

Cable and Wiring Outside Plant Installation, Relocation, Preventative and Routine Maintenance of fiber Optic and Communication Cables (Outside Plant)

Labor Rates Southern Region

Skyline Technology Solutions LLC

| Record the fully loaded hourly labor rates chargeable during each Contract year for the labor categories |                              |                                       |               |               |               |               |
|----------------------------------------------------------------------------------------------------------|------------------------------|---------------------------------------|---------------|---------------|---------------|---------------|
| #                                                                                                        | LABOR CATEGORY               | HOURLY LABOR RATES PER CONTRACT YEAR* |               |               |               |               |
|                                                                                                          |                              | Year 1                                | Year 2        | Year 3        | Year 4        | Year 5        |
|                                                                                                          |                              | Offeror Price                         | Offeror Price | Offeror Price | Offeror Price | Offeror Price |
| 1                                                                                                        | Outside Plant Technician I   | \$ 110.00                             | \$ 113.30     | \$ 116.70     | \$ 120.19     | \$ 123.80     |
| 2                                                                                                        | Outside Plant Technician II  | \$ 140.00                             | \$ 144.20     | \$ 148.52     | \$ 152.98     | \$ 157.57     |
| 3                                                                                                        | Outside Plant Technician III | \$ 160.00                             | \$ 164.80     | \$ 169.74     | \$ 174.83     | \$ 180.08     |
| 4                                                                                                        | Outside Plant Lead           | \$ 225.00                             | \$ 231.75     | \$ 238.70     | \$ 245.86     | \$ 253.24     |
| 7                                                                                                        | Prject Manager               | \$ 180.00                             | \$ 185.40     | \$ 190.96     | \$ 196.69     | \$ 202.59     |
| 8                                                                                                        | Program Manager              | \$ 180.00                             | \$ 185.40     | \$ 190.96     | \$ 196.69     | \$ 202.59     |

Contract year one begins on 10/17/2024 and continues for one year, contract year two begins one year after year one and continues one year, etc.