.**

****Sending your Proposal Submission at 1:59 p.m. does not mean MDOT will receive you submission at 1:59 p.m.***

- Please follow the directions with regard to submission of your Task Order Proposal. Offers must be submitted electronically to the Procurement Officer, **Joseph Palechek**; hard copies shall not be accepted.
- Section 3.2 of the TORFP states: **"The TO Financial Proposal shall be contained in one email, with one attachment containing password protection. SHA will contact Offerors for the password to open each file. Each file shall be encrypted with the same password"**

This email shall include:

Subject line “CATS+ TORFP #J02B5400007 Financial” plus the Master Contractor Name.

One attachment labeled “TORFP J02B5400007 Financial” containing the Financial Proposal contents, signed and in PDF format.

- The State Highway Administration will award this project to One (1) Master Contractor.
- You are required to provide the name/number of your point of contact to set up interviews
- The TO Proposal should provide all the information requested in this section.
- Submit your offer in the format listed in section 3 of the TORFP, as this will help to ensure that you have submitted all requested information as well as assist the evaluation team to determine that all information has been received.
- Please be sure to review Section 4 - Task Order Award Process, in particular Section 4.2 – the “Technical Proposal Evaluation Criteria.
- There is a **30% Disadvantaged Business Enterprise (DBE) Goal** for this project. MDOT encourages MBE firms to participate in this solicitation. New MBE Forms will be added/replaced by addendum that updates the forms with MBE Prime self performance MBE Goal information.
- If there are any MDOT Certified MBE firms or Veteran Owned Small Businesses in attendance today, this would be a good opportunity to network with Firms planning to submit as a Prime Contractor.

Friendly reminder:

- It is you're responsibility to update your company's information as necessary on the DoIT website. (ie. MBE, SBR, address, point of contact and especially point of contact).
- MDOT or MDOT Procurement does not have the capability of updating DoIT's master contractor's information.
- Any questions or concerns should be directed to ITPO.DoIT@maryland.gov

- Only the information communicated by the Procurement officer in writing shall be the official position of the MDOT. MDOT assumes no responsibility for information communicated by any other source.

**MARYLAND DEPARTMENT OF TRANSPORTATION
OFFICE OF PROCUREMENT
PRE-PROPOSAL MEETING**

TITLE: SHA – GIS Application Development Support

TORPH #: J02B5400068


DATE: Thursday February 5, 2015

COMPANY NAME	PRINTED NAME	PHONE NUMBER	E-MAIL ADDRESS	SBR	MBE	VSBE
Dept. of Transportation	Joseph Palechek	410-865-1129	joseph.palechek@mdot.state.md.us			
DK Consulting	Heath Boisovich	443-552-5851	hgoisovich@dkconsult.net	✓	✓	
Gantech	Amber Schad	410 299 0533	aschad@gantech.net		✓	
Peak Technology Solutions	MOHAMMAD TARIQ	301-260-2183	mtariq@peaktsinc.com	✓	✓	
Adh Marquette						
APACIEN Technology Services	Bob Marquette	410 344-1256	bobm@apacientechology.com	✓	✓	
XEROX	GEORGE HARDY	410.546.8571	GEORGE.HARDY@XEROX.COM			
Strativia	Ken Kelly	301-362-6555	KKelly@strativia.com		✓	
AP Ventures	Hansolita Godok	301 760 7276	ngudolos@apventures.biz	✓	✓	
AP Ventures	*					
SNAP Inc	AMIT ARORA	240 230 6412	aarora@snapinc.net		✓	
Brad Spittel	↔ KCI Technologies, Inc	443-615-0734	brad.spittel@kci.com			
Spatial Systems Assoc.	Patrick McLaughlin	410.423.1870	pmclaughlin@spatialsys.com			
New Light Technologies, Inc.	Ghermay Araya	302-467-9663	Ghermay.Araya@NewLightTechnology.com		✓	
Group Z	Akhie Zairis	410-772-0888	azairis@group-z.net	✓	✓	
SYNERGY SYSTEMS & SERVICES	ABUAT NIAM	410 576 8970	abuhay@sss-inc.com	✓	✓	
JMT	Nicole Miller	443 662 4260	nmiller2@jmt.com			
SQW Systems	Joseph Conley	410-908-6510	jconley@sqwsystems.com	✓	✓	✓
Dynamix Corporation	Laurence King	240-297-0023	kingl@dynamixcorp.com	✓	✓	
INFO SINI	KALIA KINSER	443-908-0416	Kalia.Kinser@infosiniconsulting.com	✓	✓	



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