



CATS + TORFP J02B8400026

OIT Technology Planner / Enterprise Architect

Amendment #2 Issued: October 19, 2018

This Amendment is being issued to provide Pre-Proposal Conference information which includes the meeting agenda, sign-in sheet for the above-mentioned TORFP and to provide responses to questions from Proposers. All information contained herein is binding on all offerors who respond to this TORFP.

SEE ATTACHED INFORMATION:

- 1. Questions and Answers**
- 2. Meeting Agenda**
- 3. Sign-In Sheets**



Question 1: Since the TORFP is asking for a resource and not a solution, does MDOT SHA still want a Proposed Solution as noted in 5.4.2. A. 2)?

ANSWER 1: MDOT SHA wants a resource. The solution referenced in item 5.4.2.A.2 is the offeror's ability to provide resources.

Question 2: On page 28 item 5.4. D 5) a) Planned team composition by role – can you clarify what you want because under Scope of Work section 2.1.2 says the additional resources will have the SAME role/labor category.

ANSWER 2: Section 5.4.2.D.5 is asking for you to provide a plan for bringing resources onboard in the future if needed. The 5 items listed in that section are standard for all staffing management plans even if there is only one role.

Question 3: Likewise, item 5.4 D 5) c) asking for the supporting description, the Scope of work says the additional resources will be the SAME labor category.

ANSWER 3: Correct, the staffing plan would be for the one labor category. See also answer 2.

Question 4: Can SHA provide the period of performance and contract value for the incumbent contract performed by Vikat Solutions?

ANSWER 4: The period of performance is 7/24/14 – 5/31/19 and the award amount is \$1,052,520.

Date Issued: October 19, 2018

By: Abby Alam, Procurement Officer

Pre-Proposal Conference Procurement Review
TORFP: J02B8400026
SHA OIT TECHNOLOGY PLANNER/ENTERPRISE ARCHITECT

Wednesday, October 17, 2018 @ 10:30 a.m. (EST)

Welcome to the Pre-proposal conference for the Task Order Request For Proposals (TORFP) J01B8400026 for the SHA OIT Technology Planner/Enterprise Architect. My name is Abby Alam and I am the Procurement Officer assigned to this TORFP.

If you have not already done so, please sign the attendance sheet and for those firms that are certified Minority Business Enterprise (MBE), Small Business Reserve (SBR) or Veteran-Owned Small Business Enterprise (VSBE) firms, please make note of that in the far right hand columns of the sign-in sheet.

I'll let my team introduce themselves first and then we can go around the room and have everyone else introduce themselves.

I will be going over the Procurement part of this project and will take any questions related to the procurement of this TORFP.

I will then turn the conference over to Ms. Keller who will review the scope of work. We will do our best to answer all questions regarding the scope of work, but strongly suggest all questions requiring an official answer be submitted in writing.

No answers given at today's meeting will be considered binding or an amendment to the contract. Throughout this Pre-Proposal Conference, if you want a high-level response to any question you may have, I again ask that your questions be submitted to me, in writing via email.

Reminder to all Offerors:

- The main purpose of this pre-proposal conference is to review the procurement requirements, address concerns, provide clarification, and provide instructions pertaining to the solicitation and scope of work, and answer questions.

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- This TORFP was released via email to all Master Contractors under Functional Area 10 on Tuesday, October 9, 2018.
 - Offerors will have the opportunity to submit questions in writing; written **questions must be submitted to me at aalam2@mdot.state.md.us** The deadline for submission of questions is **Monday, October 22, 2018 at 2:00 pm (EST)**.
 - The Questions and Answers will be released via Addendum as soon as possible after the Question due date.
 - Pre-proposal minutes, sign in sheet(s) and all questions and responses will be published as an addendum and become part of this solicitation.
 - Changes to the scope of work or any response requirements will be published as an addendum and supersede the original published documents per COMAR.
 - The due date and time for proposal Submission is **Thursday, November 8, 2018 at 2:00 P.M. Local Time**. Please see Sections 1.1 and 5.4 for specific proposal submission information.
 - As a reminder, the Technical Proposal submission along with all of the required Attachments (listed under Section 7 of the TORFP), are to be delivered together, but in a separate email from the Financial Proposal.
 - BOTH THE TECHNICAL AND FINANCIAL PROPOSALS WILL NEED TO BE PASSWORD PROTECTED, WITH DIFFERENT PASSWORDS FOR EACH PROPOSAL TO (TECHNICAL AND FINANCIAL).
 - Please submit your offer in the format listed in section 5.4 of the TORFP, as this will help to ensure that you have submitted all requested information as well as assist the evaluation team to determine that all information has been received.
 - Please be sure to send your proposals early enough to allow sufficient time for your submission to arrive timely in the Procurement Officers inbox. "The date and time of an e-mail TORFP submission is determined by the date and time of arrival of all required files in the TO Procurement Officer's e-mail inbox."
 - The State will award this project to One Master Contractor.
 - You are required to provide the name/number of your point of contact to set up oral presentations or for correspondence.
 - Please be sure to review Section 6 – Evaluation and Selection Process.

MBE Participation

- There is no Minority Business Enterprise (MBE) Goal for this project.

Friendly reminder:

- It is your responsibility to update your company's information/account as necessary with DoIT. MDOT Procurement does not have the capability of updating contractor's information.
- Any questions or concerns regarding your DoIT account should be directed to DoIT
- Only the information communicated by the Procurement officer in writing shall be the official position of the MDOT. MDOT assumes no responsibility for information communicated by any other source.

