

Hardware and Associated Equipment and Services

PROJECT NO. 060B2490022-2015

RFP Response – Volume II – Financial Proposal



DEPARTMENT OF INFORMATION TECHNOLOGY (DoIT)

Submitted By:

IP DataSystems, Inc.

6021 University Blvd., Suite 420

Ellicott City, MD 21043

eMM# 326236

Federal Tax ID# 26-1223224



March 11th, 2016

3.5.1 MSRP PRICING CERTIFICATION

ATTACHMENT E-I - Functional Area I - Servers and Associated Peripherals MSRP COMMITMENT
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I ACKNOWLEDGE BY SIGNING THIS ATTACHMENT, THE REQUIREMENT OF PROVIDING PRICING NO HIGHER THAN THE MSRP PUBLISHED AS OF THE DATE OF PORFP PROPOSAL SUBMISSION.

OFFERORS SHALL STATE BELOW THE MANUFACTURER HARDWARE PROPOSED (ATTACH ADDITIONAL SHEETS, IF NECESSARY):

Manufacturer(s):

- EMC
- Cisco
- Dell
- Pure Storage

SUBMITTED BY:

_____ 3/10/2016

AUTHORIZED SIGNATURE

DATE

Tom Murphy, President

PRINTED NAME AND TITLE

IP DataSystems, Inc.

COMPANY NAME

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COMPANY ADDRESS

26-1223224

FEIN NUMBER

443-294-0080

TELEPHONE NUMBER

ATTACHMENT E-V -FUNCTIONAL AREA V - Manufacturer's Warranty Services MSRP Price Commitment

I ACKNOWLEDGE BY SIGNING THIS ATTACHMENT, THE REQUIREMENT OF PROVIDING PRICING NO HIGHER THAN THE MSRP AS OF THE DATE OF PORFP PROPOSAL SUBMISSION.

OFFERORS SHALL STATE BELOW THE MANUFACTURER OF THE LINE THAT WARRANTY IS PROPOSED (ATTACH ADDITIONAL SHEETS, IF NECESSARY):

Manufacturer(s):

- Cisco
- EMC
- Dell
- Citrix
- Pure Storage

SUBMITTED BY:

_____ 3/10/2016
AUTHORIZED SIGNATURE DATE

Tom Murphy, President

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3.5.2 FUNCTIONAL AREA IV – INSTALLATION AND TRAINING SERVICES

- A) Installation Services: Attachment E-IV Included as instructed.
- B) Training Services: Attachment E-IV Included as instructed.

3.5.3 COMPLETE THE PRICE SHEETS AS PROVIDED IN ATTACHMENT E-IV

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services Labor
Rate Schedule**

NOTE: COMPLETING D-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II, E-III, or E-VI.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 12 years of the Master Contract for all labor categories.

Labor Category	Training Specialist/ Instructor	Project Mgr.	Subject Matter Expert	Network Admin.	Sr. Network Engineer	Jr. Network Engineer	Sr. Network Tech.	Jr. Network Tech.	Sr. Computer Software/ Integration Analyst	Jr. Computer Systems Analyst
Year 1	\$150	\$125	\$225	\$90	\$225	\$90	\$225	\$90	\$225	\$90
Year 2	\$150	\$125	\$225	\$90	\$225	\$90	\$225	\$90	\$225	\$90
Year 3	\$150	\$125	\$225	\$90	\$225	\$90	\$225	\$90	\$225	\$90
Year 4	\$150	\$150	\$250	\$90	\$250	\$90	\$250	\$90	\$250	\$90
Year 5	\$150	\$150	\$250	\$90	\$250	\$90	\$250	\$90	\$250	\$90
Year 6	\$150	\$150	\$250	\$90	\$250	\$90	\$250	\$90	\$250	\$90
Year 7	\$150	\$185	\$250	\$110	\$250	\$110	\$250	\$110	\$250	\$110
Year 8	\$150	\$185	\$250	\$110	\$250	\$110	\$250	\$110	\$250	\$110
Year 9	\$150	\$185	\$250	\$110	\$250	\$110	\$250	\$110	\$250	\$110
Year 10	\$150	\$185	\$250	\$110	\$250	\$110	\$250	\$110	\$250	\$110
Year 11	\$150	\$185	\$250	\$110	\$250	\$110	\$250	\$110	\$250	\$110
Year 12	\$150	\$185	\$250	\$110	\$250	\$110	\$250	\$110	\$250	\$110

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