



DEPARTMENT OF
BUDGET & MANAGEMENT

Martin O'Malley
Governor
Anthony Brown
Lieutenant Governor

T. Eloise Foster
Secretary

QUESTIONS AND RESPONSES # 5
PROJECT NO. 050B780011
Microsoft Select and Enterprise Products and Services Large Account Re-Seller
April 13, 2007

Ladies/Gentlemen:

This List of Questions and Responses #5, question #17, is being issued to clarify certain information contained in the above named IFB. The statements and interpretations of contract requirements, which are stated in the following questions of potential bidders, are not binding on the State, unless the State expressly amends the IFB. Nothing in the State's responses to these questions is to be construed as agreement to or acceptance by the State of any statement or interpretation on the part of the vendor asking the question as to what the contract does or does not require.

17. Would the State of Maryland consider having different discounts for different years on this proposal or does the discount % have to be the same every year for the term of the agreement?

RESPONSE:

The State will not consider having different discounts for different years on this bid. The discount established at the time of contract is the same every year for the term of the agreement.

However, please note this is the "**Minimum**" Percentage Discount Off to be applied during the term of the agreement. Should the Contractor desire to offer additional discounts, it may do so with the approval of the State during the term of the contract.

Remember bids are due on April 24, 2007 no later than 2:00 p.m. If there are questions concerning this solicitation, please contact me via e-mail at khall@dbm.state.md.us or call me at (410) 260-7414 as soon as possible.

Date Issued: 4/13/07

By _____

Kimmeria Hall
Procurement Officer

~Effective Resource Management~

45 Calvert Street • Annapolis, MD 21401-1907

Tel: (410) 260-7570 • Fax: (410) 974-3274 • Toll Free: 1 (800) 705-3493 • TTY Users: call via Maryland Relay

<http://www.dbm.maryland.gov>