MARYLAND DEPARTMENT OF TRANSPORTATION
 OFFICE OF PROCUREMENT
 TORFPJ02B8400026

TITLE: SHA OIT Technology Planner/Enterprise Architect
 DATE: Wednesday, October 17, 2018 at 10:30 am (EST)

[X] PRE PROPOSAL MEETING

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COMPANY NAME	PRINTED NAME	PHONE NUMBER	E-MAIL ADDRESS	MBE	SBR	VSBE
Dept. of Transportation	Joe Palechek	410-865-1137	jpalechek@mdot.state.md.us			
Dept. of Transportation	Abby Alam	410-865-1387	aalam2@mdot.state.md.us			
MDOT SHA	Craig Meckowick	410-545-8524	cmeckowick@sha.state.md.us			
MDOT TSO	Nina C. Barber	410-865-1215	nbarber@mdot.state.md.us			
MDOT TSO	Sharon Jackson	410-684-7067	STARJSM14@mdot.state.md.us			
CAF	Leo Hussey	443-264-6442	LEO-HUSSEY@COMPAQS.COM			
MDOT SHA TRIST	TEJASH NATALI	443-600-6509	tejash.natali@gmail.com			
SYSCOM, INC.	VERNA MEDADE	410-539-3737	vmegade@syscom.com			
SYSCOM, Inc	April Cook	410-539-3737	acook@syscom.com			
VIKAT SOLUTIONS	Sameer Rawal	443-570-4959	SRRAWAL@VIKAT.SOL.COM		✓	
MDOT - TSO	Katie Pedersen	410-684-7057	Kpedersen@mdot.state.md.us			
MDOT - TSO	Bryan Walker		Bwalker@mdot.state.md.us			
TRIST	BHAKTI MOOLJI		Bhakti.Moolji@gmail.com			
MOMENTUM	SHERON FULTON	240-350-0656	SFULTON@M-INC.COM		✓	
Global Alliance Inc	RAJAN NATHAN	301-801-3157	Rajan.N@GlobalAlliance.com		✓	
TRIFOTEK	LOUIS RAMIREZ	410-290-9700	RAMIREZ LOUIS.RAMIREZ@INFOTEKCORP.COM			
MDOT SHA	ROGER BEAKOSLAF	410-545-8918	rbeakoslaf@sha.state.md.us			
MDOT SHA	Karan Kulkarni	410-545-8655	kkulk@sha.state.md.us			

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COMPANY NAME	PRINTED NAME	PHONE NUMBER	E-MAIL ADDRESS	MBE	SBR	VSBE
MDOT-TSO	Brenda Townsend-Milton	x.7055	btownsend-milton@mdot.state.md.us			
GRPA	Manish Dave	703-277-7789	mdave@gippa.com	✓	✓	
MDOT SHA	Subrat Mahapatra	410-582-5613	smahapatra@sha.state.md.us			
Abercrombie & Associates	Jackie Abercrombie	301-585-5050	Jackie@AbercrombieLLC.com	✓	✓	
IVA Communications	ANTHONY MILLER	202-844-2037	ANTHONY.MILLER@GOSFEDCOM.COM	✓	✓	
FEDWA	DZUNDO	667-225-0107	DZUNDO@FEDSOFT.US		✓	
DK CONSULTING	SCOTT PETERSON	443-235-2252	SCOTT.PETERSON@DKCONSULT.NET speter@dkconsult.net		✓	
PATRIK SIMON						
SKT-Enterp	PATRICK S. SIMON	240-822-6609	psimon@skt-enterprise.com			

**MARYLAND DEPARTMENT OF TRANSPORTATION
OFFICE OF PROCUREMENT
TORFPJ02B8400026**

Vendors Requested to Attend Via Skype
TITLE: SHA OIT Technology Planner/Enterprise Architect
DATE: Wednesday, October 17, 2018 at 10:30 am (EST)

[X] PRE PROPOSAL MEETING

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COMPANY NAME	PRINTED NAME	PHONE NUMBER	E-MAIL ADDRESS	MBE	SBR	VSBE
Infojini	Sandeep Harjani		Via Skype			
Trilogy Technical Services	Rhoda Arzt		Via Skype			
Transcend Business Solutions	Linda Rowan		Via Skype			
Resourcesys Inc	Anna Kolluri		Via Skype			
International Projects Consultancy Services (IPCS)	Kuldeep Dhar		Via Skype			
Computer Consultants International (CCI)	Arshia Tayyab		Via Skype			
Diversified Services Network (DSN)	Nabil Refai		Via Skype			
Diversified Services Network (DSN)	Dahlia Rifai		Via Skype			
LoganBritton, Inc.	Vijay Tailor		Via Skype			
Cambridge Federal	Michael Ross		Via Skype			
Uniplus Consultants	Safaa Hnaina		Via Skype			
Attain	Stacy Stratton		Via Skype			
Creative Information Technology (CITI)	Tom Wolf		Via Skype			
Creative Information Technology (CITI)	Ashwin Saboo		Via Skype			
Creative Information Technology (CITI)	Mihir Kurane		Via Skype			

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Custom Software Systems	Robert Cusack		Via Skype			
n-3 Technologies	Nalini Bouri		Via Skype			