

MBE / SBR / VSBE Participation Worksheet – Instructions

Below are instructions for completing each field of the MBE / SBR / VSBE Participation Worksheet. This document is required for all PORFPs under the Two Way Radio 2013 Master Contract

Field Name	Instructions
Section 1 – PORFP Requesting Agency Information	
PORFP Requesting Agency	Name of the agency issuing the PORFP.
Date	Date the worksheet was completed (mm/dd/yyyy).
Point of Contact	Name of the agency contact for the PORFP. Phone.
Telephone	Telephone number of the agency contact for the PORFP.
TO Manager	Name of PO Manager.
Telephone	Telephone number of the PO Manager.
Section 2 – Solicitation Information	
PORFP Number (ADPICS PO Number)	Enter the ADPICS Purchase Order (PO) number released against the Two Way Radio 2013 Master Contract Blanket Purchase Order # 060B3490002 in ADPICS.
PORFP Title	Title of the PORFP.
Brief Description of the PORFP	Provide a brief description of the PORFP. Copy and paste from Section 4, Scope of Work, of the PORFP.
PORFP Term	Enter the estimated work start and end dates from Section 4, Functional Area III, of the PORFP.
Section 3 – Potential MBE Subcontracting Opportunities	
Services to be Provided Under the PORFP	List the services and / or tasks to be performed under the PORFP.
Number of Potential MBEs per Service	For each service / task to be provided under the PORFP, search the MDOT MBE/ DBE Directory (http://mbe.mdot.state.md.us/directory/) to identify potential MBE subcontractors capable of performing the service / task. Use keywords from the service / task to perform the search. Enter the number of potential MBEs identified in the search.
Estimated Percentage of PORFP Value	For each service / task listed, estimate the percentage each would represent out of the total estimated PORFP value. Enter a percentage for each service / task.
Estimated Value in Dollars	For each service / task listed, estimate the dollar value out of the total estimated PORFP value. Enter each value in dollars.
Estimated Potential MBE Subcontracting Amount	Enter the total estimated dollar value of all listed services / tasks designated for potential MBE subcontracting.

Estimated PORFP Value	Enter the estimated total value of the PORFP.
Calculated MBE Goal	Divide the Estimated Potential Subcontracting Amount by the Estimated PORFP Value and enter as a percentage.
Is the current MBE goal being met?	Yes or No (Explain if 'No')
Is the current MBE goal being exceeded?	Yes or No (Explain if 'No')
Section 4 - Potential SBR opportunities for PORFP	
Services to be Provided Under PORFP	List the products and / or services to be performed under the PORFP.
Number of Potential SBRs per Service	Provide the number of SBR Master Contractors that are authorized to provide this product and / or service.
Estimated Value in Dollars	For each product / service listed, estimate the dollar value out of the total estimated PORFP value. Enter each value in dollars.
Estimated Potential SBR Amount	Enter the total estimated dollar value of all listed products / services designated for potential SBRs.
Estimated PORFP Value	Enter the estimated total value of the PORFP.
Section 5 - Potential VSBE opportunities for PORFP	
Services to be Provided Under PORFP	List the products and / or services to be performed under the PORFP.
Number of Potential VSBEs per Service	Provide the number of VSBE Master Contractors that are authorized to provide this product and / or service.
Estimated Percentage of PORFP Value	For each service / task listed, estimate the percentage each would represent out of the total estimated PORFP value. Enter a percentage for each service / task.
Estimated Value in Dollars	For each product / service listed, estimate the dollar value out of the total estimated PORFP value. Enter each value in dollars.
Estimated Potential VSBE Subcontracting Amount	Enter the total estimated dollar value of all listed products / services designated for potential SBRs.
Estimated PORFP Value	Enter the estimated total value of the PORFP.
Calculated VSBE Goal	Divide the Estimated Potential Subcontracting Amount by the Estimated PORFP Value and enter as a percentage.
Section 6 - Summary	
Recommended MBE Goal as a Percentage	Consider the Calculated MBE Goal in Section 3 in light of prior contracting experience, industry knowledge, and the number and availability of the potential MBEs identified. Adjust the goal up or down, if warranted, and enter as a percentage.

Estimated MBE Amount in Dollars	Multiply the Recommended MBE Goal as a Percentage times the Estimated PORFP Value in Section 3, and enter as a dollar amount.
Recommended VSBE Goal as a Percentage	Consider the Calculated VSBE Goal in Section 5 in light of prior contracting experience, industry knowledge, and the number and availability of the potential VSBE's identified. Adjust the goal up or down, if warranted, and enter as a percentage.
Estimated VSBE Amount in Dollars	Multiply the Recommended VSBE Goal as a Percentage times the Estimated PORFP Value in Section 5, and enter as a dollar amount.
Small Business Reserve Designation: Yes or No	Enter Yes or No
Explanation of the Recommended MBE / VSBE Goal and SBR Designation	Provide an explanation of any difference between the Calculated MBE Goal in Section 3 and the Recommended MBE Goal as a Percentage . Also, provide an explanation of any difference between the Calculated VSBE Goal in Section 5 and the Recommended VSBE Goal as a Percentage . For example, multiple MBE firms exist in the MDOT directory as potential subcontractors, but some are not available for the PORFP term.