



MARTIN O'MALLEY
Governor

ANTHONY BROWN
Lieutenant Governor

T. ELOISE FOSTER
Secretary

DAVID C. ROMANS
Deputy Secretary

**Amendment #2 to
Request for Proposals (RFP)
INTERNET SERVICE PROVIDER For networkMaryland™
PROJECT NO. 050B8800021
May 2, 2008**

Ladies/Gentlemen:

This Amendment is being issued to change, add or delete certain information contained in the above named RFP. Specific parts of the RFP have been amended and the RFP changes are detailed below. The changes are marked with text underlined if it is new and crossed through if it has been deleted. This marking will help you more easily identify what has changed.

Change RFP Section 1.1.2 to read,

The purpose of this Request for Proposals is to afford the State owned and operated network known as networkMaryland™ an economical and efficient means of acquiring Internet service through a multiple Internet Service Providers (ISPs). networkMaryland™ requires redundant ISP connections from separate providers delivered in geographically diverse regions of the State. Access to the Internet is essential in order to achieve the missions of the State.

Change RFP Section 1.1.3 to read,

The selected Contractors shall provide ISP services to networkMaryland™ in one of two regions; Washington DC or Baltimore. This RFP is solely for providing service to networkMaryland™.

~Effective Resource Management~

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Change RFP Section 1.1.4 to read,

It is the State's intention to obtain services, as specified in this Request for Proposals, from a Contract between the successful Offerors and the State.

Change RFP Section 1.1.5 to read,

DBM intends to award one Contract to the two different Offerors whose proposals, ~~in combination, are~~ is deemed most advantageous to the State. Offerors can propose service in either one or both regions. ~~The same Offeror will not be selected for both regions.~~

Change/add RFP Section 2 to read,

Offerors must complete the Minimum Qualification Certification (Attachment K) to certify the following qualifications are met.

Offerors must demonstrate their ability to meet one of the following requirements, either "A" or "B" as described below, for network interconnectivity and infrastructure as an Internet Service Provider:

A. Offeror is a Tier 1 provider identified as

- (i) ~~Offeror has~~ having at least ~~four~~ three private peering relationships with other Internet Service Providers that operate with a network infrastructure that is equal to or better than the Contractors.
- (ii) ~~Offeror has~~ having a national optical backbone with at least OC-12 (622 Mbps) between major metropolitan area exchanges (MAEs), ~~and~~ national access points (NAPs), and public Internet switching points with a daily average round-trip latency no greater than 65ms on the backbone.

B. Offeror is a "Tier 2" provider identified as,

- (i) Having 1 Gbps of Internet service from each of two "Tier 1" ISP's.
- (ii) Having a backbone network among the location providing service to the State and the Offeror's upstream "Tier 1" ISP connections of at least 1 GBPS.

Change/delete RFP Section 3.1.4 to read,

~~networkMaryland™ requires redundant ISP connections from separate providers delivered in geographically diverse regions of the State. The two regions are Washington DC and Baltimore.~~

Change/add RFP Section 3.1.5 to read,

networkMaryland™ will ~~only~~ accept ISP delivery ~~in the Baltimore region~~ at any one of the following locations:

- 6 St. Paul Street, Baltimore MD 21201
- 301 W. Preston Street, Baltimore, MD
- 10 East Baltimore Street, Baltimore, MD
- 111 Market Street, Baltimore MD
- University of Maryland College Park, 224 Farm Road, College Park, MD
- Level3 Communications, 1755-57 Old Meadow Road, McLean, Virginia

Change/delete RFP Section 3.1.6 to read,

~~networkMaryland™ will only accept ISP delivery in the Washington region at any one of the following locations:~~

- ~~University of Maryland College Park, 224 Farm Road, College Park, MD~~
- ~~Level3 Communications, 1757 Old Meadow Road, McLean, Virginia~~

Change RFP Section 3.2.1 to read,

The Contractor shall provide Internet service from 100 Mbps upgradeable to 1000 Mbps delivered to one of the locations identified in 3.1. The Contractor shall provide the pricing for this service based on the initial amount of ~~400~~ 200 Mbps with a per 25 Mbps pricing above this quantity. The Contractor shall provide Internet service upgradeable to a 1000 Mbps (1 Gigabit/second) connectivity as specified below:

- Timeframe for initial installation shall be a maximum of 60 calendar days for the initial ~~400~~ 200 Mbps.
- Timeframe for upgrade from one ISP service level range to any other service level range shall be a maximum of 14 calendar days
- Hand-off of the Internet service will be either single-mode or multi-mode fiber.

Change RFP Section 3.2.5 to read,

The Contractor shall ~~be capable~~ describe capabilities, if any, of routing for the future IPv6 addresses owned by the State and any IPv6 addresses owned by networkMaryland™ customers.

Change RFP Section 3.2.6 to read,

The Contractor shall be capable of providing Primary and Secondary Domain Name Service simultaneously.

Change/delete RFP Section 3.2.7 to read,

~~The Contractor shall provide partial or full News Feeds.~~

Change RFP Section 4.4.7 to read,

The Offeror shall address each major section in the Technical Proposal and describe how its proposed services will meet the requirements as described in the RFP. The Offeror shall identify the location(s) it proposes to provide the service, any current facilities that it operates at that location, and any required construction to satisfy the State's requirements as outlined in this RFP. If the State is seeking Offeror agreement to a requirement, the Offeror shall state agree ~~agreement~~ or disagree ~~disagreement~~.

Offerors must identify which location (see 3.1.5 ~~and 3.1.6~~) they propose to offer services in ~~each region they propose~~. An Offeror may only propose one location ~~in each region~~.

As stated above, any exception to a term or condition may result in having the proposal deemed unacceptable or classified as not reasonably susceptible of being selected for award. Any paragraph that responds to a work requirement shall include an explanation of how the work will be done.

Note: No pricing information is to be included in the Technical Proposal (Volume 1). Pricing will only be included in the Financial Proposal (Volume II).

Change RFP Section 5.5.3 to read,

Upon completion of all discussions and negotiations, reference checks, and site visits, if any, the Procurement Officer will recommend award of the Contracts to the responsible Offerors whose proposals ~~are~~ is determined to be the most advantageous to the State considering technical evaluation factors and price factors as set forth in this RFP. In making the most advantageous Offeror determination, price factors will be given greater weight than technical factors. ~~The State will evaluate the combination of proposals by Offerors for service in Baltimore and Washington DC to arrive at the most advantageous proposal.~~ DBM intends to award one Contract to the two Offerors whose proposals, ~~in combination, are~~ is deemed most advantageous to the State. Offerors can propose service ~~in one or both regions~~ at any one of the six locations in RFP Section 3.1.5. ~~An Offeror will not be selected for both regions.~~

Change Attachment E (Price Proposal Form) to read,

See separate attachment for revised price proposal form (Attachment E).

Change Attachment K (Offer Qualifications) sheet to read,

See separate attachment for revised Offer Qualifications sheet (Attachment K).

Please acknowledge receipt of this amendment by e-mail within three business days.

Date Issued: May 2, 2008

By <signed>.
Mike Yeager
Procurement Officer