

**Q&A #20 to
Request for Proposals (RFP)
Statewide Public Safety Wireless Communications System
RFP #060B9800036
January 26, 2010**

Ladies/Gentlemen:

The Department of Information Technology received the following questions by e-mail for the above referenced RFP, and they are answered below for all Offerors:

206. Reference Price Page F5

Price Page F5 defines a quantity of 20,000 Tier 2 and Tier 3 radios. Per the RFP Tier 2 and Tier 3 radios are required to have encryption “capability”, as opposed to being encryption “equipped.” Should vendors include the price of the actual encryption algorithm (AES, etc) for all 20,000 of these Tier 2 and Tier 3 radios or is encryption capability only intended to mean vendors are to quote radios that are software upgradable for encryption.

Answer: The radios are only required to be capable of supporting the encryption option, so the radio price should NOT include the encryption option. It should be priced separately.

207. Reference Price Pages F8, F9 and F10

Row 2 on Price Pages F8, F9 and F10 stipulates that installation prices be included along with the equipment prices in the cells assigned to the various regions (rows 8 through 48). Column “S” stipulates that the summed equipment and installation prices be transferred to Price Page F1, specifically on the “Equipment” rows (9, 22, 35, 48 and 61). Is it the State’s intent for installation prices to be included in the “Equipment” rows or should installation prices be included only in the “Implementation” rows?

Answer: Although installation is normally included under “implementation”, the State desires that the installation costs in F-8, F-9 and F10 be included under “equipment”. Please include all installation costs in F-8, F-9 and F10 under “equipment”. Other non F-8/F-9/F-10 installation costs should be included under implementation.

3. Reference Page F1A, Row 5

Does the State want 100 technicians trained for each region (total of 500 technicians)?

Answer: Yes, the State wants 100 technicians trained for each region (total of 500 technicians).