

**Questions & Answers Set #1 to  
Request for Proposals (RFP)  
Microwave and Ancillary Equipment and Services  
RFP #060B0400006  
February 25, 2010**

Ladies/Gentlemen:

The Department of Information Technology received the following question by e-mail for the above referenced RFP, and it is answered below for all Offerors:

**Question 1:** Can you tell me the name of the companies that currently hold Master Contracts for this specific area?

**ANSWER:** Please see the following link for current Contract information:

<http://doit.maryland.gov/contracts/Pages/MicrowaveEquip.aspx>

**Question 2:** Is there a list of “past accepted” Licensed and Un-licensed Manufacturers?

**ANSWER:** There is not a standardized list of accepted manufacturers for equipment. Any equipment approved by the Federal Communications Commission that operates in the listed bands is acceptable. Our intent is to offer a variety of manufacturers and models to the users of this contract. Equipment operating in the 6 (high and low 6 Ghz), 11, 18, 23 and 80 Ghz bands will be considered licensed microwave. Equipment operating in the 900 Mhz, 2.4 Ghz, 4.9, 5.3, 5.8 or 60 Ghz bands will be considered unlicensed microwave. If you have another FCC approved band you want to offer please submit it and we will classify its functional area.

**Question 3:** Is there a Standard “Letter of Authorization” to provide manufacturers?

**ANSWER:** There is not a Standard “Letter of Authorization”. Please see Section 3.4.2.3 for a description of the Letter of Authorization.

**Question 4:** Is there a site to review the last RFP’s Attachment D-3—Price Sheet?

**ANSWER:** No, there is not a site to review the last RFP’s Attachment D-3—Price Sheet. Unlike the current statewide contract, pricing on this RFP is Purchase Order/MSRP based as described in Sections 2.8, Section 3.5 and Attachment D of the RFP.

**Question 5:** What format did you want to see the pricing in?

**ANSWER:** Please see Section 3.5 and Attachment D of the RFP.

**Question 6:** Would it be possible to get a copy of the current pricing of the statewide contract pricing that has been in place for the last 5 years?

**ANSWER:** It would not be possible to get a copy of the pricing on the current statewide contract. Also, unlike the current statewide contract, pricing on this RFP is Purchase Order/MSRP based as described in Sections 2.8, Section 3.5 and Attachment D of the RFP.

**Question 7:** Regarding the section below

2.2.3 Master Contractors shall refund to the State within 30 calendar days of receipt of any returned radio or communications equipment, the purchase price of the returned equipment, including shipping costs. The State shall not be charged restocking fees

Could the state elaborate further on the intent of this section? Taken literally the state could return 3 year old equipment that is functioning properly and the Master Contractor would be responsible for a full refund.

**ANSWER: See Addendum #1.**

**Question 8:** Regarding the sections below

2.2.7 Installation, repair and maintenance services shall be performed by the Master Contractor in accordance with the equipment manufacturer's instructions, standard industry practices and specifications in a PORFP.

2.2.7.1 Depending on the circumstances, these services may require an expedited response. All Master Contractors must commit to provide a two-hour emergency response, when required. It is expected that work will be performed during normal working hours. Normal working hours are defined as 8 to 5, Monday through Friday, except on State holidays.

Can the bidder propose different levels of emergency response as part of their repair and maintenance services? For example, level 1 – phone response, level 2- 4 hour onsite response, level 3 – 2 hour on site response. The language in 2.2.7.1 seems to suggest that if a bidder does not offer 2 hour on site response, that bidder will be considered non-compliant. Please clarify if that is the state's intent.

**ANSWER: The required response time would be delineated at the PORFP level and be project dependent. Also, please note the “depending on the circumstances” and “when required” in the Section 2.2.7.1 requirement. The bidder may be able to propose different levels of emergency response in their PORFP response but that depends on the PORFP requirements. However, for this Master Contract, all offerors must commit to provide a two-hour emergency response, when required. Again, please note the “depending on the circumstances” and “when required” in the Section 2.2.7.1 requirement.**